

ORIGINAL TRANSCRIPT

BEFORE THE INDIANA GAMING COMMISSION
REGULAR BUSINESS MEETING

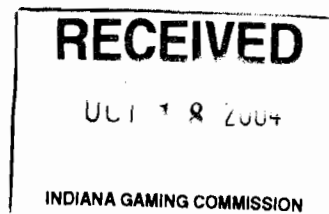
TRANSCRIPT OF PROCEEDINGS

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DATE: October 1, 2004

PLACE: Indiana Gaming Commission  
115 West Washington Street  
Suite 950  
Indianapolis, Indiana

REPORTED BY:  
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**APPEARANCES**

**BOARD MEMBERS:**

- Donald Vowels, Chairman
- Ann Bochnowski, Vice-Chairman
- Thomas Milcarek, Secretary
- Jim Osborn
- Glenn Lawrence
- I. Maurice Ndukwu
- Robert Barlow
- Marya Rose



INDIANA GAMING COMMISSION BUSINESS MEETING

OCTOBER 1, 2004

MR. VOWELS: All right. We'll go ahead and call the meeting to order. The record will reflect it's approximately 12 minutes after 10, local time, and we have all commissioners present.

Commissioner Gettelfinger has resigned the commission since the French Lick meeting and then we'll do the obligatory cell phones off. I lead by example.

So the first matter on the agenda then is the approval of the minutes and these are the minutes from the August 5th, 2005, meeting in Hammond. It's been brought to my attention some typos here. Michelle, if you could follow along on this. On Page 4, the last paragraph -- one, two, three, four, five -- the fifth line that starts with "report those matters," "must report those matters as directed" instead of "are," instead of A-R-E, that should be "as."

MS. MARSDEN: Okay.

MR. VOWELS: And then, on Page 8, under that waiver regarding James Nelick, do

1 you see that there?

2 MS. MARSDEN: Uh-huh.

3 MR. VOWELS: Where that lines starts  
4 "commission staff agreed to grant Mr. Nelick  
5 a waiver of 68 I8©)."

6 MS. MARSDEN: Change the "C"?

7 MR. VOWELS: Yeah, when -- you know,  
8 when you hit parentheses with the "C" in it,  
9 it does that copyright symbol because the  
10 computer is smarter than we are. And then,  
11 on Page 9, that "waiver regarding John  
12 Bloom."

13 MS. MARSDEN: Yes.

14 MR. VOWELS: There's the -- one, two,  
15 three -- "Star Casino as a captain" and  
16 "captain" was capitalized throughout, so if  
17 you'll capitalize that "c."

18 MS. MARSDEN: --

19 MR. VOWELS: Oh, that's right. Then  
20 the waiver above that, the waiver regarding  
21 Bruce Werts.

22 MS. MARSDEN: Each.

23 MR. VOWELS: Each of these had a  
24 paragraph where it says "action upon the  
25 motion of," blah, blah, blah. It doesn't --

1 that one doesn't have an action paragraph.  
2 You see what I'm saying?

3 MS. MARSDEN: Yeah.

4 MR. VOWELS: And then, the next page,  
5 on Page 10, I don't know what that means.

6 There's one part of this, Commissioner  
7 Barlow, that part where it says, "Action,"  
8 you have "Agreement" with a question mark.  
9 Were you under the impression that there was  
10 some agreement on a particular action or --

11 MR. BARLOW: I don't remember that.

12 MR. VOWELS: Okay. Okay. We won't  
13 worry about that one, then.

14 MS. MARSDEN: Okay.

15 MR. VOWELS: Again, we had that "c"  
16 as the copyright symbol in Resolution 2004-  
17 42. You see that there?

18 MS. MARSDEN: Uh-huh.

19 MR. VOWELS: And, on Page 15, at the  
20 bottom where it says "Blue Chip Casino  
21 complaint number ..."

22 MS. MARSDEN: Push it over.

23 MR. VOWELS: Well, "04-BC," it ought  
24 to have a number after the "BC."

25 MS. MARSDEN: Okay.

1 MR. VOWELS: Okay. And I think  
2 that's it.

3 MS. MARSDEN: Okay.

4 MR. VOWELS: All right. Okay.  
5 Everyone's had an opportunity to review the  
6 minutes, some more so than others.

7 (General laughter)

8 Is there a motion to approve the  
9 minutes as amended and corrected?

10 MS. BOCHNOWSKI: I would move to  
11 approve the minutes as correct. --

12 MR. VOWELS: All right. Is there a  
13 second?

14 MR. MILCAREK: Second.

15 MR. VOWELS: Any further discussion?  
16 All those in favor say "Aye."

17 COMMISSION MEMBERS PRESENT: Aye.

18 MR. VOWELS: I will show the minutes  
19 of August 5, 2004, are approved and then  
20 we're down to the report of the executive  
21 director, Mr. Lawrence.

22 MR. LAWRENCE: Thank you, Mr.  
23 Chairman.

24 For the record, the Indiana Gaming  
25 Commission did hold an executive session



1 prior to this business meeting. During that  
2 executive session, certain financial  
3 confidential information was discussed, and  
4 invited into that meeting were Mr. Pickus,  
5 Mr. Leininger and Mr. Hahn to discuss certain  
6 confidential financial information relative  
7 to the Trump organization. No decisions were  
8 made in there and any actions taken will be  
9 taken in public.

10 Personnel changes for the gaming  
11 commission. Behind Mr. Hahn we have a new  
12 attorney who is Leanne Bailey, and next to  
13 her is Kesha Rich, who we stole from the  
14 state police, who is now our legal secretary  
15 when Angie Bunton moved, her triple jump into  
16 doing other things for us. We also lost,  
17 unfortunately, Hulian Campbell, from the  
18 audit division, who left to go to an  
19 accounting position with Black Expo. His  
20 replacement is due in on Monday.

21 Bittersweet. Rhonda Dalton, has  
22 gotten a new job with the commission on  
23 volunteerism. She, as you know, got her  
24 degree from IUPUI and now has moved on to  
25 doing things, not that she didn't love being

1 here, but she'll be coordinating the  
2 activities over there. The Indiana  
3 Commission on Volunteerism is closely  
4 associated with AmeriCorp out of the -- out  
5 of Washington and the federal government.  
6 And, as a matter of fact, I believe, she's  
7 starting to coordinate the governors -- I  
8 think they're having a round table coming up  
9 in the near future, so she's been doing  
10 double duty. So she will be missed and we  
11 will be announcing that position next week.

12           Following on, new game approval on  
13 August 6th, the Gaming Commission adopted  
14 Resolution 2041 wherein you approved players'  
15 choice poker. The resolution reflected  
16 Shuffle Master as the company requesting  
17 approval. The correct company should have  
18 been New Vision Gaming, and that correction  
19 will be reflected in the resolution.

20           Waivers. I have granted Argosy and  
21 Harrah's waivers of the requirement regarding  
22 certain drop bucket processes and procedures  
23 and hard drop procedures due to the  
24 conversion of their slot machines to ticket-  
25 in, ticket-out.

1           A waiver was granted to Blue Chip of  
2 the requirement to maintain accounting  
3 records for five years, allowing them to  
4 retain some of the tickets which are  
5 duplicates for only 90 days.

6           Trump was granted a waiver allowing  
7 commission agents to inspect the seal on slot  
8 machine EPROMs for machines being used off-  
9 site training.

10           And a waiver was granted to Aztar  
11 allowing for roulette wheel adjustments to be  
12 made while the river boat is open to the  
13 public, since they are often operating 24  
14 hours at a time.

15           The Department of Administration will  
16 be issuing a request for proposals for a new  
17 disparity study, relative to minority  
18 business and women-owned business  
19 enterprises, to do an analysis of the  
20 availability of those businesses in the state  
21 of Indiana, to give an assessment of the  
22 percentages of businesses that are available  
23 for not only the gaming boats but also  
24 because of new legislation, seven  
25 institutions of public higher education. I

1 have agreed to enter into a consortium  
2 agreement with the Department of  
3 Administration, the Department of  
4 Transportation and the seven institutions of  
5 higher education to fund that and to be part  
6 of the committee that does the analysis.  
7 Hopefully -- this is required every five  
8 years and hopefully we will get that done in  
9 the near future.

10 Staff is in the process of doing a  
11 major overhaul of our rules and regulations.  
12 They're meeting on a daily basis, reviewing  
13 every rule and regulation that we have  
14 relative to do we need them, do we need new  
15 ones. Technology is changing so rapidly that  
16 they are trying to keep ahead of that and we  
17 will be doing new rules and regulations,  
18 hopefully before the end of the year.

19 Recent two decisions of the Supreme  
20 Court relative to our boats. The first one,  
21 the Supreme Court determined that vessels  
22 that were purchased elsewhere and brought  
23 into the state of Indiana would be subject  
24 to sales tax. They had -- boats had  
25 contested that this -- they should be

1 assessed as real property. The Supreme Court  
2 determined that they can now be assessed as  
3 real property, but 98. while they were -- when  
4 they were purchased, they were purchased as  
5 personal property and they will be assessed  
6 those taxes.

7           Secondarily, the Supreme Court ruled,  
8 this week, or refused to accept the case of  
9 the tax court, which determined that gaming  
10 taxes could not be deducted from adjusted  
11 gross revenue. Estimates from the Department  
12 of Revenue indicate that this could result in  
13 taxes to the boats in the neighborhood of  
14 six hundred and seventy -- between six  
15 hundred and sixty five to \$675 million. I'm  
16 not sure what the assessment on the sales  
17 taxes are - an average of somewhere between  
18 a million-and-a-half and \$3 million, of those  
19 boats that are impacted.

20           Finally, a personal note but a note  
21 for everybody. As you're aware, leader of  
22 the red -- the "orange shirts" in Orange  
23 County, Jack Carnes and his wife were killed  
24 in an automobile accident a while back.  
25 Staff was down in Orange County, meeting with

1 the Trump organization that week, and several  
2 of us did go over to visitation.

3 Jack, I got to know him personally  
4 over a short period of time. He was a big  
5 man with a big heart and a big concern for  
6 Orange County. He will be missed by the  
7 people there. I know they're going to  
8 proceed with their vision but I just wanted  
9 to make a mention of that.

10 The meeting we had in Orange County  
11 was a new initiative by the Lieutenant  
12 Governor through the Department of Commerce  
13 which is called the Business Action Team, and  
14 this is the first project that is being used  
15 for that process. And what that is, is the  
16 Business Action Team gets a decision maker  
17 from all those agencies that have regulatory  
18 authority over the project, including the  
19 Department of Transportation, Department of  
20 Environmental Management, Department of  
21 Natural Resources, Department of Commerce,  
22 Fire and Building Safety. They all have  
23 representatives on this team and what -- the  
24 concept is that decisions would be made  
25 quickly, that those are action members, they

1 can make decisions, and that this will move  
2 the process forward.

3 I hope that we will continue the  
4 process. I know the Trump organization has  
5 met with them. We did have a meeting and  
6 viewed the site. And that's all I have.

7 MR. VOWELS: Thank you, Mr. Lawrence.  
8 Any question for Mr. Lawrence?

9 All right. Then the next matter on the  
10 agenda is Walter Schultz has requested to  
11 speak. Mr. Schultz. Walter Schultz.

12 MS. MARSDEN BOCHNOWSKI: I think he's  
13 outside.

14 MR. VOWELS: Can you get him?

15 (Pause) No? Okay.

16 Then we'll move along to the next  
17 matter, then, on the agenda, is the Orange  
18 County update. And, Mr. Lawrence, we're back  
19 to you.

20 MR. LAWRENCE: Thank you, Mr.  
21 Chairman.

22 Yes, Orange County update, other than  
23 what I've given you previously concerning the  
24 Business Action Team and Jack Carnes, I have  
25 -- we have been in contact with the Trump

1 organization and their attorneys and  
2 negotiating the contract. We have been  
3 trading drafts back and forth, actually  
4 meeting face-to-face with them on two  
5 occasions.

6 Jim and the legal staff are doing  
7 modifications. I think we sent back our  
8 latest iteration to them a day or two ago  
9 and are awaiting the response from the Trump  
10 organization. We are continuing to discuss  
11 the contract details, and as we move along  
12 with other contracts with the Trump  
13 organization has to negotiate with other  
14 entities, we will include those negotiations  
15 into our contract.

16 Other than that, Mr. Pickus is here  
17 to give you an update of where they are  
18 relative to a number of issues that are  
19 associated with the Trump organization.

20 MR. PICKUS. Mr. Hahn is with him,  
21 also. If you'll make the Court Reporter  
22 aware of your names.

23 MR. PICKUS: Yes. Good morning.  
24 Robert Pickus, P-I-C-K-U-S, executive vice  
25 president and general counsel with Trump



1 Hotels and Casino Resorts.

2 MR. HAHN: Greg Hahn, H-A-H-N, with  
3 Tabbert, Hahn, Earnest & Widdle, Indiana  
4 counsel for Trump.

5 MR. PICKUS: Thank you. I'm pleased  
6 to be here this morning to update this  
7 commission and, I suspect, some of the other  
8 folks in the room, on Orange County and the  
9 progress we've made since the July 20th  
10 award.

11 First, I'd like to just note,  
12 briefly, some other matters that have  
13 affected my company during the last week or  
14 so. Last week, as I believe you all are  
15 aware, we announced, mutually, with the  
16 investment banking firm of Donaldson -- DLJ  
17 Merchant Banking, that we have mutually  
18 terminated proposed recapitalization of the  
19 company that was, among other things,  
20 discussed before you, down in French Lick, in  
21 July. Since that time, the company has  
22 entered into a direct dialogue with our  
23 bondholders with respect to a standard on  
24 recapitalization, and we are continuing to  
25 pursue other alternatives in that regard.

1           While that has happened, I'm happy to  
2 announce that the process and procedure, with  
3 respect to the Orange County project, has  
4 continued to move forward on schedule and as  
5 anticipated.

6           What I'd like to do here is go  
7 through a couple of the items that we have  
8 proceeded with so far, with respect to this  
9 matter. First, with respect to finalizing  
10 the design, the development of the project,  
11 and then the approval process.

12           First thing following the July 20th  
13 award in Orange County, we entered into an  
14 agreement with an architectural firm called  
15 the Worth Group to proceed with the  
16 architectural engineering and design  
17 documents for the facility. They were the  
18 same firm that was involved in the initial  
19 proposal but they needed to get much more in  
20 depth and start drawing the documents  
21 precisely and the construction documents, so  
22 that we could move forward both in respect  
23 of the design and ultimately the permitting  
24 process.

25           To that end, we have engaged a number

1 of additional professionals to help in that  
2 regard. We have engaged professionals,  
3 during the month of August, to conduct  
4 environmental site assessments, wetlands  
5 delineations, geo-technical studies and a  
6 site survey.

7 Since then, most of those matters  
8 have been concluded and we have now received  
9 the geo-technical sub-surface investigational  
10 report, the wetlands delineation, and the  
11 environmental site assessment and, probably,  
12 most importantly for the permitting process,  
13 we have only recently concluded the precise  
14 survey which led us to conclude the site  
15 plan as the facility will be designed, and  
16 move forward toward the permitting and  
17 construction process.

18 The site plan that Mr. Hahn just put  
19 up reflects the final plan that we are now  
20 comfortable with after having, like I said,  
21 performed the final site plan -- or the  
22 final survey, and met with the various  
23 different constituencies. It is, in large  
24 degree, as you all saw down in French Lick.  
25 It, obviously, has a little more refinement

1 and definition to it in terms of the exact  
2 location of some of the components. But,  
3 generally, just to orient you, if you look  
4 toward the upper left corner, there is the  
5 outline of the French Lick Springs Resort,  
6 and, then, if you move toward the right  
7 which is, I believe -- the architects keep  
8 telling me -- is toward the north, you will  
9 see, first, the brown square, kind of in the  
10 upper portion of the site plan, which is the  
11 parking facility.

12           Directly down from that, if you will,  
13 is the actual gaming vessel connected to the  
14 parking garage by an enclosed pedestrian  
15 bridge. It is sited in -- again, the blue,  
16 as we all would have guessed, is water of  
17 the lake that the vessel will be sited in,  
18 and then, farther to the right of the  
19 parking garage is -- the smaller brown square  
20 is an event center that we are in  
21 discussions with the Boyken Lodging folks on  
22 relocating the events center, which will be  
23 demolished, for the parking garage. And then  
24 farther to the right is a surface parking  
25 lot that will accommodate the employee

1 parking as well as bus parking.

2 We have, as a result of some of the  
3 meetings that Mr. Lawrence described,  
4 adjusted the site plan and the siting of the  
5 different components within it, to avoid  
6 environmental and other impacts, so that we  
7 can advance the approval process that much  
8 more quickly.

9 Again, as Mr. Lawrence noted, we did  
10 meet, in early September, with the Business  
11 Action Team. We found that meeting to be  
12 very, very helpful and very productive and  
13 we're very encouraged by the show of  
14 cooperation and willingness to advance the  
15 process by all of the state agencies that  
16 attended, including -- not to repeat Mr.  
17 Lawrence but if I don't follow my notes I'll  
18 miss something else -- obviously Mr. Lawrence  
19 and his staff, -- as was this commission,  
20 the Department of Commerce attended; IDEM and  
21 three different folks from DNR, the water  
22 division, the historic preservation division  
23 and soil conservation.

24 Since that time, actually, just this  
25 week, we were finally able to coordinate a

1 meeting with INDOT to talk about the road  
2 improvements, not only that are currently  
3 planned by INDOT with respect to State Road  
4 56 but also what the particular needs of  
5 this facility would be to make sure that  
6 those two needs work well together, and I  
7 think it's fair to say that meeting was very  
8 productive and very encouraging and we're  
9 working towards making sure, again, that all  
10 of the roadway infrastructure improvements  
11 work well together.

12           Next week, we will be submitting the  
13 IDEM Section 401 permit, as well as the Army  
14 Corp. of Engineers permit, which are the  
15 first real major permits that we will  
16 formally be applying for. The -- in  
17 addition to that, earlier this week, there  
18 was also a meeting, a little bit off of the  
19 actual design of the facility and permitting  
20 process. And there was also a meeting,  
21 earlier this week, with Julie Gray of the  
22 Orange County economic development, and that  
23 meeting, that she hosted, was attended by  
24 representatives not only of Trump human  
25 resources folks, but also Ivy Tech, Rob

1 Denbo, the executive director of the Orange  
2 County Visitors Bureau, and principals of  
3 various educational institutions, where they  
4 are just to start understanding the process  
5 that will be involved in identifying  
6 employees and training employees to enter  
7 into the hospitality industry, when we get  
8 closer to that. So we've begun that  
9 process, as well.

10 All of what I've just described is  
11 right on schedule with what was anticipated  
12 when we were before you in French Lick on  
13 July 20th. Notwithstanding the different  
14 matters that have also been before our  
15 company with respect to its capitalization,  
16 we have been proceeding with due haste and  
17 have not missed a beat at all with respect  
18 to this process, and don't expect that we'll  
19 do so going forward in the future. That we  
20 have -- in engaging the various professionals  
21 that we have to advance this project to this  
22 point, we have expended substantial sums of  
23 money and are continuing to do so as we  
24 continue to move forward.

25 Mr. Lawrence also mentioned some of

1 the legal documents that are involved in  
2 getting this project along. And we have --  
3 since the July meeting in French Lick, we  
4 have exchanged a number of drafts and a  
5 number of different documents including, I  
6 guess most notably, the operating agent  
7 contract that we've been working with Mr.  
8 Osborn on. And we received his latest  
9 comments, just earlier this week, and we are  
10 in the process of reviewing them and expect  
11 that we will respond to that next week.

12 And, in addition to the operating  
13 agent contract, we have received and reviewed  
14 drafts of agreements, including the right-of-  
15 entry agreement with Boyken, which was  
16 necessary for us to perform all of the  
17 physical work that was done on the site.  
18 We've also received the local development  
19 agreement that was drafted by the HHPC, and  
20 we are close to concluding our internal  
21 review of that and anticipate responding to  
22 that draft next week, as well.

23 In addition, we have received and  
24 reviewed drafts of the ground lease for the  
25 facility, prepared by Boyken Lodging, and



1 also the draft of a development agreement  
2 with respect to our obligations and  
3 commitments that have been to French Lick  
4 Springs Resort with Boyken, and we expect to  
5 respond to those various documents also  
6 within the next week or two.

7 As I said, we have continued to  
8 diligently pursue this project and we are,  
9 and remain, committed not only to it but to  
10 getting it done as quickly and as  
11 expeditiously as we can and as we committed  
12 to this commission and the folks down in  
13 Orange County.

14 MR. VOWELS: Any questions for Mr.  
15 Pickus? (Pause)

16 All right. Mr. Pickus, you're in  
17 regular contact with Mr. Lawrence, are you  
18 not?

19 MR. PICKUS: Yes, I am.

20 MR. VOWELS: Okay. A few times a  
21 day, is that --

22 MR. PICKUS: That's a good number.

23 MR. VOWELS: Okay.

24 MR. PICKUS: On a slow day.

25 MR. VOWELS: On a slow day. All

1 right. Okay.

2 Well, it sounds like things are going  
3 along and Mr. Lawrence will, of course, keep  
4 us updated. And the problem for the public  
5 meeting are aware -- the Gaming Commission,  
6 gaming commissioners are aware of a lot of  
7 the minutia.

8 As far as Trump's capitalization, a  
9 lot of it -- well, the vast majority of it  
10 is not for public consumption at this time,  
11 for obvious reasons of its impact into the  
12 way things will proceed. So there's not a  
13 whole lot we can ask you here today but, you  
14 know, you've kept Mr. Lawrence informed and  
15 he's done the same with us. And so just  
16 keep that up and -- Did anyone have any  
17 questions at all? Does anyone have any  
18 questions for Mr. Pickus or Mr. Hahn, or  
19 anything they want to say? (Pause)

20 Okay. Well, thank you.

21 MR. PICKUS: Thank you.

22 MR. VOWELS: We've got -- Mr. Denbo  
23 is here. I'm sorry, did you want to say  
24 something? (Pause) Okay.

25 MR. MILCAREK: --

1 MR. DENBO: I'm all right at this  
2 time.

3 MR. VOWELS: Okay.

4 MR. DENBO: Unless some more Orange  
5 County business comes up.

6 MR. VOWELS: Okay. Let's move along  
7 to the Harrah's/Caesars update.

8 MR. LAWRENCE: Yes, as I advised the  
9 commission, you are aware that Harrah's  
10 bought Horseshoe, and, now, Harrah's is in  
11 the process of attempting to purchase Caesars  
12 organization. And they are in the process  
13 of attempting to offload some of those  
14 properties in order to be sure they comply  
15 with various rules and regulations, not only  
16 of the federal government but of the  
17 jurisdictions where those properties are  
18 sited.

19 Specifically, in the state of Indiana  
20 they cannot own three properties. So if  
21 they have the two, and now that Caesars is  
22 the third, they would have been required to  
23 divest themselves of one of those. And Mr.  
24 Thar and Mr. -- I'm sorry, Parenti are here  
25 to discuss that, as is Mr. Gifford, in the

1 event that you have any questions.

2 Recently, it was announced in public  
3 that Resorts International has entered into  
4 an agreement to purchase Harrah's East  
5 Chicago.

6 MS. BOCHNOWSKI: Well, apparently,  
7 you're not as interesting as Trump.

8 (General laughter)

9 MR. VOWELS: The room is empty.

10 MR. LAWRENCE: Plenty of seats now.

11 MR. PARENTI: We're just bringing in  
12 some fresh air.

13 MR. VOWELS: Although, as somebody  
14 once said, "'Interesting' is like saying,  
15 'That's an interesting baby you have.'" It's  
16 not always a compliment.

17 MS. BOCHNOWSKI: I just said  
18 "interesting"; I'm not --

19 MR. VOWELS: You two can be seated if  
20 you'd like.

21 MR. THAR: Thank you. Thank you, Mr.  
22 Chairman, members of the commission, Mr.  
23 Lawrence, members of the staff.

24 For the record, my name is Jack Thar,  
25 T-H-A-R. I'm with the firm of Ice Miller

1 and I'm Indiana counsel for Harrah's. Seated  
2 next to me is Mr. Phil Parenti. He's  
3 vice-president of regulatory compliance with  
4 Harrah's, who's going to address the Harrah's  
5 merger with Caesars and, as has been  
6 previously pointed out, Ron Gifford  
7 represents Colony, and he will be describing  
8 for you the acquisition of the Harrah's  
9 Chicago property, and any other purchases by  
10 Colony so that the Harrah's Caesars merger  
11 can go forward.

12 And so, without any further ado, Mr.  
13 Parenti, Phil, would you like to go forward?

14 MR. PARENTI: Good morning. Glad to  
15 see you again. Good to see you again.  
16 My name is Phil Parenti. I'm the chief  
17 regulatory and compliance officer for  
18 Harrah's. I'll try to be brief and to the  
19 point, but let me start out with a little  
20 digression.

21 I came here from being administrator  
22 of the Illinois Gaming Board. I came to  
23 Harrah's about a year ago, and stepped right  
24 into the Horseshoe purchase. And, at that  
25 time, a year ago, they said that was the

1 largest purchase in the history of our  
2 company, and I think it was about 1.6  
3 billion and directly affected Indiana. And,  
4 of course, we have Rick Mazer here, our  
5 general manager of the Hammond Horseshoe, and  
6 they're doing a wonderful job and we're very  
7 excited about that purchase.

8 But, just when I get my arms around  
9 the compliance job for 28 properties of  
10 Harrah's all over the country, and just when  
11 I get finished with the Horseshoe  
12 transaction, we do Caesars. And we announced  
13 Caesars, as you know, in July and that is a  
14 \$9.4 billion merger, which is by far the  
15 largest gaming transaction in history. It  
16 will effectively double our company, double  
17 the 28 properties we have now to somewhere  
18 around 56 or more, and it's going to include  
19 international locations in South Africa and  
20 Uruguay, heretofore where we have never been  
21 before, and it will also include us venturing  
22 into Canada for the first time, at the  
23 Windsor Casino, which will not compete with  
24 the Detroit market.

25 So on September 27th, just a few days

1 ago, we announced, as Glenn Lawrence  
2 mentioned, a sale of four properties to  
3 Colony Resorts. And, as you may know,  
4 Colony is one of the few investment companies  
5 that has a gaming license and is already  
6 licensed in New Jersey, for example, and, in  
7 resorts, has property in Atlantic City and at  
8 the Las Vegas Hilton.

9 So that sale entails, first and  
10 foremost, Harrah's East Chicago. It entails  
11 Harrah's Tunica, Bally's Tunica in  
12 Mississippi, and the Atlantic City Hilton.  
13 The sale is for, approximately, \$1.24  
14 billion. It's eight and a half times  
15 EBITDA. It -- Colony, as you know, is an  
16 investment firm but is licensed, as I said.

17 And, as far as some -- because of FCC  
18 regulations, I'm not permitted to say a lot,  
19 but I can give you as much detail as I can.  
20 We're projecting, as far as timing is  
21 concerned, that the proxy, which has already  
22 been drafted by Harrah's and by Caesars, for  
23 our shareholders -- those meetings and voting  
24 on that will occur some time in early, we  
25 project early, 2005. We project the Colony

1 sale, the actual closing -- we've signed the  
2 contract a few days ago, but the closing,  
3 and Mr. Gifford can speak to that better --  
4 but we think it's four to eight months from  
5 now. And, in the end, the final merger, or  
6 the complete acquisition of Caesars, will  
7 occur sometime, hopefully, in the early  
8 summer of 2005.

9 I would stress that the Caesars  
10 merger, the \$9 billion transaction, is not in  
11 any way conditioned on the four properties  
12 that we've announced the sale of but, as Mr.  
13 Lawrence adequately states, it does bear upon  
14 -- and I don't speak for the FTC but will  
15 certainly bear upon - an FTC analysis.

16 Now, in Indiana for example, in this  
17 state, we, of course, have the recent  
18 approval by the FTC of the Horseshoe  
19 transaction, and that was with East Chicago  
20 and Hammond in the northern part of your  
21 state. Now, because of statutory  
22 prohibitions, as we all know, we can only  
23 hold two.

24 So with the sale of East Chicago in  
25 the northern part of the state, that only



1 part and Harrah's and Caesars in the Harrison  
2 County in the southern part, which is as  
3 geographically disparate as you can get. So,  
4 as far as the FTC Indiana, we don't see any  
5 concerns.

6           Where in Mississippi, where we've  
7 sold Harrah's Tunica and Bally's Tunica --  
8 but that still leaves five properties there,  
9 and it leaves two Grand Hotels on the Gulf  
10 Coast, Horseshoe Tunica which is the leading  
11 property in Tunica Mississippi, the Grand  
12 Tunica, which has a very nice golf course in  
13 Tunica Mississippi, and the Sheridan. So  
14 that's five in Mississippi. And, in Atlantic  
15 City, New Jersey, we have sold the Atlantic  
16 City Hilton but that still leaves five  
17 properties in Atlantic City with the merger,  
18 and that will be Harrah's Atlantic City and  
19 Harrah's Showboat which we have now, but it  
20 will also include Caesars Atlantic City,  
21 Bally's Atlantic City and the Claridge Hotel.

22           And then, finally, moving on to Las  
23 Vegas, Nevada, right now Harrah's owns  
24 Harrah's Las Vegas and Rio, two very  
25 established properties, but with the merger

1 we will be picking up four fantastic  
2 properties, not the least of which is Caesars  
3 Palace and Paris, which are at the strip,  
4 and Flamingo, as you may know; and it will  
5 also include Flamingo and Bally's. So that  
6 will leave us six properties in Nevada.

7 Now, as Glenn Lawrence knows, and Jim  
8 Osborn, I believe, who was at the meeting,  
9 we recently did a fly around with Caesars'  
10 personnel with all the regulators including  
11 yours, and we discussed the licensing filings  
12 we'd be making and the status of the FTC.  
13 And, in addition to meeting with your state,  
14 we have met with Larry Gregory who is  
15 Glenn's counterpart in Mississippi; we have  
16 met with the chairman -- the executive  
17 director of the Nevada Gaming Board, Dennis  
18 Neilander and his staff; we have met with  
19 Tom Auriemma who's the head of the New  
20 Jersey Gaming Enforcement and the Casino  
21 Control Commission, Linda Kassekert. And we  
22 have gone to Ontario Canada to meet to with  
23 Jean Masure and Duncan Brown, who are the  
24 head regulators of Canada. So everyone, all  
25 jurisdictions, know exactly how we are

1 proceeding.

2 As far as your state is concerned, we  
3 hope to work closely with your staff to --  
4 on the many licensing filings that will take  
5 place. Hopefully, the Horseshoe recent  
6 filings will help expedite this process. We  
7 understand there's an east Chicago license  
8 renewal going on, which, hopefully -- and we  
9 know that Colony will pick the ball up on.  
10 We know about financings and, for your rules,  
11 we need your approvals and we're working  
12 closely with Ice Miller. I see Kate Fleming  
13 is present in the audience who will be  
14 presenting our financing approvals down the  
15 line.

16 And, to wrap up, we have an executive  
17 vice president named John Boushy, who we have  
18 decided to totally designate and devote for  
19 this integration process with Caesars. And  
20 we expect it to be a two-year process. He  
21 and Anthony Sanfilippo, our division  
22 president who you all know, are committed to  
23 smooth process and transition and we  
24 understand the operational desires of your  
25 staff and stand ready to adhere to any

1 requests that you have.

2           And, hopefully, we can have this run  
3 in Indiana as smoothly and as efficiently as  
4 Rick Mazer is running the Hammond Horseshoe  
5 property in Hammond. And this will -- if I  
6 can conclude, this will leave our company,  
7 now -- when I started this company -- with  
8 this company a year ago, we had the Harrah's  
9 brand and the Showboat brand, but now we  
10 will have three distinct brands: Harrah's,  
11 Horseshoe and Caesars. And our CEO, Gary  
12 Loveman, and the rest of our company is very  
13 excited about that.

14           Thank you.

15           MR. VOWELS: Thank you. Are there  
16 questions? Or you people up north are more  
17 aware of the --

18           MS. BOCHNOWSKI: Yeah.

19           MR. VOWELS: -- day-to-day things  
20 going on.

21           MS. BOCHNOWSKI: I'm not sure -- you  
22 said somebody else would be talking about the  
23 actual -- about Colony and --

24           MR. PARENTI: Yes.

25           MS. BOCHNOWSKI: Okay.

1 MR. PARENTI: Mr. Gifford will.

2 MS. BOCHNOWSKI: Okay, all right.

3 Because I have -- do have some questions  
4 about that. When will -- how is this going  
5 to proceed? When will we get their -- we'll  
6 have to have a complete application from them  
7 but, again, will that be addressed later on?

8 MR. PARENTI: Yes.

9 MS. BOCHNOWSKI: Okay.

10 MR. PARENTI: I believe it's 15  
11 days --

12 MR. VOWELS: Fifteen days from  
13 Monday.

14 MR. PARENTI: -- after the sale. Let  
15 me defer to my outside counsel here.

16 MR. GIFFORD: I believe the asset  
17 purchase agreement requires that the  
18 regulatory filings be filed in 15 days from  
19 the signing of the asset purchase agreement.  
20 The purchase agreement was signed this past  
21 Monday, so two weeks and a day.

22 MS. BOCHNOWSKI: And -- okay. And  
23 some of these people have already been  
24 approved by us?

25 Okay. All right. Yeah, maybe I'm

1 getting ahead of the game here. Okay.

2 MR. GIFFORD: Maybe I should just --  
3 if you don't mind --

4 MS. BOCHNOWSKI: No.

5 MR. GIFFORD: -- talk a little bit  
6 about --

7 MS. BOCHNOWSKI: Yeah.

8 MR. GIFFORD: -- the Colony side of  
9 the deal and then your additional questions  
10 and at that point go from there.

11 I'm Ron Gifford, from Baker and Daniels, and  
12 we represent Colony Capital.

13 Colony is a multi-billion dollar private  
14 investment firm, as Mr. Parenti noted, is --  
15 has recently gotten into gaming investments  
16 through one of its affiliates, Resorts  
17 International, who recently closed on the Las  
18 Vegas Hilton.

19 The principals of Colony have  
20 recently been licensed in Nevada and New  
21 Jersey. Tom Barrack is the principal in  
22 charge of Colony Capital, and he was licensed  
23 in Mississippi a few years ago and so that  
24 process will just be renewed.

25 In fact, Colony is really not a

1 stranger to Indiana Because, about four years  
2 ago, it was involved -- looking at an  
3 acquisition that would have involved Pinnacle  
4 Entertainment and Harvey's in a merger, and  
5 that deal went pretty far forward in terms  
6 of the application process here in Indiana,  
7 but, ultimately, for business reasons, didn't  
8 consummate.

9 So Colony is familiar with the  
10 licensing requirements and the like. And, as  
11 both Mr. -- and Mr. Parenti indicated, we're  
12 on a very fast track with this, so in about  
13 eight or nine days, we'll be bringing over  
14 boxes and boxes of documents in terms of the  
15 application to transfer, as well as the  
16 personal disclosure forms for Tom Barrack and  
17 Nicholas Ribis who is the principal of  
18 Resorts International.

19 And then, as the management gets  
20 fleshed out, obviously, and those kinds of  
21 decisions get made, those individuals will be  
22 submitted for licensing as is required by the  
23 rules.

24 Obviously, closing the sale of the  
25 East Chicago property is predicate to

1 Harrah's and Caesars being able to close the  
2 larger deal. That's why the agreement  
3 between Harrah's and Caesars and Colony has  
4 very strict and tight time lines in it  
5 relative to submitting applications to this  
6 commission and the other jurisdictions for  
7 regulatory approval.

8 We've been in prior conversations  
9 with Mr. Lawrence and Mr. Osborn about those  
10 kinds of time lines and believe, based on  
11 the information that we've conveyed to them  
12 and, obviously, barring unforeseen  
13 circumstances, believe that the time line set  
14 out in the asset purchase agreement to be  
15 consistent with the time that the commission  
16 staff and state police investigators would  
17 need to conclude their investigation in order  
18 to get this presented to the full commission  
19 for approval sometime in the first or second  
20 quarter of next year.

21 MS. BOCHNOWSKI: So those are the  
22 nuts and bolts, and I know you all know the  
23 nuts and bolts, and I know that you know how  
24 you need to proceed with it. It's -- my  
25 greater concern is -- and I understand -- I



1 mean, there's no way you can keep all three;  
2 you had to get rid of one. I think pretty  
3 much everybody was aware that it was going  
4 to be the East Chicago.

5 I -- so the actual gaming operator  
6 would be Resorts International? I mean, we  
7 need to have somebody coming in here who  
8 knows how to run an operation.

9 MR. GIFFORD: Yes, right.

10 MS. BOCHNOWSKI: Because this has  
11 been -- I mean, I think this -- people in  
12 northwest Indiana have been happy with the  
13 operation that's there and I think there was  
14 a lot of concern about this change.

15 MR. GIFFORD: Sure. I understand.

16 MS. BOCHNOWSKI: What about the  
17 employee management people? Do you have any  
18 vision of how -- do you know how that is  
19 going to all transfer?

20 MR. GIFFORD: Well, I really can't  
21 speak to the specific details about that  
22 right now. What I can tell you is that the  
23 folks who are -- Mr. Ribis, for example,  
24 with Resorts has been in the gaming industry  
25 for a long time -

1 MS. BOCHNOWSKI: -- familiar, okay.

2 MR. GIFFORD: -- and familiar with  
3 this business, and others. They will bring  
4 to the property a quality management team of  
5 individuals who will clearly meet the  
6 stability requirements for licensure here.  
7 But, more importantly, the kinds of  
8 individuals who can take an asset of the  
9 kind that East Chicago represents, which is  
10 really an outstanding property --

11 MS. BOCHNOWSKI: Right.

12 MR. GIFFORD: -- and continue to  
13 build upon the success that that location has  
14 had. Colony is an investment entity and so  
15 is interested in making sure that this  
16 property is as successful as possible.

17 MS. BOCHNOWSKI: Okay. Yeah, and I  
18 see it from that point of view. On the  
19 other point, when I heard "Colony," I  
20 thought, "What do they know about gaming?"  
21 but, apparently --

22 MR. GIFFORD: Well, that's why the  
23 Resorts International affiliation is really  
24 the way this will play out from an  
25 operational perspective.

1 MR. VOWELS: If the president of  
2 Colony's kid went to school and had to do a  
3 speech, "What my daddy does for a living,"  
4 what would the kid say? What is Colony?

5 MR. GIFFORD: Colony is a private  
6 investment group which goes out and  
7 identifies investment opportunities for  
8 institutional investors. So the entities  
9 that provide the capital for their investment  
10 funds are your traditional institutional  
11 investors: corporate pension plans, state  
12 and public employee pension plans, and other  
13 large institutional investors.

14 They pool their monies together and  
15 then look for investment opportunities in  
16 various industry sectors, in order for those  
17 institutions to make an appropriate return on  
18 the investment.

19 Mr. Barrack's career began in law and  
20 real estate, and sort of moved from real  
21 estate investment into broader investment  
22 portfolio that Colony has today. And the  
23 gaming industry, obviously, is a sector that  
24 they've decided to move into because it has  
25 some really great promise in that industry.

1 And so, as an investment company, it ensures  
2 -- it needs to ensure that those places --  
3 those kinds of entities in which to invest  
4 are, in fact, really very well run, highly  
5 qualified people operating and things of that  
6 nature.

7 MR. VOWELS: Mr. Thar, Nick Ribis -

8 MR. GIFFORD: Yes.

9 MR. VOWELS: -- way back when with  
10 Trump, like Mr. Pickus is here with us all  
11 the time, was Nick Ribis the guy that we  
12 always saw?

13 MR. THAR: It was. Nick Ribis was  
14 the president of Trump's casino organization,  
15 both when it was private and then when it  
16 was taken public. Mr. Ribis was licensed  
17 here as a Level 1, held a Level 1 gaming  
18 license in Indiana, from 1996 until 2000 when  
19 he left the Trump organization and went with  
20 Resorts.

21 And if I can just finish the thought  
22 that Ron was doing, maybe this helps answer  
23 your question. Both the Resorts  
24 International Atlantic City and the Las Vegas  
25 Hilton are a Resorts Colony Capital

1 operation. Colony brings the finance and the  
2 money; Resorts, through Nick Ribis, brings  
3 the gaming expertise. Nick oversees all of  
4 the gaming operations and is the president  
5 and chief executive officer of Resorts.

6 So what you have is a very wonderful  
7 combination of gaming experience and gaming  
8 management, coupled with extremely deep  
9 pockets. So we look to this as being really  
10 a plus for Indiana. You're getting another  
11 operator, so you're not going to see a  
12 second consolidation of licenses in groups.  
13 You're going to maintain a certain diversity  
14 in the state.

15 Harrah's will be changing their  
16 markets. Instead of being clustered in one  
17 market, they'll now be in two, which ought  
18 to increase the -- certainly from Harrah's  
19 aspect, in the state of Indiana.

20 And you've got a company that is  
21 running two very nice properties presently --  
22 a well known name in both the major gaming  
23 markets of Atlantic City and Las Vegas --  
24 coming here along with acquiring major  
25 properties in Tunica, and the third one is

1 in --

2 MR. GIFFORD: Atlantic City.

3 MR. THAR: -- Atlantic City. So  
4 they're going to have two there.

5 So -- and in terms of management, as Ron  
6 said, you can't say specifically who's going  
7 to be here but they're smart enough to know  
8 that you don't get rid of tons of people at  
9 a property you move into that's been running  
10 successfully. Exactly how that works -- and  
11 if you remember the Horseshoe deal -- all of  
12 the prime individuals, as well as all the  
13 major people, were offered incentives to  
14 stay. That's generally what transpires in  
15 these types of transactions. It does them  
16 no good if people now decide to leave and go  
17 somewhere else, and they walk into a property  
18 that's only 90 percent staffed.

19 MR. PARENTI: Well, and if I can  
20 speak, indeed, request for transfer right now  
21 at East Chicago has been frozen to ensure an  
22 orderly transition of personnel operating  
23 that facility when Colony comes in to take  
24 over, and that just appeared on our Internet  
25 site yesterday.

1 MR. GIFFORD: And people who  
2 affiliated with Resorts have been in East  
3 Chicago --

4 MS. BOCHNOWSKI: Okay.

5 MR. GIFFORD: -- and have been --  
6 have started to go on property and have  
7 begun this process. And, prior to last  
8 Monday, it was premature to do much of that  
9 because there wasn't a signed deal until  
10 Monday morning between Harrah's, Caesars and  
11 between Colony. But that's all the part of  
12 the transitional activity that's normal --

13 MS. BOCHNOWSKI: And I think any  
14 commitment, of course -- they'd be bound by  
15 any commitment that is previously taken  
16 place --

17 MR. GIFFORD: Oh, absolutely.

18 MR. VOWELS: -- they would have been  
19 bound by.

20 MR. GIFFORD: Right.

21 MS. BOCHNOWSKI: Yeah, I mean, I'm  
22 not trying to stand in the way of anything.  
23 I just -- I feel like part of our job is to  
24 look out for these different communities.  
25 I'm happy for the ones that are benefitting

1 but I want to make sure East Chicago is  
2 getting a good deal, too.

3 MR. GIFFORD: Absolutely. And  
4 you're right, all of these commitments  
5 between the river boat and the city local  
6 institutions, and the like, are all taken  
7 over by the new owner. They step into the  
8 shoes of the current river boat in terms of  
9 those commitments to the city, and the  
10 employees and unions. The contracts that are  
11 in existence will transfer, for example. So  
12 some of that will be a very seamless  
13 transition, as well.

14 MR. VOWELS: What was the -- what's  
15 Resort's history? Were they independent  
16 before they were affiliated with Colony or  
17 were they created by Colony or do you know?

18 MR. GIFFORD: Do you know the  
19 specifics of that, Jack?

20 MR. THAR: I'm going to give you a 90  
21 percent correct answer. There's ten percent  
22 I would question.

23 MS. BOCHNOWSKI: Okay.

24 MR. THAR: Resorts International was  
25 the first casino -



1 MR. PARENTI: Excuse me, if you're  
2 representing me, I want a hundred percent.  
3 (General laughter)

4 MR. LAWRENCE: He'll only bill you 90  
5 percent hourly rate.

6 MR. THAR: Resorts was the first  
7 hotel casino to open in Atlantic City, and  
8 that remained as the -- went through  
9 different owners. Resorts was acquired by  
10 Colony and Nick Pritzker -- not Nick Pritzker  
11 -- Nick Ribis stepped in as the gaming  
12 principal to -- for the acquisition of that  
13 property.

14 So the name "Resorts" has been around  
15 a long time. Colony Capital, in terms of  
16 gaming, when we -- when this commission  
17 opened up the Switzerland County property, or  
18 Belterra, on the day it was being opened,  
19 there was serious discussions between Colony  
20 Capital and --

21 MS. BOCHNOWSKI: I vaguely remember  
22 that.

23 MR. THAR: Yes.

24 MS. BOCHNOWSKI: Yeah.

25 MR. THAR: And it was -- as a matter

1 of fact, it was quite possible that deal  
2 could have occurred within two or three weeks  
3 of that property being open. Certain changes  
4 happened in the financial markets, and other  
5 things, such that the deal was put on hold  
6 in December, and then finally ended just  
7 after Christmas of that particular year.  
8 Mr. Barrack had substantially a background  
9 investigation substantially completed; no  
10 decision was ever asked of the commission  
11 because the deal fell through. So it was  
12 never presented to the commissioners for  
13 their discussion, or their thought. But  
14 "Resorts" as a name has been there, and  
15 Colony Capital and Nick Ribis, who is now  
16 the principal of the Resorts, as a combined  
17 gaming entity has been around Atlantic City  
18 now since about 2001 so -- and they do well.

19 MR. VOWELS: I mean, Colony, if there  
20 was money to be made in selling shoes versus  
21 gaming they would probably do that instead.  
22 I mean, their heart and soul is just in  
23 making money, I mean --

24 MR. GIFFORD: Well, they have a  
25 very -

1 MR. VOWELS: Right?

2 MR. GIFFORD: -- diverse portfolio,  
3 about 7500 in investments, all of which are  
4 -- variety.

5 MR. VOWELS: I mean, but I'm just  
6 saying that it --

7 MR. GIFFORD: Two and a half billion  
8 dollars of investments.

9 MR. VOWELS: It's not like Jack  
10 Binion, who had to do this stuff, because  
11 that's where his soul was. I mean, these  
12 guys -- it's capitalism at its purest, I  
13 assume.

14 Our point of that is -- and you've  
15 been in front of us enough, all you guys  
16 have - that this commission looks out for  
17 the little guy, so when they roll into East  
18 Chicago and our Lake County commission  
19 members see things, you know, talk to people  
20 and read things in the newspaper and that  
21 stuff, that they need to understand that we  
22 do look out for the little guy.

23 MR. GIFFORD: And, as Jack pointed  
24 out, Colony is really the financial weight  
25 behind this but really will be in the

1 background. Mr. Ribis has been in the  
2 gaming industry for 20-some or more years.  
3 It may well be apt to describe that gaming  
4 is part of his heart and soul.

5 MR. VOWELS: Right.

6 MR. GIFFORD: They'll be the  
7 operational folks who actually will be  
8 working and interfacing there.

9 MR. VOWELS: And then -- I mean,  
10 having him involved makes me feel more  
11 comfortable, since he was the guy that we  
12 always dealt with back in the Trump days, so  
13 -- okay.

14 Anything else? Anybody have any  
15 other questions? Anything anybody want to  
16 say? Okay. We'll just cross these bridges  
17 when we come to them, then.

18 MR. GIFFORD: Thank you.

19 MR. BARLOW: I was curious -- you  
20 said something about Windsor not competing in  
21 the Detroit market. That doesn't really have  
22 anything to do with Indiana, does it? How  
23 do you explain that?

24 MR. PARENTI: Well, the Canadian  
25 regulators wanted to make sure our commitment

1 was to Windsor and it is to Windsor. And  
2 they wanted to know if we were going to be  
3 in the Detroit market, as well, is what I  
4 meant by that.

5 MR. BARLOW: Okay.

6 MS. BOCHNOWSKI: Oh, that you  
7 wouldn't compete against yourself in Detroit.

8 MR. PARENTI: That's right.

9 MR. VOWELS: Your not going to get a  
10 casino there, then?

11 MR. PARENTI: That is not our  
12 direction.

13 MR. VOWELS: Okay.

14 MR. PARENTI: I'm sorry if I wasn't  
15 clear on that.

16 MR. VOWELS: I assume that Caesars is  
17 going to keep the name "Caesars," right, or  
18 do we know that point?

19 MR. PARENTI: Well, that's not etched  
20 in stone. I can say we're proud of the  
21 "Caesars" brand name, and how exactly that  
22 interface is going forward, a year or two  
23 from now, what the name of the company is  
24 going to be two years from now, I can't say.

25 MS. BOCHNOWSKI: Boy, you'd have to

1 do a lot of redecorating. That's all I have  
2 to say.

3 MR. PARENTI: That's right.

4 MR. VOWELS: That Roman-Greek thing  
5 that they have going on in --

6 MS. BOCHNOWSKI: Have you seen the  
7 one in Las Vegas?

8 MR. VOWELS: Yeah.

9 MS. BOCHNOWSKI: Oh, my Gosh.

10 MR. PARENTI: I don't know if you've  
11 been to Caesars Palace lately, but they've  
12 really done some great renovation there.

13 MR. VOWELS: One of the reasons I'm  
14 thinking of that is none of us have been  
15 parochial in our protection of the casinos  
16 from where we're from. Aztar being the  
17 smallest market in the state, you'll have to  
18 do what you have to do in Caesars over in  
19 Harrison County but the Harrah's that's over  
20 in Illinois --

21 MS. BOCHNOWSKI: All --

22 MR. VOWELS: -- if we start seeing a  
23 sandwich there, you got to do what you got  
24 to do in Indiana and, you know, make  
25 shuffles around there, and the squeeze starts

1 getting on. But I'd see those Harrah's  
2 billboards in Evansville, and I remember  
3 specifically -- and you can probably remember  
4 this even better when Chairman Cline, when he  
5 was here, at some point, somewhere -- it was  
6 Players before it was Harrah's over there,  
7 right? Okay. And he saw the Players  
8 billboards in Evansville. And Players -- I  
9 can't remember where we were, if it was -- I  
10 know they were in Evansville but I -- if  
11 they -- weren't they in Harrison County?  
12 Weren't they up for that license there?

13 MR. THAR: Yes, they applied --

14 MR. VOWELS: Okay .

15 MR. THAR: -- both in Evansville and  
16 Harrison.

17 MR. VOWELS: And that's where he  
18 asked the question, "Would you remove those  
19 billboards?" and they said, "Oh, yes, yes,  
20 yes," and, of course, they never did. And  
21 now Harrah's owns it and they're there.  
22 I'm not here to protect Aztar unless there's  
23 an out of state sandwich piece of bread on  
24 the other side doing the squeeze in here,  
25 just like I would with any other casino in

1 this state if there's -- so all of that  
2 needs to be kept in mind and we'll just  
3 cross that bridge when we come to it, but  
4 you got to do what you got do in Harrison  
5 County. Illinois -- state to state, it's  
6 every state for itself, and we'll be looking  
7 out for Indiana so -- to keep our boats  
8 healthy.

9 MR. PARENTI: We're aware of your  
10 advertising requests recently, very aware of  
11 them, and Todd -- is going to handle all of  
12 it for us.

13 MR. VOWELS: Yeah. Because I see  
14 those Harrah's -- I mean, you guys got every  
15 right under the sun to put them where you  
16 want but that's just the way it is unless he  
17 tells you differently.

18 Okay, anything else?

19 MR. PARENTI: Thank you.

20 MR. VOWELS: All right. Thanks.

21 We get to the part where we move into the  
22 staff but what we'll do, at this point, Mr.  
23 Schultz -- there you are. Sir, we'll go  
24 ahead and have you come on up and address  
25 the commission as you had requested of Mr.



1 Lawrence, time to speak, and we've allotted  
2 five minutes for you. So if you want to --

3 MR. SCHULTZ: It might take me five  
4 minutes to get there.

5 MR. VOWELS: Clock won't start  
6 ticking until you sit down.

7 MR. SCHULTZ: If you take any advice  
8 at all from me, don't get old.

9 MR. VOWELS: That reminds me of my --

10 MS. BOCHNOWSKI: But the alternative  
11 is worse.

12 MR. SCHULTZ: Or at least don't have  
13 a bad hip.

14 MR. VOWELS: My grandfather lived to  
15 be 92 and, when he was 90, I took him for a  
16 doctor's appointment. The doctor came out  
17 laughing and said, "I told your grandfather  
18 he's so healthy he's going to live to be a  
19 hundred" and granddad said, "You mean you're  
20 telling me I only got ten years left?"

21 (General laughter) He only had two, but it  
22 was a good joke.

23 MR. SCHULTZ: I would like to say I  
24 could be considered nonfriendly to the gaming  
25 position and to gaming in general, but if

1 everyone is treated the way I've been treated  
2 with the Indiana Gaming Commission, and  
3 particularly the staff, I commend you for  
4 what you've done and I applaud you for that.  
5 What I would like to accomplish today is  
6 responsible gaming. I'm going to read this  
7 very quickly; time will not allow me to  
8 expand. I would encourage you to consider  
9 each of these points, draw your own  
10 conclusions. Just as you did with exclusion,  
11 I think it would have to have some kind of a  
12 ad hoc or some kind of a committee that  
13 would investigate it and report back.  
14 I would not expect any kind of action. I  
15 would like to have dialogue but I don't  
16 think that is possible, at this point.  
17 A lot of my opinions and so forth with  
18 gaming come from firsthand experiences with  
19 those who have had firsthand experiences. I  
20 have not -- and, fortunately, my immediate  
21 family have not been -- at present, at  
22 least, in any way, problem or pathological  
23 gamblers or in association with those who  
24 have been and are.

25 The situation of gambling is at

1 present legal in Indiana. The problem:  
2 many people are permitted, after multiple  
3 incentives, to lose large amounts of money  
4 well beyond their ability to pay, based on  
5 their income and assets.

6 Solution: establish well defined,  
7 easily understood guidelines which determine  
8 what is the role of the casino, the Indiana  
9 Gaming Commission and the state legislature  
10 to ensure the general public is protected by  
11 the enforcement of responsible gaming. The  
12 government's role, as I understand it, is to  
13 promote and protect the health and welfare of  
14 its citizens. Should those who choose to  
15 gamble in Indiana's casinos be subject to  
16 "buyer beware" or should there be a public  
17 liability, like every other industry?  
18 Should prevention of problem gambling be a  
19 top priority or should we turn our heads,  
20 ignore, and hope a large amount of tax  
21 dollars is put in the general fund? Should  
22 promotions and give-aways be regulated?" At  
23 this time, you might want to turn to the  
24 back, and you will see what I think is --  
25 borders very much on irresponsibility. Just

1 the first line there is -- you can see that  
2 there's wine and beer for one dollar. No  
3 one doubts that when someone is under the  
4 influence that you're less -- their judgments  
5 are impaired and their decisions are not like  
6 they might be otherwise.

7           Should the amount and content of  
8 advertising be regulated? Do truth and  
9 advertising laws apply? This next statement  
10 comes from -- and I'm sorry I didn't note  
11 that but it's a statistic that is well  
12 published and well verified. If 30 to 50  
13 percent of gambling revenue is derived from  
14 problem and pathological gamblers, can we  
15 reasonably expect the American Gaming  
16 Association's new book -- and you may not be  
17 familiar with this, this is September 15th, I  
18 think -- The House Advantage and the Guide  
19 to Understanding the Odds to be of any value  
20 without some penalties and oversight? And,  
21 obviously, you wouldn't be sitting here today  
22 if the next statement was true: "Can self-  
23 regulation work?" It cannot.

24           This is my response to some of the  
25 things you've seen on television. Is what

1 happens at the casino location stay at the  
2 casino? I just think that's a terrible way  
3 to promote something. Or do those actions  
4 have far reaching consequences? And I'm sure  
5 they do.

6           Should gamblers be given a monthly  
7 statement reflecting their activity? Should  
8 a web site be established with access  
9 availability only to the gambler? If I were  
10 typing this again, I would put on there,  
11 based on some correspondence I've just  
12 received this morning from a gentleman in  
13 Illinois whose wife gambles in Indiana, "and  
14 the spouse" -- should be given access to the  
15 availability of what their activities are,  
16 just like you do, go online and pull up your  
17 checking account or your savings account.  
18 Should we analyze the procedures used at  
19 other gambling locations worldwide to ensure  
20 responsible gaming and approve and then adopt  
21 those procedures? Will recent court actions  
22 be applicable in the United States?

23           I really feel that this responsible  
24 gaming is coming of age. I think that the  
25 casinos have been here long enough in the

1 United States, outside of Atlantic City and  
2 Las Vegas, that we're beginning to realize,  
3 locally, the problems.

4 And I would encourage you to go back  
5 up where it says, "Solution." I feel that  
6 you do have some latitude right now. The  
7 legislature has given you rules, given you  
8 regulatory mandates. And one of the  
9 mandates, if I'm not mistaken, is that the  
10 actions of the casino shall benefit all  
11 citizens of Indiana. That is your mandate  
12 to ensure that. And that includes spouses,  
13 children, businesses, immediate family. You  
14 have a responsibility, I feel, to see that  
15 the actions of the casino benefit all the  
16 citizens of Indiana.

17 Are you timing me? Are you?

18 MR. VOWELS: He is.

19 MR. LAWRENCE: Yes.

20 MR. VOWELS: Yes.

21 MR. LAWRENCE: Unless you have any  
22 questions?

23 MR. SCHULTZ: I have -- was that my  
24 time?

25 MR. LAWRENCE: That's six minutes,

1 but the chairman certainly runs the meeting.

2 MR. VOWELS: Well, Mr. Schultz, we  
3 always appreciate seeing you. It's been a  
4 while and you make some good points here,  
5 and I appreciate the comments that you made  
6 about the commission staff.

7 I'm no fan of gambling. I wouldn't  
8 do it. I can't do it because I'm on the  
9 Gaming Commission. I wouldn't do it if I  
10 wasn't on the Gaming Commission. It's  
11 nothing that ever interests me and my luck  
12 in everyday life's rotten enough without  
13 going out of my way to prove it.

14 So the things that you've said over  
15 the years certainly have not fallen on deaf  
16 ears, and we appreciate your input. So  
17 thank you for coming.

18 MS. BOCHNOWSKI: I actually think  
19 that you have one really interesting idea  
20 here: a monthly statement that they could  
21 access online. If somebody has one of those  
22 cards, it seems like that would be the next  
23 step. I wonder if that would even be  
24 something that somebody would want to think  
25 about.

1 I don't know, I mean, I don't know,  
2 but that's just a really interesting concept.

3 MR. SCHULTZ: The way I understand  
4 it, just like I said this recently, the only  
5 way that a spouse can obtain that information  
6 now is by subpoena and, they will honor a  
7 subpoena, but they flood it with a lot of  
8 miscellaneous information and they threaten  
9 to have high costs involved if they want  
10 more than basic information. So --

11 MS. BOCHNOWSKI: I don't know if  
12 it's, you know, even if it's constitutional  
13 but, you know, it's just --

14 MR. SCHULTZ: Well, you know, it's --

15 MS. BOCHNOWSKI: -- an interesting --  
16 I didn't mean to extend the converse -- I  
17 just think that's a really interesting idea.

18 MR. SCHULTZ: Can I say one other  
19 thing? It's un-American. People say, "Well,  
20 that would be un-American" or -- to limit --

21 MS. BOCHNOWSKI: No, I didn't say  
22 un-American.

23 MR. SCHULTZ: Okay.

24 MS. BOCHNOWSKI: I said  
25 constitutional.



1 MR. SCHULTZ: I --

2 MS. BOCHNOWSKI: There's a  
3 difference.

4 MR. SCHULTZ: People have a problem  
5 with -- well, they say that, you know, "I am  
6 responsible for what I do" and I completely  
7 agree. And people say that you cannot --  
8 and I've heard casino people say this in a  
9 meeting I attended -- they cannot assume any  
10 responsibility for what people do. They are  
11 no judge.

12 I would say that it's very  
13 inaccurate. No one thinks it's un-American  
14 if I walk into lending institution and I  
15 want to buy a home, they tell me exactly,  
16 based on my income and liability and my  
17 assets, how much money I'm allowed to borrow,  
18 and they do that. No one says that's  
19 un-American.

20 The securities stock exchange  
21 gentleman spoke at one meeting I was at.  
22 And he said, "At the very least, what the  
23 gaming industry ought to be required to do  
24 is allow the same system to work as if you  
25 buy stock on margin." You cannot go out and

1 buy a lot of stock that you cannot afford.  
2 It's regulated.

3 I'm here to tell you, right now, I  
4 know people can go to the casino and lose  
5 their farm overnight. Thank you.

6 MR. VOWELS: Thank you, Mr. Schultz.  
7 Right. Next on the agenda, we're into the  
8 new game approvals with Ms. Brodnan. Is  
9 that our wire and microphone?

10 MR. LAWRENCE: Yes.

11 MR. VOWELS: Okay. Just wondering  
12 who gets sued when somebody falls over it.

13 MR. LAWRENCE: You.

14 (General laughter)

15 MR. VOWELS: Are you bonded?  
16 Okay. Ms. Brodnan, you have the new game  
17 approvals.

18 MS. BRODNAN: Yes, you have before  
19 you resolution 2004-54, regarding Dragon  
20 Bonus. Conditional approval of the game was  
21 granted in July of 2003. Harrah's was the  
22 sponsor boat and has indicated that it wishes  
23 to continue offering the game. There have  
24 been no reported problems. The commission  
25 staff, therefore, recommends you grant

1 permanent approval.

2 MR. BARLOW: Move the approval of  
3 that.

4 MR. VOWELS: Is there a second?

5 MS. BOCHNOWSKI: Second.

6 MR. VOWELS: Any further discussions?

7 (Pause) All those in favor say "Aye."

8 COMMISSION MEMBERS: Aye.

9 MR. VOWELS: I show it is approved.  
10 And then you have another?

11 MS. BRODNAN: Resolution 2004-55  
12 pertains to Four Card Poker. Conditional  
13 approval was granted in February of this  
14 year. Blue Chip was the sponsor boat and  
15 have indicated that they wish to continue  
16 offering it. There have been no reported  
17 problems with this game. Commission staff,  
18 therefore, recommends granting permanent  
19 approval.

20 MR. VOWELS: Is there a motion in  
21 reference to this 2004-55?

22 MS. BOCHNOWSKI: I move to approve.

23 MR. VOWELS: Is there a second?

24 MR. MILCAREK: Second.

25 MR. VOWELS: Any further discussion?

1 All those in favor say "Aye."

2 COMMISSION MEMBERS: Aye.

3 MR. VOWELS: I show it is approved.

4 And you got another, Asian Baccarat?

5 MS. BRODNAN: Resolution 2004-56  
6 regarding Asian Baccarat. Conditional  
7 approval was granted in February of this  
8 year. Horseshoe was the sponsor boat for  
9 this game and indicated it wishes to  
10 continuing offering the game. There have  
11 been no reported problems and, therefore,  
12 recommend permanent approval.

13 MR. VOWELS: Is there a motion in  
14 reference to 2004-56?

15 MR. MILCAREK: Motion to approve.

16 MR. VOWELS: Is there a second?

17 MS. ROSE: Second.

18 MR. VOWELS: Any further discussion?

19 All those in favor say "Aye."

20 COMMISSION MEMBERS: Aye.

21 MR. VOWELS: I show that it is  
22 approved.

23 And then you have one of the  
24 occupational license matters; is that right?

25 MS. BRODNAN: Yes, Michael Held.

1 On April 28th, Mr. Held was issued a Level 3  
2 temporary license to work at Grand Victoria  
3 as a porter. He disclosed several criminal  
4 arrests on his application. Commission staff  
5 sent him three letters requesting court  
6 documentation, two of which were hand  
7 delivered to him at the property.

8 He did not submit the requested  
9 information. Therefore, commission staff  
10 revoked his temporary license and denied his  
11 application for a permanent license. You  
12 will need to vote to grant or deny his  
13 application. Commission staff recommends you  
14 deny. If you do so, he will be able to  
15 appeal.

16 MR. BARLOW: So moved.

17 MR. VOWELS: All right. Is there a  
18 second?

19 MR. NDUKWU: Second.

20 MR. VOWELS: I would assume -- is the  
21 motion to deny the application?

22 MR. BARLOW: To deny.

23 MR. VOWELS: Okay. So there's a  
24 motion and a second. Is there any further  
25 discussion? All those in favor say "Aye."

1 COMMISSION MEMBERS: Aye.

2 MR. VOWELS: So it is denied.

3 And then we go to Ms. Hood; is that correct?

4 On Yvette Williams.

5 MS. HOOD: On or about February 11,  
6 2004, Yvette Williams submitted an  
7 application to work at Harrah's casino as a  
8 cage cashier. On September 8th, commission  
9 staff revoked Ms. Williams' occupational  
10 license and denied her application for a  
11 permanent license.

12 Ms. Williams' license was revoked  
13 because she failed to respond to four letters  
14 from commission staff requesting information  
15 regarding an arrest she failed to disclose on  
16 her application. Two of these letters were  
17 hand delivered by commission agents.

18 Ms. Williams contacted the commission on  
19 September 8th, and advised that she had  
20 attempted to send the requested documentation  
21 by a facsimile in early August. Ms.  
22 Williams re-faxed the documents and included  
23 the fax verification report confirming her  
24 original transmission which was successful on  
25 August 2nd.

1           Due to the fact that Ms. Williams had  
2 attempted to comply with the commission's  
3 request for information, commission staff  
4 agreed to re-instate Ms. Williams' temporary  
5 occupational license pending commission  
6 review of the matter and pursuant to the  
7 terms of the settlement agreement.

8           A settlement agreement has been  
9 executed which states that, one, Ms. Williams  
10 is eligible to receive a temporary  
11 occupational license, two, Ms. Williams'  
12 license will be placed on probationary status  
13 for a period of six months for failure to  
14 disclose, three, should the commission not  
15 approve the terms of this agreement, then  
16 revocation of her license will be reinstated  
17 and her application for an occupational  
18 license will be denied, and, finally, four,  
19 Ms. Williams agrees to comply with all future  
20 requests for information pertaining to her  
21 suitability to hold an occupational license.

22           MR. VOWELS: Thank you.

23           MS. HOOD: You will need to take  
24 action on two matters. First, you will need  
25 to vote to approve or disapprove commission

1 staff's revocation and denial of her  
2 occupation -- or, excuse me, denial of her  
3 application for an occupational license.  
4 Commission staff recommends that you deny the  
5 application for an occupational license.  
6 If you deny the application, Ms. Williams  
7 will have the opportunity to appeal.

8           Second, you will need to vote to  
9 approve or disapprove the terms of the  
10 settlement agreement. Commission staff  
11 recommends that you approve the terms of the  
12 settlement agreement.

13           MR. VOWELS: All right. That's  
14 somewhat unconfused, now that you've  
15 explained all of that.

16           MS. BOCHNOWSKI: Okay. So, in other  
17 words, we deny it but then she'll have it  
18 but it will be a probationary license.

19           MS. HOOD: That's correct.

20           MS. BOCHNOWSKI: Okay.

21           MR. VOWELS: All right. So is there  
22 a motion to deny the application and to  
23 approve the proposed terms of the settlement  
24 agreement?

25           MS. BOCHNOWSKI: And we can do that



1 all in one?

2 MR. VOWELS: I think so.

3 MS. BOCHNOWSKI: Good. I'll make  
4 that motion.

5 MR. VOWELS: Is there a second?

6 MR. BARLOW: I'll second.

7 MR. VOWELS: Any further discussion?

8 All those in favor say "Aye."

9 COMMISSION MEMBERS: Aye.

10 MR. VOWELS: We'll show that it is  
11 denied and then approved.

12 MR. BARLOW: Good news and bad news.

13 MR. VOWELS: Okay. And then, Miss  
14 Marsden, we're up to you.

15 MS. MARSDEN: Before you is  
16 resolution 2004-57. It's the renewal of  
17 CHIPCO International. They -- pursuant to  
18 resolution 2003-56, the commission renewed  
19 their application on November 14 of 2003.  
20 They have submitted their renewal form and  
21 renewal fee and they still are found suitable  
22 to receive renewal of their license.

23 MR. VOWELS: All right. So  
24 everything's fine with them, then, right?

25 MS. MARSDEN: Uh-huh.

1 MR. VOWELS: Okay. Is there a motion  
2 in reference to resolution 2004-57, which  
3 concerns renewal of this supplier's license?

4 MR. MILCAREK: Motion to renew.

5 MR. VOWELS: Is there a second?

6 MR. NDUKWU: Second.

7 MR. VOWELS: Any further discussion?

8 All those in favor say "Aye."

9 COMMISSION MEMBERS: Aye.

10 MR. VOWELS: We'll show it is  
11 renewed. And then, Mrs. Marsden, you've got  
12 on the withdrawals.

13 MS. MARSDEN: Well, before you is  
14 2004-58. It is the resolution requesting  
15 Kilmartin Industries d/b/a Rogers Williams  
16 Mint to withdraw their supplier's license.  
17 They were issued a temporary license on  
18 October the 22nd of 1997, and then they were  
19 issued a permanent supplier's license on  
20 August 20 of 1999. They have been suitable  
21 for licensures, but we received a letter on  
22 August the 4th of 2004 requesting their  
23 ability to withdraw all their applications,  
24 and that is before you now.

25 MR. VOWELS: All right. Is there a

1 motion in reference to 2004-58 to grant or  
2 deny their request to withdraw their  
3 supplier's license?

4 MR. BARLOW: I move we grant their  
5 request.

6 MR. VOWELS: All right. Is there a  
7 second?

8 MS. BOCHNOWSKI: Second.

9 MR. VOWELS: Any further discussion?  
10 All those in favor say "Aye."

11 COMMISSION MEMBERS: Aye.

12 MS. BOCHNOWSKI: What would they do  
13 if we didn't let them withdraw?

14 MR. VOWELS: I don't know.

15 MS. BOCHNOWSKI: Okay. Just a  
16 question.

17 MR. VOWELS: We'll do that one day  
18 just to see what happens.

19 MS. MARSDEN: One more.

20 MR. VOWELS: Okay. And we're at the  
21 Western Money Systems.

22 MS. MARSDEN: Before you is  
23 resolution 2004-59. It's a resolution  
24 granting a permanent supplier's license to  
25 Western Money Supplies. The commission

1 issued them a supplier's license earlier this  
2 year, pursuant to resolution 2004-15.  
3 The background investigation has been  
4 completed and they have been found suitable  
5 to hold a permanent license here in Indiana.

6 MR. VOWELS: All right. Resolution  
7 2004-59, which is a request to grant a  
8 permanent supplier's license to Western Money  
9 Systems. Is there a motion in reference to  
10 this resolution?

11 MS. BOCHNOWSKI: Okay. I'll move  
12 that we grant it.

13 MR. VOWELS: Is there a second?

14 MR. NDUKWU: Second.

15 MR. VOWELS: Any further discussion?

16 All those in favor say "Aye."

17 COMMISSION MEMBERS: Aye.

18 MR. VOWELS: Show that it is granted.  
19 And then we have Ms. Brodnan, we're back to  
20 you.

21 MS. BRODNAN: You have before you  
22 Resolution 2004-60 regarding supplier  
23 licensee Atlantic City Coin and Slot Service  
24 Company. Atlantic City received a permanent  
25 license in 1999.

1           In August of this year, AC Coin has  
2 requested the ability to allow the majority  
3 stock holder to transfer one percent  
4 ownership interest to each of his three sons.  
5 The transfer will result in 10 percent  
6 ownership by each of the sons. All of the  
7 individuals involved were previously  
8 investigated and approved by the commission.  
9 No new key people or substantial owners are  
10 being introduced.

11           AC Coin, therefore, requests that you  
12 waive the normal transfer procedures and  
13 background investigations and approve the  
14 transfer.

15           MR. VOWELS: Resolution 2004-60 comes  
16 in two parts. There's the first portion is  
17 a request to grant waiver of the normal  
18 transfer of ownership, and the second part is  
19 a request to grant the approval resulting  
20 transfer. Is there a motion to grant and  
21 grant?

22           MR. BARLOW: So moved.

23           MR. VOWELS: Is there a second?

24           MR. NDUKWU: Second.

25           MR. VOWELS: Any further discussion?

1 All those in favor say "Aye."

2 COMMISSION MEMBERS: Aye.

3 MR. VOWELS: So it is granted,  
4 double-granted.

5 And then you've got this Global  
6 Surveillance Associates who want a hearing on  
7 the denial of their application for a  
8 supplier's license.

9 MS. BRODNAN: Yes, in December of  
10 2003, Global submitted an application for a  
11 license. Their application was denied in  
12 August of this year, pursuant to Resolution  
13 2004-46 due to the fact that Global conducted  
14 business at Harrah's prior to receiving a  
15 license.

16 On August 23rd, Global submitted a  
17 request for a hearing.

18 Commission staff and Global have  
19 entered into a settlement agreement due to  
20 the fact that no additional issues regarding  
21 suitability were uncovered. Commission staff  
22 recommends issuing a permanent license to  
23 Global and Global will agree to pay a fine  
24 in the amount of \$12,000 for conducting  
25 business without a license.

1           And the settlement agreement terms  
2 include that the action taken by Resolution  
3 2004-46 will be withdrawn and the commission  
4 will then issue a permanent license to  
5 Global. Global will pay the fine of \$12,000  
6 and this fine is in addition to and separate  
7 from the \$5,000 license fee that will be due  
8 upon issuing the permanent license.

9           You will need to take two actions:  
10 Vote -- first either vote -- approve or  
11 disapprove the terms of the agreement; and,  
12 second, take action regarding Resolution  
13 2004-61.

14           MR. VOWELS: All right. Then we have  
15 in front of these two parts.

16           Is there a motion to approve this  
17 terms of the settlement agreement, and then  
18 grant the permanent supplier's license to  
19 Global? We can take that all in one, I  
20 guess. Is there a motion to?

21           MS. BOCHNOWSKI: I could make that  
22 motion.

23           MR. VOWELS: All right. Is there is  
24 a second?

25           MR. MILCAREK: Second.

1 MR. VOWELS: Is there any further  
2 discussion? All those in favor say "Aye."

3 COMMISSION MEMBERS: Aye.

4 MR. VOWELS: We'll show it's approved  
5 and granted. Couldn't be a better day for  
6 them, I guess, other than that 12 grand they  
7 have to pay.

8 And you're still with us, right?  
9 License renewals.

10 MS. BRODNAN: Yes, you have an order  
11 before you regarding the river boat owner's  
12 license held by RDI of Caesars River boat  
13 Casino, LLC. The initial five-year license  
14 was renewed at September 12th, 2003; it is  
15 effective until November 15th of this year.  
16 Caesars has requested the renewal of its  
17 license and has submitted the required fee.  
18 They are currently in compliance with Indiana  
19 code and Indiana administrative code.  
20 Commission staff would recommend you grant  
21 one-year approval of their license, effective  
22 through November 15th, 2005.

23 MS. BOCHNOWSKI: Can I have a quick  
24 question on this? Okay, so let's say we  
25 grant this one-year extension and then the



1 sale goes through. Then, would we then  
2 grant another license, at that point, and  
3 then would that be a year from then?

4 MR. VOWELS: I guess the license  
5 would just be transferred and it would be  
6 the balance of the --

7 MS. BOCHNOWSKI: Okay.

8 MR. VOWELS: -- time left on here,  
9 right?

10 MS. BRODNAN: Yes.

11 MR. LAWRENCE: It wouldn't start new.

12 MR. VOWELS: No.

13 MS. BOCHNOWSKI: Okay. I just  
14 wondered.

15 MR. VOWELS: On payment of a million  
16 dollars. Sort of like -- if I sold you my  
17 driver's license, you could drive on until it  
18 expires.

19 MS. BOCHNOWSKI: That hasn't happened  
20 with me but I think that happens a lot, not  
21 for driving purposes.

22 (General laughter)

23 MR. VOWELS: Okay. Then this is the  
24 one-year renewal, and then we'll do the big  
25 thing here in -- at the three-year or the

1 eight-year, or whatever year --

2 MS. BRODNAN: Yes.

3 MR. VOWELS: When you add them all  
4 together.

5 Is there a motion in reference to  
6 renewing Caesars River boat owner's license  
7 for the period of November 16th, 2004, to  
8 November 15th, 2005?

9 MR. BARLOW: I move we approve the  
10 renewal.

11 MR. VOWELS: Is there a second?

12 MR. NDUKWU: Second.

13 MR. VOWELS: Any further discussion?  
14 All those in favor say "Aye."

15 COMMISSION MEMBERS: Aye.

16 MR. VOWELS: So it is renewed. And  
17 now we'll move on to fining them. That's  
18 right.

19 MS. BRODNAN: Commission staff and  
20 Caesars have executed a settlement agreement  
21 regarding two promotions held by Caesars  
22 earlier this year.

23 In May, Caesars held a promotion  
24 called "Cleopatra's Pyramid." Commission  
25 staff was notified that there was a problem

1 with the final drawing. It was discovered  
2 that the winner had an inordinate amount of  
3 entries. Caesars investigated and found out  
4 that an employee had given her former spouse  
5 numerous entries that he did not legitimately  
6 earn. After the investigation was complete,  
7 Caesars destroyed all of the entries,  
8 violating the terms of the approved promotion  
9 which required all documents to be maintained  
10 for five years and further violating  
11 commission regulations, which requires staff  
12 approval before destroying any records.

13 The second drawing was held in  
14 August, a promotion called "EZ Electronic  
15 Entry Card Give Away" where members were  
16 eligible to receive drawings to an entry by  
17 swiping their player's card. The winner  
18 would be selected by a random computer  
19 program. There were to be three drawings  
20 for cash prizes which required guests being  
21 present to win, and one for a car which did  
22 not require them to be present.

23 Commission staff was advised that the  
24 computer system malfunctioned on the day the  
25 entries were activated, due to the large

1 number being processed. Caesars' employees  
2 then wrote down the numbers and manually  
3 entered them. This process took longer than  
4 anticipated and was not completed by the  
5 scheduled drawing time.

6 Due to this delay, and the fact that  
7 a lot of the guests had left, Caesars  
8 altered the promotion to include additional  
9 drawings that did not require guests to be  
10 present to win and this revision was not  
11 submitted for approval.

12 Due to these violations, commission  
13 staff recommend, and Caesars will agree to, a  
14 fine in the amount of \$35,000: twenty-five  
15 for the "Cleopatra's Pyramid" and ten for the  
16 car give away. Commission staff would  
17 recommend you approve the agreement to  
18 resolve this matter.

19 MR. VOWELS: All right.

20 MS. BOCHNOWSKI: So did they ever  
21 give a prize for that "Cleopatra's Pyramid"?

22 MS. BRODNAN: Yes, they did have a  
23 second drawing later where they tried to  
24 recreate it as best as they could.

25 MR. NDUKWU: Was there disciplinary

1 action taken?

2 MS. BRODNAN: Against the employee?

3 MR. NKUKWU: Yes.

4 MS. BRODNAN: Yes, she was  
5 terminated.

6 MR. BARLOW: She's a former employee?

7 MS. BRODNAN: Yes.

8 MR. BARLOW: All right. More  
9 accurately described.

10 MS. BRODNAN: Yes.

11 MR. VOWELS: Did she set her former  
12 husband up and did he get in trouble, too?

13 MS. BRODNAN: I don't know about him.

14 MR. VOWELS: All right. We have in  
15 front of this commission action on the  
16 settlement agreement. Is there a motion to  
17 approve or disapprove the proposed terms of  
18 the settlement agreement?

19 MR. MILCAREK: Move to approve.

20 MR. VOWELS: Is there a second?

21 MR. NDUKWU: Second.

22 MR. VOWELS: Any further discussion?

23 All those in favor say "Aye."

24 COMMISSION MEMBERS: Aye.

25 MR. VOWELS: Show that it is

1 approved. And then Majestic Star's next up.

2 MS. BRODNAN: Commission staff and  
3 Majestic Star have executed an agreement.  
4 One of the main issues pertains to a  
5 computer malfunction that occurred in March  
6 of this year. The failure resulted in  
7 inability to validate slot tickets with the  
8 cage.

9 Pursuant to Majestic's internal  
10 procedures, if the terminals are unable to  
11 redeem tickets, the tickets shall be verified  
12 at each slot machine. During this  
13 malfunction that action was not taken. Only  
14 tickets over a \$100 were verified.

15 Also, pursuant to Majestic's  
16 procedures, the slot personnel are to sign  
17 their name and license number on the back of  
18 the redeemed tickets. This was not done  
19 with the tickets that were redeemed.

20 Pursuant to commission regulations a  
21 licensee may amend their procedures in the  
22 event of an emergency. However, they must  
23 notify the commission agents on property, who  
24 must agree that emergency exists, and this  
25 was not done in this case. Commission

1 agents were not notified.

2 On an unrelated issue, there's a  
3 regulation regarding opening a roulette  
4 table. The wheel needs to be inspected and  
5 balanced with a commission agent present.  
6 There was a day in July when that was not  
7 done. The roulette wheel was ordered to be  
8 shut down and commission agents found it to  
9 be opened the following day without having it  
10 been balanced in their presence.

11 Due to these violations, commission  
12 staff recommends, and Majestic will agree to,  
13 a fine of \$26,000: 10,000 for each of the  
14 internal control violations, five for the  
15 failure to notify the agents of the  
16 amendments, and one thousand for the roulette  
17 wheel violation. Commission staff would  
18 recommend you approve the agreement.

19 MR. VOWELS: Is there a motion to  
20 approve the agreement?

21 MR. NDUKWU: Move to approve the  
22 settlement.

23 MR. VOWELS: Is there a second?

24 MS. BOCHNOWSKI: Second.

25 MR. VOWELS: Any further discussion?

1 All those in favor say "Aye."

2 COMMISSION MEMBERS: Aye.

3 MR. VOWELS: Show that it is  
4 approved. And then we're back to Ms. Hood,  
5 Grand Victoria.

6 MS. HOOD: Pursuant to Indiana code,  
7 a person under 21 years old may not be  
8 present on a river boat where gambling is  
9 being conducted. Further, pursuant to Grand  
10 Victoria's internal control procedures, there  
11 must be at least two security guards at the  
12 admissions area.

13 On or about August 7th, 2004, a  
14 patron carrying his minor daughter walked  
15 through the turnstiles and boarded the  
16 vessel. There was only one security officer  
17 in the admissions area, who was busy with  
18 another situation and failed to notice the  
19 patron and the minor.

20 Commission staff and Grand Victoria  
21 agree that a sanction be imposed due to this  
22 violation. The commission staff recommends,  
23 and Grand Victoria will agree to, a fine in  
24 the amount of \$6,500. A settlement agreement  
25 has been executed.



1 Commission staff recommends that you  
2 approve the terms of the settlement agreement  
3 and resolution on this matter.

4 MS. BOCHNOWSKI: How old was this  
5 girl?

6 MS. HOOD: I think she was an infant.

7 AUDIENCE MEMBER: Five months.

8 MS. BOCHNOWSKI: You're kidding?  
9 Okay.

10 MR. VOWELS: How old was the --

11 MS. BOCHNOWSKI: How much are we  
12 fining them?

13 MR. VOWELS: Sixty-five hundred.

14 MS. BOCHNOWSKI: Doesn't seem like  
15 enough.

16 MR. VOWELS: A thousand per month.  
17 Any idea how old the patron was?

18 MS. HOOD: How old the patron was?

19 MR. VOWELS: Yeah.

20 MS. HOOD: I'm not sure.

21 MR. VOWELS: Okay.

22 MR. BARLOW: I guess it's better than  
23 leaving her in the car.

24 MR. VOWELS: I guess. All right. Is  
25 there a motion to approve the terms of the

1 settlement agreement?

2 MS. BOCHNOWSKI: I move to approve  
3 but I think they should be charged more.  
4 Okay. Sorry.

5 MR. VOWELS: I don't think that's  
6 much of a motion.

7 (General laughter)

8 MS. BOCHNOWSKI: Okay. I move to  
9 approve.

10 MR. VOWELS: All right. Is there a  
11 second?

12 MR. BARLOW: I'll second.

13 MR. VOWELS: Is there any further  
14 discussion? All those in favor say "Aye."

15 COMMISSION MEMBERS: Aye.

16 MR. VOWELS: Show that it is  
17 approved. And then you have Argosy next?

18 MS. HOOD: That's correct.

19 Pursuant to Indiana gaming regulations, a  
20 river boat licensee must have a certified EMT  
21 on board at all times patrons are present.  
22 Between October 1st, 2003, and July 31st,  
23 2004, an employee of Argosy performed duties  
24 as a sole EMT for the vessel for a total of  
25 15 different occasions. It was later

1 discovered that this employee had failed to  
2 re-certify and was no longer eligible to be  
3 performing EMT duties.

4 The commission staff and Argosy agree  
5 that a sanction be imposed for this  
6 violation. Commission staff recommends, and  
7 Argosy will agree to pay, a fine in the  
8 amount of \$9,500. A settlement agreement has  
9 been executed.

10 Commission staff recommends that you  
11 approve the settlement agreement in  
12 resolution of this matter.

13 MR. VOWELS: Okay. Is there a motion  
14 to approve the settlement agreement?

15 MR. NDUKWU: Move to approve.

16 MR. VOWELS: Is there a second?

17 MR. MILCAREK: Second.

18 MR. VOWELS: Any further discussion?

19 All those in favor say "Aye."

20 COMMISSION MEMBERS: Aye.

21 MR. VOWELS: I show that this is  
22 approved. Thank you, Ms. Hood.

23 And then, is there any other  
24 business?

25 MR. LAWRENCE: Just one, Mr.

1 Chairman. I know we don't want to stay here  
2 very long but I wanted you to notice the  
3 time frames on these violations and the  
4 response and the settlement. Want to commend  
5 my staff. They're doing a terrific job.  
6 The compliance committee, legal staff, is  
7 turning around these violations within the  
8 time frame that I promised - 30 to 60 days  
9 when we have finished the investigation.  
10 They're doing a terrific job and notice  
11 they're not going into any appeals or having  
12 to hire an ALJ to do these. They're doing a  
13 terrific job of negotiating and settling,  
14 and I appreciate all the work they're doing.

15 MS. BOCHNOWSKI: Good. And I  
16 certainly didn't mean any criticism by that  
17 fine. I would have charged them like a  
18 million so probably --

19 (General laughter)

20 MR. LAWRENCE: No comment.

21 MS. BOCHNOWSKI: I just was --

22 MR. VOWELS: I'm sorry. Go ahead,  
23 Mr. Smith.

24 MR. SMITH: Thank you, Mr. Chairman.  
25 I'm Mike Smith. I'm the executive director

1 of the Casino Association, and I just wanted  
2 to give you a brief overview -- Mr. Schultz  
3 brought up the issue of problem gambling and  
4 responsible gaming -- on some of the things  
5 that we are doing and how serious of an  
6 issue that we do take this.

7 One might be surprised, with my  
8 background coming from the legislature, that  
9 when I took this job, my job description  
10 actually is 20 percent of problem gambling  
11 and only 10 percent legislative activity, so  
12 it kind of gives you an idea of where the  
13 priorities lie with our association and with  
14 people that are involvement in the industry.  
15 We have various memberships. We also support  
16 the Council on Problem Gambling and we are  
17 very actively involved. And besides the \$4  
18 million that goes to family and social  
19 services each year, through a ten-cent  
20 admission tax for problem gambling issues,  
21 we're working with the state to try to  
22 reduce some of the barriers for treatment of  
23 people. So we have treatment for people  
24 regardless of their income, to make sure  
25 we're getting treatment out to those folks

1 who may not otherwise meet the criteria and  
2 qualifications of income levels which are  
3 required by the state at the same time.  
4 We have produced the odds brochure that was  
5 referenced. In fact, I sent one over in our  
6 last newsletter to the staff. We think it's  
7 important for people to understand that we do  
8 want them to come, and we want them to game  
9 responsibly. So, I think, coupled with that  
10 and our commitment in being principally  
11 involved in helping pass the self-exclusion  
12 program -- the state-wide self-exclusion  
13 program -- in the legislature shows our  
14 commitment to the issue and we do spend a  
15 considerable amount of time and take it very,  
16 very seriously.

17 Thank you.

18 MR. VOWELS: Thank you, Mr. Smith.

19 MR. BARLOW: I got a question. In  
20 his brochure "Responsible Gaming" --  
21 "Gambling" is capitalized and in quotes. Is  
22 that a particular program or is that a  
23 concept.

24 MR. SCHULTZ: It's a book.

25 MR. BARLOW: A "boat"?

1 MR. SCHULTZ: A book.

2 MR. BARLOW: A book, okay.

3 MR. VOWELS: Is that correct?

4 MR. SMITH: I'm not sure what he's  
5 referencing here. We do talk about them.  
6 We have -- the AGA, the American Gaming  
7 Association, has a code of conduct for which  
8 all the member of AGA have signed on. And  
9 one of these is providing the AGA's brochure  
10 on the odds. And we have various things  
11 that we're going through in programs that --  
12 I believe, I have shared a lot of those with  
13 the staff but we are very much involved in  
14 the issue.

15 MR. LAWRENCE: As at the end of last  
16 week, we have 218 people signed up for our  
17 voluntary exclusion program. That's a  
18 substantial move in just two months, so I  
19 think we're doing very well with the staff  
20 on outreach and attempting to work with that  
21 program. I'm very proud of that.

22 MR. SCHULTZ: I have -- if I'm  
23 permitted, I have a newspaper article that  
24 quotes a couple things about that book -  
25 just two paragraphs, if you want to hear it.

1 MR. VOWELS: Why don't you make a  
2 copy and give it to the staff --

3 MS. BOCHNOWSKI: Yes, that's better.

4 MR. VOWELS: -- and they can pass it  
5 round.

6 MR. SCHULTZ: Okay.

7 MR. VOWELS: Okay, anything further?  
8 The next meeting is scheduled for December 3,  
9 2004, somewhere in southeastern Indiana.  
10 We've got the re-licensing of the boats down  
11 there.

12 MR. LAWRENCE: Argosy and --

13 MR. VOWELS: Argosy and -- what else?  
14 -- Grand Vic. And so we're going to do it  
15 down there because Mr. Lawrence coaxed us  
16 into going down there instead of being up  
17 here but --

18 MR. BARLOW: You'll love it down  
19 there.

20 MR. VOWELS: Oh, I like it down  
21 there. It's just the people in Lake County  
22 have -- it's a long way for them.

23 MS. BOCHNOWSKI: I actually am really  
24 sorry. I love it down there. I think it's  
25 a wonderful area to come -



1 MR. VOWELS: But it's a pain to get  
2 there so ...

3 MS. BOCHNOWSKI: But that is my son's  
4 13th birthday and I have to be home or I'll  
5 hear about it for the next 25 years.

6 MR. VOWELS: Well, I told you, last  
7 September 12th --

8 MS. BOCHNOWSKI: Yes.

9 MR. VOWELS: -- so you're just  
10 realizing; it was my daughter's birthday but  
11 I was there.

12 MS. BOCHNOWSKI: But that's close, I  
13 mean.

14 MR. VOWELS: Apparently --

15 MS. BOCHNOWSKI: But I guess I love  
16 my son more than you love your daughter.

17 MR. VOWELS: That's what I was going  
18 to say. I was just going to say that.

19 (General laughter)

20 MR. VOWELS: Is there a motion to  
21 adjourn?

22 MR. NDUKWU: Move to adjourn.

23 MR. VOWELS: Adjourned.  
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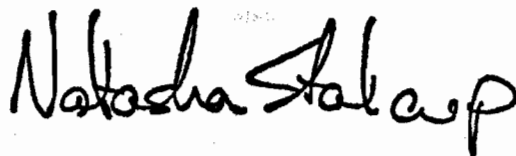
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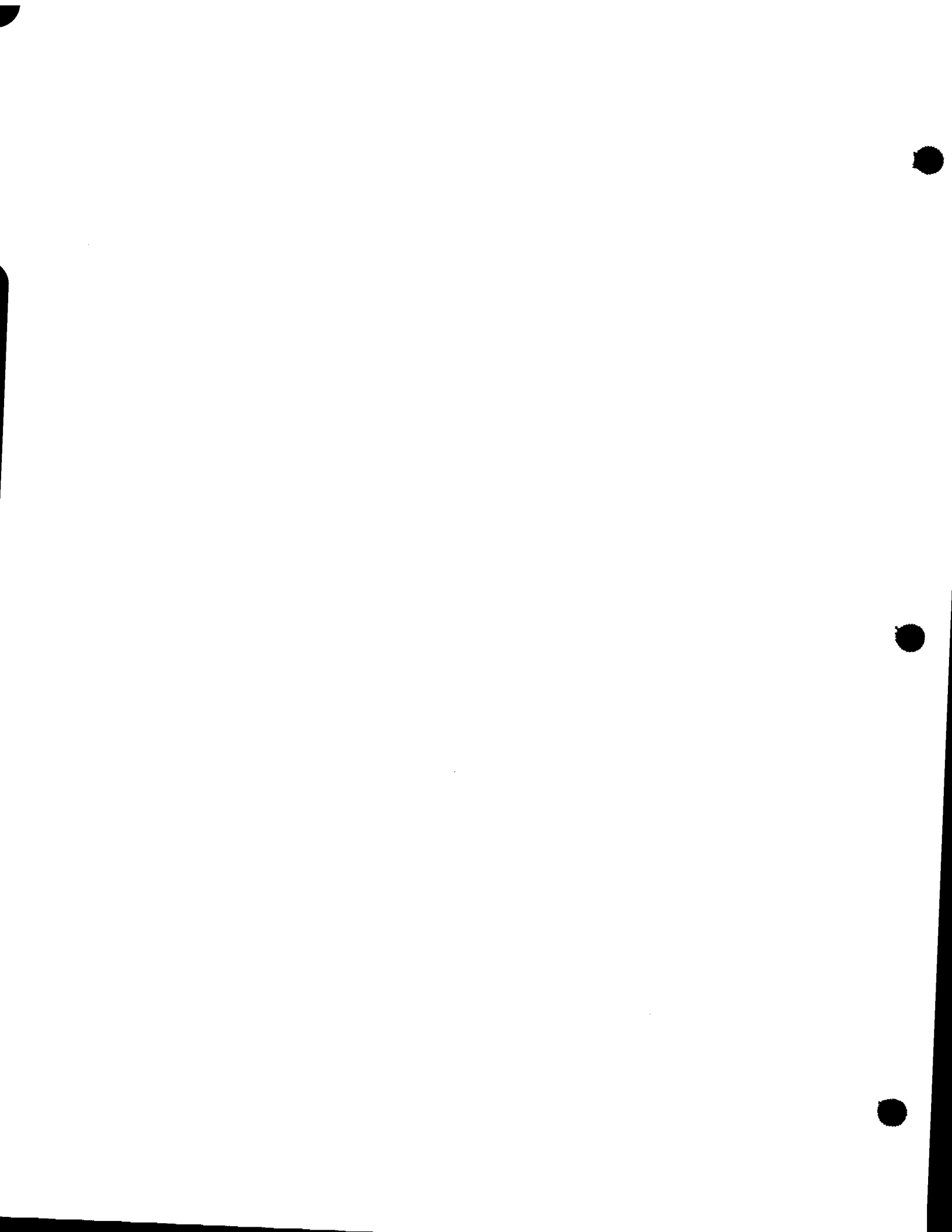
I, Natasha Stalcup, a Notary Public in and for the County of Marion and State of Indiana do hereby certify that I reported in machine shorthand the foregoing proceedings at the said time and place; that the proceedings were then reduced to typewriting from my original shorthand notes; and that the foregoing typewritten transcript is a true and correct record thereof.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my notarial seal this 1st day of October, 2004.



-----  
Natasha S. Stalcup, Notary Public,  
Residing in Marion County, Indiana  
My Commission Expires:  
July 18, 2012





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