### Dental 101

2024 IHCP Works Annual Seminar

CareSource

# Agenda

- About CareSource
- New Oral Health Initiative
- Working with CareSource
- Working with SkyGen
- 2024 Dental Manual
- Resources





### About CareSource

# Our MISSION

To make a lasting difference in our members' lives by improving their health and well-being.



- Make it easier for you to work with us
- Partner with providers to help members make healthy choices
- Direct communication
- Timely and low-hassle medical reviews
- Accurate and efficient claims payment



#### Health Care With Heart



Comprehensive member-centric health and life services

Over 29 years of service

Serving over **2 million members** through our Medicaid and Marketplace plans



### NEW ORAL HEALTH INITIATIVE



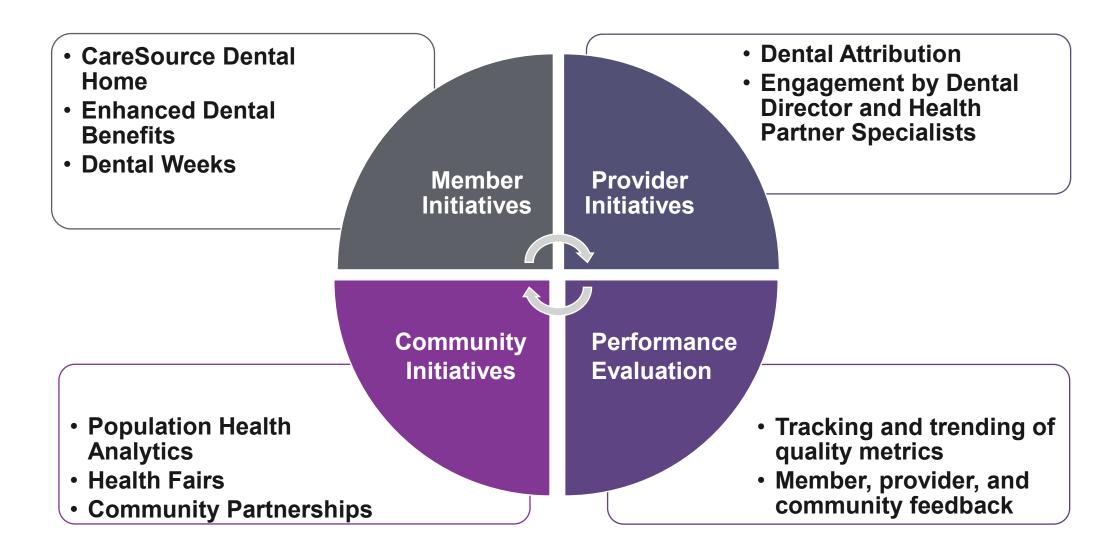


#### DENTAL HOME MODEL INFORMATION

#### 2024 DENTAL MANUAL



## CareSource's Oral Health Strategy Overview





### **Welcome Dental Home**

Dental Home Primary Dental Provider (PDP) Assignment Providers Gain Access to Member Panels/Members Receive Assignment

Member Lists Shared with Providers (Dental Weeks, Outreach, and Gap Closures)



## **Oral Health Progress Report**

**Dental Home Go-Live** 

**Dental Director/Health Partner Specialist Roadshows** 

New Dental Provider Office Reference Manual (ORM) for 2024

**Engagement with Community Outreach Specialists** 

**Delivery of Smile Packs to Members** 



# **Evolution of the Oral Health Strategy**

2021 Operational Excellence

2022

**Optimal Utilization** 

Management

Prompt payment of claims

- Timely credentialing of providers
- Development of enhanced dental benefits

 Development and approval of expansive dental policies and procedures

Dental attribution processes were developed

2023 Quality, Health Equity, and Population Health

 Focus on ensuring adequate and equitable utilization of services by all members

- Collaboration with external entities including community organizations and schools to improve oral health
- Launching CareSource Dental Home

# The Oral Health Strategy in 2024

2024 Operational Excellence

- Prompt payment of claims
- Timely credentialing of providers
- Focusing on utilization of enhanced benefits to fit members' needs

#### 2024 Optimal Utilization Management

- Development and approval of expansive dental policies and procedures
- Dental assignment in place with quarterly review for improvement and optimization

2024 Quality, Health Equity, and Population Health

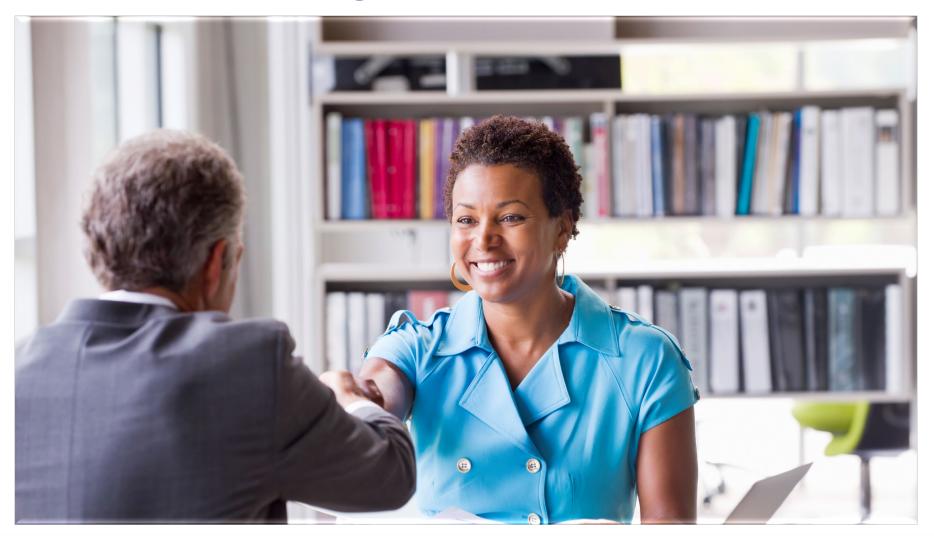
- Focus on ensuring adequate and equitable utilization of services by all members
- Collaboration with external entities including community organizations and schools to improve oral health
- Expansion of the Dental Home Model

## Oral Health Program Performance

#### Elicit feedback from:

- Members
  - Member Advisory Council
  - Care Management Interactions
  - Life Services Interactions
- Providers
  - Provider Advisory Committee
  - Provider Engagement by Health Partner Specialists
  - Provider Satisfaction Survey
  - Provider Engagement by Dental Director
  - Feedback from Indiana Primary Health Care Association (IPHCA), Indiana Rural Health Association (IRHA), and other provider groups
- Community
  - Community Events
  - Foundation Grant Applications/ Engagement
  - Participation with Trade Organizations

## Working with CareSource





## CareSource is an Open Dental Network

CareSource has been and is currently an open network for both the Hoosier Healthwise and Healthy Indiana Plans.

This means:

- If the individual seen has active benefits at the time of service through either plan.
- And the rendering provider is active with Indiana Medicaid.
- And the Provider is registered with the State for the location.
- And the Service does not require Prior Authorization.

Then:

- The provider may bill and be reimbursed as in network.
- Providers are allowed to see any member, and members may see any provider who is a part of the IHCP for services.



# Contracting

Contracting is the process of the provider and Managed Care Entity (MCE) formally executing an agreement for the provider to deliver medical services that outlines reimbursement rates, scope of services, etc.

To initiate contracting, please complete the New Health Partner Contracting Form. This form consists of four tabs that will need to be completed.

Tab 1



General Information: Please verify that the IRS name entered in Tab 2 matches line 1 of your W-9. The IRS

Instructions: This tab provides instructions guiding you

through the completion of tabs 2-4.

Tab 3

Tab 4

Provider(s): Enter both practitioner and facility data.

name will be used to create your contract.

Submission: The following documents are required to be attached within tab 4.



## **Provider Portal Registration**

Go to CareSource.com. Click Provider from the Log-in drop-down.

Select Indiana.

Click Register For an Account under **Provider Portal Login.** 

Enter your information, including your CareSource Provider Number (located in your welcome letter).

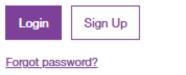
Follow remaining steps to register.

#### CareSource



The Provider Portal makes it easier for you to work with us 24/7. It has critical information and tools to save your practice time.

- Member & Eligibility Search
- Claims Search, EOP & Submissions
- Prior Authorization Search & Submissions
- PCP Roster & Clinical Practice Registry



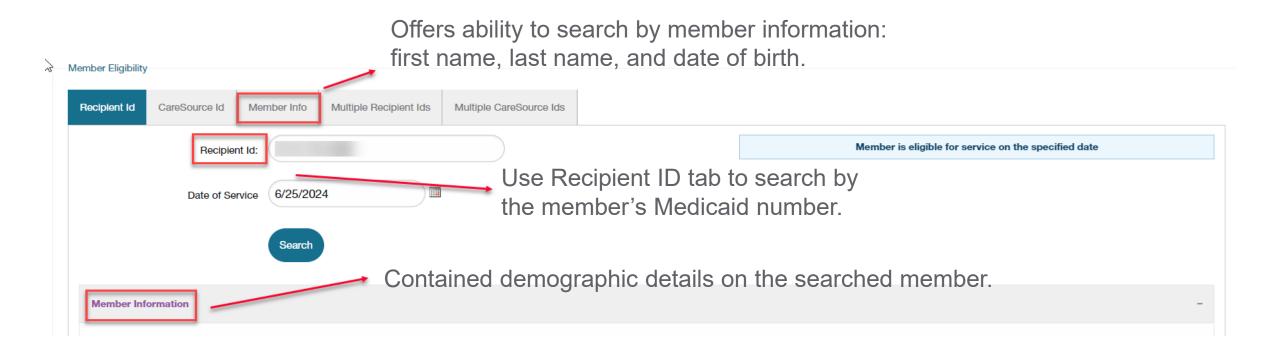
Portal Registration Instructions

Check Enrollment Status

For issues with the Provider Portal contact CareSource Provider Services: 1-844-607-2831



# **Eligibility Verification**



Eligibility Response will be blue (see above) if member is eligible. If member is not eligible the red box below will display.

## Find a Doctor





2 STEP TWO <sup>⊕</sup> Choose Plans



Find a Doctor / Step 1 of 3 / Choose Location

#### CHOOSE LOCATION

In order to better serve you...

Share Your Location

Or, enter a street address

Enter an Address

#### Find a Doctor | CareSource



Skip





#### POWERING HEALTHCARE FOR THE DIGITAL AGE

Landing (sciondental.com)



# CareSource and SkyGen Dental

CareSource partners with SkyGen Dental to enhance efficiency and consistency of our Dental Management Services.

SkyGen manages	CareSource manages
Claims payment	Member-related concerns such as claim issues, covered services, and patient eligibility
Prior Authorization	Contracting with dental providers
Electronic Funds Transfer (EFT)	
Portal issues	



### SkyGen Dental Provider Portal

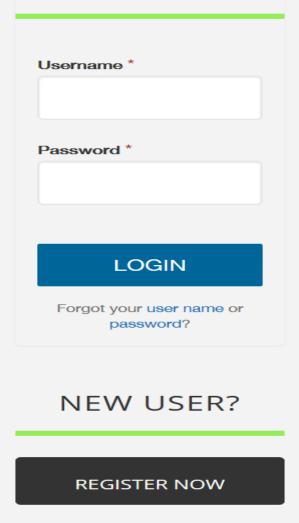
To access the Skygen Dental Portal: Log in to the CareSource Provider Portal, click on the "Dental Provider Login" link under the "Providers" heading, and register, or

Access the Scion portal directly at <u>https://pwp.sciondental.co</u> <u>m/PWP/Landing</u>



## SkyGen Dental Provider Portal Login

#### USERS



Logging In

Please click on the register now tab under new user when logging in for the first time.

You will need to have your SkyGen ID to create a log in. You can get this from SkyGen directly, or through CareSource Provider Services at 1-844-607-2831.

## **Types of Registration**

#### Register as a provider

Register as a **provider** if you work with only your own patients. As a provider, you will have access to your own information

#### Register as a location

Register as a **location** if you are administrative staff for an office or clinic location. As a location, you will have access to information for all the providers associated with your physical location.

#### Register as a payee

Register as a **<u>payee</u>** if you receive payment for adjudicated claims on behalf of one or more providers and/or locations. As a payee, you will have access to information for all your associated providers and locations.



## **Time-Saving Functions of Portal**

View CareSource member service history, covered benefits, and fee schedules

Create a member eligibility calendar and view real-time eligibility for multiple members

View authorization guidelines and required documentation prior to submitting authorizations

Submit authorizations with attachments for faster determinations

Submit and track claims

View current and past remits

**Register for EFT** 



## **SkyGen Dental Portal Questions**

Contact the web portal team at <u>ProviderPortal@scion.com</u> for issues related to Portal access.



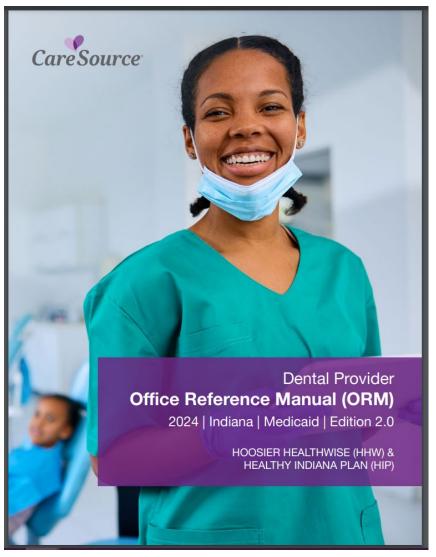


### 2024 Dental Manual





### **Dental Manual**



The <u>Dental Provider Office</u> <u>Reference Manual (ORM)</u> is a comprehensive resource for our dental providers and serves as a link between your office and CareSource. It includes important information on topics such as covered services, services that require prior authorization, claim submission, and much more.



## Dental Services That Require Prior Authorization (PA)

Periodontal Surgery and some Endodontic Surgery	Space maintenance for children under 3 years of age or if permanent teeth are missing	Dentures (complete and partial)	Sleep Apnea Appliances
Some Frenectomy and Corticotomy Procedures	General anesthesia and sedation ≥ Age 21	Repairs and relines of dentures (complete and partial) for members ≥ Age 21	Orthodontics

## Prior Authorization Helpful Information

Some dental services may require PA for specific age groups. Some services may require post treatment/prepayment review. Any unspecified services by report require prior authorization. The <u>Dental Office Reference Manual (ORM)</u> should be consulted for specific prior authorization requirements.



#### **Enhanced Benefits**

CareSource offers some Enhanced Dental Benefits for HIP and HHW Members. See Benefit Coverage for details. The specific enhancements are noted in the Dental Manual.

Value-added services are services that are not offered in the standard State Medicaid benefit coverage and are voluntarily provided by CareSource to improve health outcomes.

**Dental Provider Office Reference Manual (ORM)** 

## **Enhanced Benefits Example**

One example of an enhanced benefit is code D1206. This is illustrated on page 82 of the Dental Manual.



Code	Service Description	Benefit Limitations/Frequency
D1206	Topical Application of Fluoride Varnish	One of (D1206, D1208) per 6 Month(s). Age 0 – 20 <b>Enhanced Benefit</b> One ( <b>D1206</b> ) per 6
D1208	Topical Fluoride Application- Excluding Varnish	month(s) (Reimbursable for Age ≥ 21 with documented high caries risk or medical condition increasing susceptibility to caries)

## **Dental Claim Submission**

RETURNING USERS	
Usemame *	
Password *	
LOGIN	
Forgot your user name or password?	

**Online:** <u>https://pwp.sciondental.com/PWP/Landing</u>

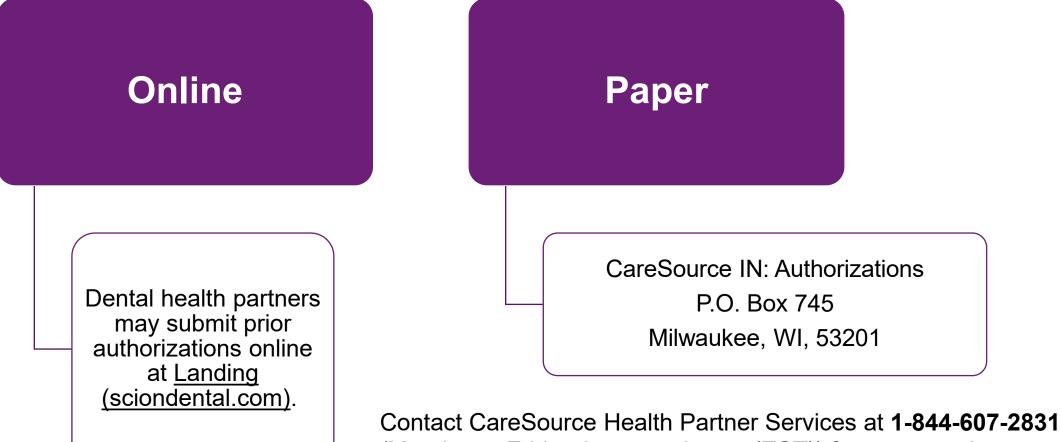
Electronic Data Interchange (EDI) Payer ID: INCS1

Paper:

CareSource Attn: Claims Department P.O. Box 3607 Dayton, OH 45401-3607

The filing limit for participating providers is 90 calendar days and non-participating providers is 180 calendar days.

## How to Submit a Prior Authorization



(Monday to Friday 8 a.m. to 8 p.m. (EST)) for any questions regarding prior authorizations.



## **Corrected Claims**

In the event that incomplete, incorrect, or unclear information was originally submitted on a claim; corrected claims should be submitted within 60 calendar days from the date of the explanation of payment (EOP).

Examples include missing tooth number or surface, the date of service, procedure/ diagnosis code, incorrect unit count, and/or modifier, provider, place of service, wrong provider NPI or facility location.

Resubmit the entire claim with updated information as a "Corrected Claim." You do not need to file an appeal.



## Submitting a Corrected Claim

Identify the claim as "corrected" by boldly and clearly marking the claim as "Corrected Claim" across the top of a paper claim form.

Identify the original Claim/Encounter Number by writing it in the Remarks section (Box 35) on a paper ADA form.

Attach any supporting documentation and send documentation in the same package with the paper claim form.

Send paper forms and documents to: CareSource ATTN: Corrected Claims Dept. P.O. Box 3607 Dayton, OH 45401



## **Dental Claim Disputes**

If a service line on a claim was overpaid or underpaid—For example, if a claim is paid but Provider feels it was not paid at the right amount then a claim dispute can be filed using the claim dispute <u>form</u>.

Adjustments to any overpayments will be made on subsequent reimbursements to the Health Partner/Provider or the Provider can issue refund checks to CareSource for any overpayments.

CareSource	
Coordinator Attn: Health Partner	
Claims Disputes - Indiana	
P.O. Box 2008	
Dayton, OH 45401-2008	

Mail

Fax
Provider Claims E

Provider Claims Disputes Fax Number: 937-531-2398



## **Dental Claim Appeals**

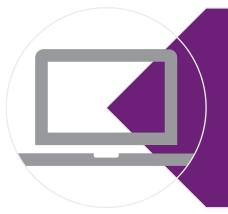
Health partners may only submit appeals <u>after</u> completing the claim dispute process as previously outlined.

Appeals must be submitted within **60 calendar days** of the dispute decision.

CareSource must issue a written decision within **45** calendar days of receipt of the written request for appeal.

If the appeal is not resolved within the **45-calendar day** time frame, the appeal will be determined as an approval.

Appeal requests must be submitted using either the provider portal or by paper.



#### **Provider Portal:**

https://providerportal.caresour ce.com/IN/User/Login.aspx.

Click the "Claim Appeals" link on the left



Use the Claim Appeal form in the Dental Health Partner manual.

Please include: member's name and member ID number (MID), health partner's name and ID number, codes and reasons the determination should be reconsidered, and any additional available medical information that supports your request to reverse the determination or that supports medical necessity.



# Electronic Funds Transfer and Electronic Remittance Advice

### EFT and ERA are the preferred methods of payments.

To register, please visit <u>https://enrollments.echohealthinc.com/</u>

You will need:

- Your CareSource Provider ID.
- Your practice's bank routing number and bank account number.

If already registered with ECHO, you will need:

- ECHO provider portal credentials or Tax Identification Number (TIN).
- An ECHO draft number and draft amount.



# Member Billing

#### Not permitted:

- Balance billing a member for a Medicaid-covered service.
- Billing a member in emergent situations.

### To charge a member for non-covered services, health partners <u>must</u> disclose in writing:

- Service to be rendered is not covered by Medicaid.
- Whether procedures or treatments that **are** covered by Medicaid are available in lieu of non-covered service.
- The health partner must offer, on a disclosure form, the member's willingness to accept the financial responsibility of the non-covered service, the amount to be charged for the non-covered service, and the specific date the service is to be performed.
- Documentation must be signed by member prior to rendering the specific non-covered service.

**Note**: Medicaid covered services <u>cannot</u> be billed to the member. <u>Here</u> you will find the policy pertaining to member billing exceptions.



## Resources





# **Updates and Announcements**

Visit the **Updates and Announcements page** located on CareSource.com website for frequent network notifications.

Updates may include: Medical, pharmacy and reimbursement policies Authorization requirements

Provider Communications Sign Up Form

The **sign-up** form: <u>https://secureforms.caresource.com/ProviderCommunicationSignup</u>

The **unsubscribe** function at <u>https://secureforms.caresource.com/ProviderCommunicationSignup/unsubscribe</u>



# **Plan Resources**

Visit the CareSource website <u>Plan Resources</u> page to access the following resources:





# Quarterly Friday Forums

- A Save the Date will be published on the <u>Updates & Announcements page</u>.
- Revenue cycle, contracting, credentialing, clinical operations, quality, or administrative staff are welcome to attend.
- Brief presentation covering updates.
- Live question and answer follows presentation.

Please reach out to your Health Partner Engagement Specialist for any topics you want to hear about.

### Communicating with Us

Provider Services	1-844-607-2831
Hours	Monday – Friday 8 a.m. to 8 p.m. Eastern Time (ET)

Member Services	1-844-607-2829
Hours	Monday – Friday 7 a.m. to 7 p.m. Eastern Time (ET)
	Please note: From Oct. 1 – Feb. 1 we are open the same hours as above, seven days a week.



### Health Partner Engagement Representatives – Regional Specialist

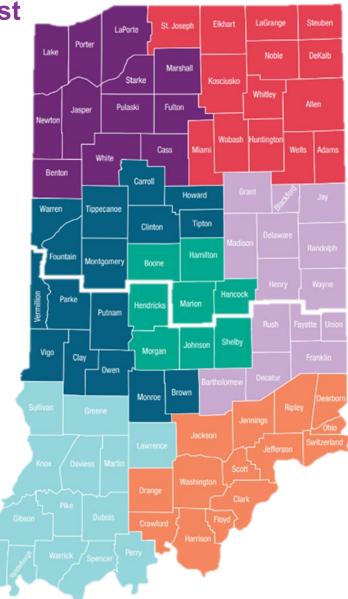
**Tammy Garrett** 219-221-7065

Tammy.Garrett@CareSource.com Franciscan Alliance, Fresenius (Statewide)

Amy Wasson 317-417-9652 <u>Amy.Wasson@CareSource.com</u> Community Health Network, Union Hospital, American Health Network

Paula Egan 812-447-6661 Paula.Egan@CareSource.com Deaconess, Ascension – St. Vincent Health

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Leigh Hoover 765-425-0462 Leigh.Hoover@CareSource.com Parkview, Lutheran, St. Joseph Regional Medical Center, Beacon

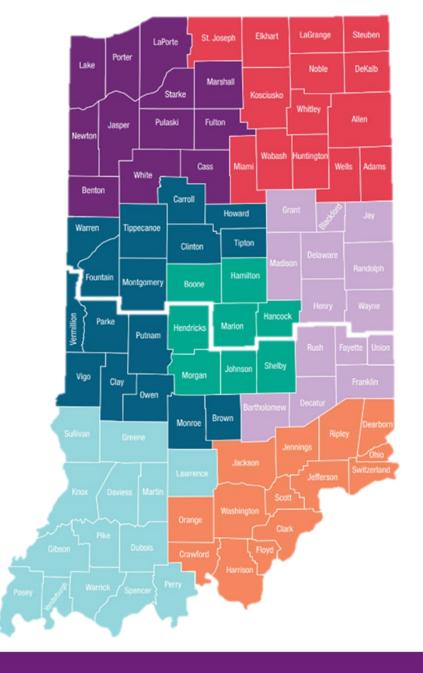
#### Francesca Mekos 317-982-0423 Francesca.Mekos@CareSource.com Eskenazi, Reid Health

Sarah Tinsley 317-607-4844 <u>Sarah.Tinsley@CareSource.com</u> Indiana University, Suburban Health Organization

Bonnie Waelde 812-480-9203 Bonnie.Waelde@CareSource.com University of Louisville, Norton, Baptist Health Floyd, ATI Physical Therapy (Statewide)

### Health Partner Engagement Representatives – Manager

Amy Williams Manager Health Partnerships 317-741-3347 Amy.Williams@CareSource.com



Health Partner Engagement Representatives – Ancillary

### **Brian Grcevich**

Health Partner Engagement Specialist Ancillary, Dental, Skilled Nursing Facilities, Home Health and Hospice 317-296-0519 Brian.Grcevich@CareSource.com

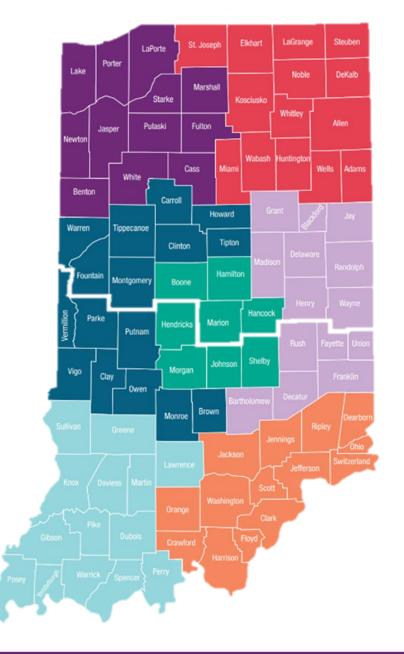
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### Health Partner Engagement Representatives – Behavioral Health

Amanda Denny, Behavioral Health Resolution Specialist (Northern Territory) 765-620-6722 Amanda.Denny@CareSource.com

Stephanie Gates, Behavioral Health Resolution Specialist (Southern Territory) 317-501-6380 Stephanie.Gates@CareSource.com



### Contracting Managers – Hospitals/Large Health Systems

Maria Crawford (Northern Territory) 317-416-6854 Maria.Crawford@CareSource.com

Sara Culley (Southern Territory) 765-256-0423 Sara.Culley@CareSource.com

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### Scan for a copy of the HP Engagement map.







PARTNER with Purpose



# PARTNER with Purpose

Thank you for attending today's event.

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OMPP Approved: 09/03/2024