

# Surplus Lines Producer Examination Content Outline

60 Questions Total  
12-7-2006

Legal References – Indiana Code 27-1-15.6 & 27-1-15.8

## **I. Insurance Regulation (9 Questions Total)**

### **A. Federal: (1 Questions)**

1. Fair Credit Reporting Act - 15 USC 1681-1681(d)
2. Fraudulent and False Statement including 1033 Waiver - 18 USC 1033, 1034

### **B. State: (8 Questions)**

1. Rights, powers and duties of the Commissioner - IC 27-1-1-1, 2
2. Fraudulent insurance acts - IC 27-1-3-22; IC 27-2-16-3
3. Unfair methods of competition and deceptive acts and practices-IC 27-4-1-4
  - Misrepresentation (1)
  - False advertising (2)
  - Defamation (3)
  - Boycott, coercion or Intimidation (4)
  - False financial information (5)
  - Illegal inducement (6)
  - Unfair discrimination (7)
  - Rebating (8)
4. Unfair Claims Settlement Practices - IC 27-4-1-4.5
5. Cease and desist-fine-suspension or revocation of license - IC 27-4-1-6 through 11
6. Penalties - IC 27-4-1-12

## **II. Surplus Lines (51 Questions Total)**

### **A. Market: (5 Questions)**

1. Types of companies:
  - Non-admitted insurers
  - Lloyd's of London
  - Alien companies
2. Alternative markets:
  - Risk retention groups
  - Purchasing groups

- Industrial insured [IC 27-4-5-2(b)(8)]

**B. Other ways of classifying companies**

**(6 Questions)**

1. By origin
  - Domestic
  - Foreign
  - Alien
2. By authority
  - Authorized (admitted)
  - Unauthorized (non-admitted)
3. Coverage:
  - Type of coverage
  - Use and characteristics
4. Authority:
  - Binding
  - Underwriting
  - Claims
  - Commissions

**C. Regulation:**

**(20 Questions)**

1. Definitions - IC 27-1-15.6-2
2. Written examinations - IC 27-1-15.6-5
3. Application for resident insurance producer license-requirements  
-business entities - IC 27-1-15.6-6
4. Nonresident producer license-requirements-reciprocity-nonresident  
-surplus lines producer licenses - IC 27-1-15.6-8
5. Exemptions from pre-licensing education or examination - IC 27-1-15.6-9
6. Use of assumed name - IC 27-1-15.6-10
7. Temporary insurance producer license - IC 27-1-15.6-11
8. Denial, suspension or revocation of license-civil penalties-  
controlled businesses - IC 27-1-15.6-12
9. Commissions, service fees and brokerage fees - IC 27-1-15.6-13
10. Termination of employment or contract - IC 27-1-15.6-15

11. Waiver of requirements for nonresident license applicants  
-reciprocity - IC 27-1-15.6-16
12. Report of administrative actions or criminal prosecution  
against producer - IC 27-1-15.6-17
13. Service of process upon nonresident producer licensee - IC 27-1-15.6-21
14. Fees for Licensure and duplicate licenses - IC 27-1-15.6-32
15. Rules and regulations - IC 27-1-15.6-33
16. Hearings - IC 27-1-15.6-34
17. Qualifications for licensure - IC 27-1-15.8-3

**D. Monthly Reporting - IC 27-1-15.8-4 (d) (4 Questions)**

1. Affidavit
  - Diligent effort
  - Lower rate
2. Content

**E. Special requirements - IC 27-1-15.8-4 (16 Questions)**

1. Bond requirements (a)
  - Amount
  - Notice of termination
  - Purpose
  - Obligee
  - Renewal (b)
2. Surplus lines tax (c)
  - Reporting
  - Tax rate
3. Annual statement filing (e)
4. Separate accounts (f)
5. Commissioner's authority (h)
6. Courtesy filings/commissions (i)
7. Penalties (j)