INDIANA BOARD OF TAX REVIEW

Small Claims Final Determination Findings and Conclusions

Petition No.:

39-007-22-1-5-00718-23

Petitioner:

MLP Services LLC

Respondent:

Jefferson County Assessor

Parcel:

39-08-22-334-015.000-007

Assessment Year:

2022

The Indiana Board of Tax Review ("Board") issues this determination in the above matter, and finds and concludes as follows:

Procedural History

- 1. The Petitioner appealed the 2022 assessment of its property located at 524 Highland Drive in Madison.
- 2. On October 31, 2023, the Jefferson County Property Tax Assessment Board of Appeals ("PTABOA") sustained the assessment at \$22,500 for land and \$97,400 for improvements for a total assessment of \$119,900.
- 3. The Petitioner timely appealed to the Board, electing to proceed under the small claims procedures.
- 4. On May 2, 2024, Dalene McMillen, the Board's Administrative Law Judge ("ALJ"), held a telephonic hearing. Neither the Board nor the ALJ inspected the property.
- 5. Mark Pence, member of MLP Services LLC, appeared for the Petitioner. Jefferson County Assessor Amanda Roselle represented herself. Both testified under oath.

Record

6. The parties submitted the following exhibits:

Petitioner Exhibit 1: Restricted appraisal report for the subject property prepared

by Anthony Wade Thomas with an effective date of

January 1, 2022.

Petitioner Exhibit 2: Advertisement for Cobb Resource Group,

Petitioner Exhibit 3: Advertisement for Cobb Resource Group,

Petitioner Exhibit 4: Article from HomeVestors "Click to Close Quick!,"

Petitioner Exhibit 5: Trulia data for 2212 Tayor Street,

Petitioner Exhibit 6: Petitioner's summary.

Respondent Exhibit A: 2022 subject property record card, Respondent Exhibit B: Photograph of the subject property,

Respondent Exhibit C: 2022 property record card for 2212 Taylor Street,

Respondent Exhibit D: Photograph of 2212 Taylor Street.

a) The record also includes the following: (1) all pleadings and documents filed in this appeal; (2) all orders, and notices issued by the Board or ALJ; and (3) a digital recording of the hearing.

Findings of Fact

- 7. The subject property is a one-story, 1,176 sq. ft. concrete block home built in 1954 with an attached garage and associated land. *Resp't Exs. A & B*.
- 8. The 2022 assessment under appeal of \$119,900 is an approximately 6.5% increase above the prior year's assessment of \$112,500. Resp't Ex. 1, 3.
- 9. The Petitioner engaged Anthony Wade Thomas of 12 County Appraisal Services to appraise the retrospective market value of the subject property as of January 1, 2022. Thomas is an Indiana Licensed Residential Appraiser and he certified that his appraisal complied with the Uniform Standards of Professional Appraisal Practice ("USPAP"). To arrive at his opinion of value, Thomas developed the sales-comparison approach. He selected four comparables that sold in 2021 for prices ranging from \$50,000 to \$65,150. He adjusted the comparables for factors such as condition, gross living area, HVAC, and garage. After adjustment, the sale prices ranged from \$66,700 to \$75,500. Thomas ultimately concluded to a value of \$72,000 as of January 1, 2022. Thomas's appraisal offered a credible and reliable indicator of the value of the subject property. *Pence testimony; Pet'r Ex. 1.*

Contentions

- 10. Summary of the Respondent's case:
 - a) The Assessor argued the subject property's assessment is correct. In support of this, she presented the sale of another property in the subject property's area. She pointed out that the comparable property sold on June 23, 2023, for \$113,754 and again on August 30, 2023, for \$167,500. Finally, she testified that the subject property and comparable property are both "C" grade homes in average condition. *Roselle testimony; Resp't Exs. A-D.*

b) The Assessor also argued the Thomas appraisal is flawed because she was unable to verify the interior condition of the comparables. She also pointed out that some of the comparables were cash sales and/or purchased by a company that remodels and flips homes for resale. *Roselle testimony*.

11. Summary of the Petitioner's case:

- a) Pence testified that the subject property is a rental property that he purchased at a tax sale for \$4,600 in 2012. He also claimed the condition of the home is dated because it has not been significantly updated since its construction. The Petitioner requested the assessment be reduced to the value from the Thomas appraisal of \$72,000. Pence testimony; Pet'r Ex. 3.
- b) In addition, the Petitioner argued that the Assessor failed to adequately explain how the 2023 sale prices of the comparable property she presented are relevant in establishing the market value-in-use of the subject property as of the January 1, 2022, assessment date. Pence also testified that the comparable property has a newer roof and more above-grade living area. *Pence testimony; Pet'r Exs. 2-5.*

Burden of Proof

- 12. Generally, the taxpayer has the burden of proof when challenging a property tax assessment. Accordingly, the assessment on appeal, "as last determined by an assessing official or the county board," will be presumed to equal "the property's true tax value." Indiana Code § 6-1.1-15-20(a) (effective March 21, 2022).
- 13. However, the burden of proof shifts if the property's assessment "increased more than five percent (5%) over the property's assessment for the prior tax year." I.C. § 6-1.1-15-20(b). Subject to certain exceptions, the assessment "is no longer presumed to be equal to the property's true tax value, and the assessing official has the burden of proof." *Id.*
- 14. If the burden has shifted, and "the totality of the evidence presented to the Indiana board is insufficient to determine the property's true tax value," then the "property's prior year assessment is presumed to be equal to the property's true tax value." I.C. § 6-1.1-15-20(f).
- 15. Here, the current assessment of \$119,900 was an increase of more than 5% over the previous assessment of \$112,500. Thus, the Assessor has the burden of proof.

Analysis

- 16. The Assessor has the burden of proof and failed to make a prima facie case sufficient to support any value. The Petitioner made a prima facie case for reducing the property's 2022 assessment.
 - a) The Indiana Board of Tax Review is the trier of fact in property tax appeals, and its charge is to "weigh the evidence and decide the true tax value of the property as compelled by the totality of the probative evidence before it." I.C. § 6-1.1-15-20(f). The Board's conclusion of a property's true tax value "may be higher or lower than the assessment or the value proposed by a party or witness." *Id.* Regardless of which party has the initial burden of proof, either party "may present evidence of the true tax value of the property, seeking to decrease or increase the assessment." I.C. § 6-1.1-15-20(e).
 - b) True tax value does not mean "fair market value" or "the value of the property to the user." I.C. § 6-1.1-31-6(c), (e). Instead, true tax value is found under the rules of the Department of Local Government Finance ("DLGF"). I.C. § 6-1.1-31-5(a); I.C. § 6-1.1-31-6(f). The DLGF defines true tax value as "market value-in-use," which it in turn defines as "[t]he market value-in-use of a property for its current use, as reflected by the utility received by the owner or by a similar user, from the property." 2021 REAL PROPERTY ASSESSMENT MANUAL at 2.
 - c) In order to meet its burden of proof, a party "must present objectively verifiable, market-based evidence" of the value of the property. *Piotrowski v. Shelby Cty. Ass'r*, 177 N.E.3d 127, 132 (Ind. Tax Ct. 2021) (*citing Eckerling v. Wayne Twp. Ass'r*, 841 N.E.2d 674, 677-78 (Ind. Tax Ct. 2006)). For most real property types, neither the taxpayer nor the assessor may rely on the mass appraisal "methodology" of the "assessment regulation." *P/A Builders & Developers, LLC v. Jennings Cty. Ass'r*, 842 N.E.2d 899, 900 (Ind. Tax Ct. 2006). This is because the "formalistic application of the Guidelines' procedures and schedules" lacks the market-based evidence necessary to establish the market value-in-use of a specific property. *Piotrowski*, 177 N.E.2d at 133.
 - d) Market-based evidence may include "sales data, appraisals, or other information compiled in accordance with generally accepted appraisal principles." *Peters v. Garoffolo*, 32 N.E.3d 847, 849 (Ind. Tax Ct. 2015). Relevant assessments are also admissible, but arguments that "another property is 'similar' or 'comparable' simply because it is on the same street are nothing more than conclusions ... [and] do not constitute probative evidence." *Marinov v. Tippecanoe Cty. Ass'r*, 119 N.E.3d 1152, 1156 (Ind. Tax Ct. 2019). Finally, the evidence must reliably indicate the property's value as of the valuation date. *O'Donnell v. Dept. of Local Gov't Fin.*, 854 N.E.2d 90, 95 (Ind. Tax Ct. 2006).

- e) As stated above, the Assessor has the burden of proof. In support of the assessment, she pointed to sale prices of a property in the subject area. While sales data can be probative, it must be compiled according to generally accepted appraisal principles. *Peters* at 849. In addition, parties must explain how the properties compare to each other in terms of characteristics that affect market value-in-use. *Long v. Wayne Twp. Ass'r*, 821 N.E.2d 466, 470-71 (Ind. Tax Ct. 2005). They must similarly explain how relevant differences affect values. *Id.* Here, the Assessor did not offer any reliable analysis explaining the differences between the comparable property and the subject. Nor did she provide any explanation of how those differences affected the properties' respective values. In addition, as the Petitioner pointed out, the sale occurred in 2023, more than a year after the relevant valuation date. All evidence must be affirmatively related to the relevant valuation date. *Nova Tube Ind. II LLC v. Clark Cty. Assessor*, 101 N.E.3d 887, 895 (Ind. Tax Ct. 2018). Failure to do so renders that evidence insufficient to establish a value. *Id.* For these reasons, we find the Assessor failed to meet her burden of proof.
- f) We now turn to the Petitioner's evidence. The Petitioner offered market-based evidence in the form of the Thomas appraisal. He concluded to a value of \$72,000 as of January 1, 2022. We find his opinion to be generally reliable. The Assessor argued that the appraisal is flawed because she could not verify the condition of the comparables and because some of the comparables were cash sales or were purchased with an intent to remodel the property. But the Assessor failed to point to any authority showing why these facts would render the appraisal unreliable. For this reason, we find the appraisal is persuasive evidence of the subject property's market value-in-use as of the assessment date.
- g) Because the subject property's assessment increased by more than 5% over the prior year's assessment, and none of the exceptions apply, the current assessment is not presumed correct according to I.C. § 6-1.1-15-20. The totality of the evidence is sufficient to support the appraised value of \$72,000. For this reason, we order the January 1, 2022, assessment reduced to that amount.

Final Determination

In accordance with the above findings and conclusions, the Board orders the 2022 assessment reduced to \$72,000.

ISSUED: July 31, 2024

Chairman, Indiana Board of Tax Review

Commissioner Indiana Board of Tax Review

- APPEAL RIGHTS -

You may petition for judicial review of this final determination under the provisions of Indiana Code § 6-1.1-15-5 and the Indiana Tax Court's rules. To initiate a proceeding for judicial review you must take the action required not later than forty-five (45) days after the date of this notice. The Indiana Code is available on the Internet at http://www.in.gov/legislative/ic/code. The Indiana Tax Court's rules are available at < http://www.in.gov/judiciary/rules/tax/index.html>