

Chapter 15 **Grant Sources**



There are numerous sources of grants for libraries, though opportunities are always changing. The following list is a sampling of funding sources, both private and public, available at the time of this manual's last revision.

Please notify us of any new grant opportunities that may be of interest to Indiana libraries by contacting Angela Fox at anfox@library.in.gov or (317) 234-6550.

LSTA Grants

https://www.in.gov/library/services-for-libraries/lsta/

As a library in Indiana, one of the first grant opportunities you consider should be an LSTA subgrant. Funding is made possible by the Institute of Museum and Library Services (IMLS), which distributes federal funds to states annually under the provision of the Library Services and Technology Act (LSTA). The Indiana State Library reserves a portion of these funds for competitive sub-grant opportunities. Grant programs vary, but generally include technology and digitization initiatives. Please check our website for current grant opportunities.

LOCAL

Public Service/Social Organizations

Organizations such as Kiwanis, Lions Club, Rotary, etc. regularly offer funding opportunities in their communities and have sponsored library projects in the past.

Community Foundations

https://www.tgci.com/funding-sources/IN/community

Many counties in Indiana have a community foundation that collects and invests money for local agencies and returns the interest earned to them. They may also offer grants or funding opportunities for which public libraries can apply. The Grantsmanship Center offers a directory of community foundations in the state on its website.

STATE

Heritage Support Grants

https://www.indianahistory.org/across-indiana/heritage-support-grants

The Indiana Historical Society, with funding from Lilly Endowment Inc., offers Heritage Support Grants for a wide variety of projects to help Indiana's local organizations meet high priority needs in areas of collections stewardship, diversity, equity, access and inclusion, sustainability, and planning. In addition to grants, IHS also offers fundraising mini webinars and ongoing coaching for grant applicants.

Indiana Humanities

https://indianahumanities.org/grants/

Indiana Humanities oversees multiple grant programs that provide Indiana nonprofit organizations with funds to develop and implement in-depth public humanities programming. Eligible programs can include public workshops, film screenings, lectures and panels, creation of exhibits, reading/discussion programs, and any number of other formats, provided they're open to the public and utilize the humanities as a tool for engagement. Check their website regularly, as grant opportunities change from year-to-year.

Community Development Block Grants

https://www.in.gov/ocra/cdbg/

These federally funded grants come from the Indiana Office of Community and Rural Affairs. Unlike LSTA grants – or most state or federal grant opportunities – construction is an allowable cost. Libraries are invited to apply for Public Facilities Program grants to enhance the lives of community members. Libraries should contact their local Community Liaison to discuss grant

opportunities. The map of liaisons can be found on their website at: https://www.in.gov/ocra/newsroom/community-liaisons/

Indiana Historic Preservation Fund Grants

https://www.in.gov/dnr/historic-preservation/help-for-owners/financial-assistance/grants/

This federal program of the National Park Service is administered by the Indiana Department of Natural Resources – Division of Historic Preservation and Archeology (HPA) and is intended to assist important local preservation projects and help the State meet its goals for cultural resource management. The DHPA makes subgrant awards in three different project categories through an annual competitive funding round. Grants can be used for preservation and rehabilitation of historic library buildings or to present educational programs about preservation.

FEDERAL

Institute for Museum and Library Services (IMLS)

https://www.imls.gov/grants/grant-programs

The mission of IMLS is to advance, support, and empower America's museums, libraries, and related organizations through grantmaking, research, and policy development. The Institute works at the national level in coordination with state and local organizations to champion lifelong learning, strengthen community engagement, advance collections stewardship and access, and demonstrate excellence in public service.

In addition to the LSTA grants available through the Indiana State Library, libraries can apply directly to IMLS for grant opportunities such as the National Leadership Grants Program or the Laura Bush 21st Century Librarian Program.

National Endowment for the Humanities (NEH)

https://www.neh.gov/grants

The National Endowment for the Humanities (NEH) is an independent federal agency dedicated to supporting research, education, preservation, and public programs in the humanities. They offer a variety of grants that aim to provide opportunities for lifelong learning and to preserve and provide access to cultural and educational resources.

United States Department of Agriculture (USDA)

https://www.rd.usda.gov/programs-services/community-facilities

The USDA offers a number of Community Facilities Programs, including the Direct Loan & Grant

program, to develop or improve essential public services and facilities in rural communities (population less than 20,000). Funds can be used to purchase, construct, and/or improve essential community facilities, purchase equipment and pay related project expenses.

FOUNDATIONS/CORPORATE

Tip: Try consulting local banks, real estate brokers, convention and visitor bureaus, etc., for possible funding or sponsorships.

Barnes & Noble

http://www.barnesandnobleinc.com/about-bn/sponsorships-charitable-donations/

At a local level, the Barnes & Noble Community Business Development Program supports pre-K-12 schools and not-for-profit arts and literacy organizations. They also consider sponsorships and donations to organizations that focus their core businesses on higher learning, literacy and the arts. Barnes & Noble does **not** have grant program; for information on sponsorships or how to request a donation, inquire at your local store.

Believe in Reading

https://believeinreading.org/grant-guidelines/

Believe in Reading is funded by The Steve and Loree Potash Family Foundation and is based in Cleveland, Ohio. Believe in Reading will consider funding programs that serve any age or aspect of supporting reading and literacy, including adult literacy, English as a second language projects, or Braille related projects for the blind or visually impaired.

Dekko Foundation

http://www.dekkofoundation.org/grant-making/grantseeker-support/dekkofoundation-101/

The Dekko Foundation invests year-round in projects and initiatives that help children, young people, and communities thrive, with a major focus on early childhood development programming. Applicants must be located in the following northeast Indiana counties: DeKalb, LaGrange, Kosciusko, Noble, Steuben and Whitley.

Dollar General Literacy Foundation

https://www.dgliteracy.org/grant-programs/

Dollar General offers a number of grant programs for literacy service providers, including Summer Reading grants and Adult, Youth, and Family Literacy grants. Numerous Indiana public libraries been awarded these grants.

Gladys Brooks Foundation

http://www.gladysbrooksfoundation.org/guidelines.html

Grant proposals will be considered generally for resource endowments (for example, print, film,

electronic database, speakers/workshops), capital construction and capital equipment. The Foundation considers library proposals with an emphasis on innovative projects.

Lois Lenski Covey Foundation

https://www.loislenskicovey.org/bookmobile-grants/

The Lois Lenski Covey Foundation awards grants to bookmobile programs that serve children from disadvantages populations. The grants are for purchasing books published for young people preschool through grade 8.

Perdue Farms Foundation

https://corporate.perduefarms.com/company/foundation/

The Perdue Farms Foundation provides grants to organizations and projects meant to strengthen local communities, with preference given to communities close to their plant facilities. Grant requests under \$1,000 are reviewed on a monthly basis; over \$1,000 on a quarterly basis.

Rural Electric Membership Corporation (REMC)

(check your local REMC website)

Operation Round Up grants provides financial support to nonprofit organizations within counties served by REMC. Organizations within a regional REMC's service area are eligible to apply for up to \$10,000.

Walmart

https://walmart.org/how-we-give/local-community-grants

Through the Local Community Grant Program, the Walmart Foundation awards grants ranging from \$250 to \$5,000. The grants are designed to address the unique needs of the local communities and to support organizations with goals that align with one of eight areas of funding, including quality of life, education, and community and economic development.

Additional Resources to Locate Grants

American Library Associate Grants

https://www.ala.org/awardsgrants/awards/browse/grnt?showfilter=no

The ALA offers grants, awards, and scholarships via their many divisions. Check this site for a comprehensive list.

Grants Portal for Indiana Libraries

https://www.in.gov/library/site-index/grants/

The Indiana State Library maintains this portal, which includes links to various grants and grant registries.

Grants.gov

https://www.grants.gov/

Grants.gov is a central storehouse for information on over 1,000 federal funding opportunities and access to more than \$500 billion in annual awards. **Searching for grant applications does not require registration.** Once registered at this site, you may apply online for any federal grant. Online assistance with the application process is available.

Library Grants Blog

http://librarygrants.blogspot.com

Grant expert/librarian Stephanie Gerding frequently update this blog with new and ongoing grant opportunities. You can sign up to get daily or automatic email when a new library grant opportunity is posted.

Scholastic – Library Grants

https://www.scholastic.com/librarians/programs/grants.htm

Scholastic's grant aggregator is focused specifically on library grants, on one-time or ongoing library grants and includes both grants with set application deadlines and ongoing funding opportunities.

Sources of Grants for Indiana Libraries (2017)

Library Name	Grant(s) received
ADAMS PUBLIC LIBRARY SYSTEM	Adams County Community Foundation - enhancements to Geneva Children's Services; United Way of Adams County - 1000 Books before Kindergarten
ALEXANDRIA-MONROE PUBLIC LIBRARY	LSTA grant - kids coding club
ALLEN COUNTY PUBLIC LIBRARY	Auer Foundation via ACPLF
	Foellinger
	Friends of the ACPL
	ACPLF
	Foellinger via ACPLF
	Friends of Lincoln
	PNC Bank Foundation Allen County/City of Fort Wayne
ANDERSON PUBLIC LIBRARY	South Madison Community Foundation - purchase books for SRP.
ARGOS PUBLIC LIBRARY	Marshall County REMC Operation Round Up Grant - to develop skills through programing, building, and manipulating robots in grades PreK - 6th grade following STEAM curricula
ATTICA PUBLIC LIBRARY	Attica Community Foundation - puppet program, new chairs
AURORA PUBLIC LIBRARY DISTRICT	People's Federal Savings Bank - to be used in the Youth Services Department
AVON-WASHINGTON TOWNSHIP PUBLIC LIBRARY	Indiana Technology Grant
BARTHOLOMEW COUNTY PUBLIC LIBRARY	Heritage Fund of Bartholomew County
BENTON COUNTY PUBLIC LIBRARY	Benton Community Foundation - to pay for our guest speaker fees for Summer Reading
BERNE PUBLIC LIBRARY	United Way - used for the Summer Reading Program; Adams County Community Foundation - used to help fund our 1000 Books B4 Kindergarten program.
BOSWELL-GRANT TOWNSHIP PUBLIC LIBRARY	IBM matching grant - used for a Reading Camp during Summer Reading

BREMEN PUBLIC LIBRARY	Marshall County Community Foundation - Audio Recording Studio; LSTA Grant - building a digital lab
BROOK-IROQUOIS-WASHINGTON TOWNSHIP PUBLIC LIBRARY	Newton County Community Foundation Grant - purchase 4 AWE Learning Computers
BROOKSTON-PRAIRIE TOWNSHIP PUBLIC LIBRARY	Women Giving Together of Community Foundation of White County - for Children's programming and books
BROWN COUNTY PUBLIC LIBRARY	Indiana Humanities Frankenstein
BROWNSBURG PUBLIC LIBRARY	Duke Energy Foundation - Storywalk
BUTLER PUBLIC LIBRARY	LSTA - purchase a poster printer for our Makerspace
CAMDEN-JACKSON TOWNSHIP PUBLIC LIBRARY	Carroll White REMC - new staff computers; Carroll County Community Foundation - update to technologically compatible furniture
CHARLESTOWN CLARK COUNTY PUBLIC LIBRARY	Indiana Arts Commission - art programs for the Summer Reading Program
CHURUBUSCO PUBLIC LIBRARY	Community Foundation of Whitley County - summer concerts
DANVILLE-CENTER TOWNSHIP PUBLIC LIBRARY	Local Tri Kappa organization - furniture in the children's department
DARLINGTON PUBLIC LIBRARY	Montgomery Co. Community Foundation - \$1000 grant for large print books
DELPHI PUBLIC LIBRARY	Tippecanoe Arts Federation - visiting artist grant; Indiana Humanities - Frankenstein Community Reads; Indiana Humanities - author visit
EAST CHICAGO PUBLIC LIBRARY	Foundations of East Chicago
ECKHART PUBLIC LIBRARY	LSTA grant - Digitization of Eckhart and MacIntosh Collection; DeKalb County United Way - Learning Through Play Lab; ALA - Vietnam War materials; Mother Goose on the Loose Literacy Giving Circle - materials for emerging readers
ELKHART PUBLIC LIBRARY	ALA - NASA@MyLibrary
EVANSVILLE-VANDERBURGH PUBLIC LIBRARY	PLA - Inclusive Internship Initiative
FARMLAND PUBLIC LIBRARY	Old National Foundation
FLORA-MONROE TOWNSHIP PUBLIC LIBRARY	Indiana Arts Commission - summer art classes; Carroll Co. Community Foundation - video equipment
FRANCESVILLE-SALEM TOWNSHIP PUBLIC LIBRARY	PACE Grant - salary for summer reading program coordinator and books
FRANKFORT COMMUNITY PUBLIC LIBRARY- CLINTON COUNTY CONTRACTUAL PUBLIC LIBRARY	Frankfort Rotary - robotics program; Tippecanoe Arts Federation - visiting artists program

GOSHEN PUBLIC LIBRARY	STAR_Net Eclipse Education Kit (with 1000 eclipse glasses) for the total solar eclipse
GREENSBURG-DECATUR COUNTY CONTRACTUAL PUBLIC LIBRARY	Local Tri-Kappa - a program titled Eating On \$4 a Day; Honda - youth services summer reading program and books for the Children's room in general
HAMMOND PUBLIC LIBRARY	Indiana State Library - community outreach of online resources
HARRISON COUNTY PUBLIC LIBRARY	StarNet for solar eclipse glasses
HARTFORD CITY PUBLIC LIBRARY	Blackford County Community Foundation early literacy park
HUSSEY-MAYFIELD MEMORIAL PUBLIC LIBRARY	HMMPL Foundation - grants to support library programs; Friends of the Library - grants to support library programs
JACKSON COUNTY PUBLIC LIBRARY	Greater Seymour Trust Fund - green screen and video equipment; Community Foundation of Jackson County - branch outdoor bulletin boards
JASPER COUNTY PUBLIC LIBRARY	REMC Grant - summer reading prizes; Wal-Mart Grant - Maker Space supplies/equipment; Rensselaer Giving Circle - materials for meeting room chair rail
JASPER-DUBOIS COUNTY CONTRACTUAL PUBLIC LIBRARY	Community Foundation Grant - STEM camps at libraries
JEFFERSONVILLE TOWNSHIP PUBLIC LIBRARY	Clark County Youth Coalition - Youth Services programs; Bales Foundation - Youth Services programs
KEWANNA-UNION TOWNSHIP PUBLIC LIBRARY	Community Foundation - sound system
KIRKLIN PUBLIC LIBRARY	Clinton County Community Foundation - tree house in the children's area
KNOX COUNTY PUBLIC LIBRARY	LSTA grant - Technology Services for Young Adults; Heritage Support grant from the Indiana Historical Society - digitization of historic Knox County court records from the late 1700s and early 1800s
KOKOMO-HOWARD COUNTY PUBLIC LIBRARY	ALA - for Spheros; National Engineers Week Foundation - Discover Tech exhibit; LSTA - for Hot Spots
LA GRANGE COUNTY PUBLIC LIBRARY	LaGrange County Community Foundation and the DEKKO Foundation - books and programs
LA PORTE COUNTY PUBLIC LIBRARY	Unity Foundation for two grants - (1)Lego Education WeDo kits and (2) lendable STEAM kits
LADOGA-CLARK TOWNSHIP PUBLIC LIBRARY	MCCF - low vision
LAKE COUNTY PUBLIC LIBRARY	Indiana Humanities - Frankenstein One State/One Story

LAWRENCEBURG PUBLIC LIBRARY	Lawrenceburg Resources and Services Foundation - enhance programs
LINDEN CARNEGIE PUBLIC LIBRARY	MCCF - to be spent on something to help visually impaired people
LOOGOOTEE PUBLIC LIBRARY	Martin County Community Foundation - \$1000 for makerspace technology
MARION PUBLIC LIBRARY	Novel Conversations grant from Indiana Humanities - have Philip Gulley come to our library
MELTON PUBLIC LIBRARY	Orange County Community Foundation
MISHAWAKA-PENN-HARRIS PUBLIC LIBRARY	LSTA Technology Sub-Grant - purchase starling word counters to use in programming with parents, aimed at closing the 30 million word gap
MONON TOWN & TOWNSHIP PUBLIC LIBRARY	White County Community Foundation Women Giving Together - children's programming and books
MONROE COUNTY PUBLIC LIBRARY	Wahl Family Charitable Trust - STEM-related learning tools; Tri-Kappa Alpha Chapter - collaborative STEM programming; WTTS Rock to Read - in support of Summer Reading; Indiana Library Federation Marketing Award - to promote events and programs at the library
MONTEZUMA PUBLIC LIBRARY	Parke County Community Foundation - \$2,500 help pay for outside library sign
MONTPELIER-HARRISON TOWNSHIP PUBLIC LIBRARY	Blackford County Community Foundation - children's programs, computers, and furniture
MORGAN COUNTY PUBLIC LIBRARY	Community Foundation of Morgan County - service for mobile hotspots for patron checkout; RSQT for No Smoking Signs; Barry Schroeder Memorial Fund - Indy Hula family hula
MORRISSON REEVES LIBRARY	LSTA - purchase tablets and hotspots for circulation
MUNCIE-CENTER TOWNSHIP PUBLIC LIBRARY	Lowes Revitalization Grant - enhancement of the community garden at the Maring Hunt library location; Best Buy Grant - the summer film school; George and Frances Ball Foundation - innovative technology learning focusing on adult populations; 21st Century
NAPPANEE PUBLIC LIBRARY	Rural Gateway Grant - for an adult book club; LSTA - newspaper digitization
NEW CASTLE-HENRY COUNTY PUBLIC LIBRARY	Henry County Community Foundation - teen area renovations; Indiana Humanities - Frankenstein grant

NEW HARMONY WORKINGMEN'S INSTITUTE	Efroymson Family Fund - \$28,000 for a design charrette, \$25,000 for Special Projects; Community Foundation Alliance - \$1,796.52 unspecified donation; GE Foundation - \$250.00 unspecified donation.
NEWTON COUNTY PUBLIC LIBRARY	Newton County Community Foundation - costume play stations for children's areas
NOBLE COUNTY PUBLIC LIBRARY	Local Bank - \$500 for a functional skills program; Community Foundation - \$500 for programming
NORTH MANCHESTER PUBLIC LIBRARY	LSTA
OAKLAND CITY-COLUMBIA TOWNSHIP PUBLIC LIBRARY	Community Foundation - Books to Movies
ODON WINKELPLECK PUBLIC LIBRARY	Duke energy that - magic show; Daviess County Community Foundation - fund OverDrive
OHIO COUNTY PUBLIC LIBRARY	Ohio County Community Foundation - books and prizes for summer reading prizes; City of Rising Sun - sponsored the pool party to celebrate those who completed the Summer Reading Program
ORLEANS TOWN & TOWNSHIP PUBLIC LIBRARY	Orange County Community Foundation - furniture and programming
OSGOOD PUBLIC LIBRARY	Ripley County Community Foundation - new furnishings; Reynolds Foundation - building maintenance; Tarter/Crum - Summer Reading
OTTERBEIN PUBLIC LIBRARY	Indiana Humanities in collaboration with 92Y - for Ben Franklin Circles
OWEN COUNTY PUBLIC LIBRARY	Owen County Community Foundation - install technology in new meeting rooms
OWENSVILLE CARNEGIE PUBLIC LIBRARY	TMMI - childrens services
OXFORD PUBLIC LIBRARY	Nipsco Foundation Grant - Summer Reading Program
PAOLI PUBLIC LIBRARY	Grant made by Philip Gulley to help pay for patrons living outside of Paoli and Paoli township; Sol Strauss grant - buying children's books; Larry Holland Grant Fund - programs, books, and supplies
PEABODY PUBLIC LIBRARY	\$700.00 HANDS, Community Foundation of Whitley County \$1000.00 Community Foundation of Whitley County - from the Peabody Library Fund. Both grants funded Battle of the Books
PENDLETON COMMUNITY PUBLIC LIBRARY	Educational grant from the Kroger Company - fund Mission 595, a STEAM program for 7-12 year olds
PERRY COUNTY PUBLIC LIBRARY	ILF - technology aimed at kids; Indiana Humanities grant - Frankenfest and Community Read

PERU PUBLIC LIBRARY	\$1,500 local foundation grant - purchase robots
PRINCETON PUBLIC LIBRARY	Toyota & Duke - summer reading program prizes
PUTNAM COUNTY PUBLIC LIBRARY	Indianapolis Public Library Foundation Glick Grant for Diversity and Community Engagement; Putnam County 100 Women Who Care for Adult Literacy Program
REMINGTON-CARPENTER TOWNSHIP PUBLIC LIBRARY	Remington Woman's Giving Circle - programs; Walmart - toys and games for children
ROYAL CENTER-BOONE TOWNSHIP PUBLIC LIBRARY	Cass County Community Fund - updated computer software
SALEM-WASHINGTON TOWNSHIP PUBLIC LIBRARY	Washington County Community Foundation - general support of the library and for our adult literacy program
SHELBY COUNTY PUBLIC LIBRARY	Indiana Humanities - Quantum Leap STEAM activities; Blue River Community Foundation - Plaza development, fountain and stage; NASA - STEM activities; Blue River Foundation - help pay for Foundation Center Database- to get funding for individuals and groups
SHOALS PUBLIC LIBRARY	Martin County Community Foundation - STEM programming; Daviess Martin REMC Community Fund - copy machine
SOUTH WHITLEY COMMUNITY PUBLIC LIBRARY	Dollar General Literacy Foundation - Summer Reading; Community Foundation of Whitley County - Summer Concert Series
SPEEDWAY PUBLIC LIBRARY	LSTA grant - STEM programming
SPENCER COUNTY PUBLIC LIBRARY	LSTA - Lego Mindstorm robots
ST JOSEPH COUNTY PUBLIC LIBRARY	St. Joseph County Community Foundation - Arts Everywhere
STARKE COUNTY PUBLIC LIBRARY SYSTEM	LSTA grant - DLITE 3D-Printers
SYRACUSE-TURKEY CREEK TOWNSHIP PUBLIC LIBRARY	Rural Gateways Grant - STEM programming; LSTA grant - digitizing historical materials; MCLS grant - creating a new strategic plan
THORNTOWN PUBLIC LIBRARY	Dollar General - summer reading programming and incentives for youth
TIPTON COUNTY PUBLIC LIBRARY	Tippecanoe Arts Federation - Spring Break Art Camp
TYSON LIBRARY ASSOCIATION, INC	Ripley County Community Foundation - tables and chairs for preschool program
UNION COUNTY PUBLIC LIBRARY	Union County Foundation - summer reading program
VIGO COUNTY PUBLIC LIBRARY	National Endowment for the Arts - the Big Read.

WABASH CARNEGIE PUBLIC LIBRARY	Community Foundation of Wabash County - Makerspace
WANATAH PUBLIC LIBRARY	LSTA Indiana Memory - newspaper digitization
WATERLOO-GRANT TOWNSHIP PUBLIC LIBRARY	Star_Net (www.starnetlibraries.org) - eclipse- viewing glasses for our eclipse program
WELLS COUNTY PUBLIC LIBRARY	Wells County Foundation - local yearly grant that supports our teen programming budget.
WEST LAFAYETTE PUBLIC LIBRARY	Indiana Arts Commission - for artists taking part in annual Family Fun Day at the Library/Morton Community Center
WESTFIELD-WASHINGTON PUBLIC LIBRARY	LSTA grant - STEM/STEAM programming, purchase charging stations and purchase 2 databases for Children grades k-6
WESTVILLE-NEW DURHAM TOWNSHIP PUBLIC LIBRARY	LSTA grant - purchase tablets for our AR program
WOLCOTT COMMUNITY PUBLIC LIBRARY	Women Giving Together from the Community Foundation of White County - books and programming in Children's Department

Grant Writing Tips

- Ask for advice. Start on the application well before the deadline. Solicit help from the granting organization program officer. Ask colleagues to review the application and offer suggestions.
- 2. Identify projects that would be of benefit to your organization before looking for grants. Ways to do this include conducting a meeting of stakeholders to brainstorm for ideas, creating a file of ideas submitted by staff and patrons, and soliciting ideas from the public. Determine what ideas would be most suitable for grant funding. Be ready when funding opportunities arise instead of reacting to announcements of available grants.
- 3. Locate grantmaking organizations with goals that match your project. Using the various tools listed above, identify grantors who fund projects similar to your proposed project.
- 4. Research the grant opportunity. Make sure your library is eligible. Read the guidelines to determine if the project fits with the mission of the granting organization and if there are any restrictions that may prohibit you from accepting the funds. Learn about previous grants awarded by the organization. Determine the funding limits and whether the amount of money being offered will realistically cover the costs for your project.
- 5. Follow the instructions provided by the grantmaker. Check deadlines. Answer all the questions and include all the necessary parts of the proposal or application when submitting it. If any part of the application is confusing, contact the grant program officer for help.
- Don't give up if an application isn't funded. If possible, ask for feedback as to why your grant application was denied. Ask about any opportunities for resubmitting the grant. Consider other funding sources.
- 7. Avoid two common mistakes often made by new applicants. One is including too little detail about the proposed project and giving insufficient justification for the significance of the need. The other is proposing more work than can be reasonably done during the grant period.
- 8. Think like a reviewer. One of the best ways to learn how to write a grant is to participate on a grant review committee. Organizations that offer publicly funded grants are often looking for individuals willing to assist in grant review.

Sources of Grant Writing Classes & Workshops

This list is for informational use and does not imply endorsement of any kind.

Colleges/Universities

Indiana University regularly offers a course on grant writing. Please contact the School of Information and Library Science for more information. http://ils.indiana.edu

Professional Organizations

The Lilly Family School of Philanthropy at Indiana University https://philanthropy.iupui.edu/professional-development/fundraisingschool/index.html offers professional development centered on fundraising. The Fund Raising School offers courses such as "Proposal Writing and Grant Management" for a fee; courses can be taken online or in-person.

Candid Learning https://learning.candid.org/training/

Candid (formerly Foundation Center) offers a variety of webinars and training courses on fundraising and proposal writing. Once you select a format (live, on-demand), you can filter for free classes.

LYRASIS

https://www.lyrasis.org/services/Pages/Classes.aspx

LYRASIS sometimes offers classes on grant writing. Past classes have included Grant Writing for Digitization and Preservation Projects and Grant Writing Secrets for Librarians. The site allows you to filter for free classes.

Grant Writing Resources

The Indiana State Library has numerous grant writing resources in their collection. Here is a sampling of what is available.

- The ALA book of library grant money. Chicago: ALA, 2014.
- The Art and science of grant writing. Center for Faith-Based and Community Initiatives (United States. Dept of Housing and Urban Development), 2006.
- Barbato, Joseph and Danielle S. Furlich. Writing for a good cause: the complete guide to crafting proposals and other persuasive pieces for nonprofits. NY: Simon & Schuster, 2000.
- Bauer, David G. The "How to" grants manual: successful grantseeking techniques for obtaining public and private grants. Westport, CT: Greenwood Publishing Group, 2007. Available online in the INSPIRE eBook Collection.
- Carlson, Mim. Winning grants step by step: the complete workbook for planning, developing, writing, successful proposals. 2nd edition. San Francisco: Jossey-Bass, 2002.
- Clarke, Cheryl. Storytelling for grantseekers: the guide to creative nonprofit fundraising. San Francisco: Jossey-Bass. 2001.
- Coley, Soraya M. *Proposal writing: effective grantsmanship.* 3rd ed., Thousand Oaks, CA: Sage Publications, 2000.
- Directory of Indiana grantmakers. Indianapolis, Indiana: Grantmakers Alliance, 2006.
- Geever, Jane C. *The Foundation Center's guide to proposal writing*. NY: Foundation Center, 1997.
- Hall-Ellis, Sylvia D. Grants for school libraries. Westport, Conn.: Libraries Unlimited, 2003.
- Hall-Ellis, Sylvia D., et. al. *Librarian's handbook for seeking, writing, and managing grants*. Westport, Conn.: Libraries Unlimited, 2011.
- Karsh, Ellen and Arlen Sue Fox. *The only grant-writing book you'll ever need*. New York: Carroll & Graf; [Berkeley, Calif.] : Distributed by Publishers Group West, 2003.
- Kreiser, Maria. Library of Congress. *How to develop and write a grant proposal.* RL32159. Washington, D.C.: Congressional Research Service, 2018. Web.

- MacKellar, Pamela H. and Stephanie K. Gerding. Winning grants: a how-to-do-it manual for librarians with multimedia tutorials and grant development tools. NY:Neal-Schuman, 2010.
- Marshall, Maria I., Aaron Johnson, and Jean Fulton. *Writing a successful grant proposal*. Purdue University Cooperative Extension Service, 2006.
- Maxwell, Nancy Kalikow. Grant money through collaborative partnerships. Chicago: ALA, 2012.
- Staines, Gail M. Go get that grant!: a practical guide for libraries and nonprofit organizations. Scarecrow Press, 2011.
- Wason, Sara D. Webster's new world grant writing handbook. Wiley, 2004.
- Weinstein, Stanley. The complete guide to fundraising management. NY: J. Wiley, 2002.
- Ziarnik, Natalie Reif. School & public libraries: developing the natural alliance. Chicago: ALA, 2003.

Online Resources

Shaping Outcomes – Online course in Outcomes Based Evaluation https://shapingoutcomes.org/

This course was developed through a cooperative agreement between the Institute of Museum and Library Services (IMLS) and Indiana University-Purdue University Indianapolis (IUPUI). It is a particularly helpful resource in preparing an LSTA or IMLS grant application.

GrantStation Pathfinder

https://grantstation.com/public-resources/the-pathfinder

While a paid membership is required for full-access to GrantStation's resources, non-members can access an abundance of information on grant-writing, grant management, budget and matching funds, data sources for compelling statistics to show needs, and other grant-related topics.