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REGULATORY COMMISSION

Cause No. 45449

Hoosier Energy 2020 Integrated Resource Plan – Public Version Volume III

Appendix K

Board Presentations



2019 Long Range Resource Planning

Hoosier Energy February 19 BOD Meeting

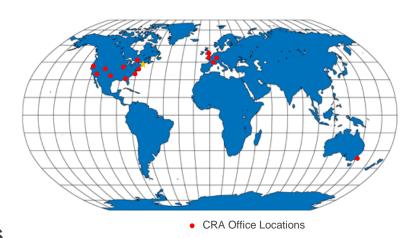


Charles River Associates

Overview

Founded in 1965
650 consultants
Advisory and Expert Services
Five Primary Industry Verticals

CRA Offices



Industries, Services, and Typical Clients

Life **Financial** Metals & **Industrials Energy Sciences** Services **Mining Advisory Clients: Clients: Clients: Clients: Clients:** Large Banks Pharma Public and Utilities Heavy manufacturing SEC, DOJ Hospitals Private Midstream Chemicals **Private Equity** Companies Conglomerate **Expert Private Equity** Gas Private Equity



CRA's Energy Practice

CRA's Energy Practice comprises five primary practice areas spanning management consulting to expert services.



Corporate Strategy

Portfolio optimization

Offering development

M&A

Market entry



Utility Strategy & Investment Planning

Grid modernization

Integrated resource plan

DSP

The New Utility

Infrastructure planning

Storage

Regulatory



Energy Markets

Market Rules

Order 1000

Fuel Security

Order 841

Capacity market design

Order 744



Transaction Support

Power plant due diligence

Market power analysis

Utility due diligence



Litigation Support

Damages analysis

International arbitration

Commercial litigation

Expert testimony



CRA's Key Project Team Members



Jim McMahon
Officer in Charge
20+ years experience

Specialties
Utility Strategy
Generation Planning
Capital Allocation



Pat Augustine
Modeling and Markets Leader
10+ years experience

Specialties
Market Modeling
Generation Planning
Portfolio Analysis



Andrew Trump
Portfolio Strategy
25+ years experience

Specialties
Utility Strategy
Business Planning
Technology



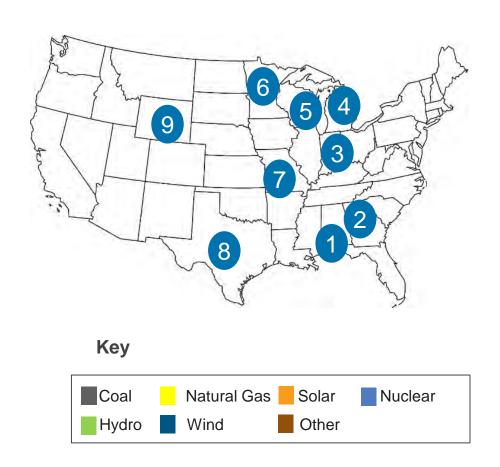
Robert Kaineg
Project Manager
10+ years experience

Specialties
Market Modeling
Generation Planning
Price Forecasting



CRA's Recent Resource Planning Activity

CRA has recently worked with a wide range of utilities across the country facing complex resource questions.



#	Utility	Mix
1	Southern	
2	MEAG	
3	NIPSCO	
4	DTE Energy	
5	Alliant	
6	MN Power	
7	Empire	
8	CPS Energy	
9	Cheyenne	



CRA's Recent Resource Planning Activity

While every utility client presents a unique situation and set of questions, several central questions have emerged.

Central Investment Questions

- Baseload Plant Retirements
- Renewable v. Fossil Replacement
- Storage Investment
- Ownership v. Power Purchase Agreements (PPA)
- Central v. Distribution System Investments
- Demand-side Investment



MEAG – Support Continued Investment in Vogtle

"We are all pleased to have reached an agreement and to be moving forward with the construction of Vogtle Units 3 & 4 which is <u>critical to Georgia's energy future</u>" - Vogtle co-owners, Sep 2018

Plant Specifications

2 x 1215 MW, Newest plant design

Plant Cost and Commercial Operation Date

\$14 billion original estimate \$27 billion current estimate Commercial operation dates: 2021/2022

MEAG Ownership / Contracting

MEAG owns 22.7% share or ~500 MW MEAG sells a portion of its capacity to JEA under a power purchase agreement

Vogtle 3+4 Nuclear Project



Employment Impact

Vogtle 3 & 4 is currently the largest jobs-producing construction project in the state of Georgia employing more than 7,000 workers from across the country, with more than 800 permanent jobs available once the units begin operating.





Southern - Retire Coal, Replace with Gas + Renew + DSM

"Sustained low gas prices combined with reduced energy demand growth continue to place economic pressure on the Company's remaining coal-fired generating units" – GA Power, Feb 2019

Announced Coal Retirements

McIntosh Unit 1:

143 MW

- First Year in Service: 1979
- Heavily Controlled for Pollutants

Hammond Units 1-4:

840 MW

- First Years in Service: 1954-1970
- Heavily Controlled for Pollutants

Announced Additions

1600 MW of **Demand-Side Management**

1000 MW of Renewables

Likelihood of Combined Cycle and Combustion Turbine units amid low gas price environment

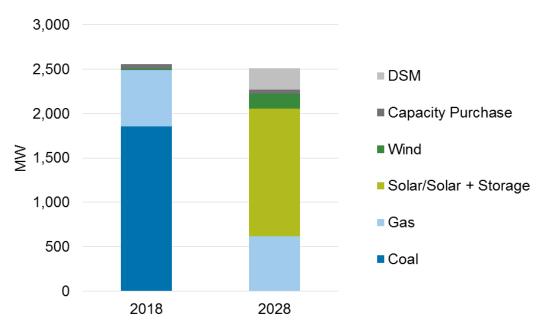




NIPSCO – Retire Coal, Replace with Renewables

NIPSCO's Integrated Resource Plan (IRP) calls for the retirement of 1600 MW of coal by 2023 and all coal by 2028, replaced by almost 4000 MW of nameplate renewables.

Preferred Plan Capacity Mix* 2018 and 2028





IRP results supported rollout of "Your Energy, Your Future" reduce emissions 90% by 2028



NIPSCO to add 800 MW wind in first steps to coal-free generation

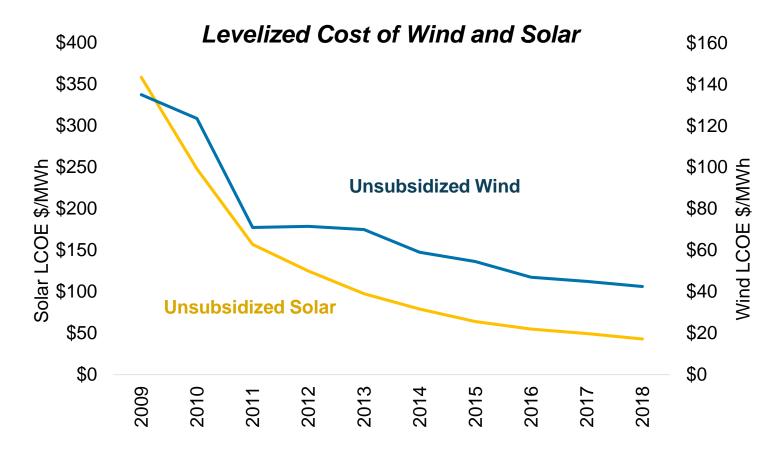
Source: NIPSCO 2018 IRP

Notes: *Capacity in chart reflects capacity eligible to count as a capacity resource in MISO. This is greater than the maximum potential output of a given resource at a moment in time.



Lower Renewable Costs ...

The cost of wind and solar have dropped dramatically in the last decade as a result of larger turbines, scale economies, and innovation.



Source: EIA

Notes: LCOE = Levelized Cost of Electricity. This equals the total investment, maintenance, and operating costs of the asset divided by the output of the asset over its life.



Aggressive State and Federal Energy Policies, ...

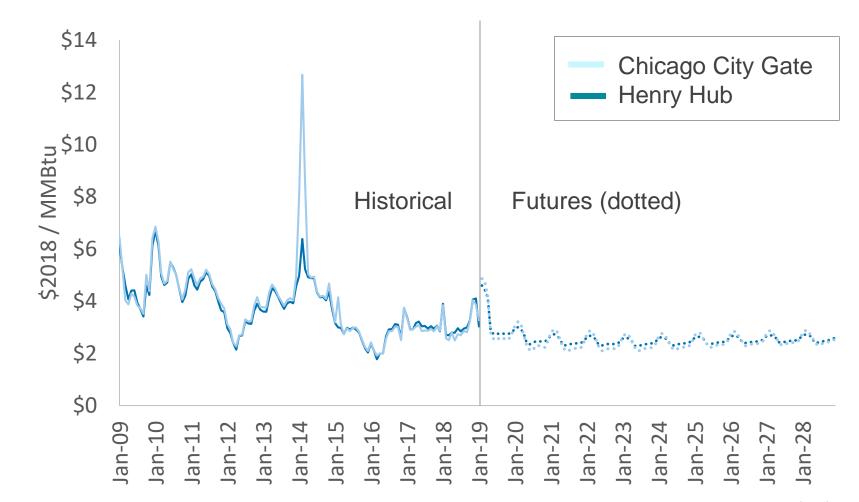
State and federal policies and mandates are becoming important considerations in resource planning decisions.

State and Federal Energy Policies Impacting Resource Planning and the Timing of The Impact

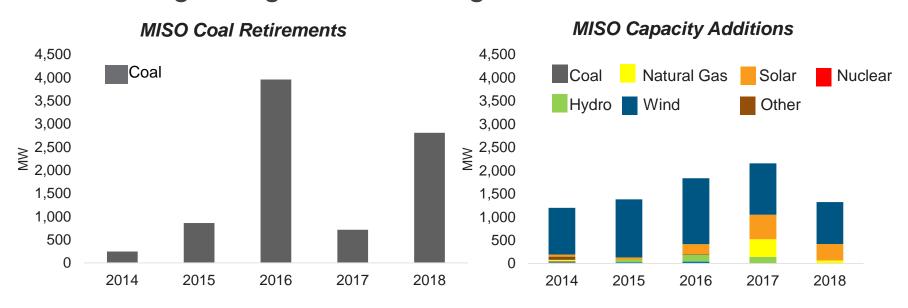
		Near Term	Long Term	
	Investment Tax Credit			Tax credit related to investment of renewable resources
Federal _ Policies	Production Tax Credit			Tax credit related to production of renewable resources
	Coal Combustion Residuals, Other			Federal rules that impact many coal units
Fed and State	Carbon Policy			Potential to move toward a Paris Accord policy, state rules
Policies	Energy Efficiency Standards			States generally becoming more aggressive
	Renewable Energy Standards			Some states increasing targets or focus areas
State Policies	Storage Mandates			Some states mandating storage (NY, CA, MA, CT)
	Off-Shore Wind Mandates			Mandates and incentives for NE and MidAtl states

Combined With Persistently Low Gas Prices ...

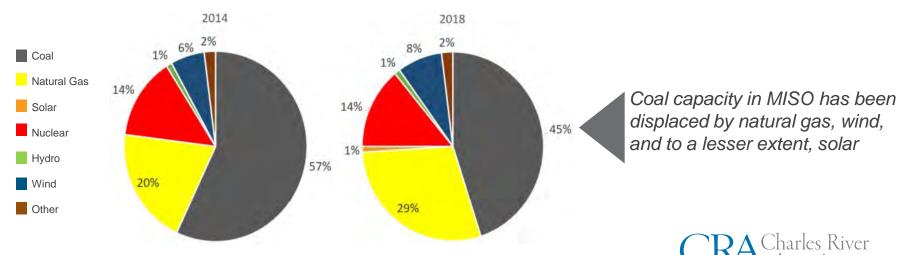
Natural Gas Prices – Historical and Futures



Are Leading to Significant Changes to the US Gen Fleet



MISO Capacity Mix



Industry Change Raises Important Questions for Hoosier

- How is Merom performing? Should Hoosier consider changes with respect to how it invests in or operates the plant?
- Does Hoosier have the right mix of resources to best meet its objectives around Least Cost? Risk? Sustainability?
- What are Hoosier's objectives? Have they changed over time?
- Should Hoosier consider resource procurement options that allow customers to better achieve their own objectives?
- How does NIPSCO's (or other utilities') move to divest their coal generation fleet impact Hoosier, if at all?



Hoosier's Generation Strategy Should Be Unique

While Hoosier can learn from other utility experiences, its portfolio decision should be based on factors specific to the company.

How Hoosier Differs from Other IOUs That Recently Made Major Baseload Resource Decisions

Utility	Resource Decision	Key Differences to Hoosier
NIPSCO	Retire Coal, Build Renewables	At risk industrial load, enviro costs
Empire District	Possibly Retire Coal, Build Wind	Small coal plant, high wind region
Cheyenne (CL&P)	Maintain Coal	Mine mouth coal plant, unique buy out contract
MEAG Power	Continue Vogtle Nuclear Plant	Non-majority, non-operator of Vogtle
Southern Company	Retire Coal, Build Gas + Nuclear	Sustainability goals, non-ISO, distinct locations



2019 LRRP Decision Framework

This year we will utilize a decision framework that moves Hoosier methodically toward a decision.



Goals of the 2019 Process

- Collaborative direct involvement and feedback from Board
- Transparent process with clear assumptions and decision criteria
- Robust leading models and analytical capabilities
- Comprehensive addresses the complete set of strategic questions
- Decisional provides the Board a decision framework around a set of key questions



Framework: Step 1 – Define Objectives

Today will focus on discussing the Objectives that will guide the decision-making process.

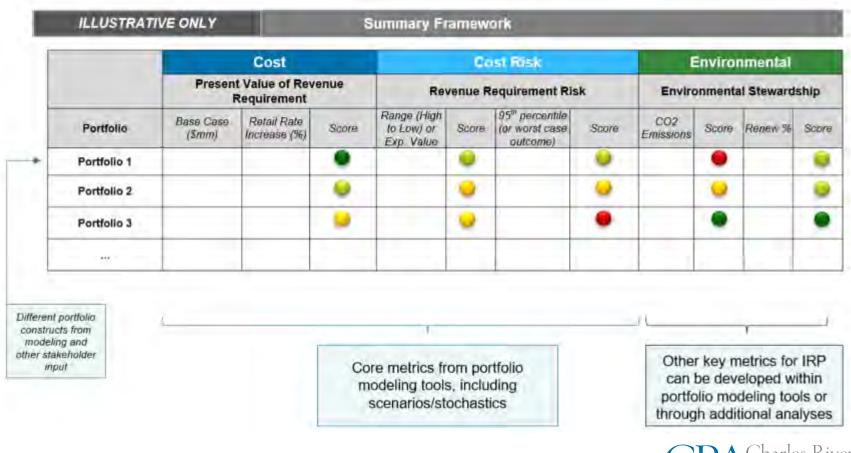




Objectives Will Manifest in a Scorecard

The Objectives that we define will be incorporated into a Scorecard for purposes of evaluating tradeoffs between different portfolio options.

Sample Scorecard





Purpose and Elements of a Scorecard

Why Use a Scorecard?

- Helps validate and rationalize decisions
- Forces structured tradeoff discussion
- Improves speed of decisions
- Supports approval process, no arbitrary decisions

What Makes a Good Scorecard Factor?

- Discrete
- Measurable
- Specific
- Collectively exhaustive
- Balanced
- Reflects utility situation



Preliminary List of Scorecard Factors for Discussion

Rate Predictability & Stability	Construction of New Resources	Operation of Portfolio Resources
Customer Procurement Flexibility	Employee Retention	Deployment of Emerging Technologies
Resource Location	Resource Diversity	Sustainability of the Portfolio
Ownership of Power Supply Resources	Wholesale Rates	Development of Demand- Side Resources





Scenario Planning Presentation

May 13, 2019



CRA Charles River Associates

Agenda

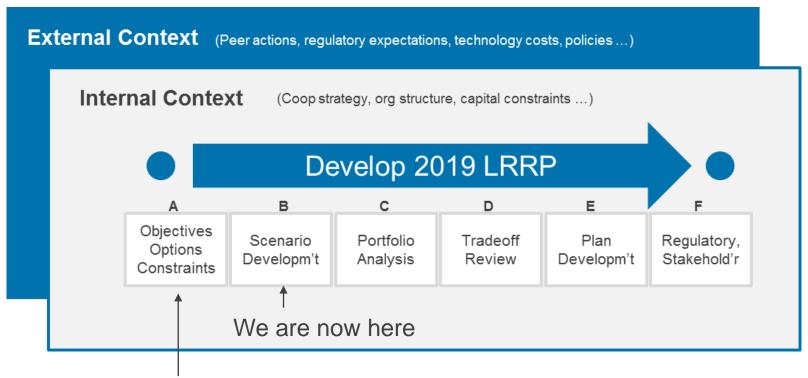
- Introduction to Scenarios
- Approach to Scenario Design
- Range of Key Uncertainties
- Proposed Scenarios for 2019 LRRP



2019 LRRP Development Process

The LRRP is now in the analysis phase, beginning with scenario development

LRRP Development Process



Scorecard objectives and metrics were defined in March



LRRP Modeling Approach

Develop Scenarios "States of the World"



- Multiple scenarios tested
- Drivers of differences –
 assumptions on technology,
 policy, economy, customer











Report Outcomes on Scorecard

Objective	tive Metric	
Wholesale Rates	\$\$	
Rate Stability	\$\$ - \$\$	
Resource Diversity	%	
Sustainability	nability Good / Ba	
Objective	Metric	
Wholesale Rates	\$\$	
Rate Stability	\$\$ - \$\$	
Resource Diversity	%	
Sustainability	Good / Bad	

Objective	Metric \$\$	
Wholesale Rates		
Rate Stability	\$\$ - \$\$	
Resource Diversity	%	
Sustainability	Good / Bad	

Objective	Merric
Wholesale Rates	\$\$
Rate Stability	\$\$ - \$\$
Resource Diversity	%
Sustainability	Good / Bad
Objective	Metric
Wholesale Rates	\$\$
Rate Stability	\$\$ - \$\$
Resource Diversity	%



Agenda

- Introduction to Scenarios
- Approach to Scenario Design
- Range of Key Uncertainties
- Proposed Scenarios for 2019 LRRP



Scenario Design Principles

- 1. Scenarios should be plausible and internally consistent views of the possible market futures
- 2. Scenarios should be distinct and result in materially different MISO market conditions for testing Hoosier resource decisions
- 3. Scenarios should be designed to test risks and concerns prioritized by Hoosier's Board and management



Developing Scenario Themes

- Scenarios are constructed through combinations of model "drivers"
- Generally, the major drivers of key portfolio value drivers fall within four major categories



Technology

Supply-side resource options (solar, storage, etc.)

Natural gas extraction



Policy/ Regulation

Renewable tax incentives

Carbon regulations (national or local)

Power market design changes



Economy

Macroeconomic growth

Commodity Prices

Commercial and industrial power demand



Customer Behavior

Energy efficiency and demand side management

Distributed energy penetration

Electric vehicle growth



Developing Scenario Inputs

Scenario Concept Development

Each scenario has a primary theme that drives the combined set of fundamental market modeling inputs

	Primary Drivers			
	Technology	Policy/ Regulation	Economy	Customer Behavior
Α				
В				
C				
D				

Scenario Parameterization

Assumptions are developed across key model inputs and used to forecast energy prices, capacity prices, additions and retirements in the MISO market

Load Growth
Load Shape
New Resource Capital Cost
Capacity Mix Changes

CO2 Price
Natural Gas Prices
Transmission Views
Reserve Margin Value



Major Forecast Movers

	Variable Change	Expected Modeling Outcome
Natural Gas	High Gas Price	Model chooses renewable options and/or retains coal generation
Prices	Low Gas Price	Model chooses new gas-fired gen, deploys fewer renewables and retires more coal
Load	High Load	Model requires new capacity to meet reserve requirements
Forecast	Low Load	Lack of demand for new generation lowers capacity prices for MISO resources
CO2	High CO2 Price	Model accelerates fossil retirements and renewable deployment

Low CO₂ Price

CRA Charles River Associates

Model retains existing fossil resources,

lower penetration of renewable generation

Pressure

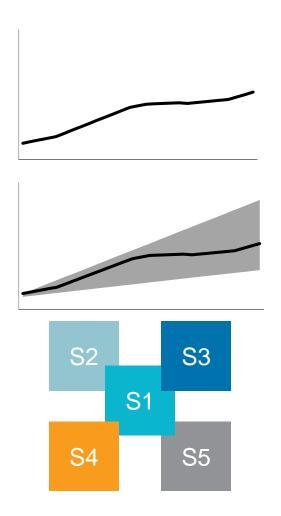
Agenda

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Scenario Development for Resource Planning

Develop "Base Case" scenario that reflects the current expected Step 1 outlook for key model drivers Evaluate range of uncertainty around these drivers Step 2 Develop a manageable set of plausible futures that capture Step 3 range of uncertainty around key model inputs





Agenda

- Introduction to Scenarios
- Approach to Scenario Design
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Proposed LRRP Scenarios



Base Case

 The MISO market continues to evolve based on the current outlook for load growth, commodity prices, technology development, and regulatory pressure



Stagnating Economy

 Decline in economic outlook relieves regulatory pressure and results in a low load growth environment and fewer coal retirements



US Economy Decarbonizes

 A national cap on CO2 emissions affects all sectors of the US economy, negatively affecting fossil generation and changing end-use demand patterns



Customers in Control

 Widespread procurement of renewable energy by large C&I customers reduces demand for central station power and impacts load shape



Challenged Gas Economy

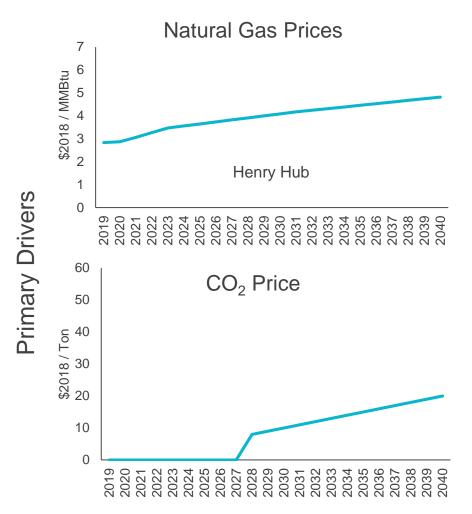
 Restrictions on gas resource and infrastructure expansion result in high commodity prices for natural gas and reduced reliability of gas-fired units

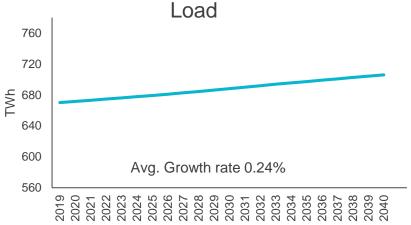




Base Case

 The MISO market continues to evolve based on the current outlook for load growth, commodity prices, technology development, and regulatory pressure





Notes

Load forecast consistent with MISO's "Continuing Fleet Change" forecast

Gas prices grow modestly over time driven by increased domestic and international demand and resource depletion

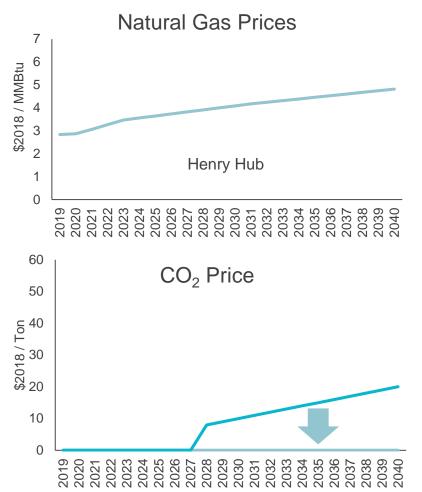
CO₂ price represents modest level of future emissions pressure, not a specific policy

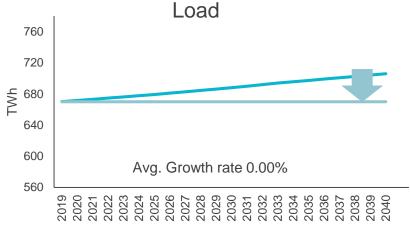




Stagnating Economy

 Decline in economic outlook relieves regulatory pressure and results in a low load growth environment and fewer coal retirements





Notes

Case definition includes stagnation of load growth, consistent with the Limited Fleet Change view

Case definition includes regulatory pull-back, with lower CO2 pressure than the Base view

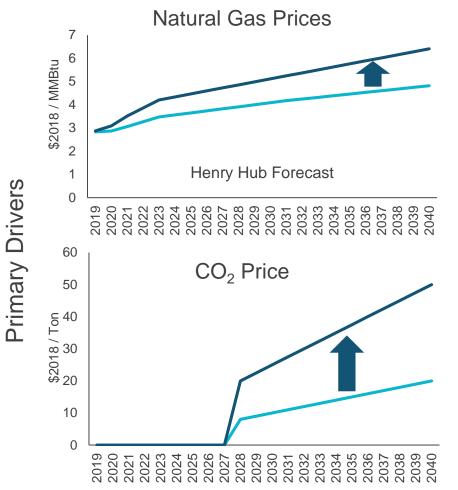


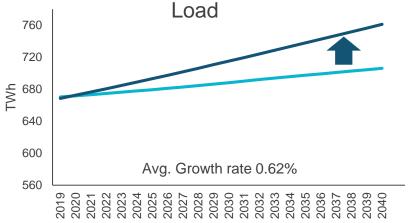
Primary Drivers



US Economy Decarbonizes

 A national cap on CO2 emissions affects all sectors of the US economy, negatively affecting fossil generation and changing end-use demand patterns





Notes

Case contemplates CO2 pressure on US economy, consistent with the Accelerated Fleet Change view

CO2 pressure drives coal-to-gas switching, resulting in increased demand for natural gas and higher prices

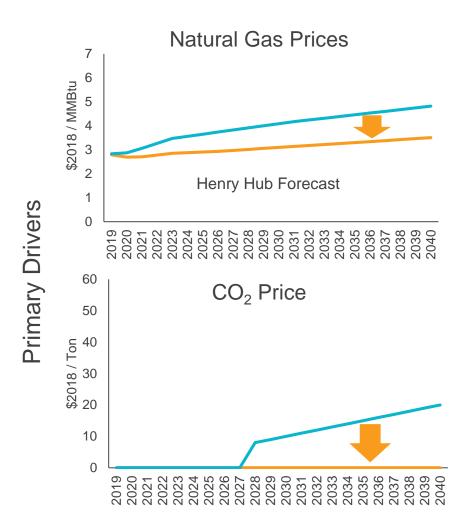
CO₂ pressure is the primary driver of this case, emissions drop 20% from current levels by 2040

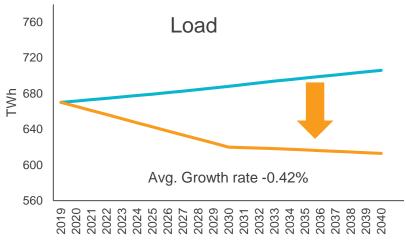




Customers in Control

 Widespread procurement of renewable energy by large C&I customers reduces demand for central station power and impacts load shape





Notes

15% C&I 2030 load & 20% C&I 2040 load met by customer procured resource, reducing demand for central station power

Customer preference for renewable generation lowers demand for central station electricity, resulting in lower natural gas prices

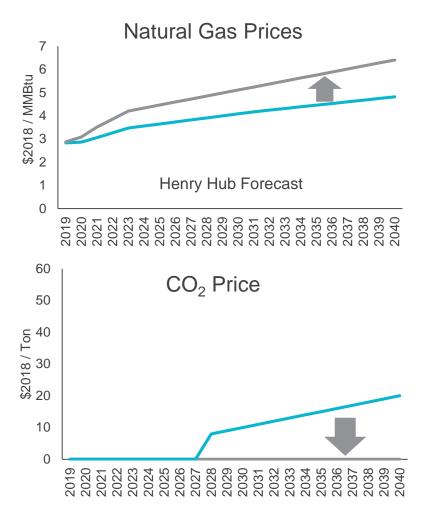
Case contemplates customer demand for renewables as manifestation of CO₂ pressure on electric sector

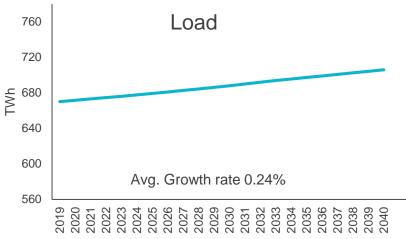




Challenged Gas Economy

 Restrictions on gas resource and infrastructure expansion result in high commodity prices for natural gas and reduced reliability of gas-fired units





Notes

Restricted access to gas resource raises commodity price of natural gas

Case contemplates restriction on production and transport of gas as manifestation of CO2 pressure on electric sector



Primary Drivers

Scenario Details

<u>Scenario</u>	Base Case	Stagnating Economy	U.S. Economy Decarbonizes	Customers in Control	Challenged Gas Economy
Core Inputs and drivers	 Low gas prices and decreasing RE costs leading to expected MISO market evolution 	No growth in loadLower gas commodity prices	 CO₂ tax on electric sector End-Use Electrification (e.g. EVs) 	 Rapid deployment of customer-driven renewables 	 High cost natural gas Reduced capacity value for gas resource
Resulting Changes from Current Trends	Reduced capacity value for PV	 Fewer MISO Coal retirements CO2 pressure relaxed 	 Low PV, wind, and storage costs Increase in gas commodity prices Reduced capacity value for PV 	 Reserve margin requirements increase Reduced PV costs 	Reduced capacity value for gas combined cycle resources
Key Risks Addressed	and a structure of	Market prices don't support heavy storage or renewable investment	Reduced economic performance of fossil units and exposure to market changes for all units	Demand destruction from customer-driven generation, changes in daily load patterns, and increase need for load-following resource	Restrictions on production and transportation increase gas prices and reduce reliability of gas-fired options



Appendix



Review: LRRP Analysis Results Reported In The Scorecard

The Scorecard provides a framework for evaluating trade-offs between portfolio alternatives across a set of defined metrics

								1					
	Low Wholesale Rates			Rate Stability & Predictability			Resource Diversity		Sustainability of Portfolio				
	5 Yr NPV of System Costs	² 20 yr NPV of System Costs	Growth in Customer Rates	i iinder	Min NPV Under Edge Scenario	25th & 75th Percentile Range	NPV of Costs - 95th Percentile	Portfolio Generation by Tech	•	Ratio Owned to Contracted	Total Fleet Emissions	Fleet Water Consumed	Fleet Waste Produced
Portfolio	\$/MWh	\$/MWh	%	\$/MWh	\$/MWh	%+ and %-	\$/MWh	% by Tech	% by Tech	%	Tons CO2e	Gallons	Tons
Portfolio 1													
Portfolio 2													
Portfolio 3													

Portfolio design is critical component of the LRRP Scorecard

Portfolios are distinct and reflect Hoosier priorities **Scenario** results will drive the "Rate Stability& Predictability" metrics on the Scorecard



Recommended Scenario Drivers: Details

Category	Driver	Base Case	Customers in Control	Stagnating Economy	Challenged Gas Economy	US Economy Decarbonizes
Fuel Prices	Natural Gas Price	CRA Base	CRA Low	CRA Base	CRA High	CRA High
	Coal Price	CRA Base	CRA Base	CRA Base	CRA Base	CRA Low
Load	MISO Load Growth	MTEP CFC	MTEP CFC	MTEP LFC	MISO CFC	MTEP AFC
	MISO Load Shape	MTEP Base	MTEP Base	MTEP Base	MTEP Base	MTEP DET
Generator	Solar Costs	CRA Base	CRA Low	CRA High	CRA Base	CRA Low
Costs	Wind Costs	CRA Base	CRA Base	CRA High	CRA Base	CRA Low
	Battery Costs	CRA Base	CRA Base	CRA High	CRA Base	CRA Low
Regulatory	MISO Emissions	Base CO ₂ Price	No Carbon Price	No Carbon Price	No Carbon Price	High CO ₂ Price
Market	MISO RM	8.9% by 2024	11.4% by 2024	7.9%	8.9% by 2024	8.9% by 2024
	Capacity Credit	PV: 50% → 30%	PV: 50% → 30%	PV: 50% → 50%	PV: 50% → 30% NGCC: -15%	PV: 50% → 20%
Market Capacity	Planned Additions	Planned / Announced	15% by 2030 & 20% by 2040 C&I load served by customer resource	Planned / Announced	Planned / Announced	Planned / Announced
	Planned Retirements	Planned / Announced	Planned / Announced	Fewer Coal Retirements	Planned / Announced	No MISO Nuclear Retirements





Long-Range Resource Plan Planning Scenarios and Portfolio Options

July 8, 2019 Board Meeting





Objectives

- Respond to the LRRP questions raised by the BOD at the May meeting
- Share the overall LRRP timeline and examples of information that the BOD will review at upcoming meetings
- Discuss the outcome of the MISO market simulations for the LRRP scenarios previously shared with the BOD
- Preview the early plant retirement alternatives that will be tested by CRA in the LRRP portfolio modeling



Agenda

May 13 Board Follow Up

LRRP Schedule

Report on MISO Market Simulations

Early Retirement Analysis



LRRP questions from the May BOD Meeting

- Fifty questions received from the May break-out sessions
- Responses prepared in a memo
- Questions generally covered the following categories:
 - Portfolio modeling approach
 - Fuel and CO2 allowance price forecasting
 - Options for Merom
 - Alternative replacement options and considerations
- Today we will provide some additional detail on the fuel and CO2 allowance price forecast questions



Fuel and CO2 allowance price forecast questions

Gas Forecast Questions

- Should we use current gas futures for the LRRP forecast, how long are they reliable?
- Why does the gas forecast rise above current prices in the Base Case when futures are flat?

Coal Forecast Questions

- What are the coal price assumptions for each scenario?
- How are the gas and coal price forecasts related, and are we being consistent in our views?

CO₂ Price Modeling Questions

- Why include a CO₂ price in the base case?



CRA fuels, power, and emissions forecast clients

Sample Utility Clients



Southern Company

Produce Southern Company's natural gas price forecast that is used in IRPs, avoided cost calculations, and other (last 10 years)



Produce planning scenarios that include longterm natural gas price forecasts used in resource planning decisions



Produce long-term natural gas, electricity, and emission price forecasts, twice per year

Sample Investor Clients



Evaluated numerous gas-fired power plants, primarily in the Eastern US



Evaluated dozens of natural gas power plants across the US using CRA gas and power price forecasts

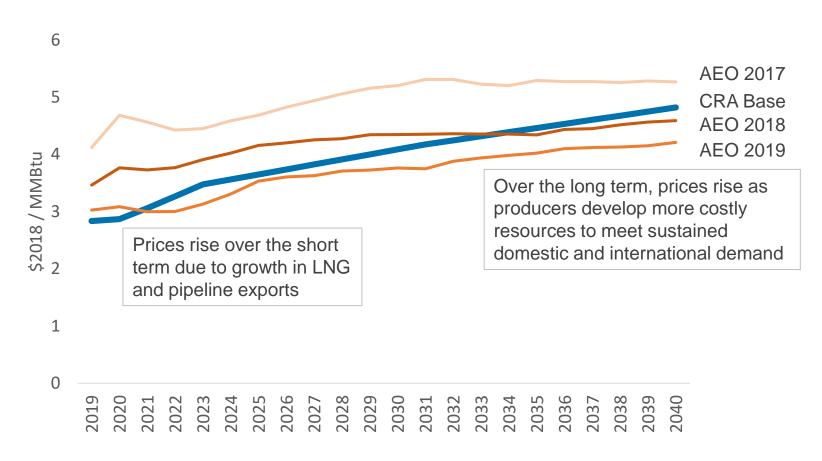


Supported numerous utility and power asset transactions across the US



Natural gas price forecast

CRA Gas Price Forecast Compared to Recent EIA Projections (Henry Hub)



Source: U.S. Energy Information Administration Annual Energy Outlook (AEO) for 2019, 2018 & 2017, CRA Analysis.



CRA's natural gas fundamentals model

A fundamental price forecast answers the question: "What gas price is needed to satisfy total demand and make producers whole?"

CRA Natural Gas Fundamentals Model (NGF)



Gas Supply

- Total resource in place, proved and unproven
- Resource growth over time
- Wet / dry product distribution
- Historic wells drilled and ongoing production
- Conventional & associated production
- Existing tight and coal bed methane
- Existing offshore production



Well Performance

- Drilling & completion costs
- Environmental compliance costs
- Royalties & taxes
- Initial production rates
- Changing drilling and production efficiencies over time
- Productivity decline curve
- Well lifetime
- Distribution of performance



Gas Demand



- Electric and non-electric sector demand forecast (domestic)
- International demand (net pipeline & LNG exports)



Other Market Drivers

- Value of natural gas liquids and condensates
- Natural gas storage



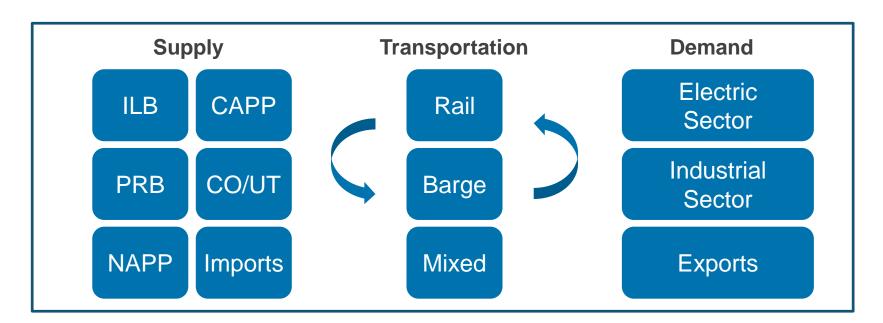
CRA's approach to forecasting natural gas prices

- CRA is using a NG forecast that is higher than the natural gas futures price, which is flat
 - CRA's NG forecast is "solved" by evaluating the intersection of supply and demand in future periods
 - The NG futures price is a traded contract price for natural gas deliveries out in future time periods
- It is the view of CRA's experts that the NG futures strip is not a reliable indicator of long-term future actual prices
- CRA's NG forecast rises gradually from current prices as a result of producer pricing pressures and increasing demand
- CRA's forecast is consistent with other fundamental forecasts over the long term; we also will run alternative cases for the LRRP



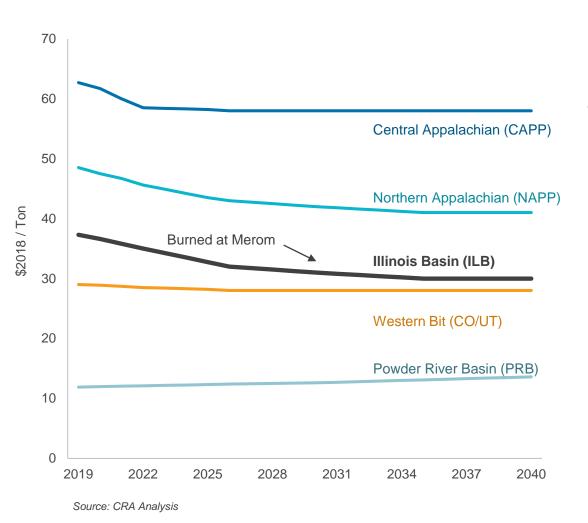
CRA's approach to forecasting coal prices

- Coal forecasting process assesses the future supply and demand balance for the U.S. coal market:
 - Macroeconomic drivers, including domestic and international demand
 - Microeconomic drivers, including trends in mining costs and production trends
- Includes consideration of electric and gas market feedbacks





Coal price forecast



Comments

- Flatter prices reflect reduced demand offset by increased production cost
- Exports grow from current levels, but not enough to offset lost domestic demand for steam coal



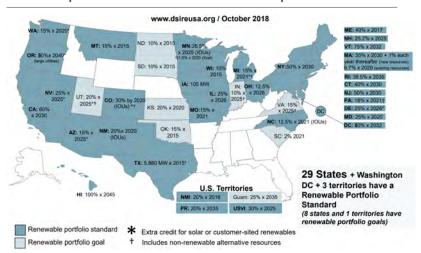
Considerations in CO2 allowance price forecasting

- Actions targeting CO2 emissions are emerging at the state, federal, and international level
- The generation sector is a likely target for CO2 reduction requirements

Two regional CO2 markets in the US today



Widespread state renewable requirements

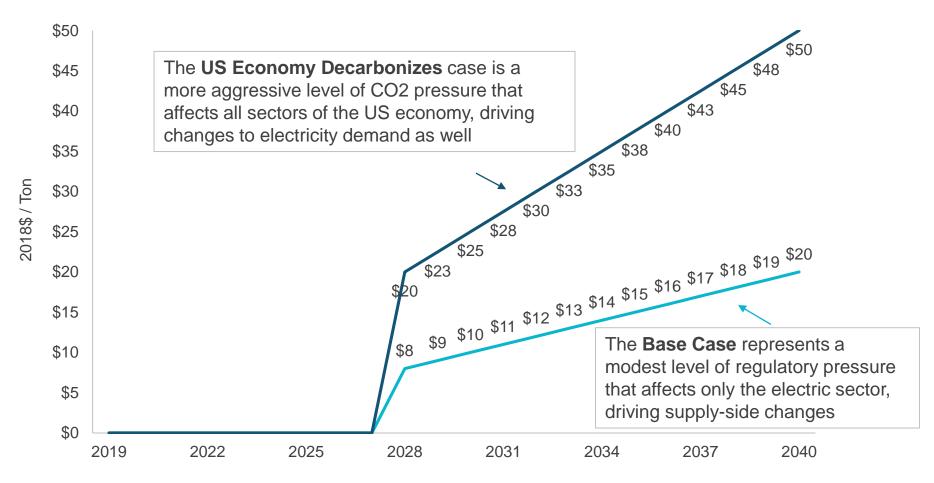


Endangerment finding requires EPA to curb emissions



- EPA has set New Source Performance Standards (NSPS) for new or modified sources under the Clean Air Act
- EPA has recently finalized the Affordable Clean Energy Rule, an emissions standards for existing sources that replaces the Clean Power Plan

CO2 allowance price forecast



Source: CRA Analysis



Agenda

May 13 Board Follow Up

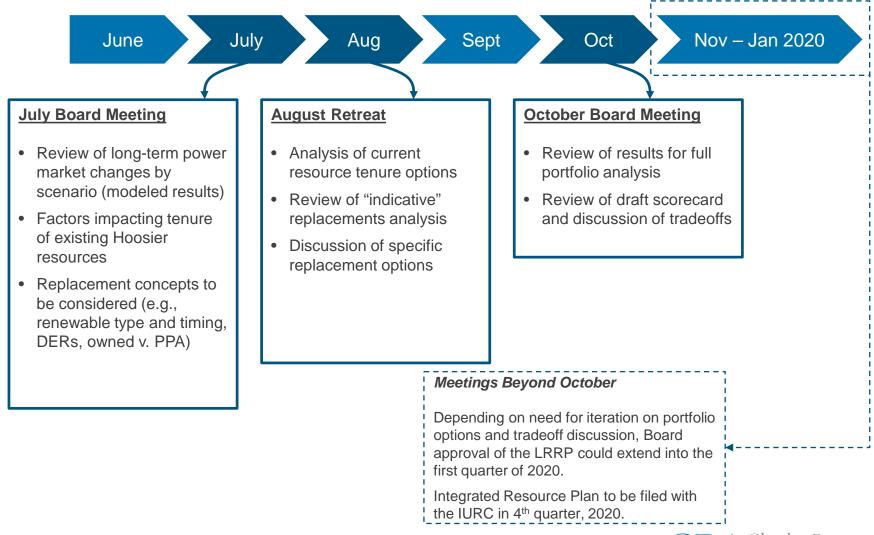
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LRRP schedule for upcoming Board meetings



Agenda

May 13 Board Follow Up

LRRP Schedule

Report on MISO Market Simulations

Early Retirement Analysis



Analytical framework

Scenario Concepts Modeling Assumptions: Load, **Outputs** Fuel Prices, Tech Costs, Etc. MISO Market Simulation Market Prices – energy, capacity, **Outputs** ancillary services Hoosier Portfolio Simulation Rate impact, portfolio attributes, **Outputs** risk analysis Scorecard

Focus of Today's Discussion

The price forecasts for each scenario that will be used in the Hoosier portfolio simulation

Focus for August +

Comparison of portfolios when evaluated against each scenario – includes early retirement analysis, resource additions, etc.



Hoosier market scenarios



Base Case

 The MISO market continues to evolve based on the current outlook for load growth, commodity prices, technology development, and regulatory pressure



Stagnating Economy

 Decline in economic outlook relieves regulatory pressure and results in a low load growth environment and fewer coal retirements



US Economy Decarbonizes

 A national cap on CO2 emissions affects all sectors of the US economy, negatively affecting fossil generation and changing end-use demand patterns;



Customers in Control

 Widespread procurement of renewable energy by large C&I customers reduces demand for central station power and impacts load shape



Challenged Gas Economy

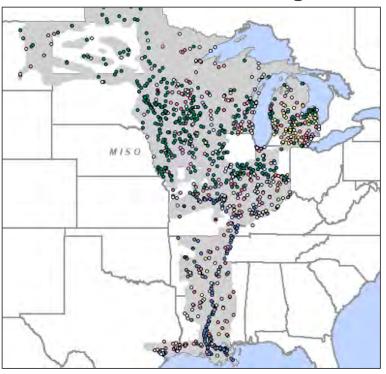
 Restrictions on gas resource and infrastructure expansion result in high commodity prices for natural gas and reduced reliability of gas-fired units



MISO market modeling

CRA ran each scenario through Aurora to simulate how demand would be met by power supply in the MISO market

Location of MISO Generating Units



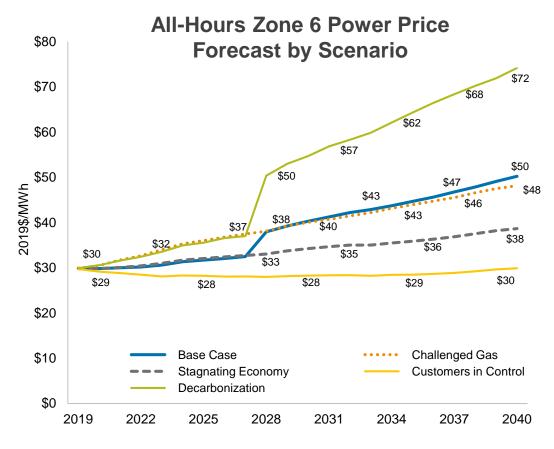
AURORA Electric Forecasting Model

- Hourly chronological dispatch of supply to meet demand in MISO, and beyond
- Detailed representation of load, generating sources, and transmission constraints across zones
- "Solves" system long term to identify least cost retirements, additions, upgrades
- Key outputs of modeling: energy prices, capacity prices



MISO zone 6 (IN) prices by scenario

The power price forecasts produced for each of the scenarios reflect the differences between the cases



Source: CRA Analysis

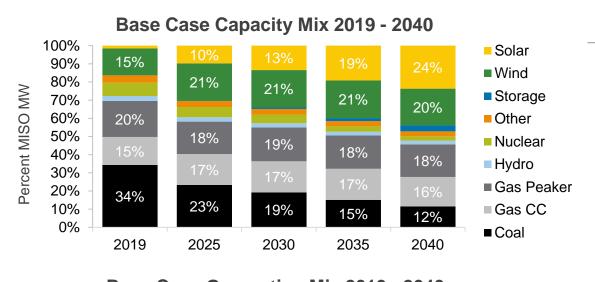
Comments

- Scenarios provide broad spread of power price outcomes around the Base Case
- Base Case gradually increases with gas prices until carbon policy emerges in 2028
- Customers in Control shows the lowest power prices driven by low gas and high renewable penetration
- US Economy Decarbonizes results in highest prices due to high level of CO₂ pressure and high gas price view



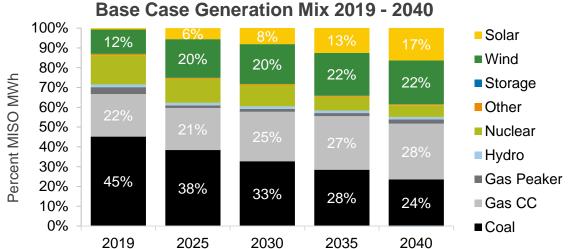
Capacity and generation mix – base case

The base case sees a significant shift in the capacity mix



Comments

- Wind and solar grow significantly over the period
- Natural gas capacity grows as coal and nuclear resources retire



- Market generation mix mirrors capacity changes
- Lost coal and nuclear generation replaced by renewables, primarily
- Wind & solar comprise 40% of market generation by 2040



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Rationale for evaluating early retirements

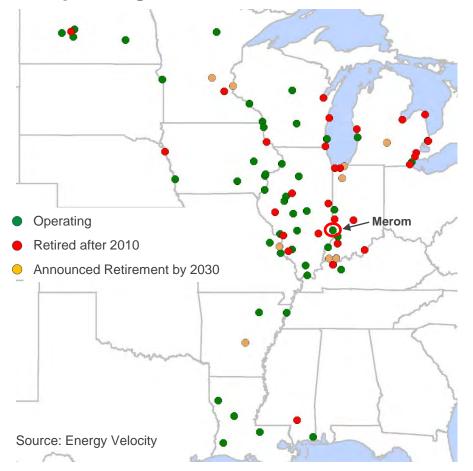
- Other utilities retiring coal and older natural gas-fired resources
- The cost of alternative technologies has fallen significantly
- Short term additions of new efficient gas and renewables may put price pressure on older combined cycle gas units
- Flexibility to take advantage of emerging technologies like storage
- Potential for a more renewable, diverse, and flexible portfolio

Note: The analysis will consider that some plant costs are sunk and will need to be recovered even when the plant is retired



Coal units in MISO – operating and retired

Location of Coal Units in MISO Operating, Retired, Announced Retirement



Comments

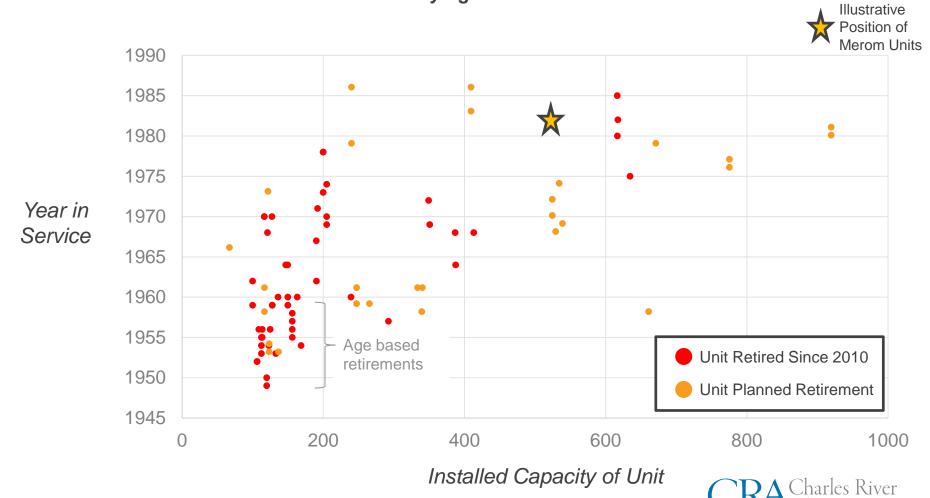
- Since 2010, approximately 10% of coal-fired capacity has been retired in MISO*
 - 52 units total
 - Smaller units: 210 MW ave.
 - Most due to environmental compliance considerations
- Approximately 15% of remaining capacity has been announced for retirement in the next 10 years
 - 28 units total
 - Unit size: 420 MW ave.

*Greater than >100 MW



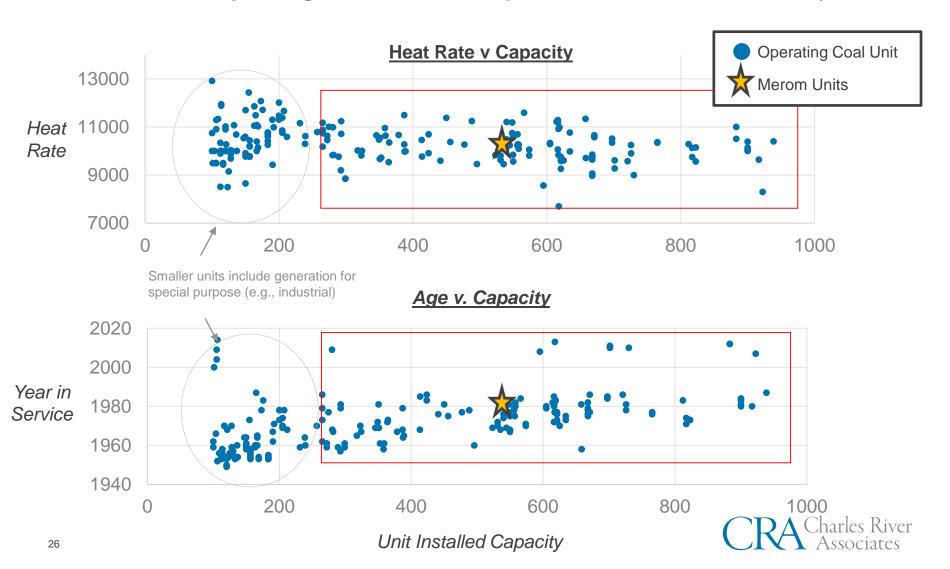
Recent and planned coal unit retirements

Comparison of MISO Coal Units Retired 2010-2018 and MISO Coal Units Announced for Retirement By Age and Size of Unit



Merom relative to other units – efficiency and age

MISO Operating Coal-Fired Plants (Not Announced for Retirement)



Early retirement dates for LRRP modeling

Merom Early Retirement Alternatives

- 2023 is the earliest plausible retirement year
 - Significant work is required to close the units and arrange for replacement capacity
- 2028 market conditions may worsen for Merom
 - By 2028 MISO market conditions (e.g., prices) across the LRRP scenarios have separated meaningfully, which likely impacts Merom economics
- 2033 is the year that Merom will be fully depreciated
 - This is a natural decision point with respect to further operating the facility

Holland Early Retirement Alternative

 Early retirement of Holland will also be considered as part of the "everything on the table" approach to LRRP development



Early retirement plan combinations

Case	Concept	Units	2023 2026 2028 2033
0	No Early	Merom 1	
	Retirement	Merom 2	
	Neth ement	Holland	
	Merom Retires	Merom 1	Retired
1	End of Book	Merom 2	Retired
	LIIG OF BOOK	Holland	
	Merom EoB,	Merom 1	Retired
2	Holland Early	Merom 2	Retired
		Holland	Retired
3	Merom 1 & 2 Retire 2023	Merom 1	Retired
		Merom 2	Retired
	Trotti o 2020	Holland	
	First Possible	Merom 1	Retired
4	Retirement	Merom 2	Retired
	- Troth official	Holland	Retired
	Mixed Late	Merom 1	Retired
5	Merom Retirement	Merom 2	Retired
		Holland	
6	Merom 1 & 2	Merom 1	Retired
	Retire 2028	Merom 2	Retired
		Holland	
7	Mixed Early	Merom 1	Retired
	Merom Retirement	Merom 2	Retired
		Holland	

Bookend early Merom retirement with and without Holland

Test impact of alternate Merom retirement dates



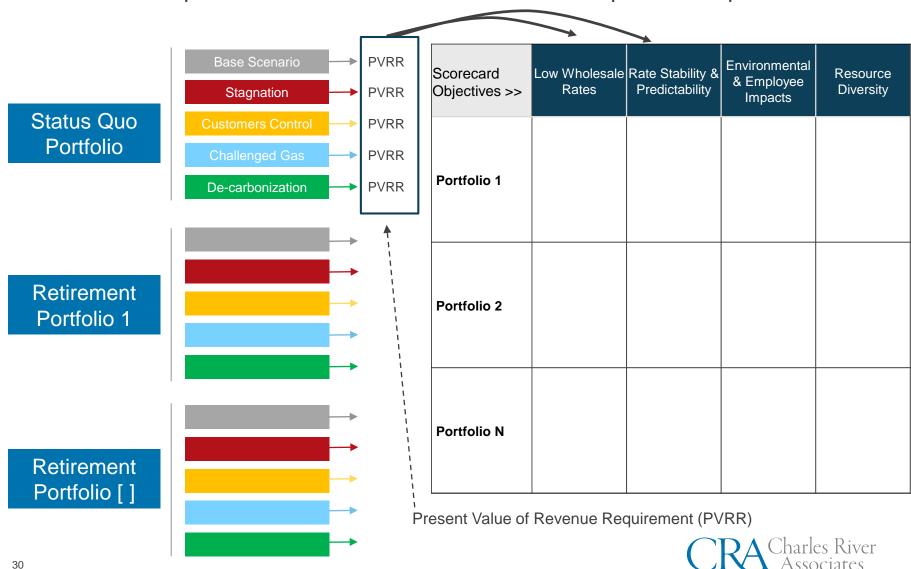
Replacement options

- The current stage of the LRRP is focused on whether earlier retirement of Merom or Holland makes sense
- We will use an "indicative" set of replacements to test the alternative retirement combinations
 - Indicative replacements reflect lower cost options selected during the MISO market simulation – e.g., what was chosen to replace coal
- A detailed analysis of the type, size, and timing of replacements will follow once potential retirement approaches are identified
 - Examples: sizing of renewables v gas, central v distributed, owned v PPA



Scorecard development

We will develop a scorecard for each of the retirement portfolios options



Long Range Resource Plan

Early Retirement Screening

August 19, 2019





Supply Portfolio



Hoosier Energy will actively manage its current and future supply portfolio to provide reliable and affordable energy emphasizing a diversified portfolio, including traditional and alternative resources.

Strategic Considerations

- · Emphasis on clear plans and options/contingencies for Merom
- Importance of a diversified portfolio (technologies, fuels, geographies, ownership/PPAs, etc.)
- Understanding of dispatch flexibility in changing markets
- Looking to the future with emerging renewable and other distributed technologies (e.g., battery storage)

Board Oversight - Methods of Monitoring Progress

- Consistent reporting of other G&T portfolios (what, how is it changing, and why)
- Ensure Integrated Resource Plan and Long Range Resource Plan clearly investigate relevant aspects of a diversified portfolio with input from all stakeholders (Board, Managers and Hoosier staff)

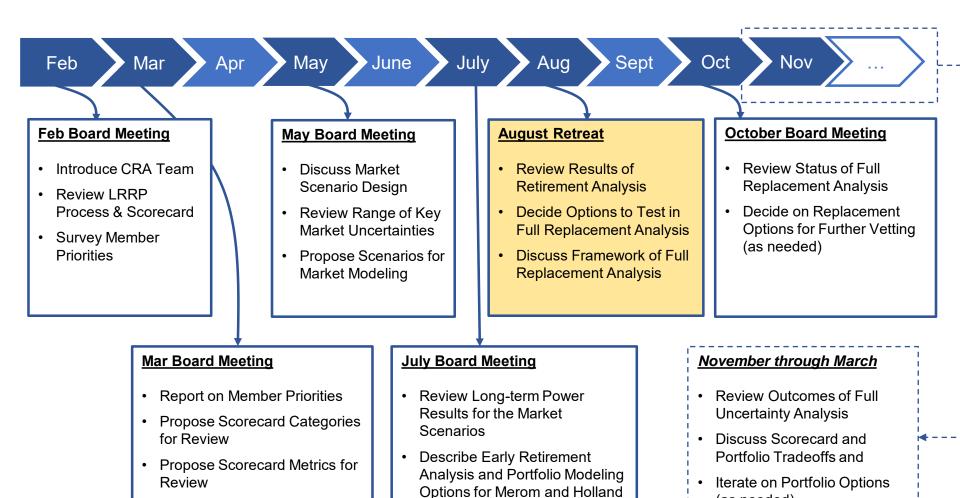


Average Electricity Price 2018 (\$/MWH)





LRRP Schedule





(as needed)

List of Scorecard Factors

Stability Stability	Construction of New Resources	Operation of Portfolio Resources
Customer Procurement Flexibility	Employee Impact	Deployment of Emerging Technologies
Resource Location	Resource Diversity	Sustainability of the Portfolio
Ownership of Power Supply Resources	Wholesale Rates	Development of Demand- Side Resources



The Full Scorecard Will be Used in our Portfolio Analysis

Alternative resource portfolios will be compared on how well they meet objectives for low and stable rates, resource diversity, and sustainability

	Low Wholesale Rates		Rate	Rate Stability P		Predictability S		Sustainability of Portfolio		Resource Diversity			Employee Impact	
	Base 5-Year Rate	Base 10-Year Rate	Base 20-Year Rate	20-Year Range	20-Year Max	25th & 75th Percentile Range	NPV of Costs - 95th Percentile	Total Fleet Emissions	Fleet Water Consumed	Fleet Waste Produced	Portfolio Generation by Tech		Ratio Owned to Contracted	
Portfolio	\$/MWh	\$/MWh	\$/MWh	\$/MWh	\$/MWh	%+ and %-	\$/MWh	MMTons CO2e	MM Gallons	Tons	% by Tech	% by Tech	%	Rating
Portfolio 1														
Portfolio 2	*				1				*				↑	
Portfolio 3														
				/	/				\	<u> </u>				

Early Retirement Screening metrics ensure Hoosier captures the most savings possible from any early unit retirements The Full Early Retirement / Replacement
Analysis will introduce data on the additional
objectives affected by more diverse set of
new resource choices



Scenarios Evaluated



Base Case

 The MISO market continues to evolve based on the current outlook for load growth, commodity prices, technology development, and regulatory pressure



Flat Gas

• Base case sensitivity where natural gas stays flat according to market futures prices and no carbon policy is enacted



Stagnating Economy

 Decline in economic outlook relieves regulatory pressure and results in a low load growth environment and fewer coal retirements



US Economy Decarbonizes

 A national cap on CO2 emissions affects all sectors of the US economy, negatively affecting fossil generation and changing end-use demand patterns



Customers in Control

 Widespread procurement of renewable energy by large C&I customers reduces demand for central station power and impacts load shape



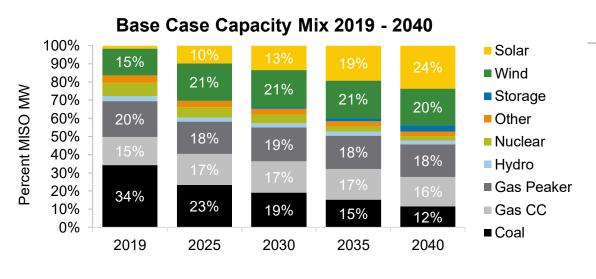
Challenged Gas Economy

 Restrictions on gas resource and infrastructure expansion result in high commodity prices for natural gas and reduced reliability of gas-fired units



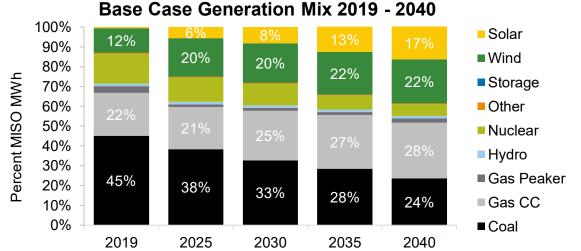
MISO capacity and generation mix – base case

The base case sees a significant shift in the capacity mix



Comments

- Wind and solar grow significantly over the period
- Natural gas capacity grows as coal and nuclear resources retire



- Market generation mix mirrors capacity changes
- Lost coal and nuclear generation replaced by renewables, primarily
- Wind & solar comprise 40% of market generation by 2040



Portfolio Decisions Evaluated

Concept	Units	2023	2026	2028	2033
	Merom 1				
Current Portfolio	Merom 2				
	Holland				
	Merom 1	Retired			
Merom 2023	Merom 2	Retired			
	Holland				
	Merom 1	Retired			
Merom 2023-2028	Merom 2			Retired	
	Holland				
	Merom 1			Retired	
Merom 2028	Merom 2			Retired	
	Holland				
	Merom 1			Retired	
Merom 2028-2033	Merom 2				Retired
	Holland				
	Merom 1				Retired
Merom 2033	Merom 2				Retired
	Holland				
Merom 2023,	Merom 1	Retired			
Holland 2026	Merom 2	Retired			
Tionana 2020	Holland		Retired		
Merom 2033,	Merom 1				Retired
Holland 2026	Merom 2				Retired
Tionana 2020	Holland		Retired		

^{*}Units retire on 5/31 of given year, consistent with MISO capacity planning timeline

Objective

Establish baseline for comparison

Test impact of different Merom retirement dates

Layer in Holland retirement



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Objectives

Key Findings of Early Retirement Screening

The Hoosier Portfolio Today

Modeling Approach and Scorecard Template

Early Retirement Screening Results

Conclusions and Next Steps



Forum Objectives

- Summarize indicative portfolio approach to evaluating early retirement options at Merom and Holland
- Share results and insights of early retirement screening of Merom and Holland
- Inform selection of retirement concepts for future analysis



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Key Observations and Findings

- Retiring both Merom units in 2023 is likely to provide significant savings versus retaining the units through 2040
- Retiring Merom in 2023 is better than a delayed retirement pathway
- Potential savings associated with a Holland retirement are less significant and are dependent on Hoosier resource generating more energy for market sales than members consume
- Merom can look attractive when at least two of the following three market factors prevail:
 - No carbon regulation or carbon pressure
 - Natural gas prices higher than \$4/MMBtu (in real \$)
 - 30% higher than expected costs for new wind, solar, and storage resources



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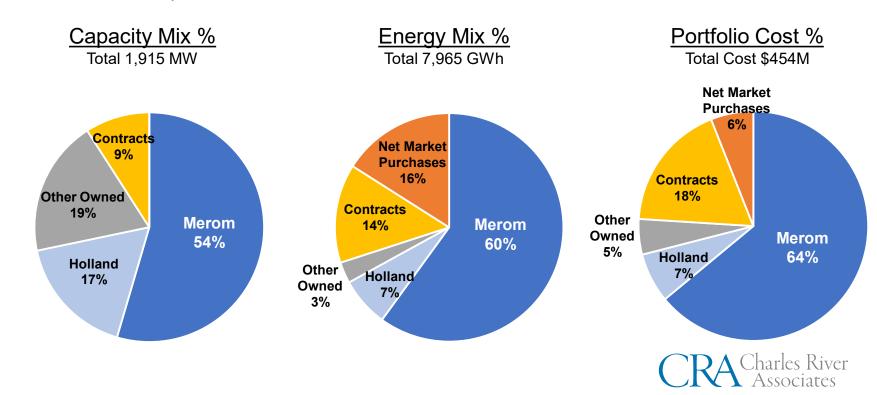
Early Retirement Screening Results

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The Hoosier Portfolio Today

- Merom represents over half of Hoosier's capacity, and nearly two-thirds of Hoosier's energy and costs.
- Holland provides very little energy to the portfolio, but is a significant capacity resource and accounts for only 7% of Hoosier's costs. The gas peakers also provide more capacity value than energy value.
- Contracts and net market purchases provide one-third of the portfolio's energy and account for a quarter of the cost.



Characteristics of Merom & Holland

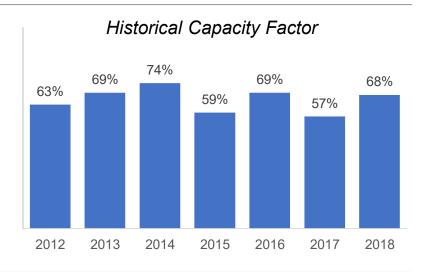
Merom

100% Ownership

Owned Capacity: 1,080 MW

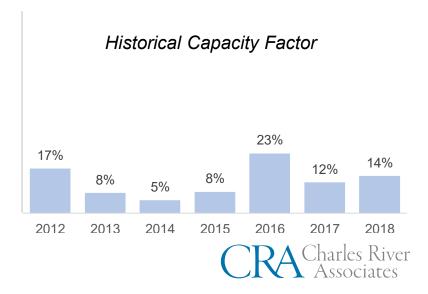
Age: 37 years

2019 average MISO offer cost: \$26/MWh



Holland

- 50% Ownership
- Owned Capacity: 351 MW
- Age: 17 years
- 2019 average MISO offer cost: \$28/MWh



Rationale for Early Retirement Screening

- Other utilities retiring coal and older natural gas resources
- The cost of alternative technologies has fallen significantly
- Potential for future carbon pressure and additional environmental regulation
- Short term additions of new efficient gas and renewables may put price pressure on older NGCCs
- Flexibility to take advantage of emerging technologies like storage
- Potential for a more renewable, diverse, and flexible portfolio that provides savings to current portfolio with less overall risk



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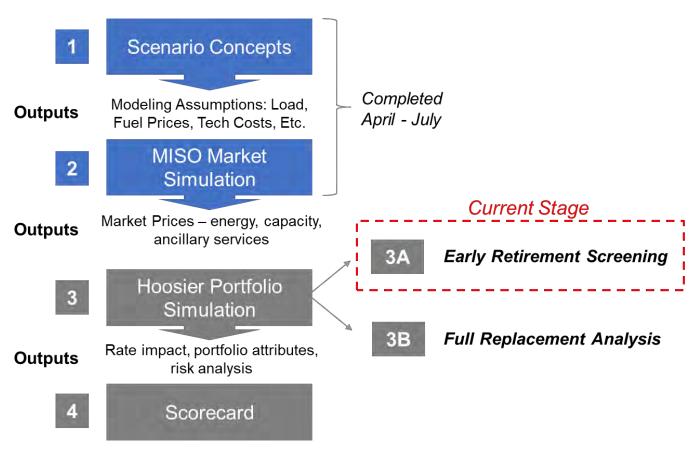
Conclusions and Next Steps



Analytical Framework

The Board is not making a decision today about retiring assets early

Focus is on identifying whether an early retirement of Merom or Holland should be considered further based on initial screening results





Retirements Screening Scorecard: Key Focus Areas

The Retirement Screening Scorecard includes a subset of objectives from the larger LRRP scorecard that are relevant for this screening stage





Portfolios Evaluated in the Early Retirements Screening

Concept	Units	2023	2026	2028	2033
•	Merom 1				
Current Portfolio	Merom 2				
	Holland				
	Merom 1	Retired			
Merom 2023	Merom 2	Retired			
	Holland				
	Merom 1	Retired			
Merom 2023-2028	Merom 2			Retired	
	Holland				
	Merom 1			Retired	
Merom 2028	Merom 2			Retired	
	Holland				
	Merom 1			Retired	
Merom 2028-2033	Merom 2				Retired
	Holland				
	Merom 1				Retired
Merom 2033	Merom 2				Retired
	Holland				
Merom 2023,	Merom 1	Retired			
Holland 2026	Merom 2	Retired			
	Holland		Retired		
Merom 2033,	Merom 1				Retired
Holland 2026	Merom 2				Retired
Tionana 2020	Holland		Retired		

^{*}Units retire on 5/31 of given year, consistent with MISO capacity planning timeline

Objective

Establish baseline for comparison

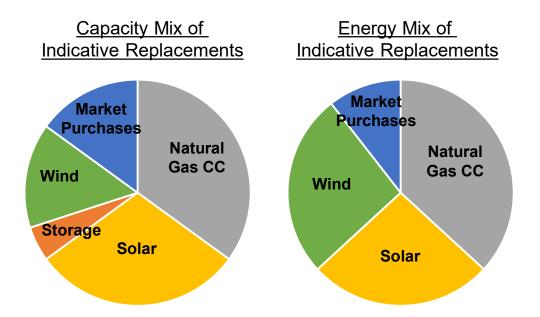
Test impact of different Merom retirement dates

Layer in Holland retirement



Replacement Resources Used in the Retirement Screening

- A set of cost-effective "indicative replacements" were identified for testing the viability of an early retirement at Merom or Holland
- Indicative replacements are a diverse mix of gas CC, solar, storage, and wind based on MISO long-term capacity expansion and recent Indiana IRP filings
- Indicative portfolios rely on short term bilateral capacity purchases and small net energy purchases from MISO to balance portfolios at lowest cost

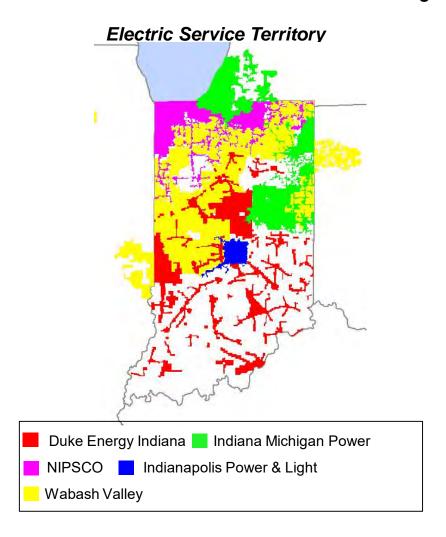


Pricing and costs of new resources are benchmarked to public announcements and unsolicited term sheets received by Hoosier



Recent Plans from MISO Neighbors Show Similar Mix

Recent IRPs in Indiana (and other MISO states) have shown utilities replacing coal with the resources included in the indicative set: gas, solar, and wind.



Utility	Resource Mix - 2018	Resource Mix - 2038
Indiana Michigan Power		
NIPSCO		
Duke Energy Indiana		
Wabash Valley*		
Indianapolis Power & Light		IRP in progress, significant coal retirements expected
Coal Natural Gas	Solar Nuclear	Hydro Wind Other





Scenarios Represent a Range of Possible Futures

Base Case



- Expected view of the world
- (1) Gas prices rise gradually (\$4 in real\$ by 2030, close to \$5 by 2040)
 (2) Moderate CO₂ policy in 2028

Flat Gas



- "Status quo" sensitivity
- (1) Flat gas prices close to current levels (below \$3), (2) No carbon price

Stagnating Economy



- Decline in economic outlook
- (1) Lower load growth, (2) Lower coal retirements; (3) No CO₂ price; (4) Higher solar, wind, and storage costs

Decarbonization



- CO₂ emission cap, more EVs
- (1) Higher CO₂ prices; (2) Higher gas prices; (3) Lower renew and storage costs; (4) No nuclear retirements

Customers in Control



- High C&I procurement of renewables
- (1) Lower gas prices; (2) Lower solar costs; (3) No CO₂ price; (4) Higher reserve margin; (5) Lower C&I load

Challenged Gas



- Restrictions on gas growth and reliability
- (1) Higher gas prices (\$4 in real\$ by 2023, close to \$6.5 by 2040)(2) No carbon price



Full Scorecard Used in Subsequent Stage

Alternative resource portfolios will be compared on how well they meet objectives for low and stable rates, resource diversity, and sustainability

	Low Wholesale Rates Rate Stabili		Stability	Predictability		Sustainability of Portfolio		Resource Diversity			Employee Impact			
	Base 5-Year Rate	Base 10-Year Rate	Base 20-Year Rate	20-Year Range	20-Year Max	25th & 75th Percentile Range	NPV of Costs - 95th Percentile	Total Fleet Emissions		Fleet Waste Produced	Portfolio Generation by Tech		Ratio Owned to Contracted	
Portfolio	\$/MWh	\$/MWh	\$/MWh	\$/MWh	\$/MWh	%+ and %-	\$/MWh	MMTons CO2e	MM Gallons	Tons	% by Tech	% by Tech	%	Rating
Portfolio 1														
Portfolio 2	•				1				ĸ				•	
Portfolio 3														
					<u> </u>									

Early Retirement Screening metrics ensure Hoosier captures the most savings possible from any early unit retirements

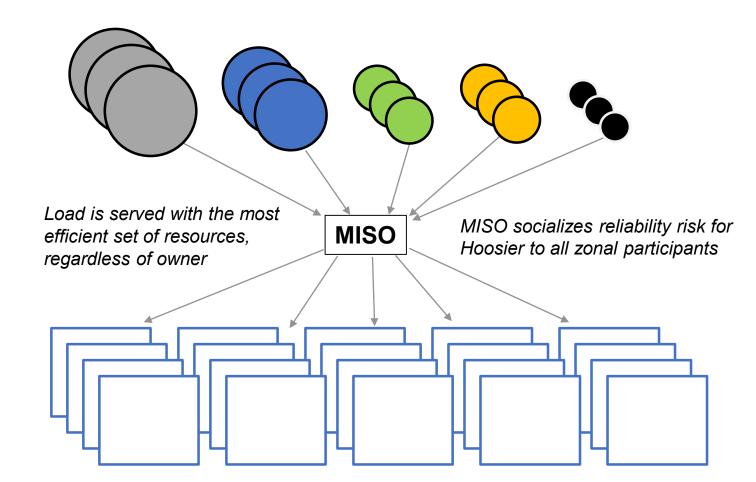
The Full Replacement Analysis will introduce data on the additional objectives affected by more diverse set of new resource choices



All Portfolio Options Assume Equivalent Reliability

MISO manages resource adequacy and grid reliability. We don't believe Hoosier's portfolio decisions impact future grid reliability.

All Generating
Units in MISO
(Includes Hoosier)



All Load Serving Entities in MISO (Includes Hoosier Coops)



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	Holland				
	Merom 1	Retired			
Merom 2023-2028	Merom 2			Retired	
	Holland				
	Merom 1			Retired	
Merom 2028	Merom 2			Retired	
	Holland				
	Merom 1			Retired	
Merom 2028-2033	Merom 2				Retired
	Holland				
	Merom 1				Retired
Merom 2033	Merom 2				Retired
	Holland				
Merom 2023,	Merom 1	Retired			
Holland 2026	Merom 2	Retired			
11011a11U ZUZO	Holland		Retired		
Morom 2022	Merom 1				Retired
Merom 2033, Holland 2026	Merom 2				Retired
11011a11u 2020	Holland		Retired		

^{*}Units retire on 5/31 of given year, consistent with MISO capacity planning timeline

Objective

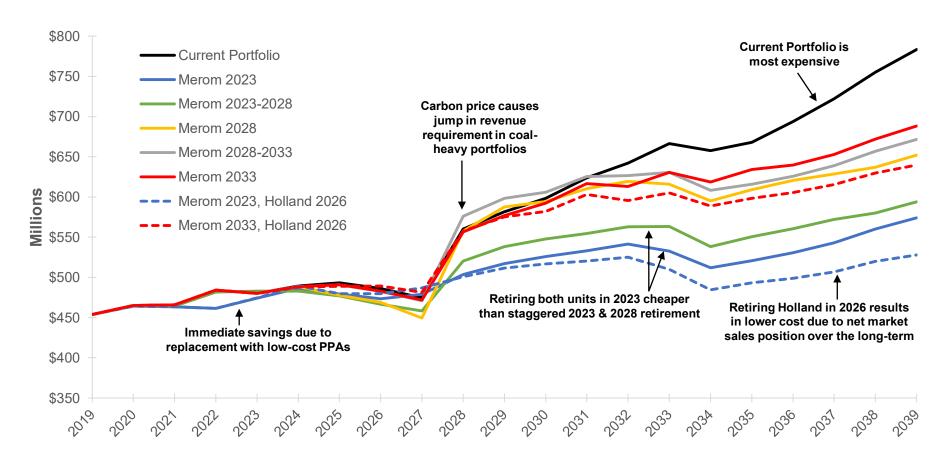
Establish baseline for comparison

Test impact of different Merom retirement dates

Layer in Holland retirement



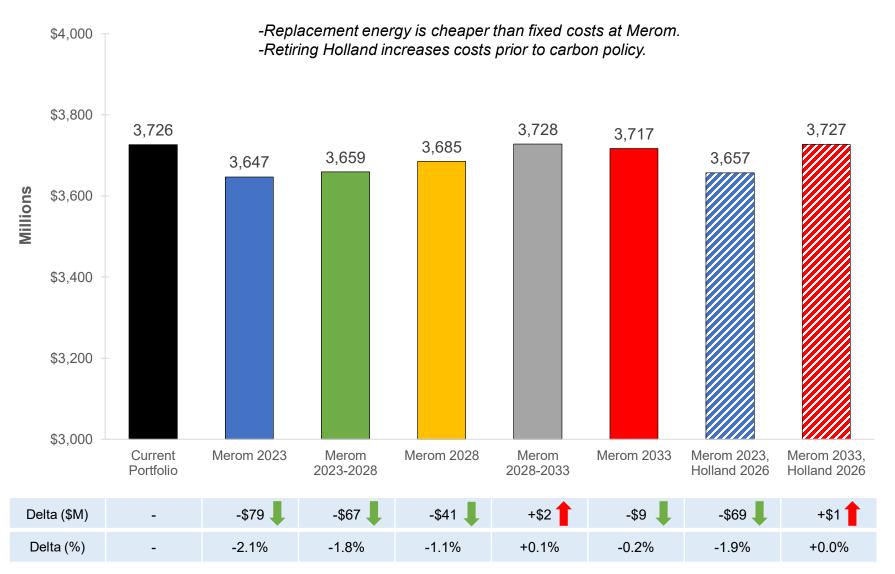
Base Case: Annual Revenue Requirement



- Revenue requirement includes all portfolio supply costs but not T&D or member service costs
- The net present value of revenue requirement ("NPVRR") is a way to distill all costs into one number to allow for meaningful comparisons

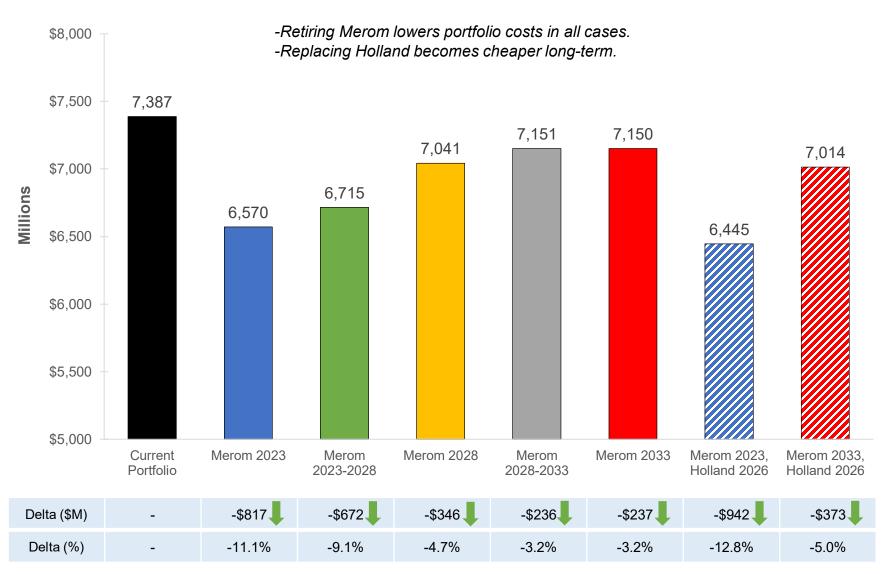


Base Case: 10-Year NPVRR





Base Case: 20-Year NPVRR



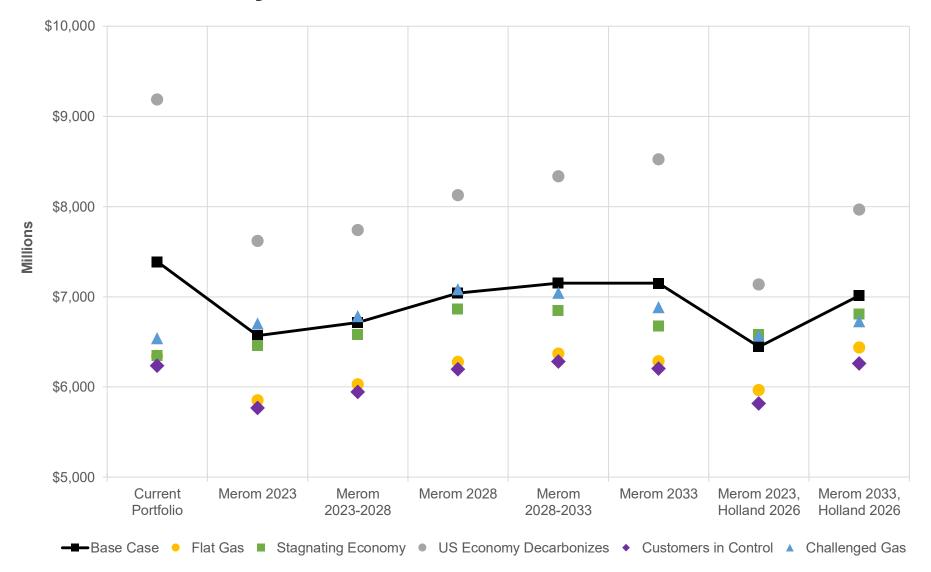


Base Case: Observations

- Early retirement of Merom in 2023 provides substantial savings versus retaining the current portfolio through the study period
- Staggered retirement of Merom units in 2023/28 also offers significant savings and potentially more operational flexibility, but this option would incur more costs at the coal plant and potentially miss the lowest-cost renewable resource opportunities
- Retiring Merom after 2028 provides more limited savings versus the current portfolio
- Early retirement of Holland offers opportunity for additional savings by swapping out low-cost capacity for low-cost energy
 - Mid-term (10-yr) costs for a Holland retirement are higher prior to projected increases in carbon and gas prices
 - This option introduces risk due to its reliance on market sales



Scenario Analysis: 20-Year NPVRR





Scenario Analysis Customer Supply Costs Table

	Base Case	Flat Gas	Stagnating Economy	US Economy Decarbonizes	Customers in Control	Challenged Gas
Current Portfolio	\$66.36	\$57.23	\$58.25	\$76.29	\$58.62	\$58.96
Merom 2023	\$59.20	\$52.88	\$59.24	\$63.96	\$54.24	\$60.42
Merom 2023-2028	\$60.49	\$54.46	\$60.37	\$64.93	\$55.88	\$61.12
Merom 2028	\$63.35	\$56.66	\$62.88	\$68.00	\$58.27	\$63.75
Merom 2028-2033	\$64.33	\$57.46	\$62.75	\$69.72	\$59.05	\$63.37
Merom 2033	\$64.31	\$56.72	\$61.19	\$71.20	\$58.32	\$61.94
Merom 2023, Holland 2026	\$58.11	\$53.88	\$60.38	\$60.18	\$54.69	\$59.23
Merom 2033, Holland 2026	\$63.13	\$58.06	\$62.41	\$66.81	\$58.86	\$60.60

Less Attractive More Attractive

^{*}Customer supply costs represent the levelized cost of generation and do not include T&D or member services costs



Scenario Analysis: Observations

- Early retirement of Merom in 2023 is lower cost than retaining the current portfolio in **4 out of the 6** scenarios
 - Merom looks attractive when at least two of the following market factors prevail: no carbon price, high gas prices, and high replacement resource costs
- Retiring Merom in 2023 is always better than a delayed retirement pathway, due to the ability to avoid capital spending at the plant and the opportunity to take advantage of low-cost renewables with tax credits
- Retiring Holland in 2026 is lower cost in 3 out of the 6 scenarios over the long-term (20-yr) and generally higher cost over the mid-term (10-yr)
 - Scenarios with low power prices make early Holland retirement unattractive (Flat Gas, Customers in Control, Stagnating Economy)



Scorecard: Early Retirement Screening

		Low Who	olesale Rates	Rate Sta	bility & Predic	tability		
D (f); 0 1	Supp	oly Cost: Bas	e Case	Annual Growth Rate	Supply Cost: Scenarios			
Portfolio Concept	5-Year	10-Year	20-Year	2019-2040	20-Year Min	20-Year Max	Range	
	\$/MWh	\$/MWh	\$/MWh	%	\$/MWh	\$/MWh	\$/MWh	
Current Portfolio	\$57.86	\$58.36	\$66.36	2.18%	\$57.23 -14%	\$76.29 +15%	\$19.06	
Merom 2023	\$57.02	\$57.14	\$59.20	0.68%	\$52.88 -11%	\$63.96 +8%	\$11.08	
Merom 2023-2028	\$57.66	\$57.34	\$60.49	0.84%	\$54.46 -10%	\$64.93 +7%	\$10.46	
Merom 2028	\$57.84	\$57.74	\$63.35	1.26%	\$56.66 -11%	\$68.00 +7%	\$11.35	
Merom 2028-2033	\$57.84	\$58.40	\$64.33	1.39%	\$57.46 -11%	\$69.72 +8%	\$12.26	
Merom 2033	\$57.84	\$58.23	\$64.31	1.51%	\$56.72 -12%	\$71.20 +11%	\$14.48	
Merom 2023, Holland 2026	\$57.09	\$57.30	\$58.11	0.26%	\$53.88 -7%	\$60.38 +4%	\$6.51	
Merom 2033, Holland 2026	\$57.83	\$58.38	\$63.13	1.14%	\$58.06 -8%	\$66.81 +6%	\$8.74	

^{*}Supply costs represent the levelized cost of generation and do not include T&D or member services costs



Agenda

Objectives

Key Findings of Early Retirement Screening

The Hoosier Portfolio Today

Modeling Approach and Scorecard Template

Early Retirement Screening Results

Conclusions and Next Steps



Conclusions

- Retiring Merom in 2023 is less costly than retaining the plant across 4 out of the 6 scenarios
- Early retirement of Merom is always lower cost than later retirement due to deferred maintenance and capital spending and the opportunity to access renewables with significant federal tax credits
- A staggered retirement in 2023 and 2028 may preserve some optionality at slightly higher cost than retirement of both units in 2023
- Retirement of Holland may provide benefit by swapping out low-cost capacity with resources that generate more energy, but this option introduces risk due to its reliance on market sales



Next Steps

- Selection of best portfolio concepts to study further in full replacement analysis
- Exploration of the tradeoffs associated with different replacement options
 - Resource type Natural gas, wind, solar, storage, market, re-powering
 - Structure ownership vs. PPA
 - Scale and location
- More robust risk analysis
 - Deeper evaluation of random market shocks (gas and power prices)
 - Assessment of energy generation risk (intermittent resource output)
 - Opportunity to stress test certain variables that are determined to be highly uncertain, such as resource costs, PPA prices, MISO capacity market changes



Scorecard: Early Retirement Screening

		Low Who	olesale Rates	Rate Stability & Predictability				
Double Comment	Supp	ly Cost: Bas	e Case	Annual Growth Rate	Supply Cost: Scenarios			
Portfolio Concept	5-Year	10-Year	20-Year	2019-2040	20-Year Min	20-Year Max	Range	
	\$/MWh	\$/MWh	\$/MWh	%	\$/MWh	\$/MWh	\$/MWh	
Current Portfolio	\$57.86	\$58.36	\$66.36	2.18%	\$57.23 -14%	\$76.29 +15%	\$19.06	
Merom 2023	\$57.02	\$57.14	\$59.20	0.68%	\$52.88 -11%	\$63.96 +8%	\$11.08	
Merom 2023-2028	\$57.66	\$57.34	\$60.49	0.84%	\$54.46 -10%	\$64.93 +7%	\$10.46	
Merom 2028	\$57.84	\$57.74	\$63.35	1.26%	\$56.66 -11%	\$68.00 +7%	\$11.35	
Merom 2028-2033	\$57.84	\$58.40	\$64.33	1.39%	\$ 57.46 -11%	\$69.72 +8%	\$12.26	
Merom 2033	\$57.84	\$58.23	\$64.31	1.51%	\$56.72 -12%	\$71.20 +11%	\$14.48	
Merom 2023, Holland 2026	\$57.09	\$57.30	\$58.11	0.26%	\$53.88 -7%	\$60.38 +4%	\$6.51	
Merom 2033, Holland 2026	\$57.83	\$58.38	\$63.13	1.14%	\$58.06 -8%	\$66.81 +6%	\$8.74	

^{*}Supply costs represent the levelized cost of generation and do not include T&D or member services costs



Less Attractive More Attractive

Breakout Groups-Two Tasks

 Hoosier staff believes the next step of the resource planning process is to "stress test" each of the four portfolio options (Current Portfolio; Merom 2023 Full Retirement; Staggered Merom Retirement 2023/2028; Merom 2023 Full Retirement and Holland 2026 Retirement)

Do you agree that these are the right group of portfolio options to look at? Why or why not?

Resource planning is complicated.

What questions do you have about the process with staff or Charles River? Are we on the right track of further work? What comments or questions do you have about the process?



Breakout Groups

Group 1 – Truman

Moderator: Bob Richhart

David Smith

Eugene Roberts

John Edwards

Doug Childs

Shannon Thom

Mark McKinney

Group 2 – Kennedy

Moderator: Chris Blunk

Jamie Meredith

John Trinkle

Jason Barnhorst

Mary Jo Thomas

Terry Jobe

Keith Mathews

Group 3 – Eisenhower

Moderator: Mike Mooney

Steve Dieterlen

Jodie Creek

Gary Waninger

Jim Turner

Daryl Donjon

Bill Schmidt

Group 4 – Nixon

Moderator: Robert Kaineg

Darin Duncan

Don Sloan

Rick Wendholt

John Sturm

David Vince

Tom Nowaskie

Group 5 – Ford

Moderator: Caleb Steiner

Janet Anthony

Jerry Pheifer

Bob Stroup

David Lett

Brett Abplanalp

Steve Seibert

Group 6 - Roosevelt

Moderator: Adam Roberts

Todd Carpenter

Larry Hosselton

Dan Schuckman

Matt Deaton

Joe Henson

James Tanneberger



APPENDIX

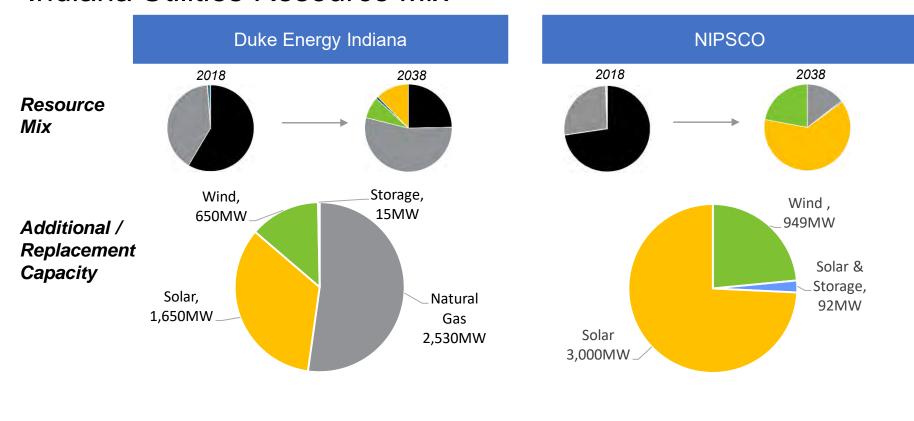


Scenario Details

Category	Driver	Base Case	Flat Gas Sensitivity	Stagnating Economy	US Economy Decarbonizes	Customers in Control	Challenged Gas Economy
Fuel Prices	Natural Gas Price	CRA Base	CRA Flat	CRA Base	CRA High	CRA Low	CRA High
	Coal Price	CRA Base	CRA Base	CRA Base	CRA Low	CRA Base	CRA Base
Load	MISO Load Growth	MTEP CFC	MTEP CFC	MTEP LFC	MTEP AFC	MTEP CFC	MISO CFC
	MISO Load Shape	MTEP Base	MTEP Base	MTEP Base	MTEP DET	MTEP Base	MTEP Base
Generator	Solar Costs	CRA Base	CRA Base	CRA High	CRA Low	CRA Low	CRA Base
Costs	Wind Costs	CRA Base	CRA Base	CRA High	CRA Low	CRA Base	CRA Base
	Battery Costs	CRA Base	CRA Base	CRA High	CRA Low	CRA Base	CRA Base
Regulatory	MISO Emissions	Base CO ₂ Price	No Carbon Price	No Carbon Price	High CO ₂ Price	No Carbon Price	No Carbon Price
Market	MISO RM	8.9% by 2024	8.9% by 2024	7.9%	8.9% by 2024	11.4% by 2024	8.9% by 2024
	Capacity Credit	PV: 50% → 30%	PV: 50% → 30%	PV: 50% → 50%	PV: 50% → 20%	PV: 50% → 20%	PV: 50% → 30% NGCC: -15%
Market Capacity	Planned Additions	Planned / Announced	Planned / Announced	Planned / Announced	Planned / Announced	15% by 2030 & 20% by 2040 C&I load served by customer resource	Planned / Announced
	Planned Retirements	Planned / Announced	Planned / Announced	Fewer Coal Retirements	No MISO Nuclear Retirements	Planned / Announced	Planned / Announced



Indiana Utilities Resource Mix



Drivers for • replacement • capacity •

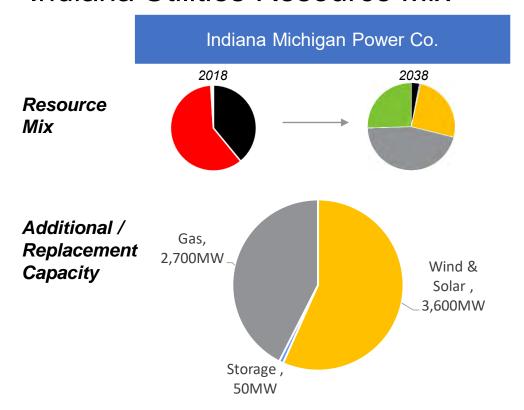
- Least cost
- Lower carbon emissions
- Greater fuel diversity with lower exposure to market risk

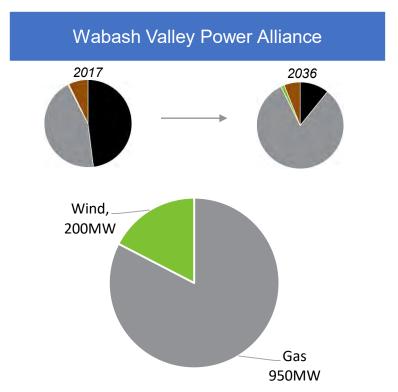


Least cost



Indiana Utilities Resource Mix



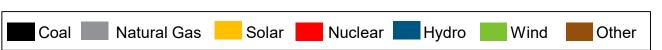


Drivers for • replacement •

Least cost

Greater resource diversity

capacity



Least cost



Indiana Utilities Resource Mix

Indianapolis Power & Light Co.

Resource Mix



Additional / Replacement Capacity

- Currently in the middle of 2019 IRP process
- Scenarios being considered at the moment have different accelerated timelines for Petersburg coal plant retirement
- Different scenarios are driven by considerations on cost and attaining lower carbon emissions
- Replacement options have not been decided on yet and will be dependent on preferred retirement scenario

Drivers for replacement capacity





Other Resource Replacements in MISO

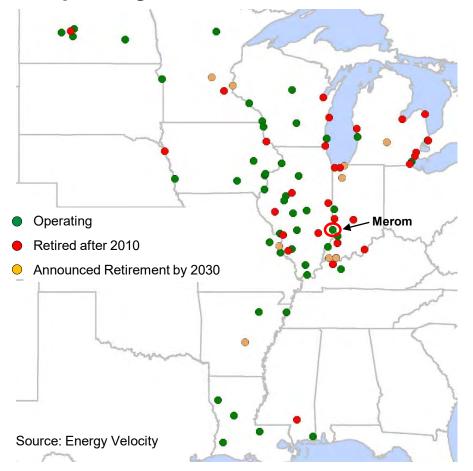
Recent IRPs from utilities across the MISO region also show a shift towards gas and renewable capacity

- DTE Energy Co. 11MW solar plus storage pilot projects, ~700MW wind, 2,500 MW solar, current construction on 1,100MW CC plant recently approved
- Consumers Energy ~55 MW wind, 3,200-5,000 MW solar
- Wisconsin utilities 730 MW of current CC construction
 - o WEC Energy Group 650 MW mix of wind and solar
 - Wisconsin Public Service 200 MW solar
 - Wisconsin Power & Light 150 MW wind
- **Xcel Northern States** 3,000MW of solar, 2,400MW of coal retirements (preserve existing gas and nuclear capacity for now)



Coal units in MISO – operating and retired

Location of Coal Units in MISO Operating, Retired, Announced Retirement



Comments

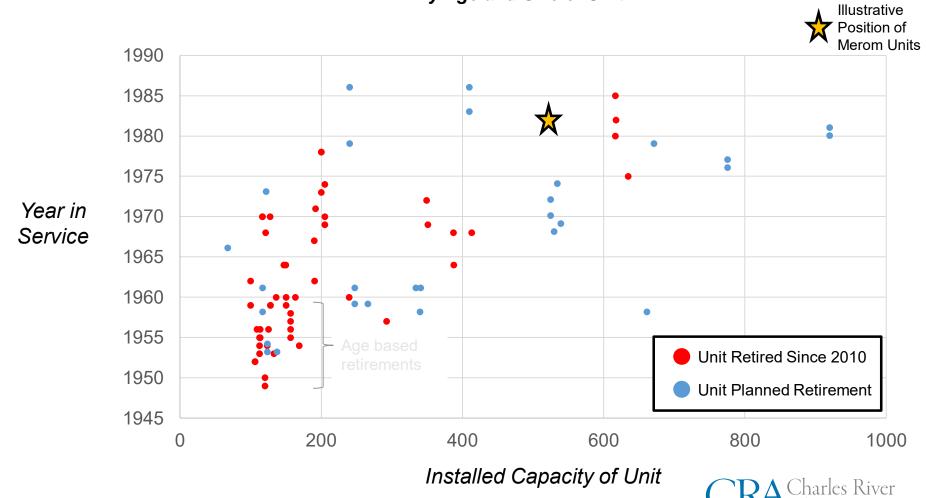
- Since 2010, approximately 10% of coal-fired capacity has been retired in MISO*
 - 52 units total
 - Smaller units: 210 MW ave.
 - Most due to environmental compliance considerations
- Approximately 15% of remaining capacity has been announced for retirement in the next 10 years
 - 28 units total
 - Unit size: 420 MW ave.

*Greater than >100 MW



Recent and planned coal unit retirements

Comparison of MISO Coal Units Retired 2010-2018 and MISO Coal Units Announced for Retirement By Age and Size of Unit



Scenarios Evaluated



Base Case

 The MISO market continues to evolve based on the current outlook for load growth, commodity prices, technology development, and regulatory pressure



Flat Gas

• Base case sensitivity where natural gas stays flat according to market futures prices and no carbon policy is enacted



Stagnating Economy

 Decline in economic outlook relieves regulatory pressure and results in a low load growth environment and fewer coal retirements



US Economy Decarbonizes

 A national cap on CO2 emissions affects all sectors of the US economy, negatively affecting fossil generation and changing end-use demand patterns



Customers in Control

 Widespread procurement of renewable energy by large C&I customers reduces demand for central station power and impacts load shape



Challenged Gas Economy

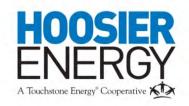
 Restrictions on gas resource and infrastructure expansion result in high commodity prices for natural gas and reduced reliability of gas-fired units



Long Range Resource Plan

Full Replacement Analysis

August 20, 2019



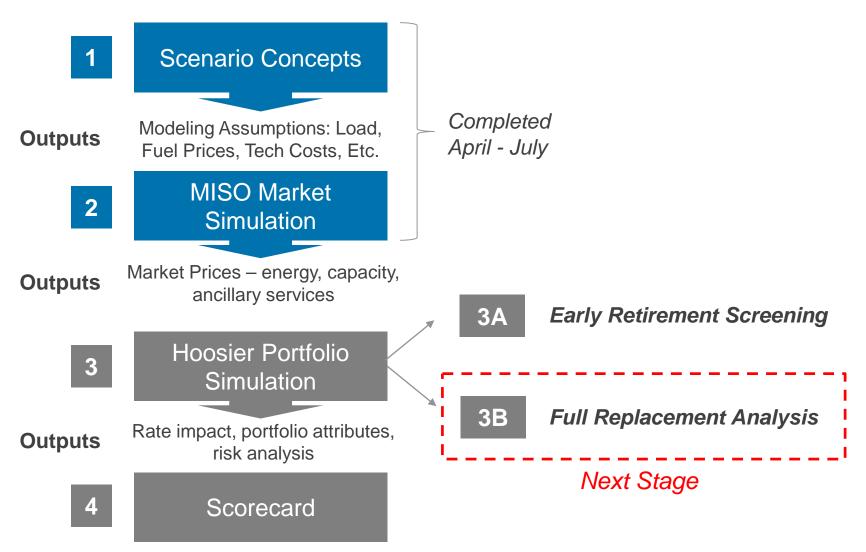


Session Objectives

- Describe the next phase of work: Examining replacement options for any long-term energy and capacity needs
- Identify the key decision elements for replacement options, such as type, timing, location
- Share important considerations for alternative portfolio construction
- Describe how we will evaluate and compare alternative portfolios



Analytical framework





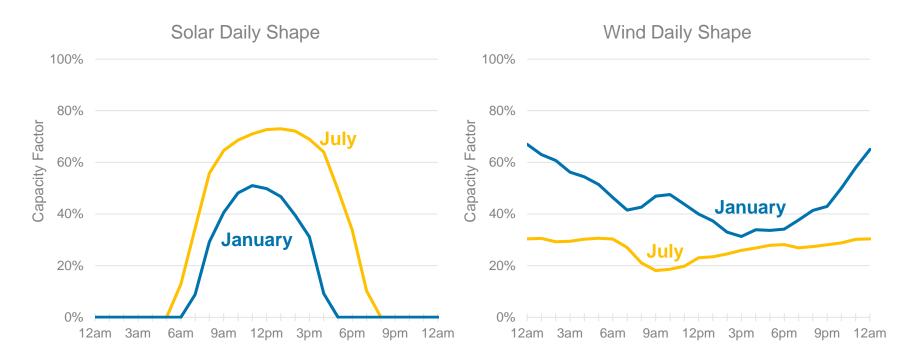
Replacement Options – Decision Elements

Many combinations of replacement options may be available for filling an identified resource gap.

1- TYPE	2- SIZE	3- LOCATION
Gas combined cycle (CC) Gas turbine Gas aero Wind Storage Hybrid Demand side mgmt Other	Could range from 50 MW to 500+ MW, depending on resource	 May impact capacity factor, MISO pricing Also, may refer to central v distributed
4- TIMING	5- OWNERSHIP V.	6- ASSET
	CONTRACTED	OPTIMIZATION

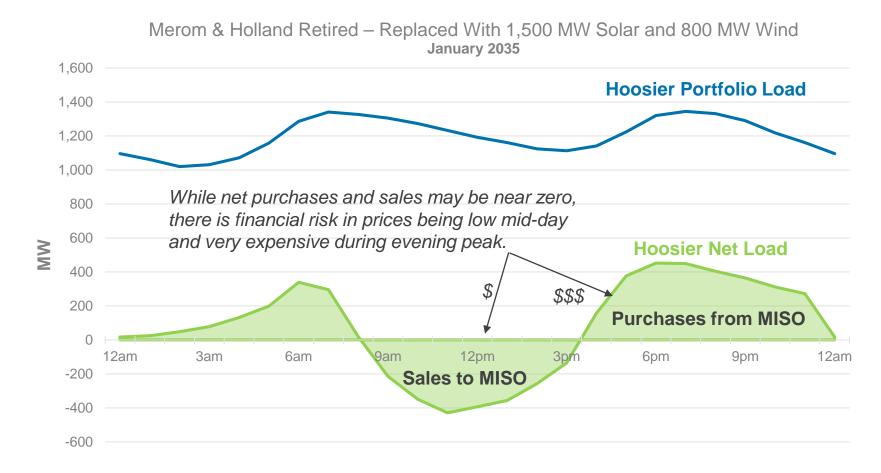


Wind and solar run on an intermittent basis and do not align perfectly with load, but can complement each other to improve portfolio performance.





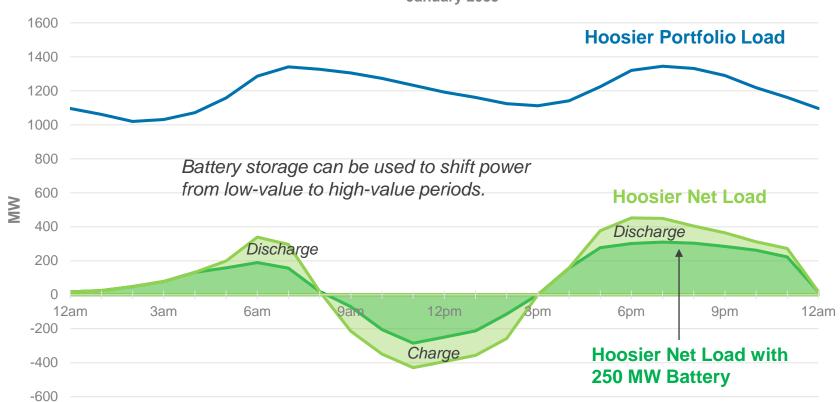
While MISO provides a liquid market for purchases and sales, Hoosier may not want to rely on market too heavily due to uncertainty in prices.





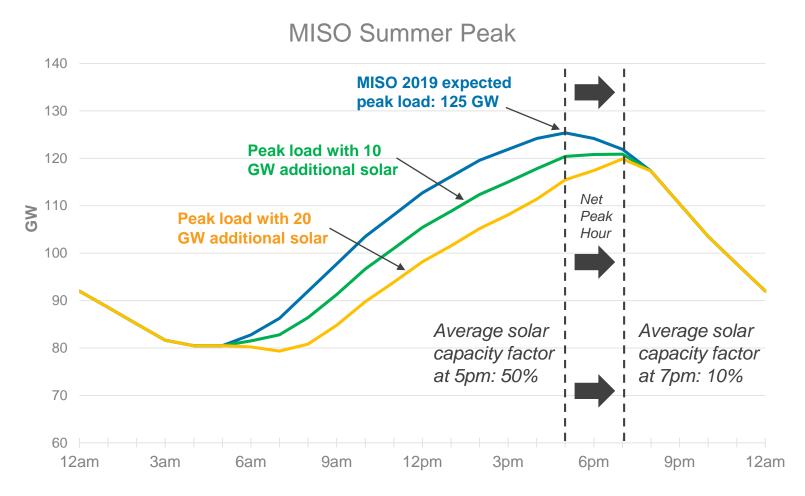
Storage may offer a solution to intermittent resource output, but there is an added cost to reducing risk. Gas peakers serve a similar purpose and can reduce exposure to high market prices.

Merom & Holland Retired – Replaced With 1,500 MW Solar and 800 MW Wind January 2035



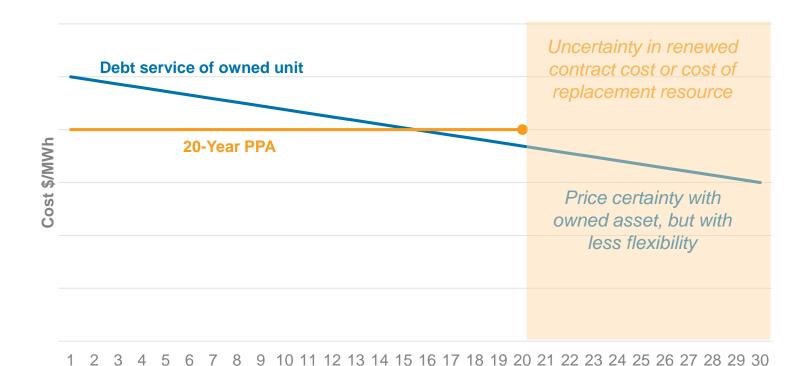


The value of intermittent capacity could change over time based on market changing conditions (e.g., solar peak credit).



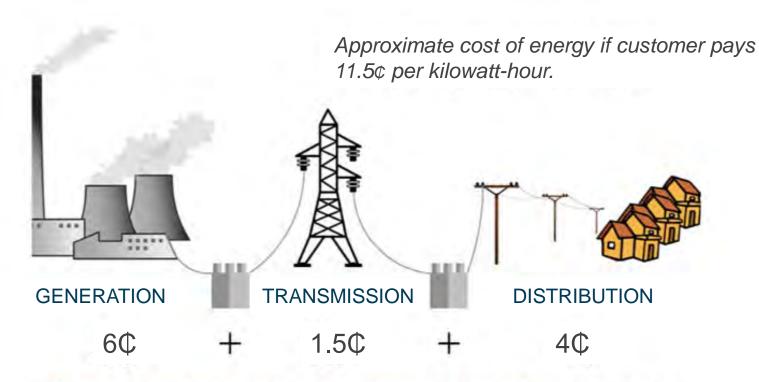


There are financial and risk tradeoffs in contracting versus ownership of new assets which will be explored.





Distributed resources could be cost competitive with central resources depending on costs they can avoid.



Energy has more value the closer it is produced to home



How Will We Decide the Right Replacement Portfolio?

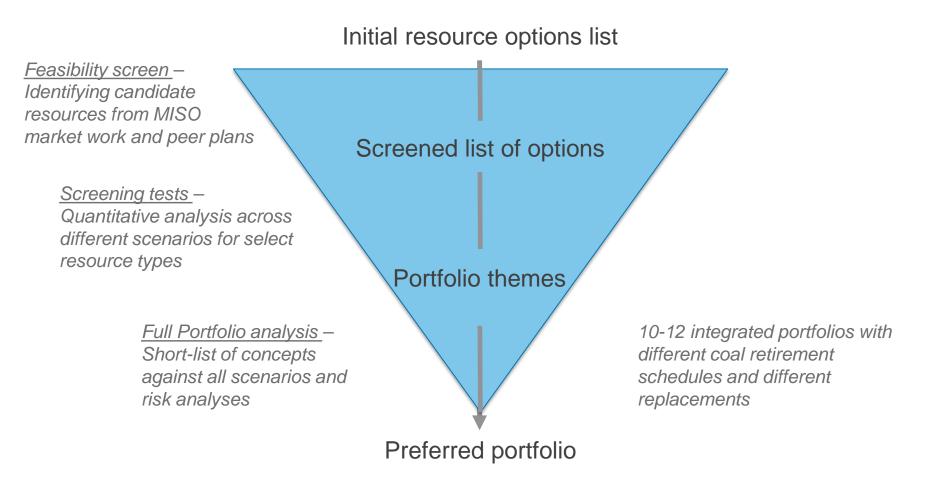
Alternative resource portfolios will be compared on how well they meet objectives for low and stable rates, resource diversity, and sustainability.

	Low Wholesale Rates		Rate Stability		& Predictability		Sustaina	Sustainability of Portfolio		Resource Diversity		Employee Impact		
	Short Term NPV of System Costs	Long Term NPV of System Costs	Growth in Customer Rates	Max NPV Under Edge Scenario	Min NPV Under Edge Scenario	75th Percentile	NPV of Costs - 95th Percentile	Total Fleet Emissions	water		Portfolio Generation by Tech		Ratio Owned to Contracted	Portfolio Rating
Portfolio	\$/MWh	\$/MWh	%	\$/MWh	\$/MWh	%+ and %-	\$/MWh	MMTons CO2e	MM Gallons	Tons	% by Tech	% by Tech	%	Rating
Portfolio 1														
Portfolio 2														
Portfolio 3														

The full retirement and replacement analysis will introduce data on the additional objectives

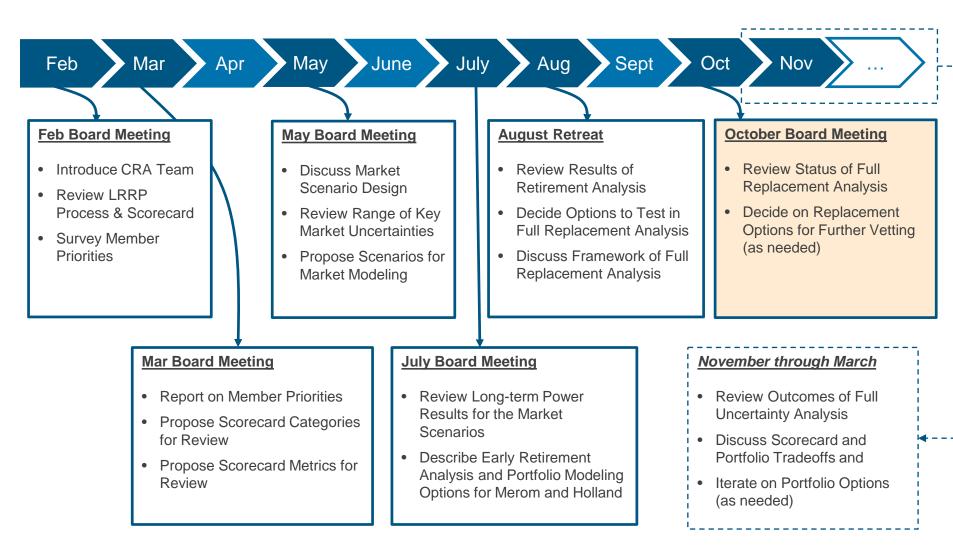


Replacement Resource Screening





LRRP Schedule





APPENDIX



Potential Thematic Portfolio Options

Themes can be developed around resource type and commitment

Shorter duration	More natural gas		More renewables		
commitments - More 15-20-yr PPAs - More short-term capacity purchases	Mostly gas (plus some renewable) power purchase agreements (PPAs)	All solar PPAs	Solar plus wind PPAs	Renewable and storage PPAs	
Longer duration commitments - Longer-term PPAs - More owned assets	Owned natural gas combined cycle/ peakers plus smaller renewables	Solar dominant	Solar plus wind	Renewables plus significant storage	
Other key resource options	Re-power Merom to Gas	Demand Side Management Options	Options -	d Energy Resource to be evaluated subsequent phases	



Long Range Resource Plan

Portfolio Analysis

November 13, 2019



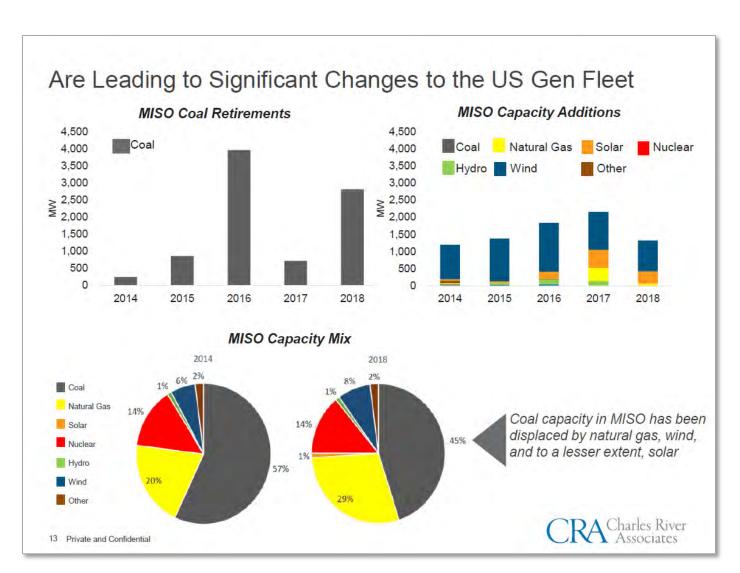


Outline

- Background
- Alternative Portfolio Development
- Portfolio Analysis and Results
- Key Takeaways and Conclusions



Industry Change and Generation Owner Response



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Benefits of a Scorecard in Resource Planning

Purpose and Elements of a Scorecard

Why Use a Scorecard?

- Helps validate and rationalize decisions
- Forces structured tradeoff discussion
- · Improves speed of decisions
- Supports approval process, no arbitrary decisions

What Makes a Good Scorecard Factor?

- Discrete
- Measurable
- Specific
- · Collectively exhaustive
- Balanced
- · Reflects utility situation

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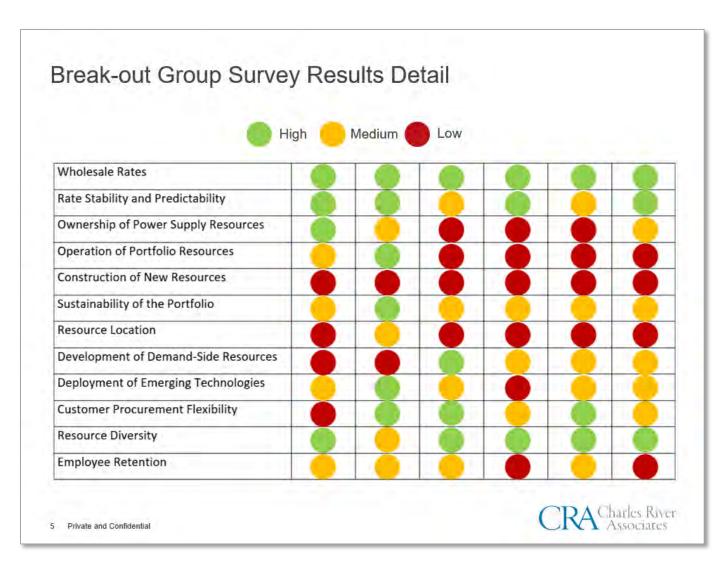
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Scorecard Survey Results Review



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Confidential

Survey results used to generate scorecard objectives

Proposed LRRP scorecard

	Low Wholesale Rates			Rate Stability & Predictability				Sustainabil ity of Portfolio	Resource Diversity		Employee Impact
	Base Case 20-Yr NPV of Supply Cost	Average 2020-2030 Supply Cost	Average 2031-2040 Supply Cost	Lowest Expected 20-Yr NPV of Supply Cost	Highest Expected 20-Yr NPV of Supply Cost	Likely Range of 20-Year Supply Costs	Worst Case of 20-Year Supply Costs	2030 Carbon Reduction from Current Portfolio (Base Case)		Maximum Unit Size	Criteria Rating (Low, High)
	\$MM	\$ / MWh	\$ / MWh	\$MM	\$MM	-SMM +SMM	\$MM	% reduction	%	MW	Rating
Current Portfolio											
Alt 1											
Alt 2											
190											

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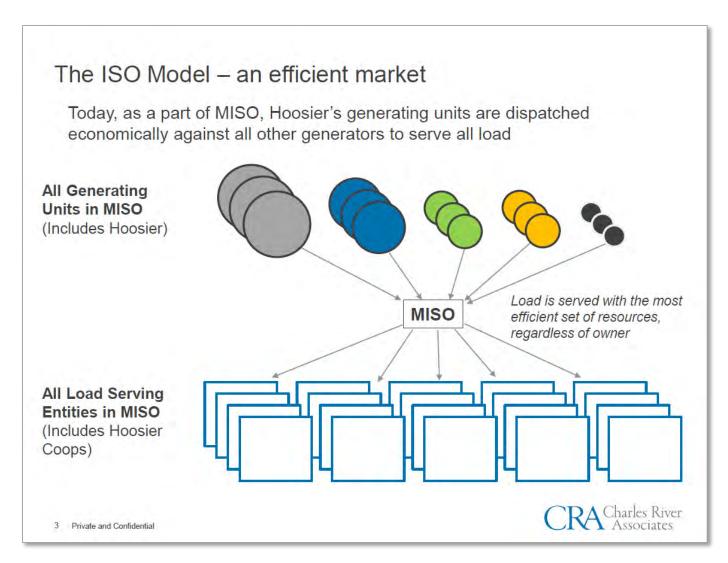
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MISO Provides Security, Efficiency



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Scenarios examine how the future might turn out

Developing Scenario Themes

- Scenarios are constructed through combinations of model "drivers"
- Generally, the major drivers of key portfolio value drivers fall within four major categories



Technology

Supply-side resource options (solar, storage, etc.)

Natural gas extraction

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Policy/ Regulation

Renewable tax incentives

Carbon regulations (national or local)

Power market design changes



Economy

Macroeconomic growth

Commodity Prices

Commercial and industrial power demand



Customer Behavior

Energy efficiency and demand side management

Distributed energy penetration

Electric vehicle growth



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Initial Set of Planning Scenarios





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Base Case

 The MISO market continues to evolve based on the current outlook for load growth, commodity prices, technology development, and regulatory pressure



Flat Gas

 Base case sensitivity where natural gas stays flat according to market futures prices and no carbon policy is enacted



Stagnating Economy

 Decline in economic outlook relieves regulatory pressure and results in a low load growth environment and fewer coal retirements



US Economy Decarbonizes

 A national cap on CO2 emissions affects all sectors of the US economy, negatively affecting fossil generation and changing end-use demand patterns



Customers in Control

 Widespread procurement of renewable energy by large C&I customers reduces demand for central station power and impacts load shape

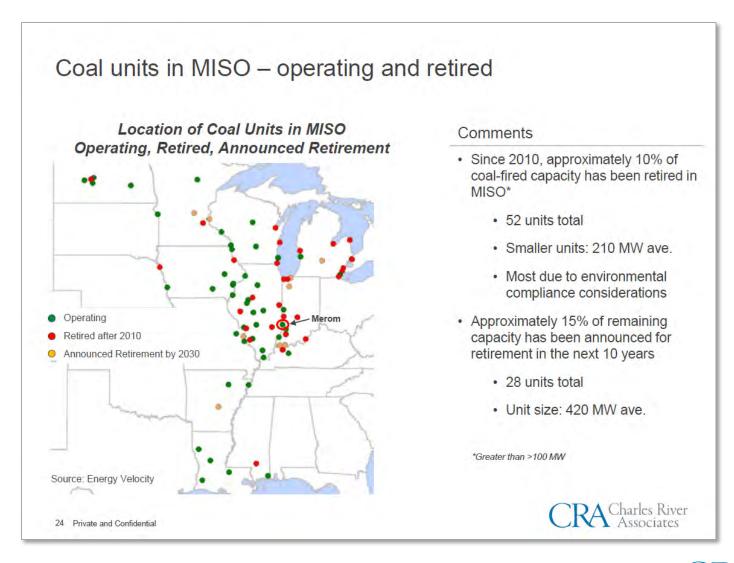


Challenged Gas Economy

Restrictions on gas resource and infrastructure expansion result in high commodity prices for natural gas and reduced reliability of gas-fired units



MISO Retirements



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Hoosier Early Retirement Combinations

Early retirement plan combinations Objective Concept Units 2023 2025 2026 2028 2033 Merom 1 Establish baseline for Current Portfolio Merom 2 comparison Holland Merom 1 Merom 2023 Merom 2 Holland Merom 1 Merom 2023-2028 Merom 2 Holland Merom 1 Merom 2025 Merom 2 Test impact of different Holland Merom 1 Merom retirement dates Merom 2028 Merom 2 Holland Merom 1 Merom 2028-2033 Merom 2 Holland Merom 1 Merom 2033 Merom 2 Holland Merom 1 Merom 2023, Merom 2 Holland 2026 Layer in Holland Holland Merom 1 retirement Merom 2033. Merom 2 Holland 2026 Holland RA Charles River Associates 28 Private and Confidential

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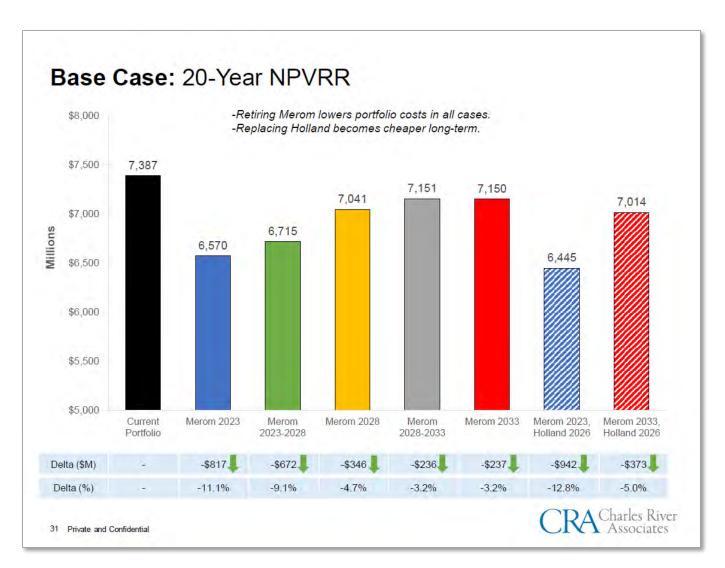
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Hoosier Early Retirement Combinations



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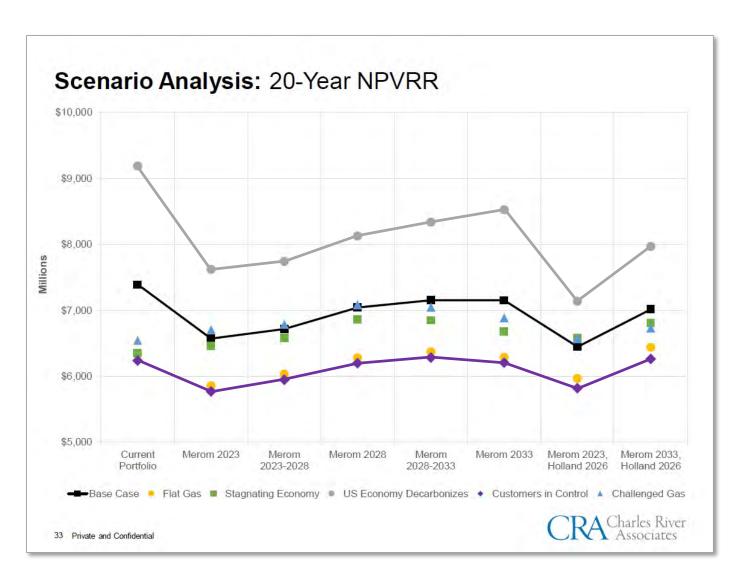
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Hoosier Early Retirement Combinations



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Changes to Retirement Options & Timing

Remove Holland Early Retirement

- Early retirement benefits of Holland don't begin to accrue until the late 2020s
 - · Can revisit as part of 2023 IRP process
- Significant portfolio changeover at the same time with Merom

Alternative to Staggered Option

- Eliminate staggered Merom retirement 2023/2028
- Replace with Merom 2025 full retirement option
- Splits 2023/2028 timeframe

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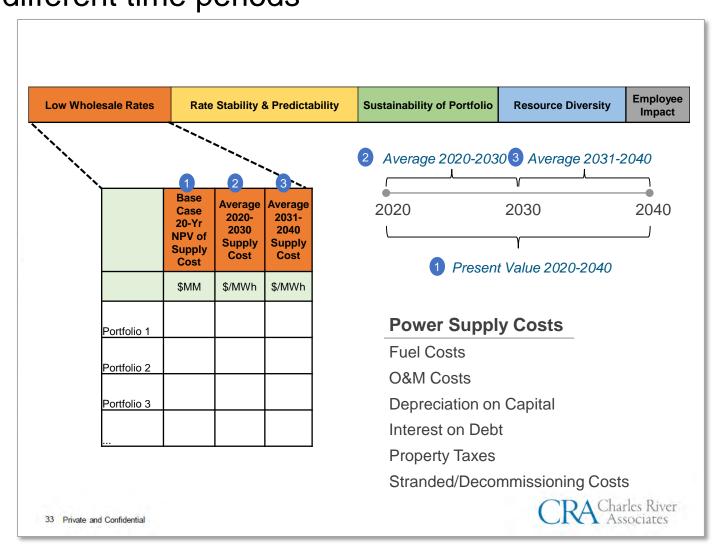
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Low wholesale rates reflect Hoosier power supply costs over different time periods



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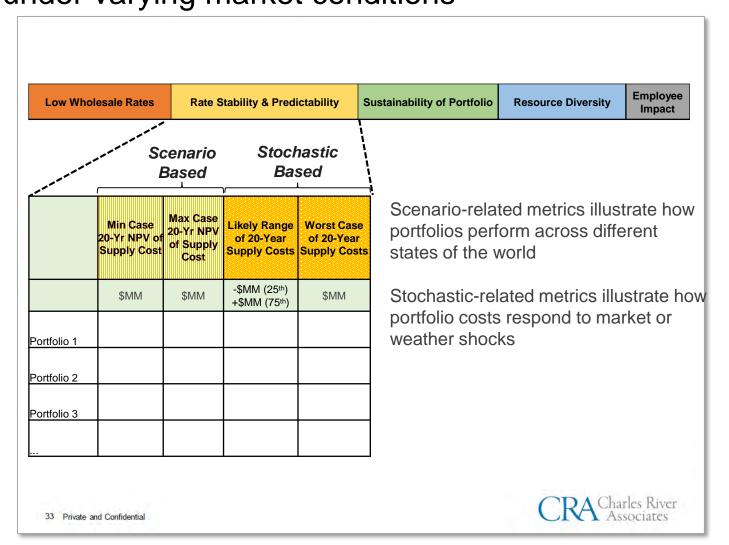
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Rate stability and predictability measure supply cost certainty under varying market conditions



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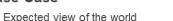
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Scenarios represent storylines with distinct trajectories

Base Case

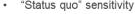


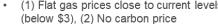
- (1) Gas prices rise gradually (\$4 in real\$ by 2030, close to \$5 by 2040)
 - (2) Moderate CO₂ policy in 2028

Flat Gas



(1) Flat gas prices close to current levels (below \$3), (2) No carbon price





Stagnating Economy



- Decline in economic outlook
- (1) Lower load growth, (2) Lower coal retirements: (3) No CO₂ price; (4) Higher solar, wind, and storage costs

Decarbonization



- CO₂ emission cap, more EVs
- (1) Higher CO₂ prices; (2) Higher gas prices; (3) Lower renew and storage costs; (4) No nuclear retirements

Customers in Control



- High C&I procurement of renewables
- (1) Lower gas prices; (2) Lower solar costs; (3) No CO₂ price; (4) Higher reserve margin; (5) Lower C&I load

Challenged Gas



- Restrictions on gas growth and reliability
- (1) Higher gas prices (\$4 in real\$ by 2023, close to \$6.5 by 2040)
 - (2) No carbon price

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Empty Scorecard

	Low Wholesale Rates			Ra	Rate Stability & Predictability				Resource Diversity		Employee Impact
	Base Case 20-Yr NPV of Supply Cost	Average 2020-2030 Supply Cost	Average 2031-2040 Supply Cost	Lowest Expected 20-Yr NPV of Supply Cost	Highest Expected 20-Yr NPV of Supply Cost	Likely Range of 20-Year Supply Costs	Worst Case of 20-Year Supply Costs	2030 Carbon Reduction from Current Portfolio (Base Case)	Max Resource	Maximum Unit Size	Criteria Rating (Low, High)
	\$MM	\$/MWh	\$/MWh	\$MM	\$MM	-\$MM +\$MM	\$MM	% reduction	%	MW	Rating
Current Portfolio											
2023 Reti	2023 Retirement Options										
Alt 1											
Alt 2											
2025 Reti	2025 Retirement Options										
Alt 1											
Alt 2											

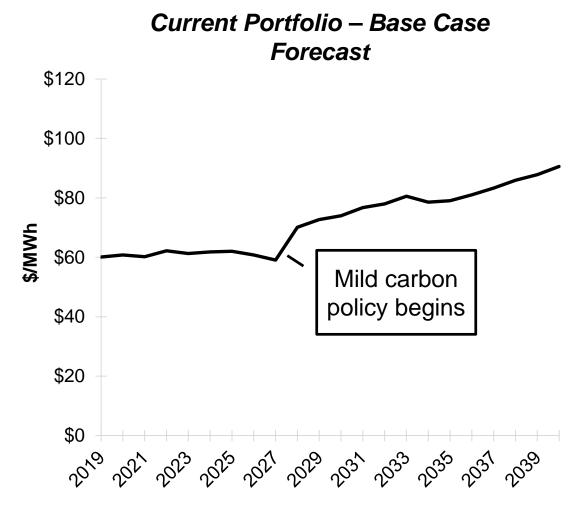


Outline

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- Alternative Portfolio Development
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- Key Takeaways and Conclusions



Under the Base Case, Hoosier's long-term supply costs for the current portfolio rise significantly, but are flat near term



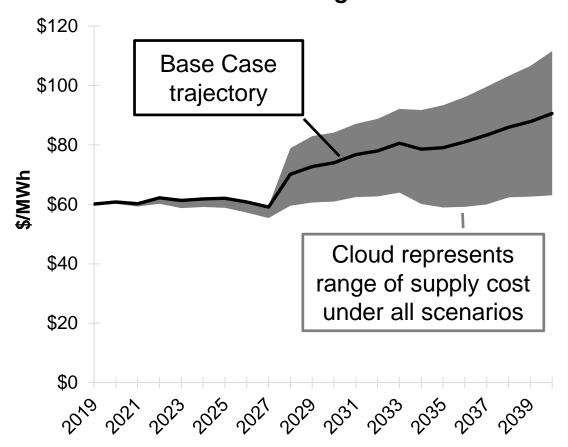
Comments

- Supply cost forecast is similar to August presentation
- Costs are flat through 2027 as Merom benefits from rising gas and power prices
- Mild carbon policy starting in 2028 causes a jump in supply costs



Expected supply costs vary widely under different future states of the world

Current Portfolio – Base Case and Scenario Range Forecast



Comments

- Current portfolio supply cost is highly uncertain: ranges from flat to rising sharply
- High carbon drives up costs by \$10 to \$20 per MWh after 2028
- Low gas prices and no carbon policy produce flat cost trajectory



Portfolio alternatives were narrowed down based on detailed assumption review and modeling

- Portfolio concepts were developed based on consideration of all scorecard objectives
- All portfolios developed plan for summer and winter peak needs and to limit market exposure
- A diverse set of resource options were considered to test limits on technology availability (e.g. combined cycle, storage, distributed resources) and varying levels of carbon emission



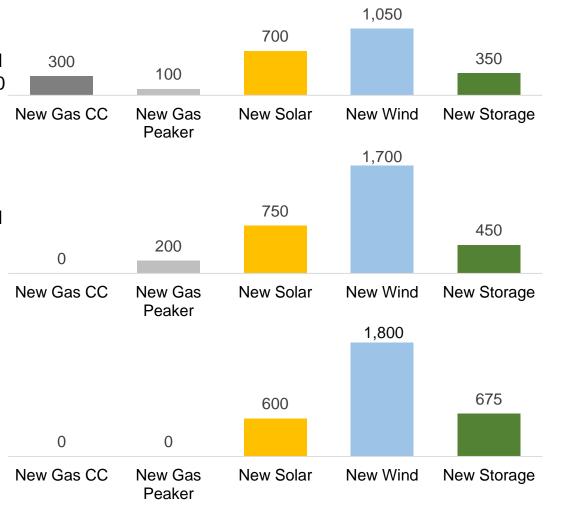
Three portfolio replacement themes were developed that test a range of gas, renewable, and storage additions

"Small Gas CC"

New capacity additions through 2030 (MW)



- 1,750 MW of renewables added
- 100 MW of Gas Peaker and 350 MW of Storage added
- "No Gas CC"
 - 2,450 MW of renewables added
 - 200 MW Gas Peaker and 450 MW of Storage added
- 3 "No New Fossil"
 - 2,400 MW of renewables added
 - 675 MW of Storage added



The replacement themes were tested with a 2023 and a 2025 Merom retirement, totaling 6 portfolios

Merom Retirement Date

	1110101111100	an official Buto	
	2023	2025	_
1 Small Gas CC	"2023 Small Gas CC"	"2025 Small Gas CC"	
2 No Gas CC	"2023 No Gas CC"	"2025 No Gas CC"	Six portfolio replacement concepts
No New Fossil	"2023 No New Fossil"	"2025 No New Fossil"	



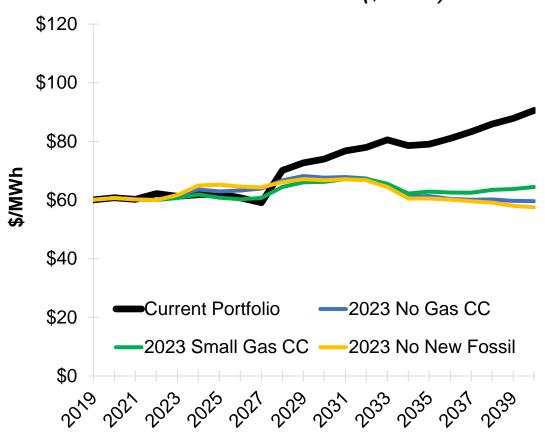
Outline

- Background
- Alternative Portfolio Development
- Portfolio Analysis and Results
- Key Takeaways and Conclusions



The 2023 retirement portfolios yield large long-term cost savings and track near the current portfolio in the early years

Current and 2023 Retirement Portfolios Base Case Forecast (\$/MWh)

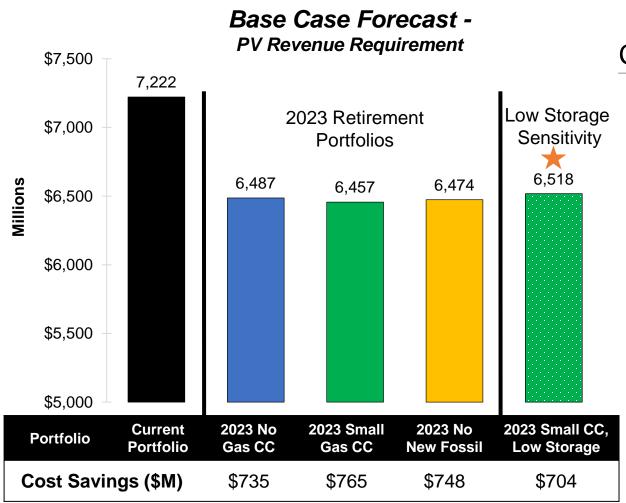


Comments

- The No New Fossil portfolio provides the lowest supply costs over the long term
- The Small Gas CC portfolio provides the lowest supply costs in the short term

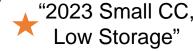


2023 retirement portfolios lower member supply costs by \$700 million to \$770 million over 20 years



Comments

 All 2023 portfolios provide significant savings in the Base Case

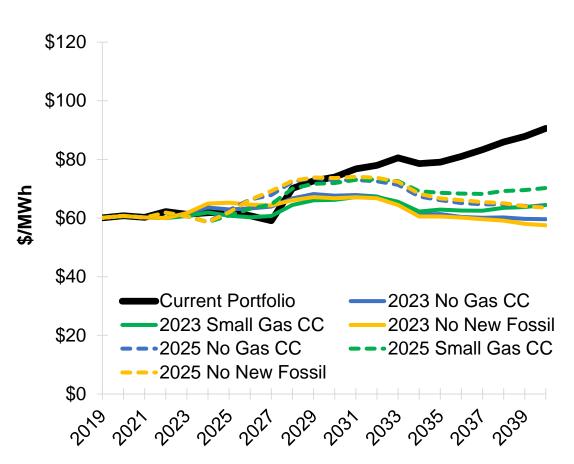


Sensitivity to test storage technology risk*



Retiring Merom in 2025 also lowers long-term supply costs to Hoosier members





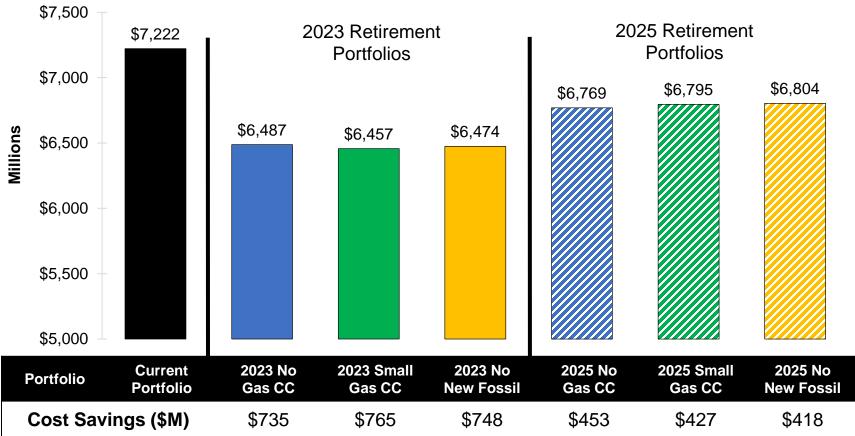
Comments

- All 2025 portfolios lower long-term supply costs in the Base Case
- 2025 portfolios show lower savings than 2023 due to higher renewable costs, as tax credits phase out



2025 retirement portfolios miss out on early renewable pricing, but still provide more than \$400 million in savings

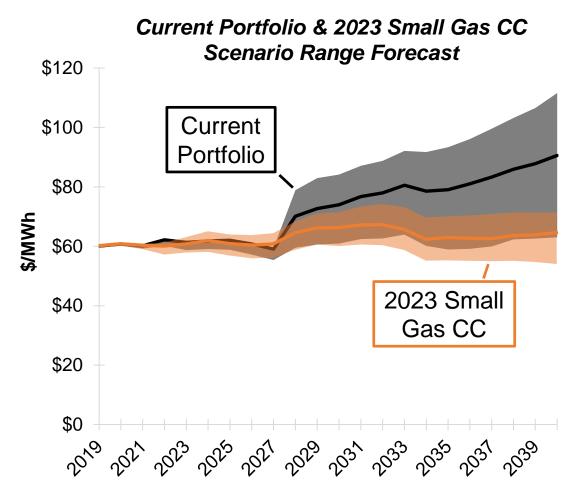




Scorecard – Low Wholesale Rates

	Low Wholesale Rates			Rat	Rate Stability & Predictability				Sustain- ability of Portfolio Resource Diversity		Employee Impact
	Base Case 20-Yr NPV of Supply Cost	Average 2020-2030 Supply Cost	Average 2031-2040 Supply Cost	Lowest Expected 20-Yr NPV of Supply Cost	Highest Expected 20-Yr NPV of Supply Cost	Likely Range of 20-Year Supply Costs	Worst Case of 20-Year Supply Costs	2030 Carbon Reduction from Current Portfolio (Base Case)	Max Resource Type as % of Generation Mix	Maximum Unit Size	Criteria Rating (Low, High)
	\$MM	\$ / MWh	\$ / MWh	\$MM	\$MM	-\$MM +\$MM	\$MM	% reduction	%	MW	Rating
Current Portfolio	7,222	64.1	82.2								
2023 Retire	2023 Retirement Options										
No Gas CC	6,487	63.5	62.3								
Small Gas CC	6,457	62.0	64.2								
No New Fossil	6,474	63.8	61.4								
2025 Retire	2025 Retirement Options										
No Gas CC	6,769	65.3	67.3								
Small Gas CC	6,795	64.0	70.2								
No New Fossil	6,804	65.4	67.9								

The 2023 Small Gas CC portfolio reduces the range of expected supply costs under different scenarios

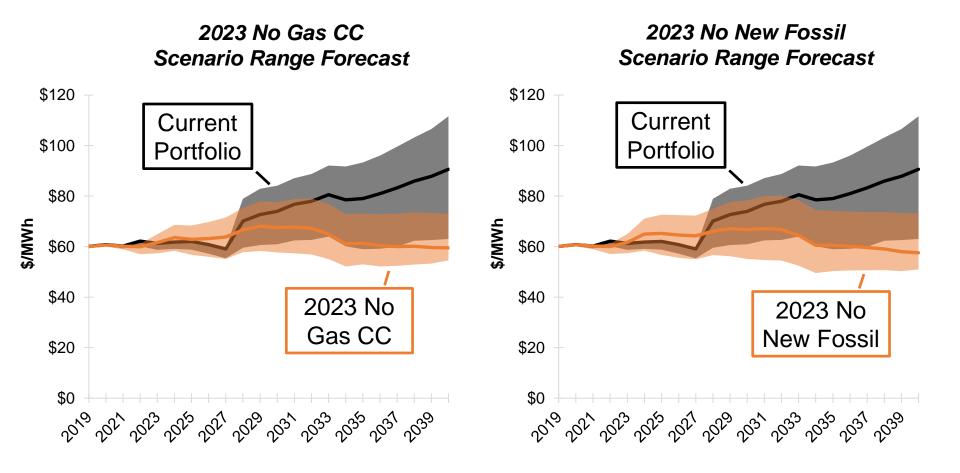


Comments

- 2023 Small Gas CC reduces the risk of high rates and high-low spread
- Fuel diversity in the 2023 replacement portfolios reduces overall risk

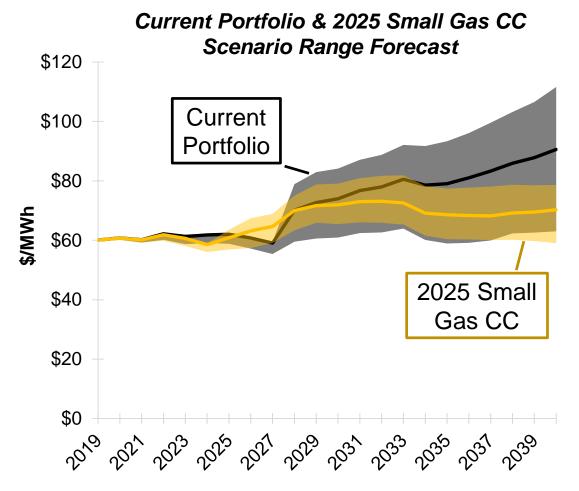


Other 2023 concepts also show reduced supply cost range under different scenarios





The 2025 Small Gas CC portfolio also reduces the range of supply cost, but costs are higher than for a 2023 retirement

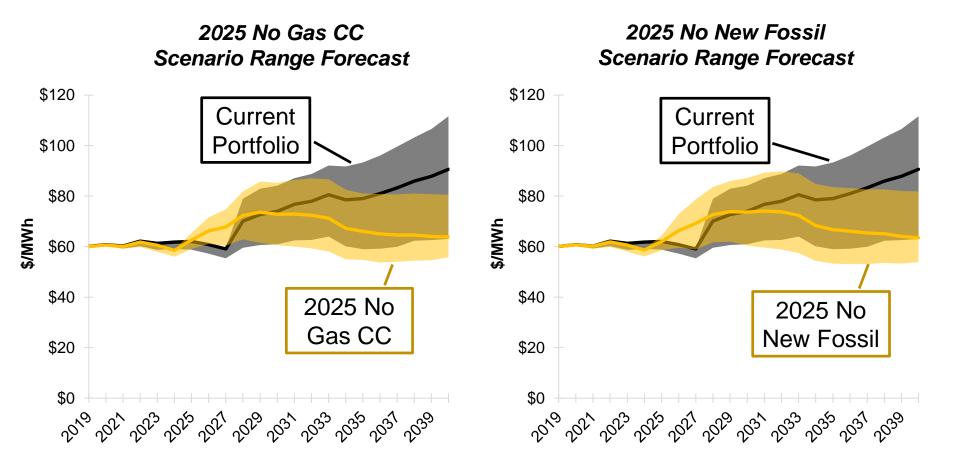


Comments

- A 2025 retirement still reduces risk and spread of outcomes significantly
- Missing tax-advantaged renewable window leads to higher costs than 2023



Other 2025 concepts also show reduced supply cost range under different scenarios





Analysis also was conducted to evaluate how certain shocks that aren't present in base modeling could impact results

- 500 additional modeling runs were conducted off of the Base Case, where 3 key variables were randomly shocked:
 - Gas prices, Electricity prices, Solar output
- These three variables can experience intra-day volatility, differing significantly in any one hour from their expected values. For instance,
 - Gas prices can spike with unexpected pipeline capacity shortages
 - Electricity prices can spike when a large generator trips off line
 - Solar output can fall with cloud cover
- The additional analysis, called stochastics, evaluates whether this volatility presents any significant additional risk to the alternative portfolios



The stochastic analysis indicated that these potential shocks did not present a significant additional risk to supply costs

Comparison of Base Case Revenue Requirement to 5% Probability Outcome Based on Stochastics

	Current	2023 No Gas CC	2023 Small Gas CC	2023 No New Fossil
Base Case	\$7,222 M	\$6,487 M	\$6,457 M	\$6,474 M
5% Probability	\$7,246 M	\$6,520 M	\$6,504 M	\$6,496 M
Difference	+\$24 M	+\$33 M	+\$47 M	+\$22 M

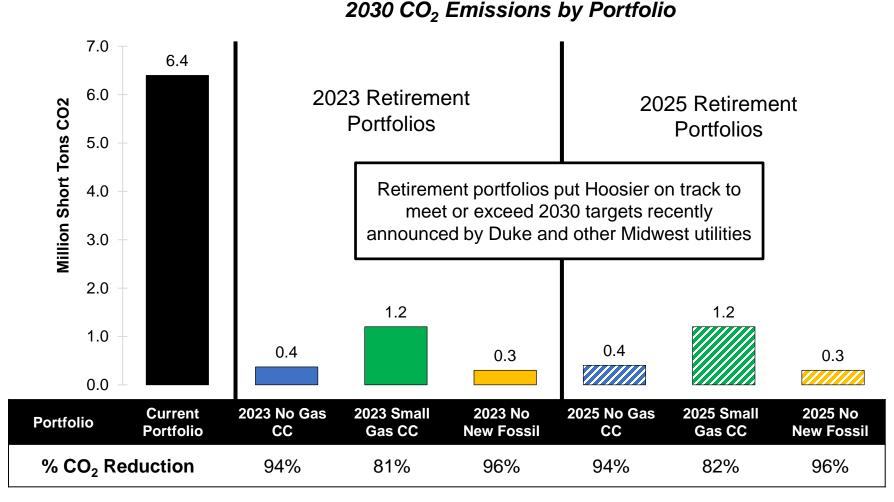
 Portfolios were designed to limit energy market exposure, resulting in relatively small stochastic risk compared to the broader scenario uncertainties



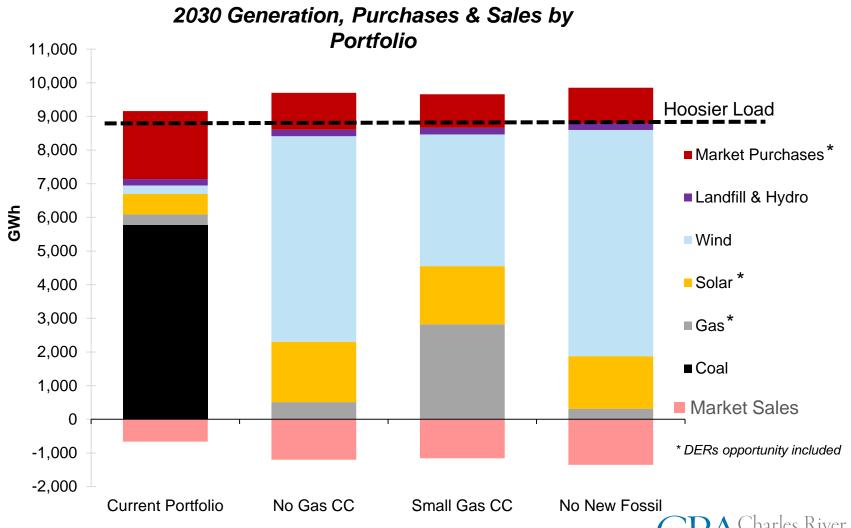
Scorecard – Rate Stability & Predictability

	Low Wholesale Rates			Rat	Rate Stability & Predictability			Sustain- ability of Portfolio Resource Diversity		Employee Impact	
	Base Case 20-Yr NPV of Supply Cost	Average 2020-2030 Supply Cost	Average 2031-2040 Supply Cost		Highest Expected 20-Yr NPV of Supply Cost	Likely Range of 20-Year Supply Costs	of 20-Year	2030 Carbon Reduction from Current Portfolio (Base Case)	Max Resource Type as % of Generation Mix	Maximum Unit Size	Criteria Rating (Low, High)
	\$MM	\$/MWh	\$/MWh	\$MM	\$MM	-\$MM +\$MM	\$MM	% reduction	%	MW	Rating
Current Portfolio				6,109	8,850	-\$14 +11	7,246				
2023 Retire	2023 Retirement Options										
No Gas CC				6,144	7,126	-\$14 +14	6,520				
Small Gas CC				5,938	7,003	-\$21 +20	6,504				
No New Fossil				6,183	7,214	-\$10 +8	6,496				
2025 Retire	2025 Retirement Options										
No Gas CC				6,416	7,452	-\$15 +16	6,810				
Small Gas CC				6,155	7,306	-\$22 +22	6,850				
No New Fossil				6,463	7,567	-\$10 +10	6,834				

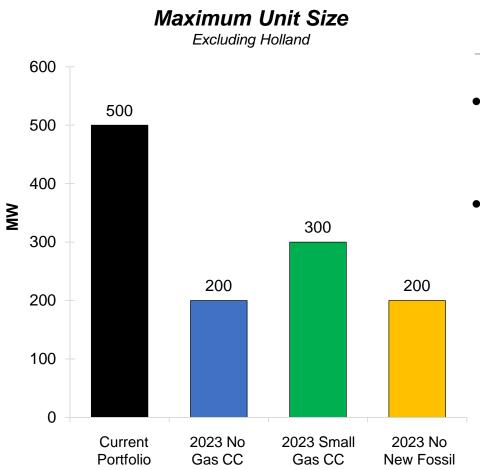
All replacement options significantly improve the sustainability of the supply portfolio



Replacement options increase fuel diversity and reduce market purchase reliance relative to the current portfolio



All replacement portfolios improve Hoosier's single unit exposure relative to the current portfolio



Comments

- No Gas CC and No New Fossil portfolios rely on resource types with small and modular unit sizes
- The Small Gas CC portfolio has higher single-unit dependency than other <u>replacement</u> options



All portfolios that retire Merom have High impact on Hoosier employees

Employee Impact measures level and timing of organizational change driven by resource decisions



Portfolio requires little or no major change in employees or function



Major change in employees or function required

Comments

- Retaining Merom has the lowest impact on current Hoosier employees
- 2023 and 2025 retirement of Merom impacts timing, not level, of employee impact



Scorecard – Sustainability, Diversity, Employee Impact

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	Low Wholesale Rates			Rate Stability & Predictability				Sustain- ability of Portfolio	Resource D	iversity	Employee Impact
	Base Case 20-Yr NPV of Supply Cost	Average 2020-2030 Supply Cost	Average 2031-2040 Supply Cost		Highest Expected 20-Yr NPV of Supply Cost	Likely Range of 20-Year Supply Costs	of 20-Year	2030 Carbon Reduction from Current Portfolio (Base Case)	Max Resource Type as % of Generation Mix	Maximum Unit Size	Criteria Rating (Low, High)
	\$MM	\$ / MWh	\$/MWh	\$MM	\$MM	-\$MM +\$MM	\$MM	% reduction	%	MW	Rating
Current Portfolio								-	Coal 63%	500	Low
2023 Retirement Options											
No Gas CC								94%	Wind 67%		High
Small Gas CC								81%	Wind 43%	300	High
No New Fossil								96%	Wind 73%	200	High
2025 Retirement Options											
No Gas CC								94%	Wind 69%	200	High
Small Gas CC								82%	Wind 41%	300	High
No New Fossil								96%	Wind 68%	200	High



Outline

- Background
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- Key Takeaways and Conclusions



Scorecard – Fully Populated

	Low \	Wholesale F	Rates	Rate Stability & Predictability			ility	Sustain- ability of Portfolio	Resource D	iversity	Employee Impact
	Base Case 20-Yr NPV of Supply Cost	Average 2020-2030 Supply Cost	Average 2031-2040 Supply Cost	Lowest Expected 20-Yr NPV of Supply Cost	Highest Expected 20-Yr NPV of Supply Cost	Likely Range of 20-Year Supply Costs	Worst Case of 20-Year Supply Costs	2030 Carbon Reduction from Current Portfolio (Base Case)	Max Resource Type as % of Generation Mix	Maximum Unit Size	Criteria Rating (Low, High)
	\$MM	\$ / MWh	\$/MWh	\$MM	\$MM	-\$MM +\$MM	\$MM	% reduction	%	MW	Rating
Current Portfolio	7,222	64.1	82.2	6,109	8,850	-\$14 +11	7,246	1	Coa 63%	1 500	Low
2023 Retirement Options											
No Gas CC	6,487	63.5	62.3	6,144	7,126	-\$14 +14	6,520	94%	Wind 67%	1 7/1/1	High
Small Gas CC	6,457	62.0	64.2	5,938	7,003	-\$21 +20	6,504	81%	Wind 43%	1 300	High
No New Fossil	6,474	63.8	61.4	6,183	7,214	-\$10 +8	6,496	96%	Wind 73%		High
2025 Retir	2025 Retirement Options										
No Gas CC	6,769	65.3	67.3	6,416	7,452	-\$15 +16	6,810	94%	Wind 69%	1 7/1/1	High
Small Gas CC	6,795	64.0	70.2	6,155	7,306	-\$22 +22	6,850	82%	Wind 41%	1 3(1)(1	High
No New Fossil	6,804	65.4	67.9	6,463	7,567	-\$10 +10	6,834	96%	Wind 68%	1 '7/1//	High



Key Takeaways

Low Wholesale Rates

- Keeping current portfolio is more expensive long-term than all alternative portfolios
- 2023 replacement lowers long term member supply costs by \$17-\$21 per MWh and saves \$750 million in 20year NPV
- 2025 replacement lowers long term member supply costs by \$12-14 per MWh and saves \$400 million in 20year NPV

Rate Stability & Predictability

- Keeping the current portfolio has the greatest cost risk of all the options considered
- 2023 replacement reduces risk across all modeled market futures
- Uncertainty associated with market shocks does not impact the relative cost differences for the portfolios across the scenarios



Key Takeaways (cont.)

Sustainability of Portfolio

- Maintaining the current portfolio keeps future emissions in line with current levels
- Replacement options reduce portfolio carbon intensity by 75%-95%, relative to the current portfolio
- Sustainability benefits are similar between 2023 and 2025 concepts

Resource Diversity

- Current portfolio remains heavily reliant on coal for energy supply
- Replacement options in the Small Gas
 CC portfolio are the most fuel diverse
- All replacement options reduce exposure to single site risk when compared to current portfolio

Employee Impact

- Retaining Merom is "Low" impact
- All replacement portfolios assume full retirement of Merom and are scored as "High" impact
- Retirement in 2023 or 2025 changes timing but not level of employee impact



Frequently Asked Questions

- 1. How realistic is 2023 retirement? Can we purchase enough capacity to replace Merom?
- 2. What are the major drivers/assumptions, and what happens if we are wrong about those assumptions?
- 3. How does Hoosier's assumption of the carbon tax year and cost compare to other long range resource plans?
- 4. Savings are mostly in the second ten years of the plan. Why can't we just wait and get the savings then?
- 5. What are the tradeoffs if we were to compare the value of the 2023 renewable credits versus the value of flexibility if we were to wait until 2025?
- 6. How do the alternative portfolios match up with our load?



1. How realistic is 2023 retirement? Can we purchase enough capacity to replace Merom?

- Hoosier has recently received 15 unsolicited bids for solar, wind and natural gas combined cycle projects with on-line dates between 2020 and 2023 and total capacity of 3.2 GW
- The MISO queue contains 232 proposed projects comprising 36 GW of potential additions. The resources in the queue are the same technology types considered for this analysis.
- NIPSCO and Vectren recently ran RFPs that received nearly 100 responses each
 - NIPSCO received more than 13 GW of proposed capacity
 - Vectren received nearly 10 GW of proposed capacity

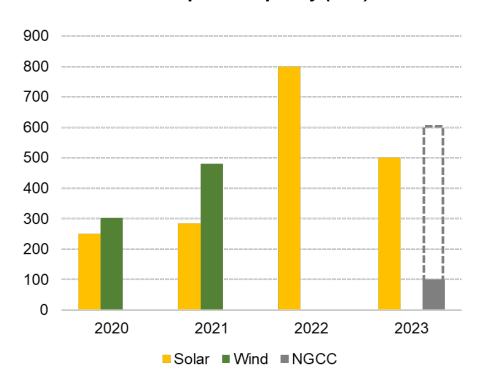


Term sheets provided to Hoosier demonstrate resource availability

Proposals Received

Tropodule Rederved						
	State	Capacity	Online Year	Term (Yrs)		
Solar						
Maple Flats	IL	250	2022	15		
Fairbanks	IN	250	2020			
Farmersburg	IN	150	2021			
Greensboro	IN	100	2021-2023	15-20		
Ratts 1	IN	150	2022	20-25		
New Madrid	МО	200	2023	20		
Casey Fork	IL	135	2021	20		
Black Diamond	IL	200	2022	12		
Wheatland I	IN	100	2022	20		
Wildwood	IN	300	2023	15		
NGCC						
St. Joseph EC	IN	100-600	2023	20		
Wind						
Glacier Sands I	IL	158	2021	12		
Lincoln Land	IL	302	2020	20		
Clinton	IN	145	2021	20		
Sugar Creek	IN	178	2021	20		
Total						

Proposal Capacity (MW)



Source: Hoosier

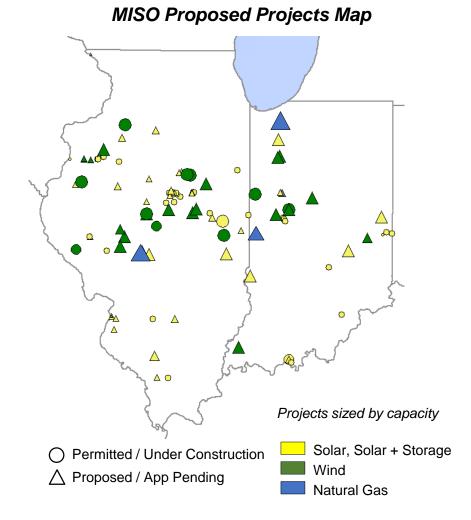


Many utility-scale alternatives are currently proposed and under development in the region

- Over 36,000 MW of new projects are in the MISO interconnection queue
- Over 2,000 MW has been permitted or is under construction in IL and IN

Projects in the MISO Interconnection Queue

	Project Count	Project Capacity
Solar	147	21.5 GW
Solar + Storage	17	2.4 GW
Wind	39	6.6 GW
Battery Storage	16	1.1 GW
Combined Cycle	8	4.2 GW
Gas Peaking	5	0.5 GW
Total	232	36.3 GW



Source: MISO Interconnection Queue; Velocity Suite – EIA, FERC, NRC, SEC, CEMS & other federal regulatory data

The NIPSCO RFP demonstrated significant renewable and gas options available in Indiana

NIPSCO Overview of Proposals Received

Count	ссст	СТ	Other Fossil	Wind	Wind + Solar + Storage	Solar	Solar + Storage	Storage	Demand Response	Total
Asset Sale	4	-	-	1	-	1	-	-	-	6
PPA	8	-	3	6	26	7	8	1	-	59
Option	3	1	-	7	1	8	4	1	-	25
Total	15	1	3	14	1	35	11	9	1	90
Locations	IN, IL	IN	IN, KY	IA, IN, IL, MN	IN	IL, IN, IA	IN	IN	IN	

- The RFP generated a tremendous amount of bidder interest
- 90 total proposals were received across a range of deal structures
 - 59 individual projects across five states with ~13.3 gigawatts capacity
 - Many of the proposals offer variations on pricing structure and term length
 - Several renewable projects paired with storage

CRA Charles River Associates

Source: NIPSCO IRP July, 2018 Stakeholder Meeting

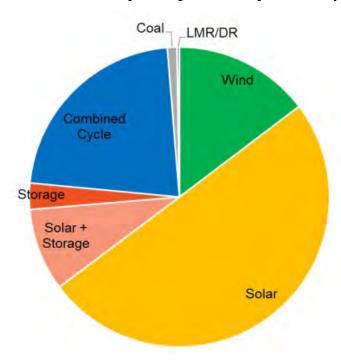
The Vectren RFP further validated the large quantity of renewable and gas options available

Preliminary Vectren RFP Statistics

Proposals Received

Combined Coal Cycle Storage Solar + Storage Solar

Installed Capacity of Proposals (MW)



• 100 proposals from 22 respondents (4/5 in Indiana, 2/3 PPA)



2. What are the major drivers/assumptions, and what happens if we are wrong about those assumptions?

- The major drivers of the analysis are carbon policy/prices, natural gas prices, and renewable technology costs/incentives
- The scenarios and the stochastic analyses test the "what if we are wrong" proposition
- The results indicate that the replacement portfolios perform significantly better than the current portfolio in most cases
 - Portfolio diversity creates resiliency in costs, avoiding large swings in costs across scenarios
 - Replacement portfolios provide member benefits across risk, sustainability, and diversity metrics even when costs are similar or slightly higher than the current portfolio



3. How does Hoosier's assumption of the carbon tax year and cost compare to other long range resource plans?

NIPSCO 2018 IRP

- Base: 2026 start, \$8 increasing to \$14 by 2038
- High: 2026 start, \$20 increasing to \$35 by 2038

IPL 2019 Public Advisory Meeting

- Base: no carbon price
- 3 of 4 alternative cases have carbon starting in 2028

Duke Energy Indiana 2018 IRP

- Base: 2025 start, \$5 increasing to \$41 by 2037
- High Tech: 2025 start, \$10 increasing to \$47 by 2037

I&M 2018-2019 IRP Inputs Update

• Base: 2028 start, \$14 increasing to \$21 by 2037

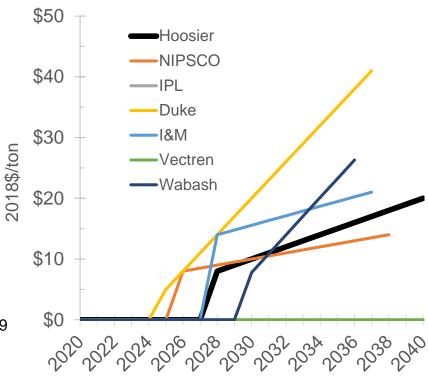
Vectren 2019 Stakeholder Meeting

- Base: No carbon price
- High Tech: 2025 start, \$1.20 increasing to \$8.50 by 2039
- 80% Reduction: 2025 start, \$3.57 increasing to \$20 by 2039

Wabash Valley Power 2017 IRP

 Used sensitivity range; middle of range has 2030 start, \$7.78 rising to \$26.30 by 2036

Base Case Carbon Assumption





4. Savings are mostly in the second ten years of the plan. Why can't we just wait and get the savings then?

- Solar, wind, and storage may benefit from large <u>federal</u> tax credits that reduce the construction cost by 30-50% if installed in the early 2020s
- The cost of renewables and storage is primarily in the upfront capital costs;
 ongoing capital and O&M costs are usually relatively small
- Installing renewables later, when limited tax credits are expected to be available, is likely to be much more expensive.
 - Expiration of tax credits results in a significant increase in renewable costs – amounts to ~\$300 million in NPV increase over time
- Delay in retirement and replacement would also expose Hoosier members to additional capital required to maintain Merom.

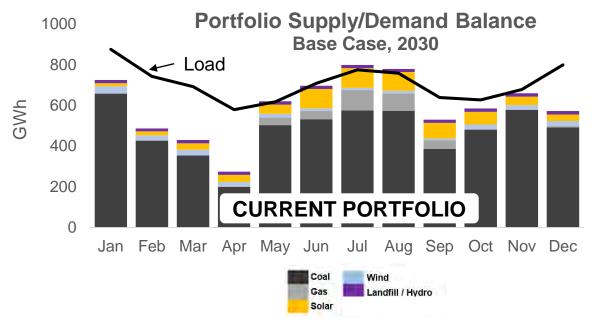


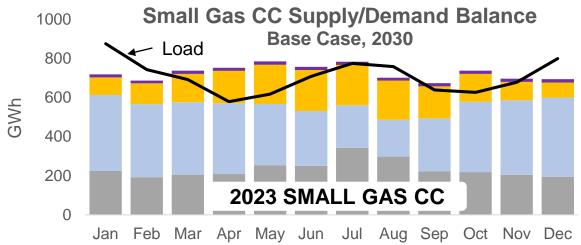
5. What are the tradeoffs if we were to compare the value of the 2023 renewable credits versus the value of flexibility if we were to wait until 2025?

- Based on current assumptions, waiting until 2025 increases supply costs by ~\$300 million in 20-year NPV
- Waiting may provide additional clarity on extension of tax credits and timing of CO2 policy that can change the expected value of resource strategies
 - Extension of tax credits has been considered at some level in Congress, but final outcomes are uncertain
 - There may still be considerable uncertainty regarding carbon policy timing and cost to comply two years in the future
- Diversity and sustainability benefits are not compromised between 2023 and 2025 replacement options, though benefits lag by 2-3 years



6. How do the alternative portfolios match up with our load?





- Replacement portfolios are designed to limit market exposure across seasons
- The current portfolio is exposed to market purchases during winter and spring seasons
- Replacement portfolios have a more even generation pattern across the year and more diverse generation sources



Discussion

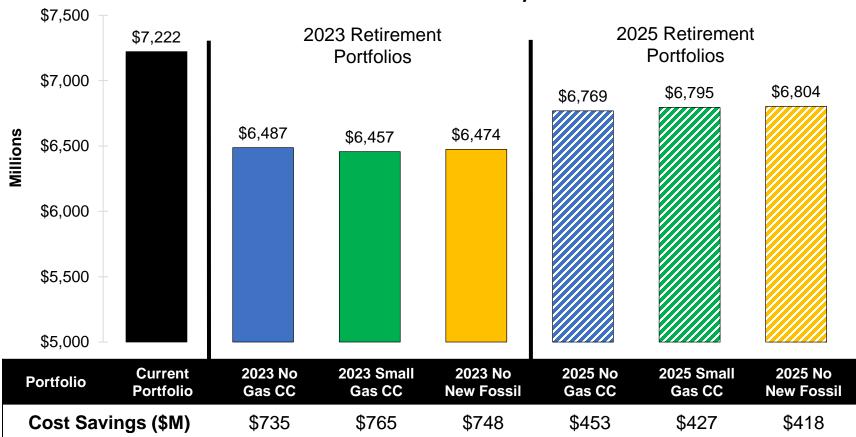


APPENDIX



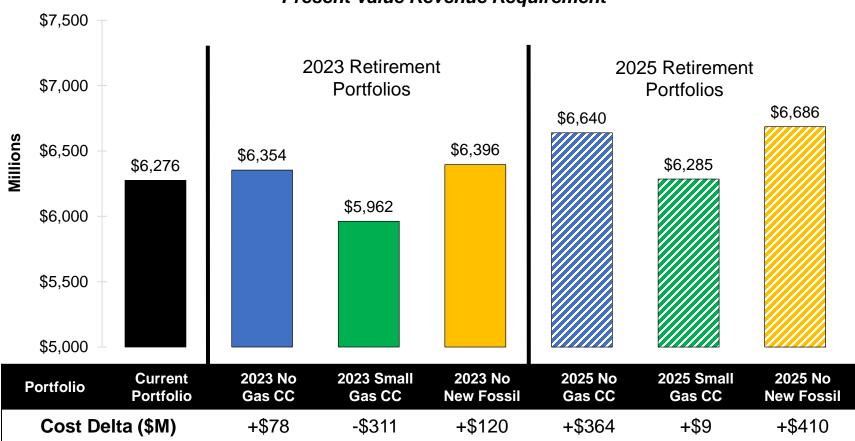
2025 retirement portfolios miss out on early renewable pricing, but still provide more than \$400 million in savings

All Portfolios - Base Case Forecast
Present Value Revenue Requirement



In the Flat Gas scenario with no carbon pressure, the 2023 Small Gas CC portfolio is lowest cost

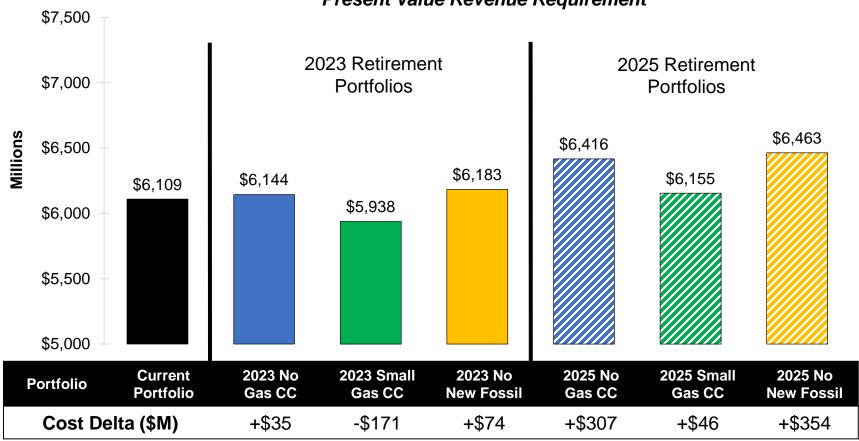






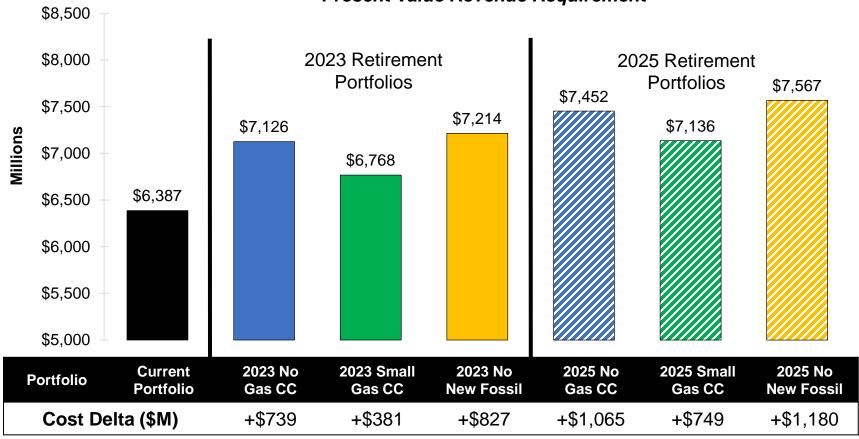
In the Customers in Control scenario, 2023 Small Gas CC is lower cost than current portfolio





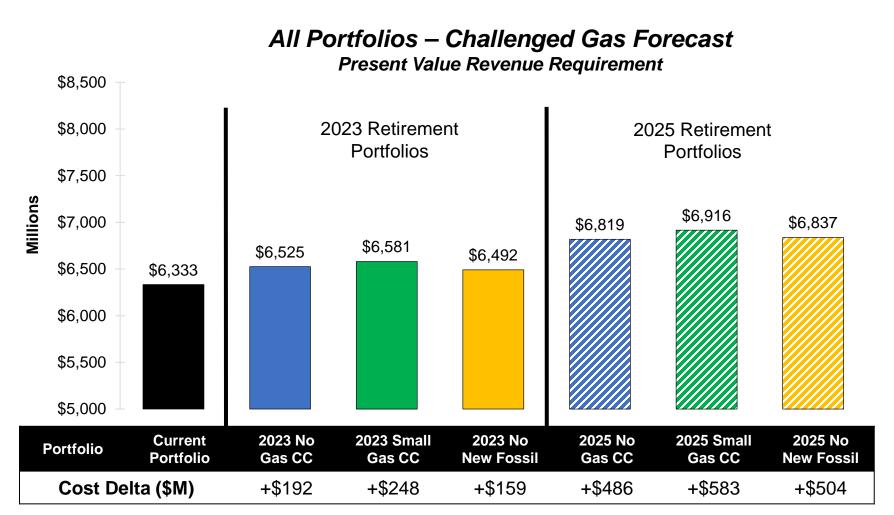
In the Stagnating Economy scenario, Current Portfolio is lowest cost due to high cost replacements in all portfolios







In the Challenged Gas scenario, Current Portfolio is lowest cost due to assumptions which favor coal



In the US Economy Decarbonizes scenario, 2023 No New Fossil portfolios is lowest cost

All Portfolios – US Economy Decarbonizes Forecast Present Value Revenue Requirement \$8,850 \$9,000 \$8,500 2023 Retirement 2025 Retirement **Portfolios Portfolios** \$8,000 Millions \$7,500 \$7,306 \$7,003 \$7,000 \$6,739 \$6,666 \$6,496 \$6,341 \$6,500 \$6,000 \$5,500 \$5,000 2023 No 2023 No 2025 No 2025 No Current **2023 Small 2025 Small Portfolio Portfolio New Fossil** Gas CC Gas CC **New Fossil Gas CC Gas CC** Cost Delta (\$M) -\$2,354 -\$1,847 -\$2,509 -\$2,111 -\$1,544 -\$2,184



Resource Plan Recommendation

Board of Directors Meeting January 20, 2020

Resource Plan Recommendation



Retire Merom in 2023 and transition to a more diverse generation mix that includes a combination of low-cost wind, solar, natural gas, market purchases and storage (beginning in 2035)---the "2023 Small CC, Low Storage" portfolio presented in November

- Best meets member-consumer priorities:
 - Low Wholesale Rates-Saves members estimated \$700 million over 20 years versus current portfolio
 - Resource Diversity-Mitigates risk through greater fuel source, unit size, term and location diversity
 - Rate Stability/Predictability-Provides clearest opportunity for stable supply costs
 - Sustainability-Reduces carbon footprint nearly 80%
- Transform portfolio while maintaining stable or lowering supply costs while competitors raise rates for similar transition

Resource Plan Recommendation (continued)



Assist impacted employees through retraining, reassignment, professional outplacement and early retirement options

Recover decommissioning and stranded costs (included in analysis)

Pursue Merom site opportunities such as:

- Sell as operating plant
- Promote for industrial development
- Transition to energy campus

	Low Wholesale Rates			Rate Stability & Predictability				Sustain- ability of Portfolio		Diversity	Employee Impact
SCORECARD	Base Case 20-Yr NPV of Supply Cost	Average 2020-2030 Supply Cost	Average 2031-2040 Supply Cost	Lowest Expected 20-Yr NPV of Supply Cost	Highest Expected 20-Yr NPV of Supply Cost	Likely Range of 20-Year Supply Costs	of 20-Vear	2030 Carbon	Max Resource Type as % of Generation Mi	Sizo	Criteria Rating (Low, High)
	\$MM	\$/MWh	\$/MWh	\$MM	\$MM	-\$MM +\$MM	\$MM	% reduction	%	MW	Rating
Current Portfolio	7,222	64.1	82.2	6,109	8,850	-\$14 +11	7,246	-	Coa 63%		Low
2023 Retire	ment Opti	ons									
No Gas CC	6,487	63.5	62.3	6,144	7,126	-\$14 +14	6,520	94%	Wind 67%		High
Small Gas CC	6,457	62.0	64.2	5,938	7,003	-\$21 +20	6,504	81%	Wind 43%	1 3/1//	High
No New Fossil	6,474	63.8	61.4	6,183	7,214	-\$10 +8	6,496	96%	Wind 73%		High
Small CC, Low Storage	6,518	62.4	65.1	5,999	7,234	-\$21 +\$22	6,570	78%	Wind 43%		High
2025 Retire	ment Opti	ons									
No Gas CC	6,769	65.3	67.3	6,416	7,452	-\$15 +16	6,810	94%	Wind 69%		High
Small Gas CC	6,795	64.0	70.2	6,155	7,306	-\$22 +22	6,850	82%	Wind 41%	1 '21111	High
No New Fossil	6,804	65.4	67.9	6,463	7,567	-\$10 +10	6,834	96%	Wind 68%		High
										Vind	4

How MISO Views Capacity



- Utilities are required to obtain resources to meet their load plus a reserve margin
- MISO values resources based on performance and availability
- Replacement capacity accreditations not necessarily "one-to-one":

Resource	Today Summer Capacity Credit	Anticipated Winter Capacity Credit
Coal	96%	92%
Natural Gas	91%	90%
Wind	15%	13%
Solar	50% 30% (anticipated 2033)	5%
Battery	98%	98%

Planned Replacements for Merom in 2023

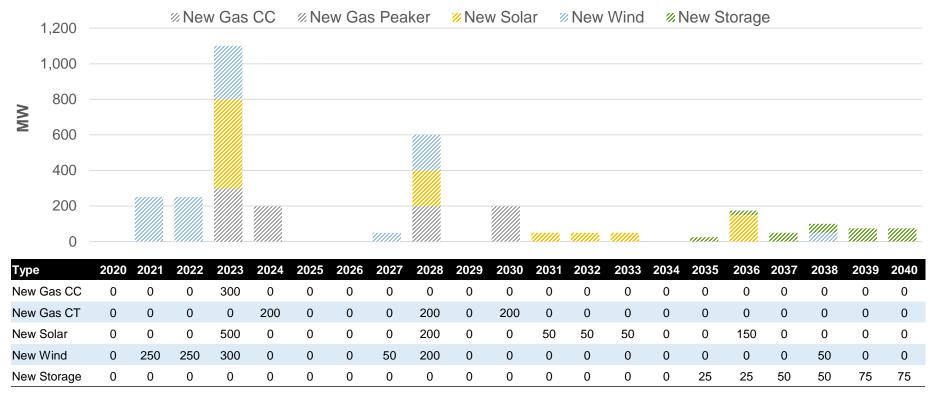


Resource	Nameplate (MW)	MISO Summer Value	Anticipated MISO Winter Value
Riverstart Solar (2022)	200	100	10
Merom retired	990	(947)	(911)
Replacements			
Wind	800	120	104
Solar	500	250	25
Natural Gas	300	291	282
Market		186	490

Planned Resource Additions



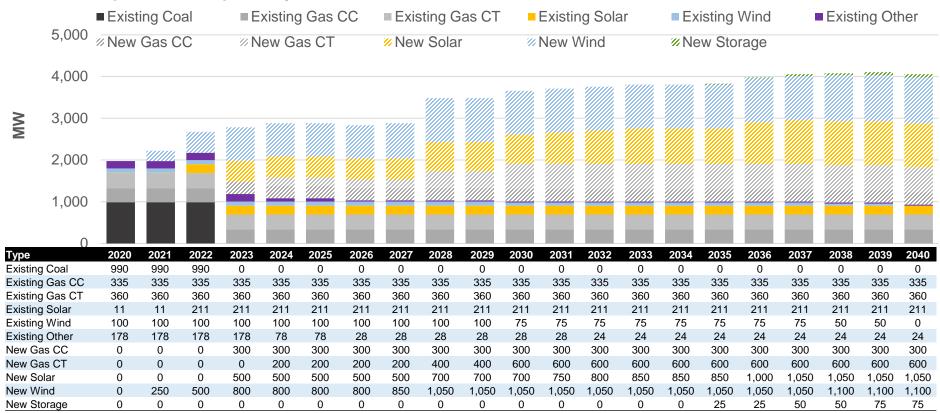
Annual Additions - Nameplate Capacity



Planned Portfolio Summary

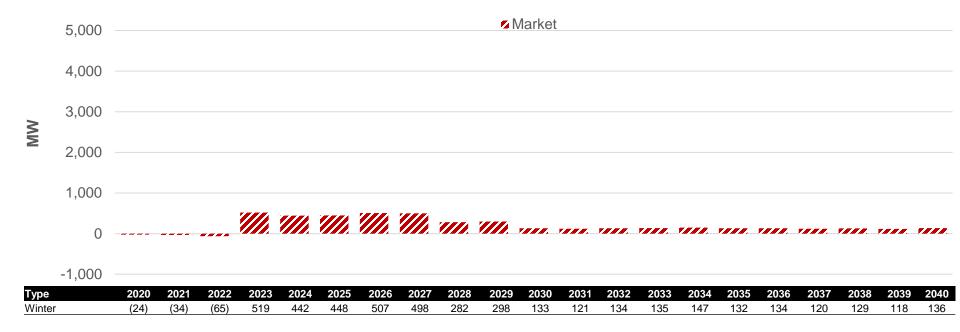


Nameplate Capacity



Planned Market Resources

Winter Peak Capacity



Follow Up to December/January Discussions



What if renewable credits are extended? Would that change our retirement timing?

- 2020 Budget Bill became law December 20, 2019
 - Wind production tax credit extended one year
 - No extensions for solar
 - No credits for storage (stand-alone or paired with renewables)
 - CRA perspective indicates that the tax credit extension for wind does not significantly impact the analysis and results

Follow Up to December/January Discussions



What is the value of each additional year that Merom operates?

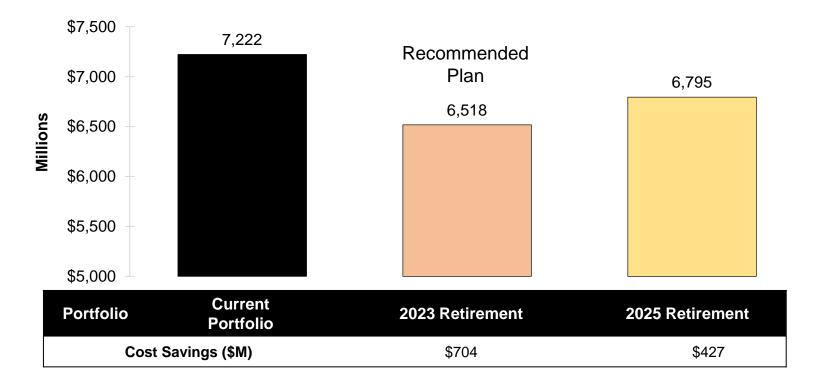
 Merom is challenged today; 2019 saw Merom in economic reserve roughly 25% of the time

2018 Merom Costs	\$/MWh Generated	
Fuel & Variable O&M	\$23	
Fixed O&M, Property Taxes, Insurance	7	
Labor & Benefits	6	Donlogomento
	\$36	Replacements approximately \$30
Depreciation & Interest	10	approximatory woo
Total	\$46	

There is benefit to retiring even with recovery of stranded costs

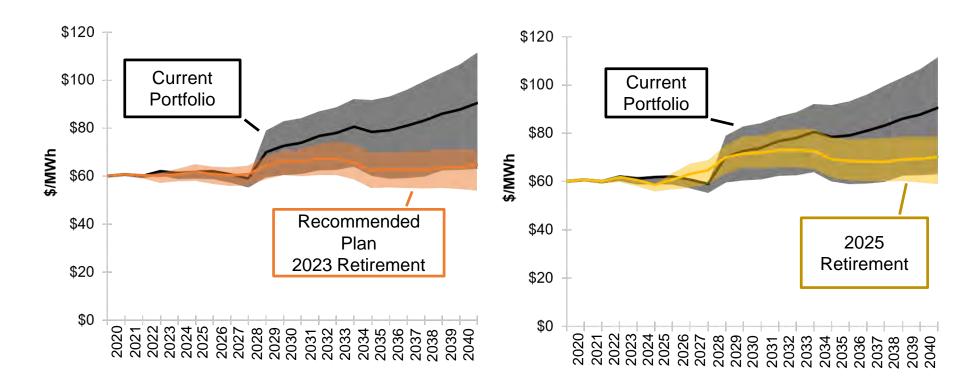
Recommended Plan Lowers Member Supply Costs by \$700 million*

Base Case Forecast – Present Value Revenue Requirement-20 Years



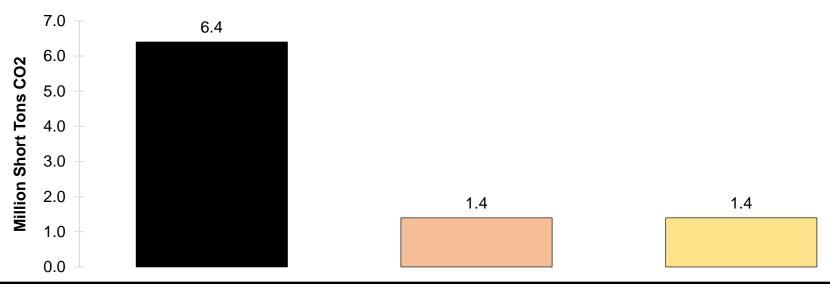
^{*} Includes decommissioning and stranded cost recovery

Recommended Plan Reduces the Range of Expected Supply Costs Under Different Future Scenarios



Recommended Plan Puts Hoosier on Track To Meet or Exceed 2030 Targets Recently Announced by Duke and other Midwest Utilities

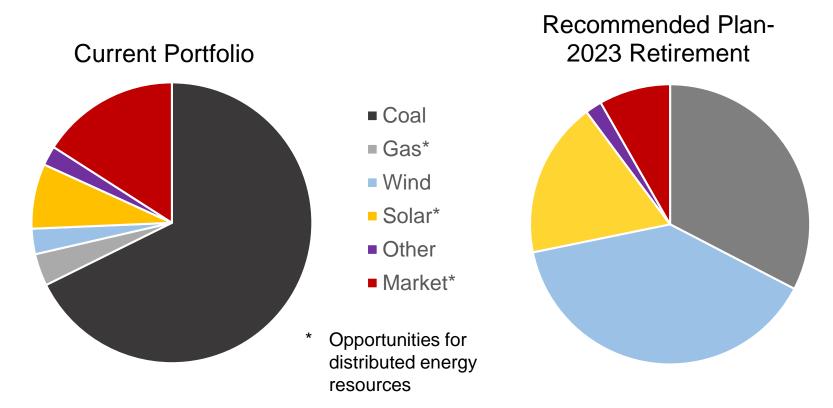
2030 CO₂ Emissions



Portfolio	Current Portfolio	2023 Retirement	2025 Retirement
% CO ₂ Reduction		78%	78%

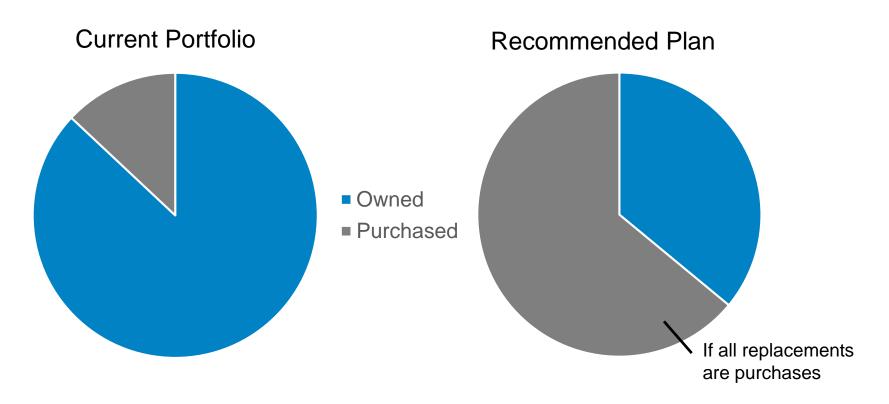
Recommended Plan Increases Fuel Diversity and Reduces Market Purchase Reliance

Energy Mix - 2030



Conceptual Ownership vs Purchase

Capacity - 2023



Other Diversification Strategies

- Unit Size
 - Maximum 300 MW
 - Consider location concentration
- Diversity in size within resource types
- Purchases
 - Consider current portfolio commitments
 - Stagger terms
 - Different contract lengths
 - Use market products to bridge gaps and ensure staggered terms

Estimated Employees Impacted by the Recommended Plan

Plant Operations (today)	165
Support Staff (today)	20
	185
Move to other positions within Hoosier	30
Needed through decommissioning (through 2028)	20
Needed post decommissioning (ongoing)	5
Employees requiring assistance	130
Experience says some employees will leave or retire over the next 3 years/prior to closure	
Need assistance once the plant closes	115

Employee Assistance Strategies

Retain - Focus on retention of key personnel to operate the station until the retirement date

Retrain - Identify employees for training programs to replace vacancies in other areas of the company

Retire - Consider early retirement plan for directly impacted employees who are near retirement age at time of closure

Outplacement Assistance - Provide professional outplacement support for remaining employees

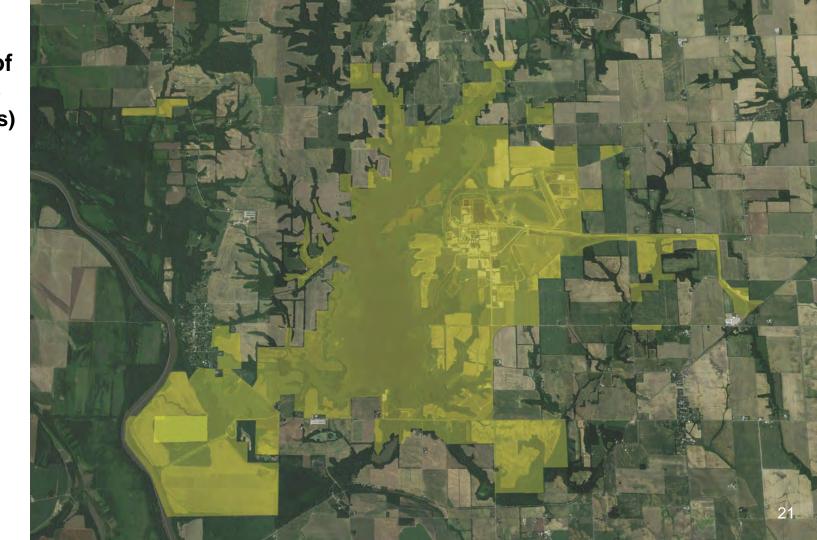
Total investment estimated at \$13 million or 1-2% of expected savings over 20 years

We Will Actively Pursue Merom Site Opportunities

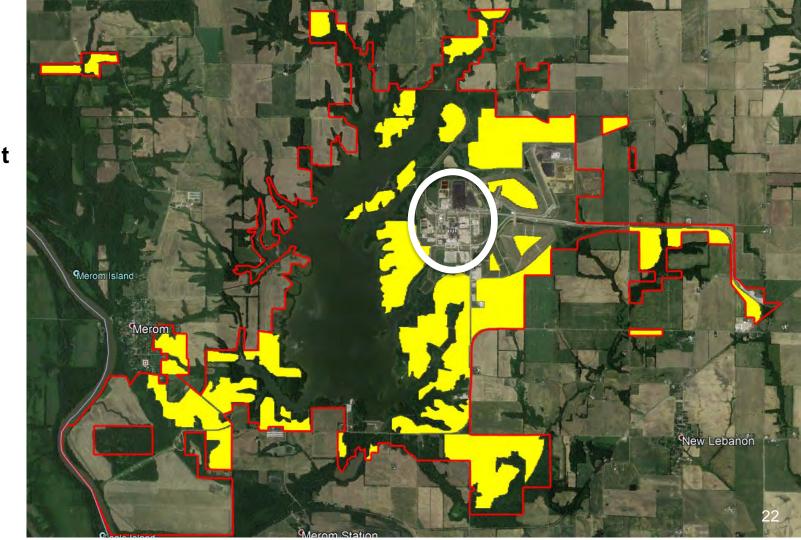


- Sell Merom As Operating Plant
 - Go to market for potential buyers
- Develop Merom Energy Campus
 - Potential site for solar, storage and gas generation resources
 - Take advantage of existing transmission interconnection
- Promote Site as Attractive Industrial Development Opportunity
 - Site features rail, water and wastewater treatment capabilities
 - Labor availability and opportunity

Property Boundary of Merom Site (7,000+ Acres)



Conceptual
Energy
Campus
& Industrial
Development



How We Will Pursue Replacements



- Begin discussions with developers that have already submitted unsolicited term sheets
- Engage CRA to assist us in the request for proposal (RFP) process
- Issue RFP mid-March
- Update board on responses at May board meeting
- Replacement projects to appropriate Board committees and Board beginning in summer 2020 and beyond

Communicating Our Plan



Key Messages

- Saves members estimated \$700 million over next 20 years
- Expect to retire Merom in 2023 and transition to more diverse generation portfolio that includes low-cost wind, solar, natural gas and storage
- Sets foundation for supply cost stability
- Reduces carbon footprint by nearly 80%
- Assist impacted employees through retraining, reassignment, professional outplacement and retirement options
- We will work with state and local economic development officials to market portions of the Merom property for industrial development. We will consider renewable energy generation or pursue a sale of the plant



Key Stakeholders

- "Who is it that needs to hear <u>first</u> from us?"
 - Hoosier employees
 - Local Directors & co-op communications staff
 - Government officials



Timeline

- Day of Board Decision
 - CEOs give heads up to co-op communicators to be available for a 9 am conference call the next day
- Day Following Board Decision

7:15 a.m. Merom employee meeting

7:45 a.m. Email to Merom employees

8 a.m. Email to all Hoosier employees; email to local Directors and CEOs

Email to CEOs and co-op communicators of 9 am call



Timeline

Day Following Board Decision (continued)

9 a.m. HQ employee meeting

Conference call with CEOs and co-op communicators (Email including news release, talking points, logistics for media inquiries)

News release issued

Email to key external stakeholders



Timeline

- Day Following Board Decision (continued)
 - 1 p.m. Meeting with Ops Center employees
 - 3 p.m. Conference call for local Directors, CEOs and key co-op staff
- Ongoing support beyond initial announcement

Board Actions Related to the Recommended Plan



February 2020 – A long-range resource <u>plan</u>	Future – Measures to carry out the plan that exceed CEO authority
Retire Merom in 2023 and	Final shut down determination to MISO (November 2022)
Transition to a more diverse mix that includes wind, solar, natural gas, market purchases and storage	Specific replacement resources
Assist impacted employees	Special early retirement plan
Recover decommissioning and stranded costs	Way in which stranded costs will be recovered - over what period, as "transition" charge etc. (November 2020) Method to recover decommissioning costs (closer to final shutdown)
Pursue Merom site opportunities	Any sale of the plant Industrial development at the site Siting new generation at the site

Board Decision Framework for the Plan



Three portfolio options for consideration

- 1. Current portfolio to 2040
- 2. Merom retirement in 2023 (recommended)
- 3. Merom retirement in 2025

Board Decision Framework (continued)



- Step 1: Should the Long Range Resource Plan include retirement of Merom prior to 2040? Yes/No
 - If majority votes "no", the current portfolio will be included in the plan to 2040
 - If majority votes "yes", there is a second step

- Step 2: The Long Range Resource Plan should include retirement of Merom in
 - 2023 (recommended)
 - 2025



Discussion

