



INDIANA COMMISSION *for*
HIGHER EDUCATION

REQUEST FOR PROPOSAL: [23-0004]

Solicitation For: Project Management

September 15, 2023

Response Due Date: October 20, 2023

Seth Hinshaw, Chief Financial Officer
Indiana Commission for Higher Education
101 W. Ohio St. Ste. 300
Indianapolis, IN 46204

**SECTION ONE
GENERAL INFORMATION AND REQUESTED PRODUCTS/SERVICES**

1.1 INTRODUCTION

It is the intent of the Indiana Commission for Higher Education (Commission) in coordination with the Indiana Department of Education (IDOE) to solicit responses to this Request for Proposal (RFP) in accordance with the statement of work, proposal preparation section, and specifications contained in this document. This RFP is being posted to the Commission's website (<http://www.in.gov/che/3171.htm>). Neither this RFP nor any response (proposal) submitted hereto are to be construed as a legal offer.

1.2 DEFINITIONS AND ABBREVIATIONS

The following are explanations of terms and abbreviations appearing throughout this RFP.

IAC	Indiana Administrative Code
IC	Indiana Code
IDOE	Indiana Department of Education
Commission	Indiana Commission for Higher Education
Contract Award	The acceptance of the Commission's Award Recommendation
CUF	Commercially Useful Function – A business function that supports the scope of this solicitation.
DWD	Department of Workforce Development
GWC	Governor's Workforce Cabinet
Implementation	The successful implementation of the specific service as specified in the contract resulting from this RFP
Products	Tangible good or manufactured items as specified in this RFP
Proposal	An offer as defined in IC 5-22-2-17
Respondent	An offeror as defined in IC 5-22-2-18. The State will not consider a proposal responsive if two or more offerors submit a joint or combined proposal. One entity or individual must be clearly identified as the respondent who will be ultimately responsible for performance of the contract.
Services	Work to be performed as specified in this RFP
State	The State of Indiana

State Agency	As defined in IC 4-13-1, “state agency” means an authority, board, branch, commission, committee, department, division, or other instrumentality of the executive, including the administrative, department of state government.
TOS	Treasurer of State
Total Bid Amount	The amount that the respondent proposes in the Cost Proposal that represents their total, all-inclusive price
Vendor	Any successful respondent selected as a result of the procurement process to deliver the products or services requested by this RFP

1.3 PURPOSE OF THE RFP

The purpose of this RFP is to select a vendor that can satisfy the need for project management of processes and policies surrounding career scholarship accounts and high school redesign efforts and the legislative mandates of House Enrolled Act 1002-2023.

1.4 BACKGROUND

Indiana is well-positioned to lead the nation in redesigning the high school experience to ensure all students have the flexibility to access courses and experiences that ignite their purpose and set them up for success beyond high school. During Indiana’s 2023 legislative session, lawmakers sought to leverage current collaborative efforts among state government, K-12 education, higher education, business/industry and other key partners to provide more opportunities to students via House Enrolled Act (HEA) 1002. To understand how Indiana arrived in this position, it’s first helpful to understand the existing challenges and opportunities.

The State of Indiana, like other states, is grappling with the challenges of developing talent for the increasing and changing demands of a nimble workforce. Advances in technology and a rapidly evolving economy have led to historically low unemployment rates coupled with urgent questions about whether K-12 and postsecondary systems are truly preparing learners for the careers of today and tomorrow. Consider a few key data points related to both employer supply and demand, and the state of postsecondary attainment in Indiana:

- In March 2021, the nation’s economy added 916,000 jobs, but only 7,000 of those jobs were for workers with only a high school diploma according to data from the United States Bureau of Labor Statistics.
- According to the Indiana Chamber of Commerce’s 2022 employer survey, 62 percent of employers said that the supply of applicants did not meet demand, and 74 percent of employers stated that they left jobs open the past year due to under-qualified applicants.
- Meanwhile, Indiana’s postsecondary going rate (college and pursuit of workforce certificates) has been steadily declining over the last several years and has fallen to 53 percent in 2021 according to data from the Commission.

These trends illustrate both the importance of pursuing and attaining employer-valued credentials – as well as the challenges that many Hoosiers will face if they are underqualified and unprepared for the demands of postsecondary educational opportunities and the workforce. If learners are to succeed in sustainable-wage occupations and the modern economy, they will need to attain a postsecondary credential of value. If employers and local/regional economies are to thrive, they will need a reliable supply of qualified talent. For these statements to be actualized, we must change the way we prepare Indiana’s students for life beyond high school.

The services sought in this RFP are to support the Commission, IDOE, and TOS with its obligations under this project and this law, including the direct outreach, triage of responses and the reporting of data to the General Assembly.

1.5 SUMMARY SCOPE OF WORK

The Commission in partnership with the IDOE is requesting proposals from organizations to provide project management of the various initiatives outlined in HEA 1002; the coordination between relevant agencies to include the Governor’s Workforce Cabinet (GWC), the Department of Workforce Development (DWD) and the Office of the Treasurer of the State (TOS); a statewide communication plan to all relevant stakeholder groups to be involved and impacted by high school redesign; and the development of a shared data plan to collect and evaluate success of the initiatives. If successful, this work will lead to the successful design and implementation of Indiana’s new high school model to include an accountability system built on outcomes such as credentials of value and high-quality work-based learning connected to career pathways; and the design of outcome-based systems that both increase student opportunities and incentivizes student completion through a career scholarship program and credential completion grants.

RFP OUTLINE

The outline of this RFP document is described below:

Section 1 - General Information and Requested Products or Services	This section provides an overview of the RFP, general timelines for the process, and a summary of the products/services being solicited by the State/Agency via this RFP. The selected respondent will assist the Commission and IDOE in completing all tasks listed in the following timeline.	Timeline
	Implementation The IDOE, working with other relevant state agencies will take the following actions to develop an implementation plan for redesigning high school in Indiana:	1-31-24

	<ul style="list-style-type: none"> · Develop a blueprint for statewide implementation that includes roles and responsibilities, timelines, goals and processes for reviewing effectiveness; · Determine how each agency will collect, maintain, share and publish data related to student outcomes; · Conduct a statewide analysis of current work-based learning and career preparation programs and opportunities, evaluating the impact and quality of each; · Conduct a statewide analysis of all public information systems, identifying gaps, redundancies and recommendations for improvements; · Assist in the selection or creation of a comprehensive career navigation and coaching system and related reporting based on the statewide analysis; · Establish cross-agency agreement related to communications, long-term responsibilities and data sharing; · Create guidelines, application processes and timelines for launching various grant programs including credential attainment incentives, professional development, Teacher Higher Education and Industry Collaboration Grant and regional intermediary selection and support; and · Engage consultant(s) with expertise in career pathways and work-based learning opportunities, as well as project management and communications. <p>The relevant state agencies include the GWC, Commission, TOS and the DWD.</p>	
	<p>Communications</p> <p>The IDOE, in coordination with its partners, will develop and launch a statewide communications campaign related to the high school redesign, with targeted strategies for reaching every stakeholder group within the education system, including students, families, educators, employers and</p>	<p>1/31/24</p>

	providers throughout the state. The campaign will include a robust web presence, earned and paid media, focus groups and toolkits and guidance for each stakeholder group.	
	<p>Plan Approval</p> <p>Each of the respective state agency boards will have reviewed and approved the plan for implementation.</p>	2/28/24
	<p>Earned Media</p> <p>The high school redesign initiative will have been featured in at least 5 major news outlets statewide. Web traffic on respective IDOE sites will include 10,000 unique page views.</p>	4/30/24
	<p>Career Scholarship Accounts (CSAs)</p> <p>The TOS, Commission, and IDOE will launch a statewide CSA program for all Indiana high school students, developing:</p> <ul style="list-style-type: none"> · Approved course sequences, career-based learning opportunities and programs of study eligible for funding through the CSA program; · Eligibility requirements and an application process for entities seeking to provide services to students participating in the CSA program; · A process for gathering program related data and analyzing effectiveness; · Processes for awarding CSAs and disseminating funding; · Public-facing program guidelines, navigation tools and provider lists; and <p>Provide suggested policies that help support the shared cross-agency shared vision for future administration of the CSA program.</p>	4/30/2024
	The TOS will have received more than 2,000 applications for CSAs to be used in the 2024-25 academic year.	5/15/2024

Section	Description
Section 2 - Proposal Preparation Instructions	This section provides instructions on the format and content of the RFP including a Cover Letter, Business Proposal and a Cost Proposal.
Attachment A	M/WBE Participation Plan Form
Attachment A1	IVOSB Participation Plan Form
Attachment B	Q&A

1.6 QUESTION/INQUIRY PROCESS

All questions/inquiries regarding this RFP must be submitted in writing by the deadline of 5:00PM EST on September 29, 2023. Questions/inquiries must be submitted in Attachment B, Q&A Template, via email to **JCallahan1@doe.in.gov** and must be received by the time and date indicated above.

Following the question/inquiry due date, the Q&A document will be posted to the Commission’s website. If it becomes necessary to revise any part of this

RFP, or if additional information is necessary for a clearer interpretation of provisions of this RFP prior to the due date for proposals, an addendum will be posted to the website as well. The Commission may extend the due date and time of proposals to accommodate such additional information requirements, if required.

1.7 DUE DATE FOR PROPOSALS

All proposals must be received at the email address in section 1.8 below no later than the dates listed below. Responses are limited to no more than 15 pages, excluding appendices, and must include description of the entity interested in providing the services, including:

- Cover Letter
- Business Proposal
- Cost Proposal
- Appendices (if necessary)

Due to the unpredictable nature of the evaluation period, these dates may be subject to change. At the conclusion of the evaluation process, all will be informed of the evaluation team’s findings.

Key RFP Dates

Activity	Date
Issue of RFP	September 15, 2023
Deadline to Submit Written Questions	September 29, 2023
Response to Written Questions/RFP Amendments	October 6, 2023
Submission of Proposals	October 20, 2023
Proposal Determinations	October 31, 2023

No more than one proposal per Respondent may be submitted.

The State accepts no obligations for costs incurred by Respondents in anticipation of being awarded a contract.

1.8 COMMUNICATION WITH THE COMMISSION and IDOE

All communication, including responses, questions concerning the services being sought or the response requirements, should be directed to:

Jason Callahan
JCallahan1@doe.in.gov
260-571-6757

1.9 PRICING

Pricing on this RFP must be firm and remain open for a period of not less than 180 days from the proposal due date. Any attempt to manipulate the format of the document, attach caveats to pricing or submit pricing that deviates from the current format will put your proposal at risk. If the proposal is accepted, the pricing must remain firm during the term of the contract unless the scope of work required by the Commission and IDOE changes.

1.10 CONFIDENTIAL INFORMATION

Respondents are advised that materials contained in proposals are subject to the Access to Public Records Act (APRA), IC 5-14-3 *et seq.*, and, after the contract award, the entire RFP file may be viewed and copied by any member of the public, including news agencies and competitors. Respondents claiming a statutory exception

to the APRA must indicate so in the Cover Letter. Confidential Information must also be clearly marked. The Respondent must also specify which statutory exception of APRA that applies. The State reserves the right to make determinations of confidentiality. If the Respondent does not identify the statutory exception the Procurement Division will not consider the submission confidential. If the State does not agree that the information designated is confidential under one of the disclosure exceptions to APRA, it may seek the opinion of the Public Access Counselor. Prices are not confidential information.

There are certain public records which are excepted from the Access to Public Records Act. A list of these items can be found at IC 5-14-3-4.

1.12 TAXES

Proposals should not include any tax from which the State is exempt ([IC 6-2.5-5-16](#)).

1.13 SECRETARY OF STATE REGISTRATION

If awarded the contract, the Respondent will be required to register, and be in good standing, with the Secretary of State ([IC 5-22-16-4](#)). The registration requirement is applicable to all limited liability partnerships, limited partnerships, corporations, S-corporations, nonprofit organizations and limited liability companies. Information concerning registration with the Secretary of State may be obtained by contacting:

Secretary of State of Indiana
Corporation Division
402 West Washington Street, E018
Indianapolis, IN 46204
(317) 232-6576
www.in.gov/sos

1.14 PAYMENTS

All payments will be 35 days in arrears and via ACH/electronic deposit from the Indiana Auditor of State's office. Invoices must detail expenses and charges in accordance with any purchase orders issued; total payment shall not exceed accepted bid amount. Prior to being paid, vendors must submit a W9 and Direct Deposit form which can be found at the following link: <https://www.in.gov/comptroller/forms/>

1.15 COMPLIANCE CERTIFICATION

Responses to this RFP serve as a representation that it has no current or outstanding criminal, civil, or enforcement actions initiated by the State, and it agrees that it will immediately notify the State of any such actions. The Respondent also certifies that neither it nor its principals are presently in arrears in payment of its taxes, permit fees or other statutory, regulatory or judicially required payments to the State. The Respondent agrees that the State may confirm, at any time, that no such liabilities exist, and, if such liabilities are

discovered, that State may bar the Respondent from contracting with the State, cancel existing contracts, withhold payments to setoff such obligations, and withhold further payments or purchases until the entity is current in its payments on its liability to the State and has submitted proof such as payment to the State.

1.16 CONFLICT OF INTEREST

Any person, firm or entity that assisted with and/or participated in the preparation of this RFP document is prohibited from submitting a proposal to this specific RFP. For the purposes of this RFP “person” means a state officer, employee, special state appointee, or any individual or entity working with or advising the State or involved in the preparation of this RFP proposal. This prohibition would also apply to an entity who hires, within a one-year period prior to the publication of this RFP, a person that assisted with and/or participated in the preparation of this RFP.

1.17 EQUAL OPPORTUNITY COMMITMENT

Pursuant to IC 4-13-16.5 and in accordance with 25 IAC 5, Executive Order 13-04 and IC 5-22-14-3.5, it has been determined that there is a reasonable expectation of minority, woman, and Indiana veteran business enterprises subcontracting opportunities on a contract awarded under this RFP. Therefore, a contract goal for Minority Business Enterprises, Woman Business Enterprises, and Veteran Business Enterprises have been established and all respondents submitting a MWBE or IVOSB Subcontractor Commitment Form will be expected to comply with the regulation set forth in 25 IAC 5, Executive Order 13-04 and IC 22-14-3.5.

Failure to address these requirements may impact the evaluation of your proposal.

1.18 MINORITY & WOMEN’S BUSINESS ENTERPRISES RFP SUBCONTRACTOR COMMITMENT (MWBE)

In accordance with 25 IAC 5-5, the respondent is expected to submit with its proposal a Minority & Women’s Business Enterprises RFP Subcontractor Commitment Form. The Form must show that there are, participating in the proposed contract, Minority Business Enterprises (MBE) and Women’s Business Enterprises (WBE) listed in the Minority and Women’s Business Enterprises Division (MWBED) directory of certified firms located at <http://www.in.gov/idoa/2352.htm>.

If participation is met through use of vendors who supply products and/or services directly to the Respondent, the Respondent must provide a description of products and/or services provided that are directly related to this proposal and the cost of direct supplies for this proposal. Respondents must complete the Subcontractor Commitment Form in its entirety. The amount entered in “TOTAL BID AMOUNT” should match the amount entered in the Cost Proposal.

Failure to meet these goals will affect the evaluation of your Proposal. The Commission and IDOE reserve the right to verify all information included on the MWBE Subcontractor Commitment Form.

Respondents are encouraged to contact and work with MWBED at 317-232-3061 to design a subcontractor commitment to meet established goals as referenced in this solicitation.

Prime Contractors must ensure that the proposed subcontractors meet the following criteria:

- Must be listed on the IDOA Directory of Certified Firms, **on or before** the proposal due date.
- Prime Contractor must include with their proposal the subcontractor's M/WBE Certification Letter provided by IDOA, to show current status of certification.
- Each firm may only serve as one classification – MBE, WBE, or IVOSB (see section 1.18).
- A Prime Contractor who is an MBE or WBE must meet subcontractor goals by using other listed certified firms. Certified Prime Contractors cannot count their own workforce or companies to meet this requirement.
- **Must serve a Commercially Useful Function (CUF). The firm must serve a value-added purpose on the engagement, as confirmed by the State.**
- Must provide goods or service only in the industry area for which it is certified as listed in the directory at <http://www.in.gov/idoa/2352.htm>.
- Must be used to provide the goods or services specific to the contract.
- National Diversity Plans are generally not acceptable.

MINORITY & WOMEN'S BUSINESS ENTERPRISES RFP SUBCONTRACTOR LETTER OF COMMITMENT (MWBE)

A signed letter(s), on company letterhead, from the MBE and/or WBE must accompany the MWBE Subcontractor Commitment Form. Each letter shall state and will serve as acknowledgement from the MBE and/or WBE of its subcontract amount, a description of products and/or services to be provided on this project, and approximate date the subcontractor will perform work on this contract. The State may deny evaluation points if the letter(s) is not attached, not on company letterhead, not signed and/or does not reference and match the subcontract amount, subcontract amount as a percentage of the **"TOTAL BID AMOUNT"** and the anticipated period that the Subcontractor will perform work for this solicitation.

By submission of the Proposal, the Respondent acknowledges and agrees to be bound by the regulatory processes involving the State's M/WBE Program. Questions involving the regulations governing the MWBE Subcontractor Commitment Form should be directed to: Minority and Women's Business Enterprises Division at (317) 232-3061 or <http://www.in.gov/idoa/2352.htm>.

1.19 INDIANA VETERAN OWNED SMALL BUSINESS SUBCONTRACTOR COMMITMENT (IVOSB)

In accordance with Executive Order 13-04 and IC 5-22-14-3.5, it has been determined that there is a reasonable expectation of Indiana Veteran Owned Small Business subcontracting opportunities on a contract awarded under this RFP. The IVOSB Subcontractor Commitment Form is to be submitted alongside the Respondent's proposal. The Form must show that they are participating in the proposed contract and IVOSB firms that meet the requirements listed at the Veteran's Business Program website (<https://www.in.gov/idoa/mwbe/indiana-veteran-business-program/>).

If participation is met through use of vendors who supply products and/or services directly to the Respondent, the Respondent must provide a description of products and/or services provided that are directly related to this proposal and the cost of direct supplies for this proposal. Respondents must complete the Subcontractor

Commitment Form in its entirety. The amount entered in “**TOTAL BID AMOUNT**” should match the amount entered in the Cost Proposal.

If the vendor responding to the RFP is an IVOSB certified entity, the letter confirming same should be submitted with their response.

Failure to address these goals may impact the evaluation of your Proposal. The Department reserves the right to verify all information included on the IVOSB Subcontractor Commitment Form.

Prime Contractors must ensure that the proposed IVOSB subcontractors meet the following criteria:

- Must be listed on Federal Center for Veterans Business Enterprise ([VA OSDBU](#)) registry or listed on the IDOA Directory of Certified Firms, **on or before** the proposal due date.
- Prime Contractor must include with their proposal either their own or their subcontractor’s veteran business Certification Letter provided by either IDOA or Federal Govt. (VA OSDBU), to show current status of certification.
- Each firm may only serve as one classification – MBE, WBE (see Section 1.17) or IVOSB.
- IVOSB must be registered with the Secretary of State (see section 2.3.2).
- **Must serve a Commercially Useful Function (CUF). The firm must serve a value-added purpose on the engagement, as confirmed by the State.**
- Must provide goods or service only in the industry area for which it is certified as listed in the [VA OSDBU](#) or IDOA Certified Firm directories <http://www.in.gov/idoa/2352.htm>.
- Must be used to provide the goods or services specific to the contract.

INDIANA VETERAN OWNED SMALL BUSINESS RFP LETTER OF COMMITMENT

A signed letter(s), on company letterhead, from the IVOSB must accompany the IVOSB Subcontractor Commitment Form. Each letter shall state and will serve as acknowledgement from the IVOSB of its subcontract amount, a description of products and/or services to be provided on this project, and approximate date the subcontractor will perform work on this contract. The State reserves the right to deny evaluation points if the letter(s) is not attached. The State may deny evaluation points if the letter(s) is not attached, not on company letterhead, not signed and/or does not reference and match the subcontract amount, subcontract amount as a percentage of the “**TOTAL BID AMOUNT**” and the anticipated period that the Subcontractor will perform work for this solicitation.

By submission of the Proposal, the Respondent acknowledges and agrees to be bound by the policies and processes involving the State’s IVOSB Program. Questions involving the regulations governing the IVOSB Subcontractor Commitment Form should be directed to: indianaveteranspreference@idoa.in.gov.

1.20 AMERICANS WITH DISABILITIES ACT

The Respondent specifically agrees to comply with the provisions of the Americans with Disabilities Act of 1990 (42 U.S.C. 12101 *et seq.* and 47 U.S.C. 225).

SECTION TWO PROPOSAL PREPARATION INSTRUCTIONS

2.1 GENERAL

To facilitate timely evaluation of proposals, a standard format for proposal submission has been developed and is described in this section. All respondents are required to format their proposals in a manner consistent with the guidelines described below.

- Each item must be addressed in the Respondent's proposal.
- The Cover Letter must be in the form of a letter. The Business Proposal must be organized under the specific section titles as listed below.
- The electronic copies of the proposal should be organized to mirror the sections below and the attachments.
- Please submit all attachments in pdf format.
- Confidential information must also be clearly marked in a separate folder/file.

2.2 COVER LETTER

The Cover Letter must address the following topics.

2.2.1 Agreement with Requirement listed in Section 1

The Respondent must explicitly acknowledge understanding of the general information presented in Section 1 and agreement with any requirements/conditions listed in Section 1.

2.2.2 Summary of Ability and Desire to Supply the Required Products or Services

The Cover Letter must briefly summarize the Respondent's ability to supply the requested products and/or services that meet the requirements defined in Section 2.4 of this RFP. The letter must also contain a statement indicating the Respondent's willingness to provide the requested products and/or services subject to the terms and conditions set forth in the RFP including, but not limited to, the State's mandatory contract clauses.

2.2.3 Signature of Authorized Representative

A person authorized to commit the Respondent to its representations and who can certify that the information offered in the proposal meets all general conditions including the information requested in Section 2.3.2, must sign the Cover Letter. **In the Cover Letter, please indicate the principal contact for the proposal along with an address, telephone and fax number as well as an e-mail address, if that contact is different than the individual authorized for signature.**

2.2.4 Respondent Notification

Unless otherwise indicated in the Cover Letter, Respondents will be notified via e-mail.

It is the Respondent's obligation to notify the Commission and IDOE of any changes in any address that may have occurred since the origination of this solicitation. The Commission and IDOE will not be held responsible for incorrect vendor/contractor addresses.

2.2.5 Confidential Information

Respondents are advised that materials contained in proposals are subject to the Access to Public Records Act (APRA), IC 5-14-3 *et seq.* (see section 1.11).

Provide the following information:

- List all documents where claiming a statutory exemption to the APRA;
- Specify which statutory exception of APRA that applies for each document;
- Provide a description explaining the manner in which the statutory exception to the APRA applies for each document.

2.3 BUSINESS PROPOSAL

2.3.1 Terms

Funding for this project will come from federal funds. Vendors must be able to agree to the terms and conditions of the Commission's standard Professional Services Agreement. All payments will be 35 days in arrears and via ACH/electronic deposit from the Indiana State Comptroller's Office. Invoices must detail expenses and charges in accordance with any purchase orders issued; total payment shall not exceed the accepted bid amount. Any and all travel reimbursed via this contract will be subject to the reimbursement rates in the State Travel Policy (vendors should review it on the following website <http://www.in.gov/idoa/2459.htm>).

2.3.2 Registration to do Business

Vendors must be registered, and be in good standing, with the Indiana Secretary of State (IC 5-22-16-4). Vendors may do so at <http://www.in.gov/sos/business/3648.htm>.

2.3.3 References

The Respondent must include a list of at least **three** clients for whom the Respondent has provided products and/or services requested in this RFP. Information provided should include

the name, address and telephone number of the client facility and the name, title and phone/fax numbers of a person who may be contacted for further information.

2.3.4 Subcontractors

The Respondent is responsible for the performance of any obligations that may result from this RFP and shall not be relieved by the non-performance of any subcontractor. Any Respondent's proposal must identify all subcontractors and describe the contractual relationship between the Respondent and each subcontractor. Either a copy of the executed subcontract or a letter of agreement over the official signature of the firms involved must accompany each proposal.

Any subcontracts entered by the Respondent must be in compliance with all State statutes and will be subject to the provisions thereof. For each portion of the proposed products or services to be provided by a subcontractor, the Business Proposal must include the identification of the functions to be provided by the subcontractor and the subcontractor's related qualifications and experience.

The combined qualifications and experience of the Respondent and any or all subcontractors will be considered in the State's evaluation. The Respondent must furnish information to the State as to the amount of the subcontract, the qualifications of the subcontractor for guaranteeing performance, and any other data that may be required by the State. All subcontracts held by the Respondent must be made available upon request for inspection and examination by appropriate State officials, and such relationships must meet with the approval of the State.

The Respondent must list any subcontractor's name, address, and the state in which formed that are proposed to be used in providing the required products or services. The subcontractor's responsibilities under the proposal, anticipated dollar amount for subcontract, the subcontractor's form of organization, and an indication from the subcontractor of a willingness to carry out these responsibilities are to be included for each subcontractor. This assurance in no way relieves the Respondent of any responsibilities in responding to this RFP or in completing the commitments documented in the proposal. The Respondent must indicate which, if any, subcontractors qualify as a Minority, Women, or Veteran Owned Business under IC 4-13-16.5-1 and Executive Order 13-04 and IC 5-22-14-3.5. See Sections 1.17, 1.18 and Attachments A/A1 for Minority, Women, and Veteran Business Information.

2.3.5 Contact Information

Provide company's contact information and any other general information necessary.

2.3.6 Similar Work Experience

Please describe your company's experience in serving clients of a similar size to the State that also had a similar scope. Please provide specific clients and detailed examples.

2.3.7 Company's Technical Information

Please provide any information about your company that will allow the Commission and IDOE to evaluate the technical aspects proposed by your company as it relates to fulfilling the Scope of Work (Section 1.5) for the service(s) needed by the agency. Please also provide any certifications or qualifications that are required per Section 1.

2.4 COST PROPOSAL

Cost Proposal Narrative

Please provide a brief narrative (not longer than two pages) in support of each item requested in Summary Scope of Work. The narrative should include Respondent's proposed costs.

2.5 EVALUATION

Evaluation of the proposal will be based on the chart below. For detailed information on the evaluation process, please reference the Proposal Evaluation Procedures listed on the Commission's website at the following link: <http://www.in.gov/che/3171.htm>.

Criteria	Points
1. Adherence to Mandatory Requirements	Pass/Fail
2. Management Assessment/Quality (Business Proposal)	45 available points
3. Cost (Cost Proposal)	40 available points
5. Minority Business Enterprise Subcontractor Commitment (not required for RFP submission)	5 points (1 bonus point is available, see Section 1.2.5)
6. Women Business Enterprise Subcontractor Commitment (not required for RFP submission)	5 points (1 bonus point is available, see Section 1.2.5)
7. Indiana Veteran Business Enterprise (IVOSB) Subcontractor Commitment (not required for RFP submission)	5 points (1 bonus point is available, see Section 1.2.6)
Total	100 (103 if bonus awarded)

The Commission in coordination with the IDOE, in the exercise of their discretion, determine which proposal(s) offer the best means of servicing the interests of the State. The exercise of this discretion will be final.
-- End of Request for Proposal --