



**Leading From
Within**

L	Lead
E	Empathy
A	Action
D	Develop
E	Empowerment
R	Recognition



Leading From
Within

How are things going?

Expectations

Accountability/Appreciation

Teamwork



Leading From
Within

3x3 Framework

3-5 MAIN POINTS

Headline - Tell them what you are going to tell them

Details - Tell them

Recap - Tell them what you told them



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Growth Contributions and Goals (GCG's)

GROWTH

- How do you want to grow? How can you grow within the department?

CONTRIBUTIONS

- (Value) What is it that you really do? Who is impacted by what you do? How do others benefit by what you do?

GOALS

- What goals do you have with your role within IDOC. How can I/we help support those goals?



Leading From
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TIDES

Tell me more

In what ways?

Describe for me

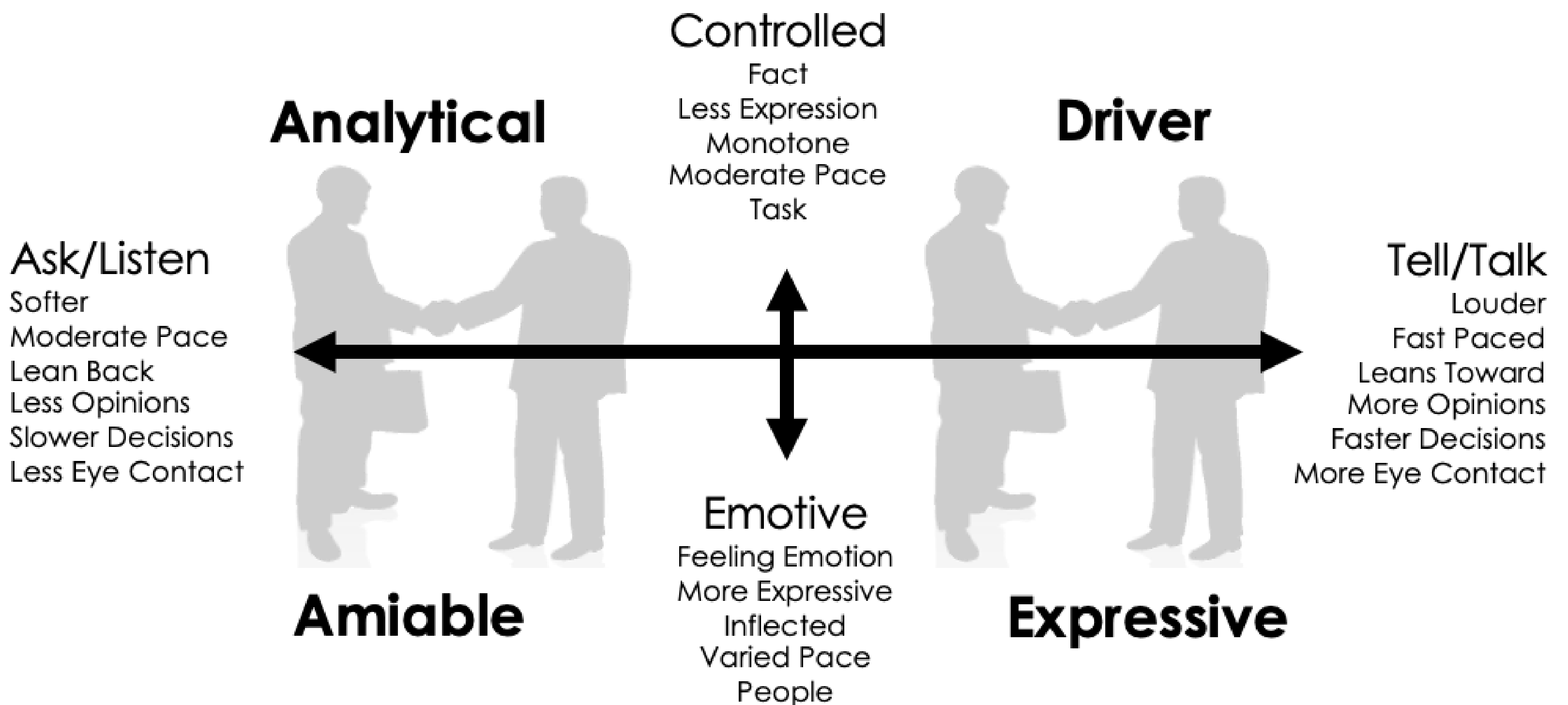
Explain

Say more



Leading From Within

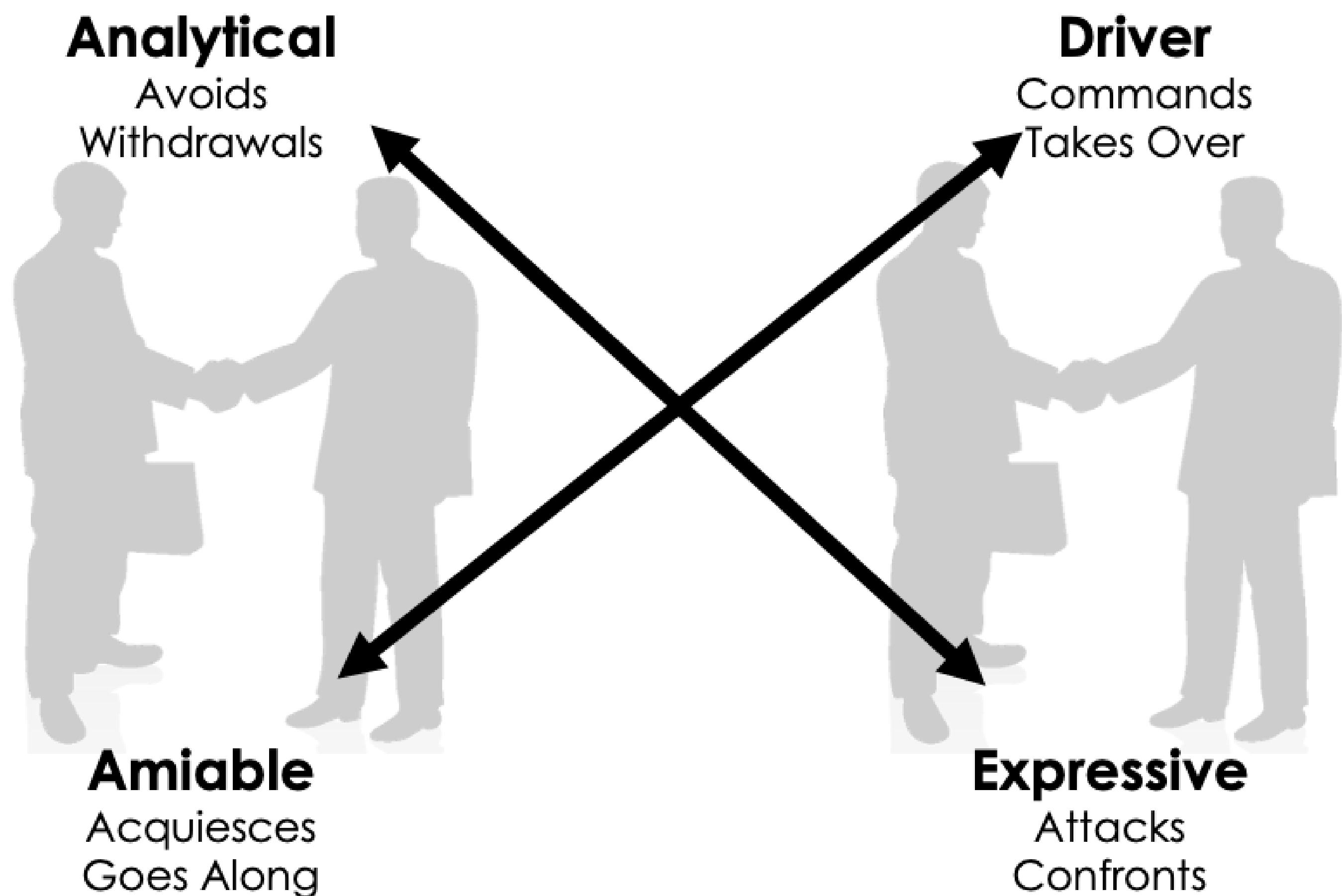
Social Styles - Identifying My Behavior





Leading From Within

Social Styles - Styles Under Stress





Leading From Within

CAP - C Pyramid

