

**INDIANA REAL ESTATE EDUCATION  
ADVISORY COUNCIL  
NOVEMBER 4, 2024  
MINUTES**

**The education council met at 3:00 p.m. and reviewed the following applications:**

**In attendance from 3:00 p.m. to 3:30 p.m.: Kathy Harbaugh, Rick Ogden, Cheryl Butcher, Tim Reed and Jim Bittner.**

**1. Colibri Real Estate – CE21300021 – Significant Change Application**

- a. Negotiation Models and Case Studies – 3 hours

**The Committee recommends to APPROVE.**

**Ogden/Bittner, 5/0/0**

**2. Residential Real Estate Council – CE21500015 – Significant Change Application**

- a. Residential Real Estate Probate Specialist Certification-RS184 – 8 hours

**The Committee recommends to APPROVE for 6 hours.**

**Reed/Butcher, 5/0/0**

- b. Instructor Application – Howard West

**The Committee recommends to TABLE this matter for documentation.**

**Reed/Butcher, 5/0/0**

**3. Golden Safeguard, LLC**

- a. CE Sponsor – RB Broker Application (last month you approved his instructor application) – Thomas Krause

- b. Cybersecurity Awareness Training for Real Estate professionals – 2 hours

**The Committee recommends to APPROVE a and b.**

**Ogden/Butcher, 5/0/0**

**4. Real Estate Certification Program (RECP) – CE10600303 Significant Change Application**

- a. Indiana Seller Agency Law – Asynchronous/Synchronous – 2 hours – Broker & Managing Broker

- b. Forms and Business Trends for Managing Broker – Asynchronous/Synchronous – 2 hours – Broker & Managing Broker

**The Committee recommends to APPROVE a and b.**

**Reed/Butcher, 4/0/1 (with Kathy Harbaugh abstaining)**

**5. Upstate Alliance of Realtors – CE10600435 – Significant Change Application**

a. Empowering Agents, Enhancing Client Relationships: A Managing Brokers Guide – 4 hours / Managing Broker

**The Committee recommends to APPROVE.**

**Reed/Butcher, 5/0/0**

**6. Lighthouse School of Real Estate – CE22200018**

a. Obscure Forms – 3 hours – Broker & Managing Broker

**The Committee recommends to approve a.**

**Reed/Bittner, 5/0/0**

b. Trusts and Estates – 2 hours – Broker & Managing Broker

**The Committee recommends to APPROVE b for Broker only.**

**Reed/Bittner, 5/0/0**

c. Youtube Basics for Marketing & Attracting Clients – 3 hours – Broker & Managing Broker

**The Committee recommends to DENY C.**

**Ogden/Bittner, 5/0/0**

d. 30 Hour Post Licensing – 30 hours

**The Committee recommends to DENY d. as application isn't complete**

**Reed/Ogden, 5/0/0**

**7. Northwest Indiana Realtors Association (NIRA) – CE10600438 – Significant Change Application**

a. Certified Residential Real Estate Probate Specialist – 8 hours

**The Committee recommends to APPROVE a. for 6 hours.**

**Reed/Bittner, 5/0/0**

**8. Cressy & Everett Real Estate – CE20900914 – Significant Change Application**

a. AI in Real Estate: Navigating Benefits and Challenges – 2 hours

**The Committee recommends to APPROVE a.**

**Reed/Ogden, 5/0/0**

Next Scheduled Meeting  
**JANUARY 23, 2025**