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BEFORE THE STATE OF INDIANA  
FINANCIAL ASSURANCE BOARD

- - -

PUBLIC MEETING OF OCTOBER 24, 2024

- - -

PROCEEDINGS

before the Indiana Financial Assurance Board,  
Nivas Vijay, Chairman, taken before me, Lindy L.  
Meyer, Jr., a Notary Public in and for the State  
of Indiana, County of Shelby, at the Indiana  
Government Center South, Conference Center,  
Room A, 402 West Washington Street, Indianapolis,  
Indiana, on Thursday, October 24, 2024 at 1:29  
o'clock p.m.

- - -

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1 APPEARANCES:

2 BOARD MEMBERS:

3 Nivas Vijay, Chairman  
4 Lauren Nielsen  
5 Kevin Ryan  
6 Tom Navarre  
7 Mark Aldous

8 Brian Wolff, IDEM  
9 (Nonvoting)

10 IDEM STAFF MEMBERS:

11 Hilary Aldred  
12 Katie Blackburn  
13 Billie Franklin  
14 Nancy King  
15 Kevin Bump  
16 Karla Kindrick

17 PUBLIC SPEAKERS:

18 Christopher Braun

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1 1:29 o'clock p.m.  
2 October 24, 2024

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4 CHAIRMAN VIJAY: So, I call the  
5 meeting to order. I think it's 1:30. All right.  
6 Welcome, Board members. Welcome to the -- I'm  
7 still figuring out how to introduce things here.  
8 I'll make this -- I'll figure it out about the  
9 third or fourth time. Luckily, Nancy gave me a  
10 cheat sheet.

11 So, welcome, Board members, including  
12 those in attendance and joining us remotely. I  
13 believe we do have a quorum. Two of the Board  
14 members are joining us remotely via Teams, so we  
15 will do a call to order, and also I'll ask the  
16 Board members to introduce themselves, starting  
17 with Lauren.

18 MS. NIELSEN: Lauren Nielsen. I  
19 represent environmental interests.

20 MS. KING: I'm Nancy King, Board  
21 Counsel.

22 CHAIRMAN VIJAY: Nivas Vijay, with  
23 Heartland Environmental, and I represent the  
environmental consulting industry.

1                   MR. RYAN: I'm Kevin Ryan, retired  
2 CEO of National Institution. I guess I look at  
3 the numbers.

4                   MR. WOLFF: Brian Wolff. I'm the  
5 Assistant Commissioner of the Office of Land  
6 Quality at IDEM.

7                   CHAIRMAN VIJAY: And I think we have  
8 Mark and Tom via Teams.

9                   So, Tom, I'll have you introduce yourself  
10 first.

11                   MR. NAVARRE: Tom Navarre -- good  
12 afternoon. Tom Navarre, and I represent the  
13 convenience store industry.

14                   CHAIRMAN VIJAY: And Mark.

15                   MR. ALDOUS: Yes, good afternoon.  
16 Mark Aldous. I'm here for the property and  
17 casualty insurance industry.

18                   CHAIRMAN VIJAY: Okay. So, then,  
19 verifying that we do have a quorum, so we're good  
20 there.

21                   One of the items of business we'll get to  
22 today, the Board will be asked to readopt the  
23 ELTF Rules after the agency reports to the Board,

1 so if there is anyone who wishes to speak on the  
2 rules, fill out a card at the reception desk.

3 And where would that card be?

4 MS. KING: That would be right over  
5 there (indicated).

6 CHAIRMAN VIJAY: Right over there.  
7 So, if anyone does need to feel like speaking on  
8 the rules, you have to fill out that card,  
9 please.

10 And we'll go to the Fund Administrator's  
11 Report, with Hilary.

12 (Discussion off the record.)

13 MS. ALDRED: Good afternoon, Chairman  
14 and members of the Committee. My name is Hilary  
15 Aldred, and I am here to present the Fund  
16 Administrator's Report for Fiscal '24.

17 Out of the total budget of 31. -- 36.1  
18 million, our total expenses for Fiscal '24  
19 was 10.4 million, including 5.8 million in claim  
20 payments. The ending balance for Fiscal '24  
21 was 212.2 million. As we discussed previously,  
22 we've updated the statement to show the interest  
23 earned in this legal fund, which for Fiscal '24

1 was 6.9 million dollars.

2 Here is a comprehensive overview for  
3 Fiscal '24 comparing monthly revenue and claim  
4 payouts. For Fiscal '24, the monthly revenue  
5 averaged 3.5 million from fuel inspection fees,  
6 and the average claim payout was 490,000 a month.

7 For the Aviation Fuel Account, as you  
8 recall, this was new for Fiscal '24. The  
9 Aviation Fuel Account received 876,000 for this  
10 fiscal year, the previous fiscal year averaging  
11 97,000 -- or 79,000 a month.

12 And lastly, the Petroleum Trust Fund had  
13 an ending fund balance of 8.8 million.

14 Any questions?

15 (No response.)

16 MS. ALDRED: Thank you.

17 CHAIRMAN VIJAY: We move on to Katie,  
18 with the Financial Assurance Update.

19 MS. BLACKBURN: Good afternoon. My  
20 name is Katie Blackburn. I'm the Section Chief  
21 for the UST Operations Section, which houses the  
22 ELTF Fund.

23 Incidents reported and confirmed in Fiscal

1 Year '24, we had 139 total, and then 130 of those  
2 were confirmed. That is a little bit lower than  
3 previous years.

4 So far in Fiscal Year '25, we have had 59  
5 incidents reported, 38 of those have been  
6 confirmed releases, so we're still working  
7 through -- the Petroleum Remediation Section is  
8 still working through those other ones.

9 For Corrective Action or LUST  
10 eligibilities received and approved, we have --  
11 in Fiscal Year '24, we received 72, and of those,  
12 we approved 49 eligibility applications. Sixteen  
13 of those were admin denials, and typically for  
14 eligibilities, if it's an admin denial, the IFC  
15 hasn't been received yet by IDEM, so we just move  
16 that on. We had -- only had two that were deemed  
17 ineligible in Fiscal Year '24.

18 So far in Fiscal Year '25, we've received  
19 26 of those eligibility applications. Six have  
20 been approved, and we're still working through  
21 the other ones. There's been one admin denial,  
22 so we have about 19 of those we're still working  
23 through.

1           For corrective action claims received in  
2 Fiscal Year '24, we received a total of 483  
3 claims for just over 18 million dollars.  
4 You'll -- you may have noticed the increase in  
5 March. We had one incident that submitted almost  
6 six million dollars on its own. We had one  
7 claim -- excuse me -- one claim for that incident  
8 was over five million dollars, so that was the  
9 major uptick there.

10           And through September of this fiscal year,  
11 we have so far received 85 claims for almost 3.2  
12 million.

13           Claims reviewed in Fiscal Year '24, we  
14 reviewed 482, with an amount reimbursed of 5.1  
15 million. And again, that is less than the amount  
16 reviewed, but the common denials, as we've talked  
17 about before, are, you know, missing backup,  
18 labor classifications, reasonableness and cost  
19 effectiveness, and then some of those just rule  
20 denials for labor rates, mileage, equipment, that  
21 kind of stuff.

22           Fiscal Year to Date for Fiscal Year '25,  
23 we've received 68 claims so far, and we have



1 reimbursed just over \$820,000.

2 We were asked about admin denials before,  
3 so for Fiscal Year '24, we did a total of 33  
4 admin denials. Typically those are for incorrect  
5 form versions or there's a discrepancy, like the  
6 FID and the incident don't actually go together.  
7 We reach out, we maybe don't get the information  
8 back, so we do admin denials. And so far for  
9 Fiscal Year '25, we've had four.

10 For the 50 Percent Decommissioning &  
11 Replacement Program, this slide is the Fiscal  
12 Year '24 eligibilities received and approved. We  
13 received 207, and 188 were deemed eligible. Of  
14 those denials, the main reasons were either that  
15 the applicant was not the owner, or that the  
16 tanks didn't meet the age requirement. And this  
17 is Fiscal Year to Date '25. We've received 37.  
18 We've approved 30 so far.

19 This is the cost claims that were received  
20 for the 50 Percent Decommissioning & Replacement  
21 Program in Fiscal Year '24. It looks like it's  
22 calendar year, but we just didn't receive  
23 anything in the first few months of the fiscal

1 year, in calendar year '23. So, for Fiscal  
2 Year '24, we received 18 cost claims for just  
3 over 3.2 million.

4 MR. RYAN: The big one, the seven in  
5 June, just -- was it something like extraordinary  
6 or something?

7 MS. BLACKBURN: Yes. There was just  
8 larger costs. So far, the trend we've noticed is  
9 that if it's a decommissioning only, those tend  
10 to be significantly lower than the reinstallation  
11 claims.

12 MR. RYAN: Okay.

13 MS. BLACKBURN: So, if there was two  
14 or three reinstallation claims in June, then that  
15 would have bumped that up.

16 MR. RYAN: Thank you.

17 MS. BLACKBURN: And this is Fiscal  
18 Year to Date for '25. We did actually receive  
19 two like at the very, very end of September that  
20 didn't make it on here. So, this is claims that  
21 we reviewed for the 50 Percent Decommissioning &  
22 Replacement Program in Fiscal Year '24.

23 So, the amount reviewed is what could have

1     been submitted if this program was a hundred  
2     percent. The claim amount is the 50 percent that  
3     would be eligible for reimbursement, so the  
4     amount approved goes with the amount reviewed  
5     when you're looking at those numbers.

6             And then the claim amount goes with the  
7     amount reimbursed. So, of the 305,000 that we  
8     received in the claim amounts, we reimbursed  
9     301,000. And then this is that same information  
10    for the first couple of months of Fiscal  
11    Year '25.

12            So far with this program, we have only had  
13    to do two administrative denials for cost claims,  
14    and both of those were because no closure report  
15    had been received by IDEM yet -- excuse me -- and  
16    that is one of the requirements.

17            This slide is the combined total based on  
18    the owner size that we have reimbursed so far.  
19    We combined Fiscal Year '24 and '25 because that  
20    money rolls over, so this gives a more accurate  
21    reflection of what's actually left in those owner  
22    groups.

23            This is just some information for the 50

1 Percent Program for Claim Submittals that would  
2 be helpful for our review process. We --  
3 lump-sum invoices and incomplete backup is going  
4 to slow down the review times and delay people  
5 getting their reimbursement, so if we can get a  
6 breakdown of the charged costs for things like  
7 labor equipment and supplies, that'll be very  
8 beneficial to everybody.

9 And then that next point is just on your  
10 invoice summary, all invoice costs can be listed,  
11 but then in the column for requested costs, only  
12 put things that are eligible in that column.

13 Based on some feedback we have gotten from  
14 the work group that we -- we've had one meeting.  
15 We have another one scheduled next week. We are  
16 looking at doing some trainings on the nonrule  
17 policy document that was released earlier this  
18 year.

19 And on the 50 Percent Program for Claim  
20 Submittals, we're looking at doing that in 2025.  
21 So, if anyone has suggestions for what could be  
22 included in that, please let me know.

23 Any questions?

1                   CHAIRMAN VIJAY:  Katie, just a quick  
2 question on the -- it looks like in August of --  
3 I'm sorry.  It looks like in August '24, you had  
4 a decent amount -- a decent difference in the  
5 claim amount compared to the claim reimbursed on  
6 the 50 Percent.

7                   MS. BLACKBURN:  The 50 Percent.

8                   CHAIRMAN VIJAY:  Was that some  
9 anonymous claim that had resulted in denial?

10                  MS. BLACKBURN:  Let me get that.  
11 Yes, actually we had a reinstallation claim where  
12 we reached out to a subcontractor, a consultant  
13 reached out to the subcontractor, and they didn't  
14 really give us the breakdown that we needed, and  
15 the consultant actually asked that we just go  
16 ahead and deny those costs, because they were --  
17 it was just being delayed, and so, they wanted to  
18 be able to take that denial to their  
19 subcontractor and say, "This is why we need this  
20 information."

21                  CHAIRMAN VIJAY:  That makes sense.

22                  MS. BLACKBURN:  Anything else?

23                                   (No response.)

1 MS. BLACKBURN: All right. Thank you  
2 for your time.

3 (Discussion off the record.)

4 CHAIRMAN VIJAY: Yes. So, we're  
5 going to move on to the Title 328 Readoption, and  
6 Billie Franklin is here to help explain that to  
7 us.

8 MS. FRANKLIN: Good afternoon. My  
9 name is Billie Franklin. I am the Rules Branch  
10 Section Chief, and I am -- today I am presenting  
11 Title 328 for readoption.

12 With the implementation of House Enrolled  
13 Act 1623, a rule now expires on January 1st of  
14 the fifth year after the year in which the rule  
15 took effect under Indiana Code 4-22-2.6. Due to  
16 elimination of exemptions in Indiana  
17 Code 4-22-2.5, there are no longer any rules in  
18 which -- that do not expire, also known as  
19 forever rules.

20 With that in mind, we have decided to  
21 readopt our rules as a whole package today -- I'm  
22 sorry -- a whole package to avoid having them  
23 expire as of January 1st, 2025. Readopting the

1 titles in their entirety will keep all of the  
2 rules on the same schedule for a readoption every  
3 five years, making it easier to ensure we do not  
4 have rules that inadvertently expire.

5 For Title 328, we have provided a 30-day  
6 comment period for this rule. The comment period  
7 for this readoption was for -- from August 21st,  
8 2024 through September 20th, 2024. We received  
9 no comments.

10 We ask the Board to approve this  
11 readoption in its entirety without amendments so  
12 we don't run the risk of our agency rules  
13 expiring. I am happy to answer any questions you  
14 may have.

15 MR. RYAN: So moved. No questions  
16 here.

17 CHAIRMAN VIJAY: So, did anybody --  
18 if anybody signed up to speak, I'll open the  
19 floor to them.

20 MS. KINDRICK: No, sir.

21 MR. BRAUN: Could I -- I didn't sign  
22 up.

23 MS. KINDRICK: Oh, Chris.

1 MR. BRAUN: Can I speak?

2 CHAIRMAN VIJAY: Absolutely.

3 MR. BRAUN: Chris Braun, on behalf of  
4 the Indiana Food and Fuel Association.

5 Just to support what Katie's talking  
6 about, we rise in support of readoption. And to  
7 give you some idea of the impact that these rules  
8 have had and that this Board approved is, if you  
9 remember back in 2016 when we had the ELTF audit  
10 done, we were running a deficit, and we were  
11 leveraged about 400 percent. We were underwater.

12 The average cost -- or the costs that were  
13 being paid out during that time period from 2013  
14 to 2020 were over 300 million dollars, and we  
15 were averaging -- the high was in 2017. We were  
16 at north of 50 million dollars.

17 Last year, this fiscal year just ended  
18 June 30, the payout of claims is less than six  
19 million. The average over that seven-year  
20 period, 2013 to 2020, was thirty-seven and a half  
21 million.

22 Since these rules have been adopted that  
23 she's asking that you reinstate and approve



1 today, the average cost per year on these payouts  
2 is 7.7 million, so it's been a dramatic drop, in  
3 part, because of the stewardship demonstrated by  
4 this Board, as well as IDEM and the regulated  
5 community, and wanting to make sure the viability  
6 of the ELTF Fund remains.

7           And -- but I also want to alert you, as  
8 part of this rule adoption, that while we're  
9 sitting on a lot of money right now, over 200  
10 million dollars, because of the rule changes that  
11 you approved previously that are captured in  
12 here, there will be temptations in the coming  
13 session come January for perhaps someone to raid  
14 the fund.

15           And I would encourage you to be vigilant  
16 about not allowing that, in part, because, as was  
17 demonstrated by the IDEM report just a minute  
18 ago, we're on the very tip or cusp of seeing the  
19 full impact of this Tank Decommissioning &  
20 Replacement Program, because while it became  
21 effective on July 1 of last year, just supply  
22 chain, paperwork and everything else, that's why  
23 you didn't see anything until January of this

1 year, the very first claims coming in.

2           There's going to be -- I don't want to say  
3 a tidal wave, but there's going to be a much more  
4 regular recurrence of very significant claims  
5 coming in, and you can see here, they approved  
6 188 in the Decommission & Replacement Program.  
7 For a typical gas station, the average cost to  
8 decommission, replace and install a new system is  
9 about a half a million dollars.

10           So, you know, if you take 188 times a half  
11 a million dollars, that's 94 million dollars.

12 IDEM's share of that through the ELTF Fund would  
13 be 47 million. That would be in addition to the  
14 six or seven million you're paying a year.

15           So, there's great cause for celebration,  
16 and I encourage you to embrace these rules and  
17 the balance, but understand, it's not permanent,  
18 that we anticipate it will start being drawn down  
19 in the coming year. So, if you get contacted, we  
20 would ask that you be vigilant about saying --  
21 while we look flush -- because the other thing  
22 we're going to do is we're going to ask for an  
23 increase in the legislature.

1           Right now we're only allowed to pay out 20  
2 million a year, but as you can see here, the  
3 market demand -- and this has been very well  
4 received. This is a great program, and the  
5 environmental consulting community, the tank  
6 suppliers, et cetera, are all working hard to  
7 upgrade these programs so that -- or systems --  
8 so that we can be proactive in terms of  
9 environmental investigation and cleanup, and not  
10 reactive in having to pay a lot on the back end  
11 after a tank fails.

12           So, you know, with 188 already approved,  
13 and you've already heard there'll be more coming  
14 in this coming fiscal year, we need to increase  
15 the cap on this 20 million a year, with the  
16 lion's share of that going to tank owners, zero  
17 to twelve tank owners, which have been the ones  
18 most tapped into it, which is basically the  
19 mom-and-pops, who can't afford to go out and  
20 spend a half a million dollars on their own to  
21 replace these systems. But with IDEM and through  
22 ELTF, this program is really vital to them.

23           And so, we're going to ask -- again, you

1 may get questions about, "Well, if you're sitting  
2 on 200 million dollars, why do you need an  
3 increase above 20 million?" It's because the  
4 market demand is there, and we're now seeing --  
5 and in fact, it's substantially oversubscribed.  
6 If all 188 of these came in at that, you're  
7 talking about a 47-million-dollar payout. We  
8 only have a 20-million-dollar authority, so we  
9 want to ask for an increase going forward.

10 So, a long-winded explanation as to why  
11 the IFFA rises in support of this, that you do  
12 approve this, and then also be mindful that you  
13 may be contacted in the coming weeks as we head  
14 into the next legislative session, and I just  
15 wanted to give you a heads-up on that.

16 MR. RYAN: Thank you.

17 MR. BRAUN: I'm happy to answer any  
18 questions anyone might have.

19 CHAIRMAN VIJAY: Well, thank you,  
20 Chris, for that clarification.

21 MR. BRAUN: Great. Thanks, Nivas.

22 CHAIRMAN VIJAY: Any other -- anybody  
23 else want to speak on the rule, on 328?

1 (No response.)

2 CHAIRMAN VIJAY: Is there anybody on  
3 the Board who wants to discuss?

4 (No response.)

5 CHAIRMAN VIJAY: Do I have a motion  
6 to readopt 328?

7 MR. RYAN: So moved.

8 CHAIRMAN VIJAY: And is there a  
9 second?

10 MS. NIELSEN: Aye.

11 CHAIRMAN VIJAY: I don't know if I'm  
12 allowed to second.

13 Okay. All opposed?

14 (No response.)

15 CHAIRMAN VIJAY: And then I believe  
16 the Title 328 Rules have been readopted.

17 MS. FRANKLIN: Thank you.

18 CHAIRMAN VIJAY: I see I'm running  
19 out of items.

20 MS. KING: I will just jump in there  
21 and say this is -- I cribbed this from the ERB,  
22 and it's like there's all kinds of Board members,  
23 and everybody's always wanting to make motions

1 and everything, and since we're a small,  
2 lean-and-mean machine today, we don't have that  
3 many, but it still works, and we're happy to have  
4 it done.

5 So, thank you.

6 CHAIRMAN VIJAY: And I think we'll  
7 move to Open Forum, if anyone wants to address  
8 the Board at this time.

9 (No response.)

10 CHAIRMAN VIJAY: This might be the  
11 shortest Board meeting I've been in.

12 (Laughter.)

13 MR. BRAUN: Well, the Chairman's  
14 cracking the whip.

15 CHAIRMAN VIJAY: We have a fine-tuned  
16 machine here.

17 MS. KING: Yes.

18 CHAIRMAN VIJAY: All right. Well,  
19 motion to adjourn?

20 MR. RYAN: So moved.

21 CHAIRMAN VIJAY: All in favor? I  
22 apologize. Normally I'd think this is going to  
23 be longer. I'm trying to drag it on like five

1 more minutes, but okay. This meeting is  
2 adjourned.

3 Thank you.

4 - - -  
5 Thereupon, the proceedings of  
6 October 24, 2024 were concluded  
7 at 1:52 o'clock p.m.  
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CERTIFICATE

I, Lindy L. Meyer, Jr., the undersigned Court Reporter and Notary Public residing in the City of Shelbyville, Shelby County, Indiana, do hereby certify that the foregoing is a true and correct transcript of the proceedings taken by me on Thursday, October 24, 2024 in this matter and transcribed by me.

Lindy L. Meyer Jr.  
Lindy L. Meyer, Jr.,  
Notary Public in and  
for the State of Indiana.

My Commission expires August 26, 2032.  
Commission No. NP0690003



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