### INDIANA BOARD OF TAX REVIEW

# Small Claims Final Determination Findings and Conclusions

Petition No.: 57-020-15-1-4-01473-16

Petitioner: YMA – Mariam Mohamed (YAFFAI, LLC)<sup>1</sup>

Respondent: Noble County Assessor Parcel No.: 57-07-33-330-037.000-020

Assessment Year: 2015

The Indiana Board of Tax Review ("Board") issues this determination in the above matter, and finds and concludes as follows:

# **Procedural History**

- 1. Petitioner initiated its appeal with the Noble County Property Tax Assessment Board of Appeals ("PTABOA") by filing a Form 130 dated October 12, 2015. On June 3, 2016, the PTABOA issued its Notification of Final Assessment Determination. Petitioner then timely filed a Form 131 petition on July 11, 2016, with the Board.
- 2. Petitioner elected to have its appeal heard under the Board's small claims procedures. Respondent did not elect to have the appeal removed from those procedures.
- 3. On January 31, 2017, the Board's administrative law judge ("ALJ"), Dalene McMillen, held a hearing. Neither the Board nor the ALJ inspected the property.
- 4. The following people testified under oath:
  - Yasser Ahmed, manager for YMA,
  - Anwar Yaffai, manager for YMA,
  - Kim Carson, Noble County Assessor,
  - Gavin Fisher, Assessor's witness.

#### **Facts**

5. The property under appeal is a service station and convenience mart located at 546 South Main Street in Kendallville.

<sup>&</sup>lt;sup>1</sup> Petitioner filed the Form 131 appeal on behalf of YMA – Mariam Mohamed. However, the PTABOA issued its Notification of Final Assessment Determination – Form 115 to YAFFAI, LLC.

6. The PTABOA determined the following values:

Land: \$19,400 Improvements: \$541,800 Total: \$561,200

7. Petitioner requested the following assessment:

Land: \$20,000 Improvements: \$285,000 Total: \$305,000

#### Record

8. The official record for this matter is made up of the following:

a. A digital recording of the hearing,

b. Exhibits:<sup>2</sup>

Petitioner Exhibit: Email correspondence between Jeremiah Carton and

Yasser Ahmed, dated July 1, 2016,

Petitioner Exhibit: Property record card ("PRC") and photograph of

subject property,

Petitioner Exhibit: PRC and three photographs of Walter-Dimmick

Petroleum (i.e. Shell station),

Petitioner Exhibit: PRC and four photographs of Indiana Investment

Realty LLC (i.e. BP station),

Petitioner Exhibit: PRC and two photographs of Speedway LLC (i.e.

Speedway station),

Petitioner Exhibit: 2013, 2014, and 2015 federal income tax returns.

Respondent Exhibit 1: List of service station/convenience mart sales,

Board Exhibit A: Form 131 petition and attachments,

Board Exhibit B: Hearing notice,

Board Exhibit C: Hearing sign-in sheet,

c. These Findings and Conclusions.

# **Objection**

9. Petitioner objected to Respondent's Exhibit 1, arguing that the information contained therein is inaccurate. Petitioner's objection goes to the weight of the evidence rather than its admissibility. Thus, the Board overrules Petitioner's objection and Respondent's Exhibit 1 is admitted.

<sup>2</sup> Petitioner requested that its exhibits attached to its Form 131 petition be submitted into evidence at the Board's hearing.

#### **Burden of Proof**

- 10. Generally, a taxpayer seeking review of an assessing official's determination has the burden of proving that his property's assessment is wrong and what the correct assessment should be. *See Meridian Towers East & West v. Washington Twp. Assessor*, 805 N.E.2d 475, 478 (Ind. Tax Ct. 2003); *see also Clark v. State Bd. of Tax Comm'rs*, 694 N.E.2d 1230 (Ind. Tax Ct. 1998). A burden-shifting statute creates two exceptions to that rule.
- 11. First, Ind. Code § 6-1.1-15-17.2 "applies to any review or appeal of an assessment under this chapter if the assessment that is the subject of the review or appeal is an increase of more than five percent (5%) over the assessment for the same property for the prior tax year." Ind. Code § 6-1.1-15-17.2(a). "Under this section, the county assessor or township assessor making the assessment has the burden of proving that the assessment is correct in any review or appeal under this chapter and in any appeals taken to the Indiana board of tax review or to the Indiana tax court." Ind. Code § 6-1.1-15-17.2(b).
- 12. Second, Ind. Code § 6-1.1-15-17.2(d) "applies to real property for which the gross assessed value of the real property was reduced by the assessing official or reviewing authority in an appeal conducted under IC 6-1.1-15," except where the property was valued using the income capitalization approach in the appeal. Under subsection (d), "if the gross assessed value of real property for an assessment date that follows the latest assessment date that was the subject of an appeal described in this subsection is increased above the gross assessed value of the real property for the latest assessment date covered by the appeal, regardless of the amount of the increase, the county assessor or township assessor (if any) making the assessment has the burden of proving that the assessment is correct." Ind. Code § 6-1.1-15-17.2(d).
- 13. These provisions may not apply if there was a change in improvements, zoning, or use. Ind. Code § 6-1.1-15-17.2(c).
- 14. The assessed value increased from \$247,200 in 2014 to \$561,200 in 2015, which is an increase in excess of five percent. Consequently, Respondent has the burden of proving the 2015 assessment is correct.

# **Summary of the Parties' Contentions**

#### 15. Respondent's case:

a. Gavin Fisher, an Indiana licensed appraiser, contends that a major focus when valuing this type of property is how modern the convenience mart at issue is. With that in mind, Fisher analyzed eight purportedly comparable properties. The properties sold between February 15, 2009, and January 18, 2013. The sale prices ranged from \$123 per square foot to \$395 per square foot, with an average of

- \$212 per square foot. Because the subject property is assessed at \$204 per square foot, Fisher concluded that it is not overvalued. *Fisher testimony; Resp't Ex. 1*.
- b. Fisher claims he does not have access to gross gallon sales, convenience mart sales, or dates of construction of the comparables. As a result, he made a professional determination based on location, size, and age when choosing properties that are comparable to the subject. Although Respondent's comparable properties are not located in the same geographical area, they are located in similar small towns and are of similar use. *Fisher testimony*.
- c. Fisher testified that in prior hearings, Petitioner has pointed out the contamination associated with the property. According to Fisher, contamination is relatively commonplace for service stations with convenience marts. He acknowledges that while testing with regard to contamination can be detrimental to the business of convenience marts, buyers are usually aware of such potential problems when purchasing these kinds of properties. *Fisher testimony*.

#### 16. Petitioner's case:

- a. Petitioner criticized Respondent's comparative market analysis. He argues that while the subject property is being compared to other service stations with convenience marts, those purportedly comparable properties are not located in the immediate surrounding area. *Ahmed & Yaffai testimony*.
- b. Petitioner contends there is a Speedway located on highway U.S. 6 in Kendallville that does a high volume of convenience mart business and also has a carwash. The Speedway sells approximately 80,000 to 100,000 gallons of fuel per month while the subject property, on the other hand, sells 10,000 to 12,000 gallons of fuel per month. Petitioner argues that it is inconceivable that the subject property's assessed value and property taxes should be similar to that of Speedway's. *Ahmed & Yaffai testimony; Board Ex. A.*
- c. Petitioner finally claims that the subject property is old, in poor condition, and in need of repairs. He claims that the underground tanks are made of steel and are contaminated. They require costly annual testing. Petitioner argues because of the low sales volume and the condition of the property, he cannot obtain a loan to make repairs, nor can he sell the property in its current state. *Ahmed testimony; Board Ex. A.*

# **Analysis**

17. Respondent failed to provide sufficient evidence to establish a prima facie case that the 2015 assessed value was correct. The Board reached this decision for the following reasons:

- a. Indiana assesses real property based on its true tax value, which does not mean fair market value, but rather the value determined under the Department of Local Government Finance's ("DLGF") rules. The DLGF's 2011 Real Property Assessment Manual defines true tax value as "the market value-in-use of a property for its current use, as reflected by the utility received by the owner or by a similar user, from the property." 2011 REAL PROPERTY ASSESSMENT MANUAL at 2 (incorporated by reference at 50 IAC 2.4-1-2). Evidence in a tax appeal should be consistent with that standard. For example, a market value-in-use appraisal prepared according to USPAP often will be probative. See id.; see also, Kooshtard Property VI, LLC v. White River Township Assessor, 836 N.E.2d 501, 506 n.6 (Ind. Tax Ct. 2005). A party may also offer actual construction costs, sale or assessment information for the property under appeal or comparable properties, and any other information compiled according to generally recognized appraisal practices. See Eckerling v. Wayne Township Assessor, 841 N.E.2d 674, 678 (Ind. Tax Ct. 2006); see also Ind. Code § 6-1.1-15-18 (allowing parties to offer evidence of comparable properties' assessments to determine an appealed property's market value-in-use).
- b. Regardless of the type of evidence offered, a party must explain how that evidence relates to the property's market value-in-use as of the relevant valuation date. *O'Donnell v. Dep't of Local Gov't Fin.*, 854 N.E.2d 90, 95 (Ind. Tax Ct. 2006); *see also Long v. Wayne Township Assessor*, 821 N.E.2d 466, 471 (Ind. Tax Ct. 2005). For 2015 assessments, the valuation date was March 1, 2015. Ind. Code § 6-1.1-4-4.5(f); 50 IAC 27-5-2(c).
- c. Respondent offered a sales-comparison analysis of eight service stations with convenience marts to support the assessment.<sup>3</sup> To effectively use the sales-comparison approach as evidence in a property tax appeal, the proponent must establish the comparability of the properties being examined. Conclusory statements that a property is "similar" or "comparable" to another property are not sufficient. *Long*, 821 N.E.2d at 470. Instead, the proponent must identify the characteristics of the subject property and explain how those characteristics compare to the characteristics of the purportedly comparable properties. *Id.* at 471. Similarly, the proponent must explain how any differences between the properties affect their relative market values-in-use. *Id.* In this case, the analysis was based on an average price per square foot. However, Respondent did not attempt to account for any relevant differences among the properties. Consequently, the analysis has little or no probative value.

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<sup>&</sup>lt;sup>3</sup> Although Mr. Fisher is a licensed appraiser, he did not present a USPAP compliant appraisal.

d. Thus, Respondent failed to establish a prima facie case that the 2015 assessed value was correct. Because she failed to meet her burden of proof, the 2015 assessment must be reduced to the previous year's level of \$247,200.<sup>4</sup>

#### Conclusion

18. Respondent failed to make a prima facie case that the 2015 assessment was correct. Petitioner did not seek an assessment lower than the 2014 assessment. Therefore, the 2015 assessment must be reduced to the 2014 assessed value of \$247,200.

# **Final Determination**

In accordance with the above findings of fact and conclusions of law, the Board determines that the 2015 assessed value must be changed.

ISSUED: April 3, 2017
Chairman, Indiana Board of Tax Review
Commissioner, Indiana Board of Tax Review
Commissioner, Indiana Board of Tax Review

# - APPEAL RIGHTS -

You may petition for judicial review of this final determination under the provisions of Indiana Code § 6-1.1-15-5 and the Indiana Tax Court's rules. To initiate a proceeding for judicial review you must take the action required not later than forty-five (45) days after the date of this notice. The Indiana Code is available on the Internet at <a href="http://www.in.gov/legislative/ic/code">http://www.in.gov/legislative/ic/code</a>. The Indiana Tax Court's rules are available at <a href="http://www.in.gov/judiciary/rules/tax/index.html">http://www.in.gov/judiciary/rules/tax/index.html</a>.

<sup>&</sup>lt;sup>4</sup> The Board notes that Respondent testified that she corrected the sizes of the service station, concrete paving, and asphalt paving. However, she failed to provide evidence of those sizes. Going forward, Respondent should change future assessments to reflect the correct sizes of the service station, concrete paving, and asphalt paving.