ORG_NAME	ORG_ID METHOD	Q1_PASS C	1_ATT Q	1_RATE Q	2_PASS Q2	_ATT C	Q2_RATE Q	3_PASS Q3	_ATT(Q3_RATE	Q4_PASS Q4	_ATT Q	4_RATE YR	_PASS YR	_ATT YE	R_RATE
DEGAN INSURANCE GROUP	125897 Classroom	2	3	67%	1	4	25%	0	1	0%	0	0	0%	3	8	38%
EVANS BONDING CO LLC	118899 Classroom	1	1	100%	0	2	0%	0	0	0%	0	0	0%	1	3	33%
LEE C. SEXTON OF AMERICA BONDING CO, LLC	115851 Classroom	1	3	33%	1	3	33%	2	2	100%	0	1	0%	4	9	44%
NO PE COURSE SUBMITTED		1	2	50%	1	1	100%	0	0	0%	2	6	33%	4	9	44%
	SUM/AVG	5	9	56%	3	10	30%	2	3	67%	2	7	29%	12	29	41%

Health Assessment - 2017 First-Time Attempts Passed

ORG_NAME	ORG_ID METHOD	Q1_PASS Q1	ATT O	1_RATE C	2_PASS Q2	_ATT (Q2_RATE	Q3_PASS Q	3_ATT C	3_RATE	Q4_PASS Q4	4_ATT C	4_RATE Y	R_PASS Y	R_ATT Y	R_RATE
0Chance2Fail	102538 Self-study	0	0	0%	1	1	100%	0	0	0%	0	0	0%	1	1	100%
A. D. BANKER & COMPANY	71004 Self-study	0	1	0%	0	0	0%	0	4	0%	1	3	33%	1	8	13%
BLOOM INSURANCE AGENCY, LLC	102736 Self-study	0	0	0%	2	5	40%	24	63	38%	11	48	23%	37	116	32%
COMMONWEALTH SCHOOLS OF INS	78643 Self-study	0	0	0%	0	0	0%	1	2	50%	1	2	50%	2	4	50%
CPMI PROFESSIONAL DEVELOPMENT, INC.	83027 Self-study	0	1	0%	0	0	0%	0	0	0%	0	0	0%	0	1	0%
ExamFX , INC.	83532 Self-study	9	15	60%	5	20	25%	14	47	30%	26	51	51%	54	133	41%
INDIANA LICENSING SCHOOL	70959 Classroom	1	1	100%	0	0	0%	0	0	0%	0	1	0%	1	2	50%
KAPLAN FINANCIAL EDUCATION	70686 Classroom	0	0	0%	0	0	0%	1	1	100%	0	0	0%	1	1	100%
KAPLAN FINANCIAL EDUCATION	70686 Self-study	2	3	67%	3	4	75%	3	5	60%	3	5	60%	11	17	65%
MONTGOMERY INSURANCE SCHOOL	117513 Self-study	1	2	50%	0	0	0%	0	0	0%	0	0	0%	1	2	50%
NATIONAL ONLINE INSURANCE SCHOOL, LLC	113186 Self-study	0	0	0%	0	0	0%	0	5	0%	0	1	0%	0	6	0%
NO PE COURSE SUBMITTED		5	9	56%	2	5	40%	7	14	50%	3	6	50%	17	34	50%
PATHFINDER CORPORATION	71525 Classroom	2	3	67%	6	8	75%	3	4	75%	2	4	50%	13	19	68%
PRELICENSE.COM	115362 Self-study	3	3	100%	1	1	100%	4	19	21%	1	2	50%	9	25	36%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778 Self-study	2	2	100%	0	0	0%	0	1	0%	1	1	100%	3	4	75%
TESTEACHERS	121561 Self-study	0	0	0%	1	1	100%	0	1	0%	0	0	0%	1	2	50%
THE LICENSE COACH	112705 Self-study	0	2	0%	2	4	50%	1	3	33%	1	2	50%	4	11	36%
XCEL TESTING SOLUTIONS LLC	122556 Self-study	14	19	74%	5	12	42%	5	10	50%	10	17	59%	34	58	59%
	SUM/AVG	39	61	64%	28	61	46%	63	179	35%	60	143	42%	190	444	43%

Life Assessment - 2017 First-Time Attempts Passed

ORG_NAME	ORG_ID METHOD	Q1_PASS Q1	ATT Q1	L_RATE (Q2_PASS Q2	_ATT (Q2_RATE	Q3_PASS C	3_ATT (Q3_RATE	Q4_PASS	Q4_ATT	Q4_RATE	YR_PASS Y	R_ATT Y	R_RATE
0Chance2Fail	102538 Self-study	0	0	0%	1	1	100%	1	1	100%	1	1	100%	3	3	100%
A. D. BANKER & COMPANY	71004 Self-study	8	15	53%	5	12	42%	7	16	44%	2	9	22%	22	52	42%
COMMONWEALTH SCHOOLS OF INS	78643 Self-study	0	0	0%	0	0	0%	0	3	0%	1	1	100%	1	4	25%
CPMI PROFESSIONAL DEVELOPMENT, INC.	83027 Self-study	0	0	0%	1	1	100%	1	1	100%	1	2	50%	3	4	75%
ExamFX , INC.	83532 Self-study	45	71	63%	30	60	50%	26	64	41%	39	72	54%	140	267	52%
INDIANA LICENSING SCHOOL	70959 Classroom	1	1	100%	0	0	0%	0	0	0%	0	1	0%	1	2	50%
INSURANCE CAREER TRAINING INC.	102536 Self-study	0	1	0%	0	0	0%	0	0	0%	0	0	0%	0	1	0%
KAPLAN FINANCIAL EDUCATION	70686 Self-study	3	5	60%	1	2	50%	2	2	100%	1	2	50%	7	11	64%
MONTGOMERY INSURANCE SCHOOL	117513 Self-study	5	5	100%	1	3	33%	1	1	100%	3	4	75%	10	13	77%
NATIONAL ONLINE INSURANCE SCHOOL, LLC	113186 Self-study	0	1	0%	0	0	0%	2	3	67%	0	1	0%	2	5	40%
NO PE COURSE SUBMITTED		11	36	31%	2	7	29%	4	27	15%	2	13	15%	19	83	23%
PATHFINDER CORPORATION	71525 Classroom	45	99	45%	11	17	65%	10	21	48%	17	25	68%	83	162	51%
PENTERA GROUP, INC.	72641 Self-study	0	0	0%	2	2	100%	0	0	0%	0	0	0%	2	2	100%
PRELICENSE.COM	115362 Self-study	2	3	67%	0	1	0%	3	6	50%	1	1	100%	6	11	55%
PRIMERICA LIFE INSURANCE COMPANY	83025 Classroom	40	91	44%	55	137	40%	44	130	34%	30	89	34%	169	447	38%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778 Self-study	0	1	0%	2	4	50%	0	3	0%	1	1	100%	3	9	33%
SECURITIES TRAINING CORPORATION	72153 Self-study	0	0	0%	0	0	0%	1	1	100%	0	0	0%	1	1	100%

TESTEACHERS	121561 Self-study	3	13	23%	0	1	0%	0	0	0%	0	0	0%	3	14	21%
THE LICENSE COACH	112705 Self-study	0	3	0%	2	5	40%	2	3	67%	2	2	100%	6	13	46%
XCEL TESTING SOLUTIONS LLC	122556 Self-study	27	38	71%	10	17	59%	12	22	55%	11	16	69%	60	93	65%
	SUM/AVG	190	383	50%	123	270	46%	116	304	38%	112	240	47%	541	1197	45%

Life & Health Assessment - 2017 First-Time Attempts Passed

ORG_NAME	ORG_ID METHOD	Q1_PASS Q1	ATT Q	1_RATE(Q2_PASS Q	2_ATT C	22_RATE	Q3_PASS C	3_ATT Q	3_RATE	Q4_PASS Q	4_ATT(Q4_RATE \	R_PASS	R_ATT Y	R_RATE
0Chance2Fail	102538 Self-study	2	2	100%	0	0	0%	0	0	0%	1	1	100%	3	3	100%
360training.com, Inc.	77111 Self-study	3	5	60%	1	1	100%	1	3	33%	2	3	67%	7	12	58%
A. D. BANKER & COMPANY	71004 Self-study	2	6	33%	2	6	33%	4	6	67%	1	3	33%	9	21	43%
CINCINNATI INSURANCE BOARD	72115 Classroom	0	0	0%	0	0	0%	0	0	0%	0	1	0%	0	1	0%
COMMONWEALTH SCHOOLS OF INS	78643 Self-study	4	12	33%	4	7	57%	4	9	44%	3	9	33%	15	37	41%
CPMI PROFESSIONAL DEVELOPMENT, INC.	83027 Self-study	2	3	67%	1	2	50%	0	0	0%	0	0	0%	3	5	60%
ExamFX , INC.	83532 Self-study	63	94	67%	65	122	53%	51	100	51%	59	98	60%	238	414	57%
INDIANA LICENSING SCHOOL	70959 Classroom	0	0	0%	1	3	33%	2	3	67%	0	0	0%	3	6	50%
KAPLAN FINANCIAL EDUCATION	70686 Self-study	24	31	77%	20	28	71%	15	22	68%	20	30	67%	79	111	71%
MONTGOMERY INSURANCE SCHOOL	117513 Self-study	57	93	61%	80	120	67%	41	64	64%	41	56	73%	219	333	66%
NATIONAL ONLINE INSURANCE SCHOOL, LLC	113186 Self-study	2	5	40%	0	1	0%	0	2	0%	0	0	0%	2	8	25%
NO PE COURSE SUBMITTED		33	63	52%	59	109	54%	101	174	58%	32	72	44%	225	418	54%
PATHFINDER CORPORATION	71525 Classroom	49	70	70%	40	61	66%	49	82	60%	40	80	50%	178	293	61%
PCN GLOBAL LLC	143085 Classroom	0	0	0%	0	0	0%	0	0	0%	1	1	100%	1	1	100%
PRELICENSE.COM	115362 Self-study	4	6	67%	0	2	0%	1	4	25%	1	2	50%	6	14	43%
PRIMERICA LIFE INSURANCE COMPANY	83025 Classroom	0	0	0%	1	1	100%	0	0	0%	0	0	0%	1	1	100%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778 Self-study	5	14	36%	13	28	46%	11	21	52%	6	12	50%	35	75	47%
SECURITIES TRAINING CORPORATION	72153 Self-study	10	12	83%	18	19	95%	18	20	90%	7	9	78%	53	60	88%
TESTEACHERS	121561 Self-study	6	15	40%	1	3	33%	0	0	0%	0	0	0%	7	18	39%
THE LICENSE COACH	112705 Self-study	3	10	30%	5	13	38%	1	2	50%	1	4	25%	10	29	34%
XCEL TESTING SOLUTIONS LLC	122556 Self-study	233	295	79%	222	279	80%	205	281	73%	178	216	82%	838	1071	78%
	SUM/AVG	502	736	68%	533	805	66%	504	793	64%	393	597	66%	1932	2931	66%

Navigator Assessment - 2017 First-Time Attempts Passed

ORG_NAME	ORG_ID METHOD	Q1_PASS C	1_ATT Q	1_RATE Q	PASS Q	2_ATT C	Q2_RATE Q	3_PASS Q3	_ATT C	Q3_RATE Q	4_PASS Q4_	ATT (Q4_RATE Y	R_PASS YI	R_ATT Y	R_RATE
Affiliated Service Providers of Indiana (dba ASPIN)	127091 Classroom	1	1	100%	0	0	0%	0	0	0%	0	0	0%	1	1	100%
Affiliated Service Providers of Indiana (dba ASPIN)	127091 Self-study	13	13	100%	9	9	100%	9	10	90%	1	1	100%	32	33	97%
BAXTER & ASSOCIATES CONSULTING SERVICES, LLC	122676 Classroom	0	0	0%	0	0	0%	0	0	0%	6	6	100%	6	6	100%
BOLDER OUTREACH SOLUTIONS, LLC	123982 Classroom	0	0	0%	0	0	0%	1	1	100%	0	0	0%	1	1	100%
CLAIMAID	122881 Self-study	22	22	100%	19	20	95%	39	40	98%	28	31	90%	108	113	96%
COVERING KIDS & FAMILIES OF INDIANA, INC.	123728 Classroom	3	3	100%	13	16	81%	4	4	100%	12	12	100%	32	35	91%
FIRSTSOURCE SOLUTIONS USA, LLC dba MEDASSIST	122865 Self-study	1	1	100%	0	0	0%	0	0	0%	1	1	100%	2	2	100%
HEALTHNET INC.	123908 Classroom	2	2	100%	0	0	0%	1	1	100%	0	0	0%	3	3	100%
INDIANA UNIVERSITY HEALTH	123406 Self-study	2	2	100%	10	10	100%	14	15	93%	5	7	71%	31	34	91%
JANE PAULEY COMMUNITY HEALTH	145623 Self-study	0	0	0%	0	0	0%	0	0	0%	2	2	100%	2	2	100%
MERIDIAN HEALTH SERVICES	123843 Self-study	1	1	100%	1	1	100%	0	0	0%	0	0	0%	2	2	100%
NO PE COURSE SUBMITTED		5	5	100%	1	1	100%	6	6	100%	0	0	0%	12	12	100%
OPEN DOOR HEALTH SERVICES	123806 Classroom	0	0	0%	2	2	100%	2	2	100%	0	0	0%	4	4	100%
ST. VINCENT HEALTH, INC.	123881 Self-study	0	0	0%	1	1	100%	0	0	0%	1	1	100%	2	2	100%
	SUM/AVG	50	50	100%	56	60	93%	76	79	96%	56	61	92%	238	250	95%

Personal Lines Assessment - 2017 First-Time Attempts Passed

ORG_NAME	ORG_ID METHOD	Q1_PASS Q1	_ATT Q1	_RATE C	22_PASS Q2	_ATT C	Q2_RATE (Q3_PASS	Q3_ATT	Q3_RATE	Q4_PASS Q4	_ATT (Q4_RATE YR	PASS Y	R_ATT YE	R_RATE
0Chance2Fail	102538 Self-study	0	0	0%	0	0	0%	0	1	0%	0	0	0%	0	1	0%
A. D. BANKER & COMPANY	71004 Self-study	0	3	0%	0	9	0%	0	4	0%	0	5	0%	0	21	0%
ExamFX , INC.	83532 Self-study	1	4	25%	0	9	0%	1	3	33%	4	15	27%	6	31	19%
GOVERNMENT EMPLOYEES INSURANCE COMPANY	121652 Classroom	57	58	98%	39	39	100%	0	0	0%	36	37	97%	132	134	99%
KAPLAN FINANCIAL EDUCATION	70686 Self-study	0	0	0%	1	4	25%	0	0	0%	0	2	0%	1	6	17%
MONTGOMERY INSURANCE SCHOOL	117513 Self-study	4	4	100%	0	3	0%	2	7	29%	2	4	50%	8	18	44%
NO PE COURSE SUBMITTED		2	6	33%	3	5	60%	0	0	0%	1	4	25%	6	15	40%
PATHFINDER CORPORATION	71525 Classroom	0	2	0%	4	18	22%	4	6	67%	0	5	0%	8	31	26%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778 Self-study	0	2	0%	0	1	0%	0	0	0%	2	3	67%	2	6	33%
TESTEACHERS	121561 Self-study	0	5	0%	0	0	0%	0	0	0%	0	0	0%	0	5	0%
	SUM/AVG	64	84	76%	47	88	53%	7	21	33%	45	75	60%	163	268	61%

Property & Casualty Assessment - 2017 First-Time Attempts Passed

ORG_NAME	ORG_ID METHOD	Q1_PASS Q1_	ATT Q	L_RATE C	Q2_PASS Q2	2_ATT C	2_RATE	Q3_PASS C	3_ATT C	3_RATE	Q4_PASS Q4	_ATT C	Q4_RATE Y	R_PASS \	R_ATT Y	R_RATE
0Chance2Fail	102538 Self-study	3	11	27%	0	1	0%	1	2	50%	0	4	0%	4	18	22%
360training.com, Inc.	77111 Self-study	3	6	50%	7	12	58%	3	5	60%	4	9	44%	17	32	53%
A. D. BANKER & COMPANY	71004 Self-study	0	1	0%	0	3	0%	0	5	0%	0	3	0%	0	12	0%
CINCINNATI INSURANCE BOARD	72115 Classroom	0	2	0%	0	0	0%	0	0	0%	1	1	100%	1	3	33%
CINCINNATI INSURANCE BOARD	72115 Self-study	0	1	0%	0	0	0%	0	0	0%	0	0	0%	0	1	0%
COMMONWEALTH SCHOOLS OF INS	78643 Self-study	2	4	50%	3	11	27%	2	5	40%	2	6	33%	9	26	35%
CPMI PROFESSIONAL DEVELOPMENT, INC.	83027 Self-study	1	6	17%	1	3	33%	0	3	0%	1	3	33%	3	15	20%
ExamFX , INC.	83532 Self-study	9	44	20%	14	56	25%	5	43	12%	9	44	20%	37	187	20%
INSURANCE SCHOOLS, INC.	73956 Self-study	0	0	0%	1	3	33%	2	2	100%	0	0	0%	3	5	60%
KAPLAN FINANCIAL EDUCATION	70686 Self-study	4	14	29%	2	16	13%	3	20	15%	2	23	9%	11	73	15%
Liberty Mutual Insurance Company	113635 Classroom	10	24	42%	10	16	63%	22	38	58%	12	16	75%	54	94	57%
MONTGOMERY INSURANCE SCHOOL	117513 Self-study	35	57	61%	52	84	62%	47	75	63%	55	83	66%	189	299	63%
NO PE COURSE SUBMITTED		19	46	41%	17	36	47%	12	36	33%	3	21	14%	51	139	37%
PATHFINDER CORPORATION	71525 Classroom	56	108	52%	52	108	48%	65	122	53%	57	101	56%	230	439	52%
PRELICENSE.COM	115362 Self-study	0	3	0%	1	4	25%	0	2	0%	0	4	0%	1	13	8%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778 Self-study	12	23	52%	11	30	37%	12	29	41%	14	27	52%	49	109	45%
TESTEACHERS	121561 Self-study	3	10	30%	0	0	0%	0	0	0%	0	0	0%	3	10	30%
	SUM/AVG	157	360	44%	171	383	45%	174	387	45%	160	345	46%	662	1475	45%

Recovery Agent Assessment - 2017 First-Time Attempts Passed

ORG_NAME	ORG_ID METHOD	Q1_PASS Q	1_ATT C	Q1_RATE C	(2_PASS Q2_	_ATT Q	2_RATE Q	3_PASS Q3	_ATT C	Q3_RATE C	Q4_PASS Q4	4_ATT Q	4_RATE Y	R_PASS YR	_ATT Y	/R_RATE
DEGAN INSURANCE GROUP	125897 Classroom	1	1	100%	0	0	0%	0	0	0%	0	0	0%	1	1	100%
LEE C. SEXTON OF AMERICA BONDING CO, LLC	115851 Classroom	0	1	0%	0	1	0%	2	2	100%	0	1	0%	2	5	29%
	SUM/AVG	1	2	50%	0	1	0%	2	2	100%	0	1	0%	3	6	50%