

LibraryIndiana Copy Paper Demand Aggregation

GENERAL INFORMATION

LibraryIndiana, a partnership between the Indiana Department of Administration (IDOA) and Indiana State Library (ISL), invite public and academic libraries to participate in a demand aggregation event for copy paper. The event uses the current Central Indiana Education Service Center (CIESC) copy paper agreement with The Paper Corp (see attached items and pricing).

THE OPPORTUNITY

Over the last year, under the K12Indiana program (made up of K12 schools across the State), participants have realized up to **30% in savings** by participating in these cooperative purchasing events. We are expanding this effort to include public and academic libraries. Leveraging technology in the LibraryIndiana.com system, the team will collect orders from libraries. Those orders will be aggregated into a large volume purchase to negotiate deeper discounts than already exist. The current pricing is locked in at the attached rates (please note, there is a 20 case minimum order quantity) and cannot go higher.

HOW TO PARTICIPATE

Libraries that would like to be included in the demand aggregation event must provide the quantity they would like to order through the www.LibraryIndiana.com tool. Please understand that participation in this cooperative purchasing strategy is a commitment to buy. Therefore, participants will be required to purchase by the end of the agreement's term. Since only one response per entity can be given we have sent this invitation to registered library directors. **To give response rights to another individual on staff, the library director may send an email to info@LibraryIndiana.com.**

TIMELINE OF EVENTS*	
DATE	ACTIVITY DESCRIPTION
November 26 th – December 14 th (3 weeks)	Schools and libraries enter their quantities via web-based tools www.LibraryIndiana.com
December 17 th – January 25 th (or earlier)	Aggregate orders and negotiate final prices
January 28 th (or earlier)	Communicate final pricing and order instructions to participants

*Timeline may change slightly

WEBINARS

The LibraryIndiana project team will host a webinar on Thursday, November 29th at 10:30 AM ET. This session will include information on the concept behind this cooperative purchasing strategy, how to enter your information in the tool, followed with a question and answer session. **Please register by visiting www.LibraryIndiana.com and clicking on the webinar link. You may also access the registration by visiting <https://indiana-doe.webex.com/indiana-doe/j.php?ED=163920897&UID=483476867&RT=MiMxMQ%3D%3D>. If you are interested in participating but do not have a username or password, please send an email to info@LibraryIndiana.com.**

CONTACT INFORMATION

Please do not hesitate to contact us if you have any questions! All email inquiries should be sent to info@Libraryindiana.com or the following individuals:

Steven Schmidt
ISL Learning Development Office Supervisor
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Kurt Novotny
IDOA Contract Manager
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The current CIESC Copy Paper agreement is provided below for reference. These already competitive prices will be our starting point for negotiation. This is an opportunity to join other schools in accessing quality product at extremely competitive prices.

	Product Specification	Brand	Case price	Skid Price (Per Case / Skid Total)	Truckload Price (Per Case / Truckload Total)
1	White copier paper, 8.5x11, 20#, 92 Brightness; 500 shts/ream, 10 reams/case	E-Copy 92+	\$ 25.75	\$ 25.45 \$ 1,018.00	\$ 24.75 \$ 20,790.00
2	White copier paper, 8.5x11, 20#, RECYCLED ; 500 shts/ream, 10 reams/case	Laser Sharp 92+	\$ 31.46	\$ 30.96 \$ 1,238.40	\$ 28.36 \$ 23,822.40
3	White copier paper, 8.5x11, 20#, 96 Brightness; 500 shts/ream, 10 reams/case	Leading Edge	\$ 28.60		
4	White Copy Paper Laser/Inkjet; 8.5x11, 24 #, min. brightness 92, 500 shts/ream,	Laser Sharp 92+	\$ 39.88		
5	White Copy Paper Laser/Inkjet; 8.5x11, 28#, brightness 92, 500 shts/ream, 8 reams per case	Laser Sharp 92+	\$ 45.00		
6	White Copy Paper, 3-hole punched; 8.5x11, 20 #, brightness 92, 500 shts/ream, 10 reams/case	E-Copy 92+	\$ 30.20		
7	White Copy Paper, 8.5x14, 20#, brightness 92, 500 shts/ream, 10 reams/case	E-Copy 92+	\$ 37.50		
8	White Copy Paper, 11x17, 20 #, brightness 92, 500 shts/ream, 5 reams/case	E-Copy 92+	\$ 30.20		
9	White Copy Paper, 11x17, 24#, brightness 92, 500 shts/ream, 5 reams per case	Husky Opaque	\$ 40.88		
10	Colors Copy Paper, 8.5 x11, 20#, 500 shts/ream, 10 reams/case	E-Copy Pastels	\$ 34.10		
11	Brights Copy Paper, 8.5 x11, 20#, 500 shts/ream, 10 reams/case	E-Copy Brights	\$ 46.25		

The Paper Corporation is the supplier of all products. White copy paper is sourced domestically. Order on the case price is for a minimum of 20 cases. Items may be mixed to reach the 20 case minimum.