Question No.	RFP Section and Sub Section	Page	Topic	Specific Question/Inquiry	State Response
1	Section 1.2,	Page 5	Definitions and Abbreviations	Please clarify. Does "Respondent" include both the Prime Contractor and Sub- Contractor(s)? OR Does "Respondent" include just the Prime Contractor?	Respondent is just the Prime Contractor; however, all Prime and Subcontractors must be identified in the Procurement. In addition, all relevant experience from the prime and sub contractors will be considered.
2				Due to the complexity of the solution, is it possible to extend the questions due date to December 15th at 5 PM EST?	No.
3				Is the State of Indiana willing to negotiate a cap on the unlimited liability clause on the sample contract?	Contract negotiation questions will be considered during the contracting period with the awardee. Please mark items on the cost proposal that would be affected by the contract negotiation.
4				Are there any restrictions on using project resources based in Global Delivery Centers outside of the United States?	Yes. Primary resources must be based in Indianapolis, Indiana.
5				If vendors suggest changes to the standard contract terms will they be disqualified?	No.
6				If Vendors participate and respond to RFP 18-31 will they be precluded from responding / disqualified from RFP 18-017 or RFP 18-023 or any other RFPs related to the BMV STARS Modernization effort?	Prospective Respondents and subcontractors who are awarded the PMMO, are prohibited from being Respondent and sub-contractors in Data Management Architecture, STARS, Vehicle Validation/Vin Validation, Electronic Document Mangement System, and IV&V.
7				Does my company need to be registered with the State of Indiana to participate on this RFP?	Yes.
8				We plan to use certified MBEs, in Indiana. Are there any preferred list of MBEs that the State of Indiana would recommend?	This is the responsibility of the Prime. Resources are provided on the IODA website, the address is provided in the RFP.
9		19	Conflict of Interest	The Q&Form wouldn't let me put the section number in the cell, so I will list it here: Section 1.25 on page 19. My question is this: Has any person, firm or entity assisted with and/or participated in the preparation of this RFP document?	RFP 18-031 was solely written by the BMV.
10		19	Conflict of Interest	If the answer is yes to question #1 above, please provide the name of that firm.	N/A
11		19	Conflict of Interest	If the answer is yes to question #1 above, can that firm participate in this RFP/project as a subcontractor?	N/A
12	Section 1.2,	Page 5	Definitions and Abbreviations	We understand that Respondents cannot prime on multiple related Galaxy Modernization opportunities such as the Galaxy Modernization PMO Engagement, IV&V Engagement, and the Galaxy (STARS) Modernization Project. Please clarify the participation restrictions as they relate to priming and subbing on the related Modernization engagements. Examples: a) If a vendor is a sub-contractor on the Galaxy (STARS) Modernization project, can that same vendor be a sub-contractor on the PMO Engagement? b) If a vendor is the prime contractor on the Galaxy (STARS) Modernization project can that same vendor be a sub-contractor on PMO engagement?	Prospective Respondents and subcontractors who are awarded the PMMO, are prohibited from being Respondent and sub-contractors in Data Management Architecture, STARS, Vehicle Validation/Vin Validation, Electronic Document Mangement System, and IV&V.
13	RFP Attachment F - Technical Proposal	Req Response Tab - Requirement ID 104500	Software volume	To accurately estimate costs, please provide an anticipated number of licenses required by the BMV for the requirements traceability software as referenced in requirement ID 104500.	It is only an estimate: 30-40

14	RFP Boilerplate Section 1.4 - Summary of Scope/Estimated Project Timeline RFP Boilerplate Section 1.14 - Type and Term of Contract	10, 14	Anticipated Project Timeline	The timeline in Section 1.4 indicates a start date of February 2018 and an end date of June 2020, but the contract length is referenced as two (2) years in Section 1.14. Should the proposal costs and response be tailored to an end date of February 2020 or June 2020?	June 2020.
15	RFP Boilerplate Section 2.4 - Technical Proposal	26	Proposal Structure	Section 2.4 states: The Technical Proposal must be divided into the sections as described below. To clarify, is the Technical Proposal limited to the completion of Attachment F only?	Yes, additional document may be provided but must be referenced clearly in the Attachment F Technical Proposal.
16	Coordinate activities necessary for the scheduling and management of ad hoc meetings as directed by the State	Tech Proposal Template:		Are there shared calendar tools that all vendors will use?	There is not an existing calendar tool outside of Microsoft Outlook. The PMMO may dictate this.
17	Maintain all project documents and solution documentation, current and archived, electronically on a SharePoint or similar State acceptable collaboration software product, readily accessible by the State	Tech Proposal Template:		Will the Google drive work? Is anything available from the State?	No, Google Drive will not work. SharePoint is available from the state.
18	Prepare documentation in accordance with the State's timeliness and quality standards	Tech Proposal Template:		What documentation, what timetables, what quality standards?	Documentation will be determined by project management approach; timetable by communication plan; and quality standards by BMV executive leadership.
19	Update documentation throughout all phases of the modernization projects	Tech Proposal Template:		For all projects? Frequency? Amount of documents?	Yes. As needed. Amount determined by project management approach.
20	Develop, administer, and maintain a consolidated integration management plan for the management of the modernization projects	Tech Proposal Template:		Is each vendor required to have "integration management plan".	The consolidated integration management plan should coordinate all modernization projects. The approach to building that plan will dictate the need for vendor-specific integration plans.
21	RFS Document, 1.25 Conflict of Interest	19	Conflict of Interest	Will the bidder be precluded if they are currently working with the BMV/c and is not assisting with and/or participated in the preparation of this RFP document (RFP 18-031)?	Prospective Respondents and subcontractors who are awarded the PMMO, are prohibited from being Respondent and sub-contractors in Data Management Architecture, STARS, Vehicle Validation/Vin Validation, Electronic Document Mangement System, and IV&V.
22	RFS Document, 1.25 Conflict of Interest	19	Conflict of Interest	Will the State preclude the successful (or unsuccessful) PMO bidder from bidding other contracts/projects referenced on p. 10 pertaining to the system modernization initiative? Including, but not limited to, the Galaxy (STARS) Modernization Project and the Data Warehouse/Business Intelligence Project?	Prospective Respondents and subcontractors who are awarded the PMMO, are prohibited from being Respondent and sub-contractors in Data Management Architecture, STARS, Vehicle Validation/Vin Validation, Electronic Document Mangement System, and IV&V.

23	RFS Document, 2.4 Technical Proposal	26	Scope Management, Issue Management, and Risk Management	Is the State open to cloud based solutions for Requirements Traceability Management, Issue and Risk Management?	Yes.
24	RFS Document, 1.21 MINORITY & WOMEN'S BUSINESS ENTERPRISES RFP SUBCONTRACTOR COMMITMENT (MWBE)	15	MWBE commitment	If a sub-contractor is both a MBE and a WBE, can they satisfy both the MBE and the WBE requirement as long as the percentage of the "Total Bid Amount" from that sub-contractor meets both prescribed goals?	No, You may not use one (1) subcontractor as both certified Minority and Woman Business Enterprise partners.
25	RFS Document, 1.4 Summary Scope of Work	5	Summary Scope of Work	Is there a current, incumbent PMO vendor and who are they?	No incumbent.
26	Appendix B, Sample Contract, 56.4 Testing Services 56.6 Training Services	Page 1-27, Page 18	Sample Contract	Is the sample contract representative of the type of contract that a vendor would be asked to sign for this engagement? Special areas of interest include the testing script requirements and training delivery.	Yes, it is representative.
27	Attachment F, Technical Proposal Template, ID 101500, Category Project Management, Sub-Category Overview	Page 2	Interfaces	Please list interfaces within the agency as well as outside of the BMV/C involved in the scope of the projects. If possible, include their type (batch, near real-time, etc.), frequency, volume, and purpose.	The BMV Systems Diagram has been added to the Bidder's Library.
28	Attachment F, Technical Proposal Template, ID 101200, Category Project Management, Sub-Category Overview	Page 1	Project Resources	In the Technical Proposal, ID 101200, it references resources. Did the State intend for those resources to include tools, personnel, or all of the above?	All of the above.
29	Attachment F, Technical Proposal Template, ID 103400, Category Project Management (refers to the specific example)	Page 5	Project Scope	The State references the phases SDLC, Implementation, and Operations throughout the Technical Proposal. Does the State consider these to be three phases that all of the modernization projects will go through? Specific example includes: in the Technical Proposal, ID 103400, which references the request for provisions of monthly operations status reports for each modernization project. Is the term "Operations" referencing the maintenance and support of the projects after implementation or does it refer to business operations?	These three phases are not exhaustive nor mandatory for each modernization project. Operations refers to the maintenance, support, and management of the projects.
30	Attachment F, Technical Proposal Template, ID 104600, Category Project Management, Sub-Category Scope Management; Page 7, ID 104800, Category Project Management, Sub-Category Time Management	Page 6	Term Definitions	How does the State define Time Planning as opposed to Resource Planning and Schedule Planning?	Schedule and time planning are the same.
31	Attachment F, Technical Proposal Template, ID 11300- 113800, Category Project Management, Sub-Category System Development Life Cycle Management	Page 18	Project Scope	Please provide the BMV/C Information Technology Department's Agile SDLC.	The BMV SDLC has been added to the Bidder's Library.
32	Request for Proposal, RFP 18- 031, 2.3.9 Subcontractors	Page 24-25	Subcontractors	Are subcontractors that work on the Galaxy system modernization implementation excluded from being subcontractors on the Project Management Modernization Office opportunity?	Yes.

33	Request for Proposal, RFP 18- 031, MODERNIZATION COMPONENTS, Electronic Document Management Solution	Page 9	Project Scope	Regarding the Portfolio Roadmap provided in the RFP, when the Document Management Solution is implemented, will it be utilized by the current State STARS applications or only by the Galaxy application?	The BMV anticipates it will be utilized by both.
34	Request for Proposal, RFP 18- 031, MODERNIZATION COMPONENTS, Vehicle Valuation and Vehicle Identification Number Decoding	Page 9	Project Scope	Regarding the Portfolio Roadmap in the RFP, when the Vehicle Validation and VIN Decoding Project is implemented, will it be utilized by the current state STARS application or only by the Galaxy application?	It will be utilized by both.
35	Request for Proposal, RFP 18- 031, MODERNIZATION COMPONENTS, Data Warehouse and Business Intelligence/Decision Support Services	Page 9	Project Scope	Regarding the Portfolio Roadmap in the RFP, when the Data Warehouse Project is implemented, will it be utilized by the current state STARS application or only by the Galaxy application?	It will be utilized by both.
36	Request for Proposal, RFP 18- 031, MODERNIZATION COMPONENTS, STARS Modernization (Galaxy)	Page 8	Project Scope	What is the expected level of effort around the Rules Engine, Correspondence Generator, and Workflow Management COTS products?	The level of effort is unknown.
37	Request for Proposal, RFP 18- 031, MODERNIZATION COMPONENTS, STARS Modernization (Galaxy)	Page 8	Project Approach	Has the approach to the release for the elements in the Galaxy (STARS) Modernization project (Rule Engine, Correspondence Generator, Workflow Management) been determined? (e.g. piloting, iterative releases, single consolidated release)	No, it has not been determined yet.
38	Request for Proposal, RFP 18- 031, MODERNIZATION COMPONENTS	Page 8	Modernization Components	Is the planned scope for the Galaxy (STARS) Modernization Project limited to the three items mentioned in the MODERNIZATION COMPONENTS section of the RFP (e.g. Rules Engine, Correspondence Generator, Workflow Management)?	No.
39	Attachment F, Technical Proposal Template, ID 114200, Category Project Management	Page 19	Data Conversion	What's the Legacy Data Conversion Schedule, referenced in 114200 of the Technical Proposal?	Data from existing BMV systems (legacy data) will be migrated/converted to the new systems before implementation. The Conversion Schedule is meant to oversee that step.
40	Request for Proposal, RFP 18- 031, Section 1.15 CONFIDENTAIL INFORMATION	Page 14	Confidential Information	For confidential information, such as financial statements, is it acceptable to the State that these documents are provided on a separate CD-ROM, in a separate sealed folder, to accompany the response? Or are they required to be in a separate folder on all submitted CD-ROM's per page 14 of the RFP document?	Confidential information may be delivered on separate CD-ROMs in a separate sealed folder.
41	Attachment C, Economic Impact, Attachment C Tab, Row 18	Attachment C Tab, Row 18	Economic Impact	The Economic Impact Excel file does not enable formatting. Can Row 18 be formatted as text instead of as a number (it currently changes the DOR account number into an exponent)?	The referenced error could not be reproduced.
42	Request for Proposal, RFP 18- 031		Project Scope	Has the agency procured or intend to procure any tools that will be imposed on the projects or the PMMO?	No.
43	Attachment F - Technical Proposal Template	#101000	Modernization Program	Who will be assigned as the BMV/C Chief Modernization Officer?	The Chief Modernization Officer has not been selected yet.
44	Attachment F - Technical Proposal Template	#101000	Modernization Program	What is the vision for the Modernization Program Governance as held by the CMO and/or Agency Leadership?	CMO will be part of BMV Senior Staff, reporting to the Commissioner and providing updates to the six-person Senior Staff.

45	Attachment F - Technical Proposal Template	#101001	Modernization Program	What are the responsibilities of the BMV/C Chief Modernization Officer?	CMO is responsible for defining and implementing the overall strategic vision of the modernization effort. They will be contact for leadership of PMMO and IV&V.
46	Attachment F - Technical Proposal Template	#101001	Modernization Program	What are the critical success factors of the Vendor PMO in enabling Modernization Program Governance as part of these services?	The PMMO is the tactical delivery engine for the modernization effory, by which the PMMO will manage and oversee assigned engagements.
47	Attachment F - Technical Proposal Template	#101100	Project Methodology	Does the BMV/C intend for PMO vendor to develop this method specific to the overall Modernization program, the BMV as an organization, or specific projects within the Galaxy/Stars Replacement effort, or all of the above?	The PMMO vendor should develop this methodology to support the modernization initiatives and individual projects. It is not intended for the organization.
48	Attachment F - Technical Proposal Template	#101100	Project Methodology	Is there a single preferred methodology or is it the intent of BMV/C to allow each vendor to commit to their preferred method - waterfall, Agile, iterative, etc.?	The PMMO will dictate this.
49	Attachment F - Technical Proposal Template	#101100	Overview	Listed in the requirements is, "Manage all activities to the approved project management plans". Is it the expectation of the BMV/C the selected PMO partner will provide vendor oversight?	Yes.
50	Attachment F - Technical Proposal Template	#101500	Vendor Management	What are the maximum numbers of vendors BMV/C expects to be engaged within this program?	There is not a maximum number.
51	Attachment F - Technical Proposal Template	#101500	Vendor Management	What existing vendor management policies, SOPs and/or best practices are available from BMV/C to be leveraged by PMO vendor?	There are no existing policies, procedures, or best practices.
52	Attachment F - Technical Proposal Template	#101500	Vendor Management	Does BMV/C expect all vendors to have access to integrated plans and documentation, or will access be at the PMO's discretion based on business/project need?	Yes, all vendors will have access.
53	Attachment F - Technical Proposal Template	#101700	Tools	What is the BMV/C procured scheduling tool?	There is not one.
54	Attachment F - Technical Proposal Template	#101700	Tools	Will BMV/C mandate that project vendors leverage the same scheduling tool? If not, what are approved tools for vendors to use?	The PMMO will dictate this.
55	Attachment F - Technical Proposal Template	#102300	Communication Management	Who are the key indirect and direct stakeholders for the Communication Plan?	The BMV's executive leadership team as well as the current users of relevant systems.
56	Attachment F - Technical Proposal Template	#102400	Communication Management	What existing policies, procedures or best practices does BMV/C intend to carry forward with the PMO vendor for Communication Management?	There are no existing policies, procedures, or best practices.
57	Attachment F - Technical Proposal Template	#103300	Governance	Who are the key indirect and direct stakeholders for the Status Reports?	The BMV's executive leadership team.
58	Attachment F - Technical Proposal Template	#103400	Governance	Who are the key indirect and direct stakeholders for the Operations Reports?	The BMV's executive leadership team.
59	Attachment F - Technical Proposal Template	#104100	Tools	If individual vendors are bringing requirements management software tools to project, what are the existing, approved tools in use or proposed?	This is open at the time. The PMMO may dictate this.
60	Attachment F - Technical Proposal Template	#104200	Scope Management	Will vendors responsible for each project be responsible for development of a detailed traceability matrix relevant to that project?	Yes.
61	Attachment F - Technical Proposal Template	#104500	Tools	With regard to the requirement that PMO vendor shall provide requirements traceability software, will the BMV/C require each vendor engaged within the program to also provide their own requirements management software, or will the PMO provide for each individual software of business process solution project?	One software should be used by all.
62	Attachment F - Technical Proposal Template	#105500	Logistics	Does the BMV/C expect PMO staff to complete any travel beyond Indianapolis for the duration of this project? If so, to what location(s)?	Yes, as needed. BMV has locations through the State of Indiana, from Angola to Evansville.
63	Attachment F - Technical Proposal Template	#105700	Resource management	Can BMV elaborate on any facets of staff background, beyond established BMV/ criminal and background requirements, that would be unacceptable?	Criminal and background check requirements for contractors will be subject to the same standards as State of Indiana employees.

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64	Attachment F - Technical	#106700	Change Management	Scope identified includes change management at a project level; which internal BMV/C	The BMV's executive leadership team.
	Proposal Template			role or group(s) will be responsible for managing Organizational Change Management	
				(OCM) across business lines for implementation and adoption of Galaxy outcomes, not	
				limited to software, business processes, and training?	
65	Attachment F - Technical	#106900	Change Management	What existing policies, procedures or best practices does BMV/C intend to carry forward	There are no existing policies, procedures, or best practices.
	Proposal Template			with the PMO vendor for Change Management?	
66	Attachment F - Technical	#107700	Quality Management	Can BMV elaborate on the PMMO vendors duties to correct errors in deliverables	The PMMO should manage this process.
	Proposal Template			produced within one of the project streams?	
67	Attachment F - Technical	#107700	Quality Management	Does BMV/C expect the PMMO vendor to directly conduct testing within any of the 5	No, but the PMMO will oversee the testing.
	Proposal Template			projects within the projects?	
68	Attachment F - Technical	#108600	Project Planning	Who are the key indirect and direct BMV stakeholders responsible for approving project	The BMV's executive leadership team and the Chief Modernization
	Proposal Template			plans?	Officer.
69	Attachment F - Technical	#108900	State Personnel	How many State Project Directors will be engaged?	The Chief Modernization Officer.
	Proposal Template				
70	Attachment F - Technical	#108900	Deliverables	Will the PMMO vendor actually be formally accepting and rejecting deliverables	Yes.
	Proposal Template			procedures in the 5 project streams?	
71	Attachment F - Technical	#109500	Vendor Management	What general remedies will the PMMO vendor have available to address the	This will be determined with contracts.
	Proposal Template		_	nonperformance for a vendor providing services to one of the 5 projects?	
72	Attachment F - Technical	#109500	Deliverables	Can BMV elaborate on the PMMO vendors responsibility for errors in deliverables	The vendor is responsible for the error. The PMMO is responsible to
	Proposal Template			produced by vendors completing the 5 project streams. In what ways is the vendor	oversee the correction of the error.
				responsible for the error help responsible and in which ways is the PMMO team help	
				responsible.	
73	Attachment F - Technical	#109800	Cost Management	Can BMV elaborate on the visibility the PMMO vendor will have to the budget and spend	The PMMO will have total visibility, and is thereby expected to
	Proposal Template		_	data from each of the project areas? What specific responsibilities will the PMMO vendor	understand and control cost to the respective contracts with the vendors,
				have in managing costs in each project?	escalating when cost will not stay within contract.
74	Attachment F - Technical	#110300	Issue Management	What existing policies, procedures or best practices does BMV/C intend to carry forward	There are no existing policies, procedures, or best practices.
	Proposal Template			with the PMO vendor for Issue Management?	of the state of th
75	Attachment F - Technical	#110500	Tools	With regard to the requirement that PMO vendor shall provide automated issue	There should be one software for all.
	Proposal Template		1000	management software, will the BMV/C require each vendor engaged within the program	
	The second second			to also provide their own issue management software, or will the PMO provide for each	
				individual software of business process solution project?	
76	Attachment F - Technical	#111300	Risk Management	What existing policies, procedures or best practices does BMV/C intend to carry forward	There are no existing policies, procedures, or best practices.
	Proposal Template			with the PMO vendor for Risk Management?	of the state of th
77	Attachment F - Technical	#113700	Onboarding	Will BMV/C provide PMO vendor with access to and/or training as part of the on-boarding	Yes.
	Proposal Template		3	process to the BMV/C ITD Agile SDLC?	
78	Attachment F - Technical	#113700	Onboarding	If BMV/C ITD Agile SDLC training/job aids exist, what is expected duration for learning and	Training does not exist, however the BMV's SDLC is aligned with most
	Proposal Template			ramp up to provide new personnel necessary information and aptitude to execute as	best practices. Approximately two weeks are needed to understand it.
				vendor on behalf of BMV/C PMO?	Tr,
79	Attachment F - Technical	#113900	Testing Management	Will vendors responsible for each project be responsible for development of a detailed	Yes.
	Proposal Template			test plan relevant to that project?	
80	Attachment F - Technical	#114000	Tools	What is the existing test management toolset required for vendor use as part of this	Training does not exist. BMV QA uses TFS and Testmanager to build
	Proposal Template			program by BMV/C? If not mandated, does BMV/C have a tool to be used by PMO	and execute test cases. Approximately two weeks are needed to
				vendor?	understand it.
81	Attachment F - Technical	#114300	Training	Is each vendor engaged as part of overall program assigned training development for	This question is not reasonably particular.
	Proposal Template		0	systems or will that responsibility be assigned internal to BMV OD?	The state of the s
	sposar remplate			-,	
82	Attachment F - Technical	#114300	Training Managing	Does BMV/C expect the PMMO vendor to directly management, develop, or conduct	The PMMO should oversee the development and delivery of training.
	Proposal Template		5 1 10 0	training for changes related to any of the 5 projects?	1 2,000
		1		3 0	

83	Attachment F - Technical Proposal Template	#114400	Training Managing	Will OD or each individual line of business own the department/business process/agency level training plans on behalf of BMV/C?	OD will own the plans with assistance from the PMMO, the vendors are responsible for assisting OD with revelant training.
84	Attachment F - Technical Proposal Template		Not Referenced	Please identify the roles within the PMO the BMV/C identifies as "Key Personnel"	PMMO Key Personnel is the main portfolio manager and, as necessary per the conversation, project managers overseeing the individual modernization projects
85	Attachment I - Customer Reference Form	#1	References	Will IV&V projects be considered a viable reference in demonstrating Project Management Experience?	If the projects were managed in accordance with PMBOK, yes.
86	RFP Document	#10	Preclusion	Will the winning Prime be precluded from being part of a bid for the Galaxy (STARS) Modernization Project?	Yes.
87	RFP Document	#10	Preclusion	Will the MBE, WBE and VBE of the winning team of this project be precluded from being part of a bid for the Galaxy (STARS) Modernization Project?	Yes.
88	Section 1.4 Summary Scope of Work	6	Scope of Work	Regarding the statement "The PMMO Contractor will be responsible for providing subject matter expertise to support State staff in managing the five projects.": a. Will each of the five Modernization Projects have a State of Indiana resource assigned as a Project Manager or will the PMMO Contractor be responsible for "managing" each of the five projects on behalf of the State of Indiana? b. b. Will each of the five Modernization Projects have a Vendor assigned as a Project Manager?	Each project will have a vendor assigned PM, who will be overseen by the PMMO.
89	General	N/A	Management	If a State of Indiana resource will be assigned as a Project Manager, will each of those PMs report to the PMMO Contractor to coordinate efforts or will they report to a State of Indiana Project Management Office (or to the State of Indiana BMV)	No state resource, PMMO leads.
90	General	N/A	Management	Who will the PMMO Contractor report to?	The Chief Modernization Officer.
91	General	N/A	Management	Does each individual Modernization Project have its own Steering Committee or are all five of the Modernization Projects governed collectively?	They will be governed collectively.
92	Section 1.4 Estimated project timeline	9	Project Duration	Given the scope and scale of each individual Modernization Project, and the degree of integration that will be required amongst the projects, and the fact that the projects will be operating concurrently, is it the State of Indiana's expectation that the PMMO Contractor will be a full-time, on site resource, from 02/2018 through 06/2020?	Yes, that is the expectation.
93	General	N/A	Office Space	Will the BMV/C provide on-site office space to the PMMO contractor and if so, how much space will be available and what physical resources may we expect (e.g., PCs, desks, chairs, whiteboards, etc.)?	The required space and resources will be provided. The selected vendor will need to request the desired amount of space within a reasonable timeframe in order for the BMV to prepare necessary resources.
94	Section 1.8 Due Date for Proposals	12	Proposal submittal	Should cost be a separate file? Aside from cost, can the electronic proposals be in PDF?	Yes, cost should be a separate file. Electronic proposals may be in PDF.
95	General			Is a vendor precluded from submitting a proposal if they do not have relevant motor vehicle industry experience?	No, this is not a mandatory requirement.
96	Attachment B Sample Contract		Contracting	We understand that the indemnification clause from the sample contract is listed as non-negotiable in the RFP. However, we also see a requirement for Errors and Omissions insurance in the sample contract. BerryDunn has a robust professional liability policy for acts or omissions of BerryDunn, our agents, employees and subcontractors. This policy contains language within it that states that it will not apply if BerryDunn takes on additional liabilities under contract, such as the agreement to indemnify. Is the State willing to negotiate the language of the Indemnification Clause in order to allow our insurance policy to apply, as required by the RFP?	No.

97		Is Valuable Papers insurance required for this project?	Contract negotiation questions will be considered during the contracting period with the awardee. Please mark items on the cost proposal that would be affected by the contract negotiation.
98		What surety or fidelity bonds, if any, are required for this project?	Contract negotiation questions will be considered during the contracting period with the awardee. Please mark items on the cost proposal that would be affected by the contract negotiation.
99	10	Who is managing the Galaxy Modernization IV&V Engagement? The start of this engagement happens before this RFP is awarded.	The IV & V Vendor has not been awarded to date.