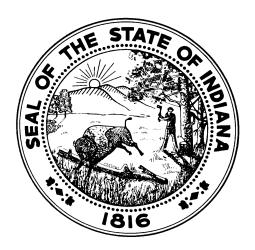
# STATE BOARD OF ACCOUNTS 302 West Washington Street Room E418 INDIANAPOLIS, INDIANA 46204-2769

AUDIT REPORT OF

INDIANA STATE UNIVERSITY TERRE HAUTE, INDIANA FEDERAL AWARDS AUDIT

July 1, 2006 to June 30, 2007





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### UNIVERSITY OFFICIALS

<u>Office</u>	<u>Official</u>	<u>Term</u>
President	Dr. Lloyd W. Benjamin III	07-01-00 to 06-30-08
Vice President for Business Affairs, Finance, and University Treasurer	Gregg S. Floyd	08-02-02 to 06-30-08
Assistant Treasurer and University Bursar	Domenic Nepote	06-18-04 to 06-30-08
Assistant to Vice President/Controller	Jeffrey Jacso	06-18-04 to 06-30-08
President of the Board of Trustees	Mike Alley	07-01-05 to 06-30-08

### INDIANA STATE UNIVERSITY TERRE HAUTE, INDIANA

### INTRODUCTION

### **GRANTEE'S ORGANIZATION**

Indiana State University is a nonprofit state-supported educational institution. The University was chartered by the General Assembly in 1865 as Indiana State Normal School. The Institution then became Indiana State Teachers College in 1929, Indiana State College in 1961, and Indiana State University in 1965. The University offers both undergraduate and graduate degree programs. The enrollment in 2006-07 was 14,299 students. The University is governed by a nine member Board of Trustees.

### SCOPE OF AUDIT

Our audit of Indiana State University was performed in accordance with auditing standards generally accepted in the United States, with the standards applicable to financial audits contained in <u>Government Auditing Standards</u>, issued by the Comptroller General of the United States, and with OMB Circular A-133, <u>Audits of States</u>, <u>Local Governments</u>, <u>and Nonprofit Organizations</u>. The purpose of the audit was to formulate an opinion on the basic financial statements as a whole and to determine if federally sponsored programs were administered in accordance with the applicable laws, regulations, terms of agreement, and directives which are set forth in the respective audit guides. Our work included the following:

- Expression of an opinion on the Statement of Net Assets and related Statement of Revenues, Expenses, and Changes in Net Assets, and Cash Flow Statement.
- Evaluation of the University's policies, procedures, and practices used to administer the programs.
- Evaluation of the University's system of internal control, accounting and reporting, and the controls maintained in the operation of, and accounting for, the funds provided for the programs.
- Reconciliation of the information on the respective required federal reports to records of the University.
- Testing changes made to selected awards for University compliance with terms and conditions of the applicable federal awards agreement.

The audit covered the period July 1, 2006 to June 30, 2007. Fieldwork was performed at the University from July 25, 2007 to February 27, 2008.



STATE BOARD OF ACCOUNTS 302 WEST WASHINGTON STREET ROOM E418 INDIANAPOLIS, INDIANA 46204-2765

> Telephone: (317) 232-2513 Fax: (317) 232-4711 Web Site: www.in.gov/sboa

# REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

TO: THE OFFICIALS OF INDIANA STATE UNIVERSITY, TERRE HAUTE, INDIANA

We have audited the financial statements of Indiana State University, as of and for the year ended June 30, 2007, and have issued our report thereon dated November 21, 2007. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in <u>Government Auditing Standards</u>, issued by the Comptroller General of the United States.

### Internal Control over Financial Reporting

In planning and performing our audit, we considered the University's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the University's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the University's internal control over financial reporting.

Our consideration of the internal control over financial reporting was for the limited purpose described in the preceding paragraph and would not necessarily identify all deficiencies in internal control over financial reporting that might be significant deficiencies or material weaknesses.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in internal control that might be significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be significant deficiencies or material weaknesses, as defined above.

# REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS (Continued)

### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the University's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under <u>Government Auditing Standards</u>.

This report is intended solely for the information and use of the University's management, Board of Trustees, and federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties. In accordance with Indiana Code 5-11-5-1, this report is a part of the public records of the State Board of Accounts and of the office examined.

STATE BOARD OF ACCOUNTS

State Board of Accounts

November 21, 2007



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# INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE WITH REQUIREMENTS APPLICABLE TO EACH MAJOR PROGRAM AND INTERNAL CONTROL OVER COMPLIANCE IN ACCORDANCE WITH OMB CIRCULAR A-133

TO: THE OFFICIALS OF INDIANA STATE UNIVERSITY, TERRE HAUTE, INDIANA

### Compliance

We have audited the compliance of Indiana State University (University) with the types of compliance requirements described in the <u>U.S. Office of Management and Budget (OMB) Circular A-133 Compliance Supplement</u> that are applicable to each of its major federal programs for the year ended June 30, 2007. The University's major federal programs are identified in the Summary of Auditor's Results section of the accompanying Schedule of Findings and Questioned Costs. Compliance with the requirements of laws, regulations, contracts and grants applicable to each of its major federal programs is the responsibility of the University's management. Our responsibility is to express an opinion on the University's compliance based on our audit.

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States; the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States; and OMB Circular A-133, Audits of States, Local Governments, and Non-Profit Organizations. Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the University's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide a legal determination of the University's compliance with those requirements.

In our opinion, the University complied in all material respects with the requirements referred to above that are applicable to each of its major federal programs for the year ended June 30, 2007. However, the results of our auditing procedures disclosed instances of noncompliance with those requirements which are required to be reported in accordance with OMB Circular A-133 and which are described in the accompanying Schedule of Findings and Questioned Costs as items 2007-1 and 2007-2.

### Internal Control Over Compliance

The management of the University is responsible for establishing and maintaining effective internal control over compliance with requirements of laws, regulations, contracts and grants applicable to federal programs. In planning and performing our audit, we considered the University's internal control over compliance with requirements that could have a direct and material effect on a major federal program in order to determine our auditing procedures for the purpose of expressing our opinion on compliance and to test and report on internal control over compliance in accordance with OMB Circular A-133.

### INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE WITH REQUIREMENTS APPLICABLE TO EACH MAJOR PROGRAM AND INTERNAL CONTROL OVER COMPLIANCE IN ACCORDANCE WITH OMB CIRCULAR A-133 (Continued)

Our consideration of the internal control over compliance would not necessarily disclose all matters in the internal control that might be material weaknesses. A material weakness is a condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that noncompliance with applicable requirements of laws, regulations, contracts and grants that would be material in relation to a major federal program being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. We noted no matters involving the internal control over compliance and its operation that we consider to be material weaknesses.

We have audited the basic financial statements of Indiana State University as of and for the year ended June 30, 2007, and have issued our report thereon dated November 21, 2007. Our audit was performed for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying Schedule of Expenditures of Federal Awards is presented for purposes of additional analysis as required by OMB Circular A-133 and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the financial statements taken as a whole.

This report is intended solely for the information and use of the University's management and federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties. In accordance with Indiana Code 5-11-5-1, this report is a part of the public records of the State Board of Accounts and of the office examined.

STATE BOARD OF ACCOUNTS

State Board of accounts

February 27, 2008

### INDIANA STATE UNIVERSITY SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS For The Year Ended June 30, 2007

Federal Grantor Agency/Pass-Through Entity	Federal CFDA	Pass-Through Entity (or Other) Identifying	Total Federal Awards
Cluster Title/Program Title/Project Title	Number	Number	Expended
U.S. DEPARTMENT OF EDUCATION			
Direct Grant Student Financial Assistance Cluster			
Federal Supplemental Educational Opportunity Grants	84.007		\$ 337,573
Federal Work-Study Program	84.033		435,261
Federal Perkins Loan Program - Federal Capital Contributions	84.038		1,800,884
Federal Pell Grant Program	84.063		6,588,480
Academic Competitiveness Grants National Science and Mathematics Access to Retain Talent Grants	84.375 84.376		131,708 213,586
Total for Student Financial Assistance Cluster			9,507,492
Direct Grant			
TRIO Cluster			
Student Support Services	84.042		309,761
Talent Search Program	84.044		162,488
Upward Bound	84.047		645,083
McNair Post-Baccalaureate Achievement	84.217		204,139
Total for TRIO Cluster			1,321,471
Total for Federal Grantor Agency			10,828,963
Research and Development Cluster			
U.S. DEPARTMENT OF AGRICULTURE			
Direct Grant		"	
Unknown	10.xxx	05-JV-11221616-255	13,391
Pass-Through Ohio State University Foundation Grants for Agricultural Research, Special Research Grants	10.200	2004-38897-02216	36,079
Total for Federal Grantor Agency			49,470
U.S. DEPARTMENT OF COMMERCE			
Pass-Through University of Alaska			
Undersea Research	11.430	NA030AR4300104	16,506
Total for Federal Grantor Agency			16,506
U.S. DEPARTMENT OF DEFENSE			
Pass-Through University of Missouri			
Basic Scientific Research	12.431	W911NF-04-0383	16,251
Total for Federal Grantor Agency			16,251
U.S. DEPARTMENT OF THE INTERIOR			
Direct Grants			
Fish and Wildlife Management Assistance	15.608	301817J087	351
U.S. Geological Survey - Research and Data Acquisition Pass-Through Purdue University	15.808	05CRAG0038	16,140
Unknown	15.xxx	AV04-IN01	4,932
Total for Federal Grantor Agency			21,423
U.S. DEPARTMENT OF TRANSPORTATION			
Pass-Through Vigo County Board of Commissioners Highway Planning and Construction	20.205	DES 0200988	8,966
Total for Federal Grantor Agency			8,966
NATIONAL AERONAUTICS AND SPACE ADMINISTRATION			
Pass-Through Indiana University			
Aerospace Education Services Program Pass-Through Boston Science Museum	43.001	NNG06GD86A	20,007
Technology Transfer	43.002	NNG04GH14A	54,031
Pass-Through Purdue University Unknown	43.xxx	NNG05GG54H	19,798
	70.700		
Total for Federal Grantor Agency			93,836

### INDIANA STATE UNIVERSITY SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS For The Year Ended June 30, 2007 (Continued)

Federal Grantor Agency/Pass-Through Entity Cluster Title/Program Title/Project Title	Federal CFDA Number	Pass-Through Entity (or Other) Identifying Number	Total Federal Awards Expended
NATIONAL SCIENCE FOUNDATION			
Direct Grants			
Geosciences Biological Sciences	47.050 47.074	OCE-0550401	9,337 90,459
Social, Behavioral, and Economic Sciences	47.075		143,071
Total for Federal Grantor Agency			242,867
U.S. DEPARTMENT OF ENERGY			
Direct Grant Office of Science Financial Assistance Program	81.049	DE-FG02-06ER46304	8,921
Total for Federal Grantor Agency			8,921
U.S. DEPARTMENT OF EDUCATION			
Pass-Through University of Kansas Center for Research, Inc.			
Special Education - Research and Innovation to Improve Services and			
Results for Children With Disabilities	84.324	H324D030003	25,061
Pass-Through Indiana Department of Education Grants for Enhanced Assessment Instruments	84.368A	10707-001-DN01	4,507
Total for Federal Grantor Agency			29,568
U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES Direct Grants			
Human Genome Research	93.172	1 R03 HG003987-01	39,908
Research and Training in Complementary and Alternative Medicine	93.213		439,370
Alcohol Research Programs	93.273	7700-01-7365-1-01	1,629
Pharmacology, Physiology and Biological Chemistry Pass-Through University of Michigan	93.859	1 R21 GM072780-01A1	104,875
Injury Prevention and Control Research and State and Community Based Programs	93.136		36,883
Total for Federal Grantor Agency			622,665
Total for Research and Development Cluster			1,110,473
Other Federal Awards			
U.S. DEPARTMENT OF AGRICULTURE			
Pass-Through Indiana Department of Education			
Child and Adult Care Food Program	10.558	FY0607	87,892
Total for Federal Grantor Agency			87,892
U.S. DEPARTMENT OF STATE			
Direct Grant	40.404	0.50440.00.05.000/100	7.070
Educational Partnerships Program Pass-Through Academy for Educational Development	19.424	S-ECAAS-02-GR-286(JY)	7,279
Unknown	19.xxx	S-ECAAE-06-CA-121(MA)	93,359
Total for Federal Grantor Agency			100,638
U.S. DEPARTMENT OF TRANSPORTATION			
Pass-Through Indiana Criminal Justice Institute State and Community Highway Safety	20.600		5,697
, , ,	20.000		
Total for Federal Grantor Agency			5,697
NATIONAL AERONAUTICS AND SPACE ADMINISTRATION			
Pass-Through Purdue University Unknown	43.xxx	NNG05GG54H	7,632
Total for Federal Grantor Agency			7,632
NATIONAL ENDOWMENT FOR THE ARTS			
Pass-Through State of Indiana Library Grants to States	45.310		23,101
Total for Federal Grantor Agency			23,101

### INDIANA STATE UNIVERSITY SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS For The Year Ended June 30, 2007 (Continued)

Federal Grantor Agency/Pass-Through Entity Cluster Title/Program Title/Project Title	Federal CFDA Number	Pass-Through Entity (or Other) Identifying Number	Total Federal Awards Expended
NATIONAL SCIENCE FOUNDATION			
Direct Grant  Education and Human Resources	47.076	DUE-0532027	80,519
Pass-Through Fulbright Academy of Science and Technology		562 666262	
Unknown	47.xxx		1,100
Total for Federal Grantor Agency			81,619
SMALL BUSINESS ADMINISTRATION			
Pass-Through Indiana Small Business Administration Small Business Development Center	59.037		85,819
Total for Federal Grantor Agency			85,819
U.S. DEPARTMENT OF ENVIRONMENTAL MANAGEMENT			
Pass-Through American Association of Airport Executives			
Compliance Assistance Support for Services to the Regulated Community and Other Assistance Providers	66.305	CC-83144001-0	43,094
Total for Federal Grantor Agency			43,094
			40,004
U.S. DEPARTMENT OF EDUCATION  Direct Grants			
Special Education - Technical Assistance and Dissemination to Improve Services and Results for Children with Disabilities	84.326		241.676
Teacher Quality Enhancement Grants	84.336		544,739
Pass-Through Indiana Department of Education Special Education - Grants to States	84.027		1,522,920
Pass-Through Ball State University			
Vocational Education - Basic Grants to States Pass-Through Ivy Tech Community College	84.048	A58-7-07VO-003	12,566
Vocational Education - Basic Grants to States	84.048		6,081
Total for Program			18,647
Pass-Through National Council on Economic Education			
Fund for the Improvement of Education	84.215	TT-05-5002	8,246
Pass-Through Indiana Department of Workforce Development	04.242	TD 5 264	40.046
Tech-Prep Education	84.243	TP-5-264	18,846
Pass-Through Indiana University Special Education - State Personnel Development Grant Program	84.323A	01704-003-PY02	43,761
Pass-Through Indiana Department of Education Gaining Early Awareness and Readiness for Undergraduate Programs	84.334		198,412
	04.334		190,412
Pass-Through Indiana Commission for Higher Education Improving Teacher Quality State Grants	84.367		74,478
Pass-Through Indiana Department of Education Unknown	84.xxx		29.091
	04.888		28,081
Total for Federal Grantor Agency			2,699,806
U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES  Direct Grant			
Advanced Education Nursing Traineeships	93.358	2 A10HP00183-07-00	36,588
Pass-Through Purdue University Injury Prevention and Control Research and State and Community Based Programs	93.136		106,212
Pass-Through Hoosier Uplands Rural Access to Emergency Devices Grant	93.259		7,756
Pass-Through Ball State University  Centers for Disease Control and Prevention - Investigations and Technical Assistance	93.283		89
Pass-Through Indiana University Foster Care Title IV-E	93.658		94,317

### INDIANA STATE UNIVERSITY SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS For The Year Ended June 30, 2007 (Continued)

Federal Grantor Agency/Pass-Through Entity Cluster Title/Program Title/Project Title	Federal CFDA Number	Pass-Through Entity (or Other) Identifying Number	Total Federal Awards Expended
U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES (continued)			
Pass-Through Indiana University Basic/Core Area Health Education Centers	93.824		225,887
Pass-Through Indiana State Department of Health			
Grants to States for Operation of Offices of Rural Health	93.913	5 H95 TH 00136-15-00	8,525
Total for Federal Grantor Agency			479,374
CORPORATION FOR NATIONAL AND COMMUNITY SERVICES Pass-Through Indiana University			
AmeriCorps	94.006		862
Pass-Through State of Indiana AmeriCorps AmeriCorps	94.006		130,193
Total for Federal Grantor Agency			131,055
Total federal awards expended			\$ 15,685,163

### INDIANA STATE UNIVERSITY NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

### Note 1. Basis of Presentation

The accompanying Schedule of Expenditures of Federal Awards includes the federal grant activity of Indiana State University and is presented in accordance with the requirements of OMB Circular A-133, <u>Audits of States</u>, <u>Local Governments</u>, <u>and Non-Profit Organizations</u>. Accordingly, the amount of federal awards expended is based on when the activity related to the award occurs.

### Student Financial Assistance

Expenditures for non-loan assistance made to students are recognized and reported in the Schedule of Expenditures of Federal Awards.

Student loan programs are funded by the federal government under various programs; e.g., Perkins Student Loan Program. Activity related to this loan program includes federal and university capital contributions, loan repayments, interest earned on loans, cancellation of loans, and administrative and collection cost. The Schedule of Expenditures of Federal Awards reflects only current year loans to students.

### Note 2. Federal Student Loan Program

The University considers the federal capital contribution of federally sponsored student loan programs as a liability. There were no changes in the balance of loan program federal capital contributions during the audit period ending June 30, 2007. The balance of net federal capital contributions as of June 30, 2007, was \$7,708,746.

Amounts loaned to students are recorded as notes receivable. Gross student notes receivable as of June 30, 2007 were:

Cluster/Program Title	Federal CFDA Number Amoun		Amount
Federal Perkins Loan Program	84.038	\$	8,179,598

The above is presented as additional information and is not included in the Schedule of Expenditures of Federal Awards.

# INDIANA STATE UNIVERSITY NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS (Continued)

### Note 3. Subrecipients

Of the federal expenditures presented in the schedule, the University provided federal awards to subrecipients as follows for the year ended June 30, 2007:

Program Title	Federal CFDA Number	,	Amount
Tech-Prep Education	84.243	\$	17,948
Teacher Quality Enhancement Grants	84.336		101,730
Special Education – Grants to States	84.027		30,558
Research and Training in Complementary and			
Alternative Medicine	93.213		320,523

### Note 4. Federal Family Educational Loans

The compiled information supplied by management of student financial aid for guaranteed student loans for the year ended June 30, 2007, is as follows:

Program	Federal CFDA Number	Number of Students	 Amount
Federal Stafford Loans Federal Parent Loans for	84.032	8,010	\$ 32,312,086
Graduate students Federal Parent Loans for	84.032	15	56,806
Undergraduate Students	84.032	716	 5,599,065
Totals		8,741	\$ 37,967,957

The above is presented as additional information and is not included in the Schedule of Expenditures of Federal Awards.

### INDIANA STATE UNIVERSITY SCHEDULE OF FINDINGS AND QUESTIONED COSTS

### Section I – Summary of Auditor's Results

Financial Statements:

Type of auditor's report issued: Unqualified

Internal control over financial reporting:

Material weaknesses identified?

Reportable conditions identified that are not considered to be

material weaknesses? none reported

Noncompliance material to financial statements noted? no

Federal Awards:

Internal control over major programs:

Material weaknesses identified?

Reportable conditions identified that are not considered to be

material weaknesses?

Type of auditor's report issued on compliance for major programs: Unqualified

Any audit findings disclosed that are required to be reported in

accordance with section 510(a) of Circular A-133?

Identification of Major Programs:

Number Name of Federal Program or Cluster

SFA Cluster Student Financial Aid Cluster

TRIO Cluster TRIO Cluster

84.027 Special Education - Grants to States

Dollar threshold used to distinguish between Type A and Type B programs: \$470,554

Auditee qualified as low-risk auditee?

### Section II - Financial Statement Findings

No matters are reportable.

# INDIANA STATE UNIVERSITY SCHEDULE OF FINDINGS AND QUESTIONED COSTS (Continued)

### Section III – Federal Award Findings and Questioned Costs

### PRIOR FINDINGS

Prior audit findings regarding procedures, compliance, or internal controls that continued to be findings per the criteria of OMB Circular A-133 during this audit period are not repeated in this Schedule of Findings and Questioned Costs. They are disclosed in the Summary Schedule of Prior Audit Findings. These findings include:

- 2006 1 Record Retention and Unmet Program Objective Requirements (TRIO Cluster Upward Bound and Upward Bound Math and Science)
- 2006 2 Recordkeeping (TRIO Cluster Upward Bound and Upward Bound Math and Science)
  2006 3 Number of Participants (TRIO Cluster Upward Bound, Upward Bound Math and Science, and Talent Search Program)

Our test of the Summary Schedule of Prior Audit Findings found the schedule to be materially correct.

### FINDING 2007-1, SERVICES PROVIDED TO INELIGIBLE STUDENT

Federal Agency: U.S. Department of Education

Federal Program: Trio Cluster - McNair Post Baccalaureate Achievement Program

CFDA Number: 84.217

The U.S. Department of Education (DOE) conducted a program audit of Indiana State University's McNair Post Baccalaureate Achievement Program for the period October 1, 1999 through September 30, 2005. The DOE's audit determination of findings issued January 6, 2006, reported "two students were admitted to the McNair project at ISU as members of underrepresented groups in their academic disciplines. Both students were Caucasian females who were not low-income students. The McNair project did not maintain documentation to support its determination that the students were members of groups underrepresented in their academic disciplines.

The regulations at 34 CFR 647.3[c][3] state that a student may be admitted to a McNair project if the student is 'a member of a group that is not listed in Sec. 647.7 if the group is underrepresented in certain academic disciplines as documented by standard statistical references or other national survey data submitted to and accepted by the Secretary on a case-by-case basis.' The auditor found no evidence of acceptance by the Secretary for the enrollment of these students."

Based on the Department of Education audit, on October 16, 2006, ISU paid back \$7,613 for the services received by the two ineligible students.

Current audit testing of the 2005-06 McNair program Annual Performance Report, submitted December 20, 2006, indicated that one of the ineligible students continued to receive benefits from the program during the reporting period of October 1, 2005 to September 30, 2006, as follows:

# INDIANA STATE UNIVERSITY SCHEDULE OF FINDINGS AND QUESTIONED COSTS (Continued)

Dates Service Received	Type of Service Received	S	Cost of Service rovided
November 4-6, 2005	Registration and Subsistence For Conference	\$	420.00
December 2, 2005	Subsistence for Conference	•	8.00
May 3, 2006	Graduation Luncheon		10.99
	Indirect Costs		35.12
Total		\$	474.11

ISU adjusted the amount of their February 13, 2008, McNair program drawdown of funds, reducing it by \$474.11 in settlement of the ineligible costs. ISU funds will be used to cover the expenses removed from the federal drawdown request.

We recommend that ISU implement policies and procedures to ensure that only eligible students are allowed to participate in the program and receive program services.

### FINDING 2007-2, UNMET PROGRAM OBJECTIVE REQUIREMENTS

Federal Agency: U.S. Department of Education

Federal Program: Trio Cluster – McNair Post Baccalaureate Achievement Program

CFDA Numbers: 84.217

The regulations at 34 CFR 647.32(b) state: "Recordkeeping. For each student, a grantee shall maintain a record of-- (1) The basis for the grantee's determination that the student is eligible to participate in the project under Sec. 647.3; (2) The individual needs assessment; (3) The services provided to the participant; and (4) The specific educational progress made by the student during and after participation in the project."

The regulations at 34 CFR 74.51(a) state: "Recipients are responsible for managing and monitoring each project, program, subaward, function, or activity supported by the award."

The regulations at 34 CFR 74.53(a) and (b) state in part: "(a) This section establishes requirements for record retention and access to records for awards to recipients. The Secretary does not impose any other record retention or access requirements upon recipients. (b) Financial records, supporting documents, statistical records, and all other records pertinent to an award shall be retained for a period of three years from the date of submission of the final expenditure report or, for awards that are renewed quarterly or annually, from the date of the submission of the quarterly or annual financial report, as authorized by the Secretary."

Indiana State University (ISU) McNair Post Baccalaureate Achievement Program submitted data via its Annual Performance Report (APR) covering the period October 1, 2005 to September 30, 2006, stating participant numbers for the following objective criterion that could not be supported by existing documentation.

# INDIANA STATE UNIVERSITY SCHEDULE OF FINDINGS AND QUESTIONED COSTS (Continued)

1. Total Number of Students Served: ISU reported 29 students.

Testing corroborated 27 eligible students were served, 1 ineligible student was served, and 1 student was reported as served but there was no documentation maintained supporting that he had actually received any program services.

2. Earned a baccalaureate degree during the current period: ISU reported 10 students.

Testing indicated 9 eligible students earned a degree, and 1 ineligible student earned a degree.

3. Enrolled in Post-Baccalaureate program: ISU reported 6 students.

Testing identified 4 students had enrolled in a program of post-baccalaureate education.

We recommend that ISU maintain all records and supporting documentation for a period of three years from the date of submission of the final expenditure report or from submission of the annual report as required. We further recommend that ISU implement policies and procedures to ensure that reported data is accurate and complete.



**Student Academic Services Center** 

### SUMMARY SCHEDULE OF PRIOR AUDIT FINDINGS

12 February 2008

Findings 2006-1, 2006-2, and 2006-3

Federal Agency:

U.S. Department of Education

Federal Program:

TRIO Cluster—Upward Bound and Upward Bound

Math Science

**CFDA Numbers:** 

84.047 and 84.047A

Auditee Contact Person:

Rosiline Floyd

Auditee Current Contact:

Dr. Rita Worrall

Title of Current Contact:

Director, Student Support Services and

**Interim TRIO Coordinator** 

Phone Number:

(812)237-2300

### I. Historical Background

The audit of the 2004-2005 Annual Performance Reports (APRs) for Upward Bound (UB) and Upward Bound Math Science (UBMS) was completed by January 2007, and this revealed the three findings: Problems with record retention and unmet program objective requirements, with record keeping, and with numbers of participants. However, by the time of this audit report, the 2005-2006 APRs had already been completed, as they were due in November 2006, using the data now revealed to have been incorrect.

Indiana State University drew up a Corrective Action Plan based on these three findings and in June of 2007 began an internal audit of the 2005-2006 APR, realizing that the same problems were likely to exist within it. Internal Audit, with the help of Dr. Worrall, diligently researched the 2005-2006 APR for UB and UBMS. The University administration also carefully pursued the implementation of and the follow-up to the Corrective Action Plan.

### II. Status of Corrective Actions:

A. The need for training for directors and staff members [2006-1, Condition 1, Corrective Action Step 1; 2006-1, Condition 3, Corrective Action Step 1; 2006-1, Condition 4, Corrective Action Step 1; 2006-2, Corrective Action Steps 1, 2, and 3]

The Corrective Action Plan for the first two findings indicated that personnel needed to receive appropriate training to acquaint them with federal requirements and regulations. Thus, in March 2007, the TRIO Coordinator and other staff members attended a federally sponsored training program for Priority 1, record keeping, reporting student and project performance, and program evaluation for a model program; and for Priority 3, assessment of student needs, proven retention and graduation strategies, and the educational technology useful to a model program. In February 2007, the TRIO Coordinator also attended a federally sponsored training program for Priority 2, budget management and regulatory requirements for operation of TRIO programs.

Training for Administrative Assistants and other staff members was begun in July 2007 and has continued through the present time with emphasis on setting up appropriate APR coding systems and filing systems for students data and program activities data. Some staff members also received training on the Student Access data base system in March of 2007. The Administrative Assistant has worked with Dr. Worrall and the Office of the Controller to improve budget reports. Staff will participate in the Council on Education's Webinars offered this year on topics pertinent to UB programs, the first of which was screened on 14 November.

B. The need to establish policies and procedures with managerial control to insure that data is complete and accurate [2006-1, Condition 1, Corrective Action Step 2; 2006-1, Condition 2, Corrective Action Step 1; 2006-1, Condition 3, Corrective Action Step 2; 2006-1, Condition 4, Corrective Action Step 2; 2006-2, Corrective Action Step 4]

At the present time, the following measures have been taken or have been put in place:

- 1. The UB and UBMS 2005-2006 APRs have been reviewed and corrected internally [August 2007]; the 2006-2007 APRs will be thoroughly tested before submission.
- 2. A manual of policies and procedures has been compiled; copies have been provided to the offices of Internal Audit, TRIO programs, and the Student Academic Services Center. [September 2007]
- 3. Application forms have been changed to eliminate confusing questions. [September 2007]
- 4. Forms for logging all phone contacts with school officials and for recording staff daily activities have been developed and are kept on file in the main TRIO office. [September 2007]

- 5. Dr. Worrall has been named Interim TRIO Coordinator and reassigned for 20% time to oversee the accurate recording of data and all necessary reports. [1 September 2007]
- 6. Staff have been instructed to update all files on a weekly basis.
- 7. A format has been established for all participant files to indicate what forms will be included and in what order; the following will be included in every file: documentation of eligibility; determination of academic need; record of services provided; record of the participant's educational progress; record of the participant's postsecondary enrollment, if available.
- 8. Weekly staff meetings are conducted by the SASC Director and the Interim TRIO Coordinator to review program activities and assign duties as necessary.
- 9. Participant files, program activity files, and APR data recording will be reviewed internally on a regular basis.
- C. The need to meet program objectives and services [2006-1, Condition 1, Corrective Action Step 3; 2006-1, Condition 2 Correction Steps 2 and 3; 2006-1, Condition 3, Corrective Action Step 3; 2006-3, Corrective Action Steps 1, 2, and 3]
  - 1. ISTEP and SAT preparation for participants has been offered in several venues. First, classes were provided during summer programming on the ISU campus, and then training was offered in workshops provided on 7,8, and 9 August in conjunction with Twenty-first Century Scholars and on 8 and 22 September 2007. Such instruction will continue periodically throughout the year, especially as the State of Indiana will now implement ISTEP testing in the spring of each year. TRIO programs will also work with Twenty-first Century Scholars for the delivery of said programs.
  - 2. Documentation of student participation in workshops, classes, tutorials, and various cultural enrichment activities will demonstrate educational benefits received by participants and will be entered into participant files.
  - 3. Contracts for both students and parents have been developed to encourage parent involvement in students' activities and to instruct participants about their responsibilities vis a vis program services and their academic attainment. [September 2007] Needs assessment forms have been developed and are being completed for all UB students; meetings have been scheduled with students and their parents for this purpose; parents who cannot come to campus are being consulted by phone whenever possible.
  - 4. A Parent Advisory Council has been formed to encourage parent participation in programming activities and to elicit parental ideas

- about the academic needs of their children; this group met first in September 2007.
- 5. Graduation dates for APR reporting have been reassigned to 5/31 dates to conform to the grant and reporting year guidelines so as to insure that persons who do graduate from high school are accurately reported on the APR.
- 6. UBMS students are being transitioned into UB if they meet the criteria. However, UB staff continue to make presentations throughout the six county area to inform potential participants, parents, and school personnel about the program. The staff also are reviewing the former Coordinator's plan for recruiting incentives to determine its viability.
- 7. Saturday sessions for UB participants are offered two times each month. During the alternate weeks, tutorials are offered at Terre Haute North Vigo and Terre Haute South Vigo High Schools, schools which enroll the greatest numbers of participants. These efforts are geared to providing academic support so that participants will be academically successful in the secondary setting.
- 8. Staff now review all participants who have been graduated from high school to try to ascertain whether they have enrolled in any post secondary educational institution. ISU records are consulted, students or their families are contacted if possible, and the clearinghouse is consulted. An attempt is made to have copies of records to document such enrollment.

### III. Program Development

UB at ISU is carefully working to provide the required and permissible services according to 34CFR645.11, that is, core curriculum instruction in math, science, foreign language, composition and literature as well as tutorial services in the aforementioned subjects and exposure to cultural events, academic programs, and other educational activities not usually available to disadvantaged youths.

### Major Improvements in Services:

- Beginning in September 2006, UB and UBMS started holding two Saturday Sessions each month instead of one, as had been done previously, resulting in the provision of 16 such meetings instead of the 10 held the previous year.
- Beginning in October 2007, study tables are being held on weeks when Saturday sessions are not provided.
- The numbers of participants attending UB Saturday Session was increased in the 2006-2007 year.
- Summer Phase also served more students in 2007(100) than in 2006(64) and participants remained on campus for the whole time, rather than going home on weekends, as had formerly been the case.

• For the Summer Phase, a State of Indiana Food and Nutrition grant was received which provided auxiliary monies of approximately \$10,000 to pay for meals for students during their time on campus.

### Major Improvements in Programming:

- A Spring Fling was held to provide information to the community and to enlist the interest of eligible participants and their parents as soon as DOE permitted recruiting after the solution of the Absolute Priority regulation. Approximately 118 persons—students, parents, and students' friends—signed the sign in sheet.
- A Fall Fling was held with 45 UB students and 15 parents attending. This event introduced parents to the Global Diversity Project, and the Parent Advisory Council also met to plan projects for the coming year.
- Summer Phase students participated in the Statewide UB Olympiad, held at Vincennes University.
- Summer Phase students also traveled to Alabama to tour historic civil rights sites.
- This year UB students are participating in a Global Diversity Project, in which a number of ISU international students are working with student groups as they research various countries of the world. They are learning about geographic, economic, political, and cultural systems that are quite different from their own. Students are divided into teams with each team assigned a nation. Nations included on this list with ISU student advisors are Burkina Faso, Costa Rica, Guatemala, Brazil, France, Morocco, and Lebanon.
- Visits to colleges have been provided and will continue throughout the year: to Indiana University, 12 October; to Indiana State University, 15 October; to Purdue 3 November. In the spring of 2007, UB hosted a college fair on the ISU campus with 18 institutions of postsecondary education participating.
- In order to provide continued community outreach, UB staff participated in the VCSC College Fair at the local mall, 25 September; in the VCPL Family Learning Day; visited Shiloh Baptist Church; and hosted high school students with the ISU Admissions office for Sycamore Preview Day.

### IV. Conclusion

As this program year enters the students' academic year, the naming of an Interim TRIO Coordinator has facilitated the improvement of record keeping and the training of the staff in data management, including the need to protect the confidentiality of student records and files. Participant files have all been

reviewed by the Interim Coordinator and will be kept in locked file cabinets in the UB office area.

The Interim Coordinator has also designed a system of spreadsheets to track and update all student services, activities, and stipends on a weekly basis in order to provide continuous monitoring of all program activities by University management and to demonstrate due diligence with respect to program objectives. A midterm progress report will be submitted to the Office of the Provost.

It seems important to note that while recording keeping within this TRIO Cluster has been recently problematic, many very worthwhile services have been continuously provided to participants. ISU has hosted UB for over forty years, and many students have profited a great deal from their work with persons who have cared deeply about students' academic achievement.

C. On Baker 2/12/08



McNair Achievement Terre Haute, Indiana 47809 812 -237-8315

### **Indiana State University Corrective Action Plan**

For Audit Period Ending June 30, 2007

Please see the included Summary Schedule of Prior Audit Findings addressing Findings 2006-01, 2006-2, and 2006-3.

### FINDING 2007- 1 SERVICES PROVIDED TO INELIGIBLE STUDENT

Federal Agency:

U.S. Department of Education

Federal Program:

Trio Cluster – McNair Post Baccalaureate Achievement Program

CFDA Number:

84.217

Auditee Contact Person:

**Matt Pearcey** 

Title of Contact Person:

Director of McNair

Phone Number:

812-237-8315

Expected Completion Date: March 2008

State Auditor findings of the 2005-06 McNair program Annual Performance Report, submitted December 20, 2006, indicated that one of the ineligible students continued to receive benefits from the program during the reporting period of 10-1-05 to 9-30-06 to include conference and meal benefits totaling 474.11, which include indirect costs.

Based on the Department of Education audit, on October 16, 2006, ISU paid back \$7,613 for the services received by two ineligible students, one of whom is referenced above and received services during the 2005-2006 reporting year.

The regulations at 34 CFR 647.3[c][3] state that a student may be admitted to a McNair project if the student is "a member of a group that is not listed in Sec. 647.7 if the group is underrepresented in certain academic disciplines as documented by standard statistical references or other national survey data submitted to and accepted by the Secretary on a case-by-case basis." The auditor found no evidence of acceptance by the Secretary for the enrollment of these students."

### Recommendation

We recommend that ISU implement policies and procedures to ensure that only eligible students are allowed to participate in the program and receive program services.

### **Corrective Action Taken or Planned**

- 1. Since the 2005-2006 APR was written, a new director has been hired. He has undergone self-directed training, based upon US Department of Education guidelines with regard to eligibility requirements of student participants.
- 2. This new director has attended the Training Program for Federal TRIO Programs Priority 1(Record keeping, reporting student and project performance, and program evaluation for a model program) in Washington DC in March 2007.
- 3. From March 2007, program policies and procedures were evaluated to determine if weakness existed regarding eligibility criteria for admission of McNair Scholars. All components of CFR 647 are being followed with regard to low-income and first-generation or underrepresented status entry into the program. Additionally, no undergraduate student is entered into the program until the accumulation of 62 semester credits or more.
- 4. In the instance of the ineligible student mentioned above, ISU adjusted the amount of their February 13, 2008 McNair program drawdown of funds, reducing it by \$474.11 in settlement of the ineligible costs. ISU funds will be used to cover the expenses removed from the federal drawdown request.

### FINDING 2007-2 UNMET PROGRAM OBJECTIVE REQUIREMENTS

Federal Agency:

U.S. Department of Education

Federal Program:

Trio Cluster – McNair Post Baccalaureate Achievement Program

CFDA Number:

84.217

Auditee Contact Person:

**Matt Pearcey** 

Title of Contact Person:

Director of McNair

Phone Number:

812-237-8315

Expected Completion Date: March 2008

The regulations at 34 CFR 647.32(b) states: "Recordkeeping. For each student, a grantee shall maintain a record of-- (1) The basis for the grantee's determination that the student is eligible to participate in the project under Sec. 647.3; (2) The individual needs assessment; (3) The services provided to the participant; and (4) The specific educational progress made by the student during and after participation in the project."

The regulations at 34 CFR 74.51(a) states: "Recipients are responsible for managing and monitoring each project, program, subaward, function, or activity supported by the award."

The regulations at 34 CFR 74.53(a) and (b) state: "(a) This section establishes requirements for record retention and access to records for awards to recipients. The Secretary does not impose any other record retention or access requirements upon recipients. (b) Financial records, supporting documents, statistical records, and all other records pertinent to an award shall be retained for a period of three years from the date of submission of the final expenditure report or, for awards that are renewed quarterly or annually, from the date of the submission of the quarterly or annual financial report, as authorized by the Secretary."

Indiana State University (ISU) McNair Post Baccalaureate Achievement Program submitted data via its Annual Performance Report (APR) covering the period October 1, 2005 to September 30, 2006 stating participant numbers for the following objective criterion that could not be supported by existing documentation.

1. Total Number of Students Served: ISU reported 29 students

Testing corroborated 27 eligible students were served, one ineligible student was served, and one student was reported as served but there was no documentation maintained supporting that he had actually received any program services.

2. Earned a baccalaureate degree during the current period: ISU reported 10 students

Testing indicated 9 eligible students earned a degree and one ineligible student earned a degree.

3. Enrolled in Post-Baccalaureate program: ISU reported six students

Testing identified four students had enrolled in a program of post-baccalaureate education.

### Recommendation

We recommend that Indiana State University maintain all records and supporting documentation for a period of three years from the date of submission of the final expenditure report or from submission of the annual report as required. We further recommend that ISU implement policies and procedures to ensure that reported data is accurate and complete.

### **Corrective Action Taken or Planned**

- 1. Since the 2005-2006 APR was written, a new director has been hired. He has undergone self-directed training, based upon US Department of Education guidelines with regard to eligibility requirements of student participants.
- 2. This new director has attended the Training Program for Federal TRIO Programs Priority 1(Record keeping, reporting student and project performance, and program evaluation for a model program) in Washington DC in March 2007.
- 3. The new program director has written the new APR for 2006-2007. Using advice from previous ISU Internal Audit feedback he wrote the 2006-2007 APR. The aforementioned problems with the 2005-2006 APR were related to misinterpretations by the former director. As stated above the new director has the requisite training to correctly report on the activities and services offered McNair Scholars.
- 4. The director has provided training to the office assistant about keeping proper student and financial files which document all services and expenditures made related to the services provided. Further, he keeps abreast of any Federal Department of Education changes which may be made from year to year with regard to reporting on services.
- 5. The director takes responsibility for reviewing all student files to ensure accuracy of services offered as well as eligibility to receive services.

### INDIANA STATE UNIVERSITY EXIT CONFERENCE

The contents of this report were discussed on February 27, 2008. Those attending were:

### University Representatives:

Gregg S. Floyd, Vice President for Business Affairs, Finance, and University Treasurer

Dr. C. Jack Maynard, Provost and Vice President for Academic Affairs

Melony A. Sacopulos, Executive Assistant to the President and General Counsel

John Beacon, Vice President of Enrollment Management, Marketing, and Communications

Domenic Nepote, Assistant Treasurer and University Bursar

Jeffrey Jacso, Assistant to the Vice President, and Controller

Dr. Mark Green, Special Assistant to the Provost

Dr. Jolynn S. Kuhlman, Interim Dean School of Graduate Studies

Dr. Matt Pearcey, Program Coordinator, McNair Postbaccalaureate Achievement Program

Dr. Catherine Baker, Director, Student Academic Services Center

Dr. Rita Worrall, Director of Student Support Services and Interim TRIO Coordinator

Elizabeth Gaither, Director of Upward Bound Program

Charlene Shivers, Interim Director, Office of Student Financial Aid

Brenda Hall, Senior Associate Director, Office of Student Financial Aid

Sarah Ber, Director, Grants and Contracts

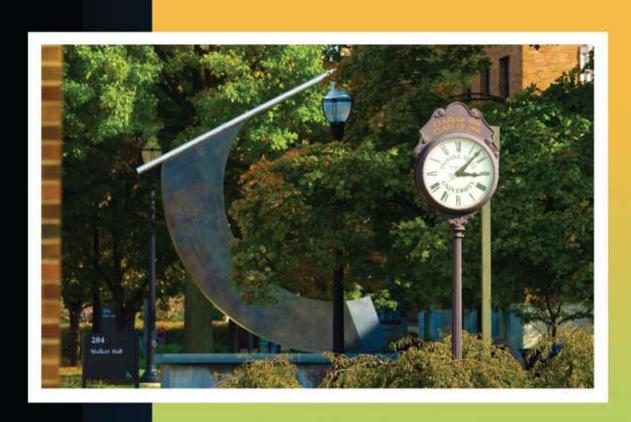
Sally Hunter. Senior Internal Auditor

Brooke LaPlante, Member of the Board of Trustees

### State Board of Accounts Representatives:

Janice Correll, College and University Audit Supervisor Jeffrey Arthur, College and University Audit Supervisor Jane Kuhn, Field Examiner Lynne Spencer, Field Examiner

# Indiana State University



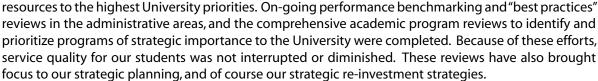
Financial Report 2006-2007

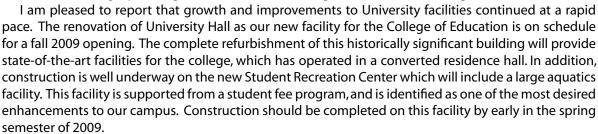
## MESSAGE FROM THE PRESIDENT

Greetings,

I am pleased to present the Indiana State University Financial Report for the fiscal year ended June 30, 2007. In the following pages, you will find the Financial Statements with Accompanying Notes, the Independent Auditor's Report, and the Management Discussion and Analysis. These statements have been prepared in accordance with guidelines established by the Government Accounting Standards Board (GASB) and have been audited by the State Board of Accounts of Indiana. To assist the reviewer in developing a complete understanding of the University's financial health, and to comply with GASB reporting standards, financial statements for the Indiana State University Foundation are also included.

As you review the material contained in this report, I believe you will agree that the financial health of our University is strong. Despite the financial challenges of constrained state appropriations, the financial performance for 2006-2007 was again impressive, with a 6.9 percent growth in net assets totaling \$269.8 million. I am particularly pleased with the vigilant work of the entire campus community to evaluate performance and efficiency, in order to direct





As we confront the coming years, I am optimistic and believe that we have redefined ISU's future role in the higher education system of Indiana to match the needs articulated by the Commission for Higher Education and the legislature. In addition, the strength and quality of our programs of prominence continues to improve. The number and qualifications of students attending this year are improved, and the prospect for additional growth in higher achieving students looks bright. In turn, the strong financial position that has characterized the recent history of ISU should further improve as these critical change strategies are implemented. I believe that the financial achievements contained in this report, combined with our continuing efforts to invest in strategic programs, personnel, and facilities reflect our commitment to prudently manage the resources of our University on behalf of the students, employees, citizens, and state lawmakers. We are grateful to all that support us in this honorable charge.

Let me close by commending Gregg Floyd, vice president for business affairs and finance, and his staff for their good stewardship of University funds and the accuracy, detail, and care that goes into preparing the University's financial statements. I would also like to commend him and his staff for managing our construction projects and the associated funding. As detailed in this report, you can see we have made unparalleled progress and will soon be dedicating some remarkable new buildings on campus.

Lloyd W. Benjamin J

President





STATE BOARD OF ACCOUNTS 302 WEST WASHINGTON STREET ROOM E418 INDIANAPOLIS, INDIANA 46204-2765

> Telephone: (317) 232-2513 Fax: (317) 232-4711 Web Site: www.in.gov/sboa

### INDEPENDENT AUDITORS' REPORT

### TO: THE OFFICIALS OF INDIANA STATE UNIVERSITY, TERRE HAUTE, INDIANA

We have audited the accompanying basic financial statements of Indiana State University, a component unit of the State of Indiana, as of and for the years ended June 30, 2007 and 2006. These financial statements are the responsibility of the University's management. Our responsibility is to express an opinion on these financial statements based on our audit. We did not audit the financial statements of the component unit of the University as discussed in Note 1, which represents 100% of the assets and revenues of the discretely presented component unit. The financial statements of this component unit were audited by another auditor whose report thereon has been furnished to us and our opinion, insofar as it relates to this unit, is based upon the report of the other auditor.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in <u>Government Auditing Standards</u>, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, based on our audit and the report of the other auditor, the financial statements referred to above present fairly, in all material respects, the financial position of Indiana State University, as of June 30, 2007 and 2006, and the changes in its financial position and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with <u>Government Auditing Standards</u>, we have also issued our report dated November 21, 2007, on our consideration of Indiana State University's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grants. The report is an integral part of an audit performed in accordance with <u>Government Auditing Standards</u>, and should be read in conjunction with this report in considering the results of our audit. This report will be issued in the University's Single Audit report prepared in accordance with OMB Circular A-133.

The Management's Discussion and Analysis (MD&A) is not a required part of the basic financial statements but is supplementary information required by the Governmental Accounting Standards Board. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the supplementary information. However, we did not audit the information and express no opinion on it.

November 21, 2007

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State Board
Accounts

# MANAGEMENT'S DISCUSSION AND ANALYSIS

### Introduction

The following discussion and analysis provides an overview of the financial position and activities of Indiana State University (the University) for the 2006-2007 fiscal year ended June 30, 2007. This overview complies with Governmental Accounting Standards Board (GASB) principles, GASB Statement No. 35, Basic Financial Statements—and Management's Discussion and Analysis—for Pub-

*lic Colleges and Universities*, as amended by GASB Statements Nos. 37 and 38.

Also presented is selected comparative information for the 2005-2006 fiscal year. This discussion has been prepared by management and should be read in conjunction with the financial statements and the notes that follow this section.

Indiana State University is a research intensive, residential institution offering instruction at the associate, bachelor's, master's, and doctoral levels. The University offers a diverse range of degree programs through a framework of 45 departmental units in five colleges, a school, and various divisions. Located in Terre Haute, Indiana, with 10,568 students, Indiana State University is a significant economic engine for the Wabash Valley and the State of Indiana. An



independent study conducted by the Jacob France Institute at the University of Baltimore indicates that Indiana State University contributed nearly \$400 million to the local and state economy in 2004-2005. That is nearly a five-fold return on the state's investment in the University.

### **Financial Highlights**

The University's financial position continues to be strong, with an increase in net assets of \$17.5 million for the fiscal year ending June 30, 2007. This continues a trend of solid financial performance and adds to the increase of \$16.0 million in the fiscal year ending June 30, 2006.

Operating revenues for the fiscal year were \$101.5 million, as compared with \$98.5 million for fiscal year 2006, an increase of three (3) percent. The positive operating results included net student fee revenue increases of \$3.1 million. Growth in federal grants of \$1.2 million and \$.3 million in auxiliary enterprises fees were offset by reductions in state and non-governmental grants of \$1.1 million and a decrease of \$.4 million in other operating revenues.

Other operating revenues of \$5.6 million included a \$1.5 million portion of the \$20 million grant received from the Lilly Endowment Inc., administered through the Indiana State University

### 2006-2007 FINANCIAL REPORT



Foundation for the establishment of the Indiana State University's Networks Financial Institute (NFI). Headquartered in Indianapolis with satellite offices in Terre Haute on the ISU Campus and in Washington, D.C., Networks is leading a variety of programs in the financial services sector. This is the fourth year of the grant. The offsetting effect of other operating revenue is an increase in operating expenses, which primarily affected salary and benefits.

Operating expenses were \$173.3 million for fiscal year 2007, representing a \$1.5 million increase from the previous year's expenditures of \$171.8 million. This change results from a reduction of salary and benefits of \$2.7 million due to no wage increases in 2007 and leaving positions unfilled during the year. Utilities expense remained constant with 2006 levels due to long-term advance natural gas purchases, other energy saving initiatives, and favorable weather conditions. Scholarships and fellowships grew by \$.6 million as the result of the Laptop Scholarship Program. Depreciation expense grew by \$.3 million with the opening of new facilities. Supplies and expenses increased by \$3.4 million over 2006 due to increased travel and training costs, general maintenance of the campus, non-capital equipment purchases, and cost of goods sold for the new computer store.

Net non-operating and other revenues remained constant with 2006 at \$89.3 million. Investment

income was up by \$3.5 million due to increases in short-term interest rates during the year and a favorable bond market at the close of the year. Interest on capital asset related debt increased by \$.6 million, resulting from the recording of bond interest payable at year-end. Bond issuance costs of \$.6 million on Series M issued on June 29, 2007, are recorded in other non-operating expenses. Other non-operating revenues decreased by \$.6 million in 2007 due to increased disposal of assets on renovated facilities.

As a result of a \$2.2 million decrease in the state operating appropriation and a \$.4 million increase in the state appropriation for fee replacement on debt service, state appropriations declined by a total of \$1.8 million for 2007. The state operating appropriation has declined by \$5.1 million over the last two fiscal years. The University has responded to this loss of revenues by redirecting resources and prioritizing programs and activities without furloughing staff.

The State of Indiana restored one-half of the appropriated annual capital contribution for major repairs and renovations totaling \$2.1 million for fiscal year 2006 and continued this level of funding for 2007. This is up from the \$.5 million payment received in fiscal year 2005.

Indiana State University received approximately \$1.3 million in capital grants and gifts, including \$.3 million from the Terre Haute Department of Redevelopment for the College of Business. Additional gifts of software for construction project delivery, project management, engineering and construction, and real estate, for a total value of \$.8 million are being utilized by the University.

### **Using the Financial Statements**

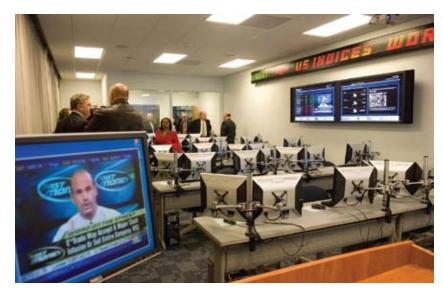
The University's financial report includes three financial statements: (1) the Statement of Net Assets; (2) the Statement of Revenues, Expenses, and Changes in Net Assets; and (3) the Statement of Cash Flows.

The Statement of Net Assets provides a summary view of the assets, liabilities, and net assets of the University and classifies assets and liabilities as either current or non-current. Current assets include those that may be used to support regular on-going operations, such as cash and cash equivalents, accounts receivable, and inventories. Current liabilities are those items which are estimated to become due and payable within the next fiscal year. Non-current assets include capital assets, certain receivables, and long-term investments. Non-current liabilities include long-term bonds and notes payable.

The Statement of Revenues, Expenses, and Changes in Net Assets summarizes financial performance for the year and explains the changes in the year-end net assets on the Statement of Net Assets.

The Statement of Cash Flows reconciles the beginning and ending balances of cash and cash equivalents and identifies all sources and uses of cash during the fiscal year.

The Governmental Accounting Standards Board (GASB) requires the inclusion of financial statements for all significant University component units. As of June 30, 2007, the Indiana State University Foundation is the only component unit to be included. The Foundation is a nonprofit organization that is subject to reporting guidelines governed by the Financial Accounting Standards Board (FASB); accordingly, certain revenue recognition criteria and presentation features are different from established GASB standards. No modifications have been made to the Indiana State University Foundation's financial information in the University's financial reporting presentation for these differences.



Minas Center for Investment and Financial Education

### **Statement of Net Assets**

The Statement of Net Assets presents the financial position of the University at the end of the fiscal year and includes all assets and liabilities of the University. The difference between total assets and total liabilities is the net assets, which is one measure of the financial condition of the University. Changes in net assets are an indicator of whether the overall financial condition has improved or worsened during the year. Assets and liabilities are generally measured at historical values in accordance with generally accepted accounting principles. One notable exception is investments, which are recorded at fair market value as of the date of the financial statements. A summarized comparison of the University's assets, liabilities, and net assets at June 30, 2007 and 2006 appears on the next page:

	2007	2006
Current assets	\$111.9	\$59.6
Non-current assets:		
State receivable	2.2	4.3
Deposits with bond trustee	1.3	2.3
Notes receivable	5.8	6.1
Other long-term investments	<i>53.7</i>	43.4
Capital assets, net	230.6	230.5
Other	0.7_	0.7
Total assets	\$406.2	\$346.9
Current liabilities	26.3	24.1
Non-current liabilities	110.1_	70.5
Total liabilities	<u>*136.4</u>	\$94.6

Current assets consist primarily of cash, operating investments, and accounts receivable. Current assets totaled \$111.9 million at June 30, 2007, as compared to \$59.6 million at June 30, 2006.

The increase of current assets of \$52.3 million is due to increases of cash equivalents of \$42.8 million and short-term investments of \$7.9 million. Cash equivalents include investments that will mature in the next 90 days and the Common Fund. This increase is largely due to the \$47.7 million Series M bond, issued on June 29, 2007. The proceeds of this bond issue were deposited into the Common Fund, and investments matching contractor pay-out schedules will be made in 2008.

Current liabilities include accounts payable, accrued compensation, deferred revenue, and the current portion of long-term debt. Total current liabilities increased by \$2.2 million due to increases in bond and interest payable of \$2.5 million and a \$.3 million decline in accrued payroll and deductions.

Non-current assets increased by \$7 million in 2007 from \$287.3 million in 2006. Long-term investments grew by \$10.3 million. Deposits with the bond trustee decreased by \$1 million as reserves on retired bond issues transferred back to the University. The state receivable decreased by \$2.2 million and was classified as a current receivable, as the State of Indiana will allow the University to draw down this amount for fiscal year 2008 to be used for major repairs and renovations. The state receivable represents the withheld payment of one month's state appropriation that the State of Indiana began withholding in fiscal year 2001-2002 due to state budget problems.

Non-current liabilities grew by \$39.6 million due to the increase in bonds payable of \$40.5 million on the Series M bond issue.

# **Capital and Debt Activities**

An important element in the continuing quality of academic programs, research activities, and student residential life is the sustained commitment to the development and renewal of the University's capital assets. The University continues to implement its Campus Master Plan with new construction, renovation, and modernization of existing facilities. Refer to Note 4 in the Financial

# **INDIANA STATE UNIVERSITY**

Statement Notes for activities in capital assets, including additions and deletions of capital assets in the current fiscal year.

The \$8.4 million renovation of Burford Hall was completed and the residence hall was re-opened to students for the fall semester 2006. Originally built in 1959, the residential hall was updated to include private bathrooms, wireless Internet, air conditioning, two music practice rooms, a performance area, and activities rooms. A first-year residence hall with 240 beds Burford provides theme housing for aviation, business, and performing arts students. Theme housing provides a direct link between the residential and academic lives of students, bringing together students with similar academic majors into one living environment and providing those students with an opportunity for out-of-the-classroom interaction with faculty and each other.

Work began in June on the renovation of University Hall; the \$29.8 million project is the largest state-funded project in the University's history. Bonds were issued for \$26.9 million in June 2007 for the project, which will be the new home for the University's College of Education. The remaining \$2.9 million will be paid with University funds. Renovation of the 1936 facility, which is listed on the

Indiana Division of Historic Preservation and Archaeology's historic sites and structures list, is expected to be completed for classes beginning in fall 2009. In addition to providing high-tech classrooms and office space, University Hall will include a 600-seat auditorium. The building also features historic murals painted by Terre Haute native Gilbert Wilson, which will be preserved as part of the renovations.

In December 2005, Indiana State University entered into a ground lease agreement with the City of Terre Haute for the purpose of undertaking the development of a multi-modal transportation facility to accommodate parking at ISU and other Terre Haute downtown businesses, to house the city bus transfer station, and to work together to help revitalize and develop the downtown area of the city. The \$13.3 million facility will provide 628 parking spaces and serve as Terre Haute's bus depot. The University will have access to one-half of the parking spaces and use of the facility for after-hours events. The federal government has committed \$8.9 million to the project, and the city will provide approximately \$4.4 million. The groundbreaking took place in late October 2006, with the parking facility opening projected for February 2008.

Groundbreaking for the \$21.8 million Student Recreation Center took place in July 2007. The 109,420-square-foot



facility will house a three-court gymnasium; a recreation aquatics facility, with separate pools for lap swimming and instructional/leisure activities; a fitness center, outfitted with cardio and strength-training equipment; a climbing wall; an elevated jogging/running track; multi-purpose activity studios suitable for aerobics, martial arts, and fitness classes; a multi-activity court designed for indoor soccer, roller hockey, and other activities; offices for the Recreational Sports Program; a healthy snack bar; an outdoor equipment center; and locker facilities and equipment rooms. Construction on the two-story facility is anticipated to take 18 months, with a targeted completion date in early 2009. The cost of the Student Recreation Center is funded by \$21.1 million of a Student Service Fee Series M bond issue, with the remaining \$.75 million to be funded by the University.

Realm Business Solutions Inc. has donated its ARGUS software to the Indiana State University College of Business for use by finance students. The software donation is valued at more than \$225,000. This software allows users to analyze and forecast cash flows from commercial real estate ventures, including office, retail, industrial, apartment, hotel, and other commercial properties.

With a gift from Randall and Nancy Minas and a matching gift from the Lilly Endowment, Indiana State University has established the Minas Center for Investment and Financial Education. This gift will support the operations of Indiana State University's investment and financial education programs, as well as the development of an electronic trading laboratory.

General Motors has rolled out support for Indiana State University Automotive Technology and Motorsports Management Programs by donating 28 high-tech engines and a 2006 Buick Lucerne to the University. Other General Motors contributions include 18 Saab 2.8 liter, V6, turbo-charged



**Multi-Modal Transportation Facility** 

engines and ten Ecotec engines. The Saab engines will be used as part of Indiana State University's Automotive Technology Management Program and as part of its Introduction to Automotive Engines course—a required part of the University's new motorsports management minor.

On June 29, 2007, Indiana State University issued \$47.7 million of Student Fee Bonds, Series M. These bonds are providing funds to renovate University Hall to become the new home of the College of Education and to construct the Student Recreation Center. The bonds have maturities extending to October 1, 2032, with an

All in Cost (AIC) interest rate of 4.682 percent. The University Hall project portion of the bond issue is fee replaced by the State of Indiana, while the Student Recreation Center is funded through a dedicated fee approved by the students.

The University continues to work aggressively to manage its financial resources effectively, including the issuance of debt to finance capital projects. The University's latest credit rating by Moody's Investors Service was (Aaa), and Fitch's credit rating was (AAA) on the insured Series M bond issue. The underlying credit rating of Indiana State University by Moody's was (A2), and Fitch's was (A+).



## **Net Assets**

Net assets represent the residual value of the University's assets after liabilities are deducted. The University's net assets at June 30, 2007 and 2006 are summarized in the following table:

	2007	2006
Invested in capital assets, net of related debt Restricted	\$120.0	\$161.4
Non-expendable	2.9	2.9
Expendable Unrestricted	60.5	10.0
(designated for operational activities, see Note 3)	<u>86.4</u>	<u> 78.0</u>

Net assets invested in capital assets, net of related debt, reflects the University's capital assets, net of accumulated depreciation and outstanding principal balances of debt, attributable to the acquisition, construction, or improvement of these assets.

Restricted net assets are subject to externally imposed restrictions governing their use. Restricted non-expendable net assets are funds held for scholarships and fellowships. Restricted expendable net assets include funds for research and funds limited to construction and renovation. The restricted portion of long-term debt and debt service is made up of reserves mandated by the bond agreements, which state that reserves must be maintained until the issue is retired.

Although unrestricted net assets are not subject to externally imposed stipulations, all of the University's unrestricted net assets have been internally designated for various on-going needs of the University, including debt service, capital projects, University initiatives, benefit claims, technology improvements, and academic and administrative activities.

# Statement of Revenues, Expenses, and Changes in Net Assets

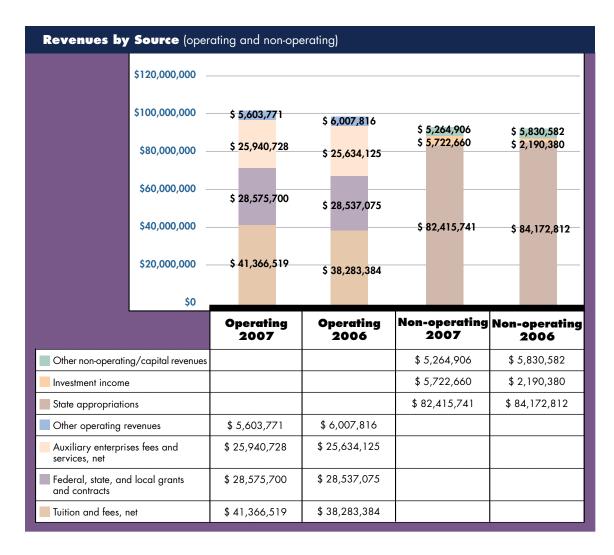
The Statement of Revenues, Expenses, and Changes in Net Assets present the University's results of operations for the identified fiscal year periods. A summarized comparison of the University's revenues, expenses, and changes in net assets for the years ended June 30, 2007 and 2006 is as follows:

	2007	2006
Operating Revenues:		
Tuition and fees (net of scholarship allowances \$22.9 million for 2007 and \$21.0 million for 2006)	\$41.4	\$38.3
Grants and Contracts	28.6	28.6
Auxiliary enterprises fees and services (net of		
scholarship allowances of \$5.1 million for 2007 and \$4.6 million for 2006)	25.9	25.6
Other	5.6	6.0
Total operating revenue	<u>\$101.5</u>	<u>\$98.5</u>
Operating expenses	(173.3)	(171.8)
Operating loss	(\$71.8)	(\$73.3)
Non-operating revenues (expenses):		
State appropriations	82.4	84.2
Investment income (net of investment expenses of \$123,259 for 2007 and \$113,651 for 2006)	5.7	2.2
Capital appropriations	2.1	2.1
Capital grants and gifts	1.3	
Other non-operating revenues	1.3	2.6
Interest on capital asset related debt	(3.5)	(2.9)
Net non-operating and other revenues	\$89.3	\$89.3
Increase in net assets	\$17.5	\$16.0
Net assets, beginning of year	252.3	236.3

One of the University's greatest strengths is its diverse stream of revenues that supplement student fees, including voluntary private support from individuals, foundations, and corporations, along with government and other sponsored programs, state appropriations, and investment income. The University will continue to aggressively seek funding from all possible sources consistent with its mission, to supplement student tuition, and will direct the financial resources realized from these efforts to fund University operating priorities.

The following is a comparative graphic illustration of revenues by source (both operating and non-operating), which are used to fund the University's on-going activities. As the following chart

indicates, tuition and state appropriations remain the primary sources of funding for the University's academic programs. It should be noted that significant recurring sources of the University's revenues, including state appropriations, are considered non-operating revenues.



Operating revenues grew by \$3 million for fiscal year 2007. This is largely due to an increase of \$3.1 million in tuition and fees. The tuition increase is the result of the fourth class of incoming students at the higher fee structures established to increase tuition rates, along with a six (6) percent increase in tuition rates, as well as the new student recreation fee approved by the students to support construction and operational cost of the new Student Recreation Center. Overall University enrollment decreased by one (1) percent to 10,568; however, new freshman enrollment was up 61 students. This is the first time freshmen enrollment has increased since 2000. Graduate enrollment grew 22 students to set an enrollment record of 2,031 graduate students. For fall 2005, Indiana State University implemented more stringent admissions standards in class rank, grade point average, and core 40 completion. This initially contributed to lower enrollment numbers. The University has also created guaranteed scholarships and an on-going marketing plan, leading to increased incoming freshman enrollment. Indiana State University is committed to strengthening the quality of students who enter the institution.

Additionally, other operating revenues declined by \$.4 million during fiscal year 2007 as the result of decreases in the reimbursements received from the ISU Foundation for the Networks Financial Institute.

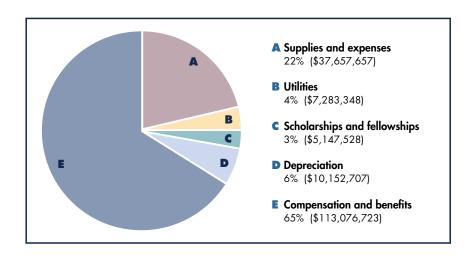
Total non-operating and capital revenues increased by \$1.2 million for fiscal year 2007. This is due to increases in investment income of \$3.5 million, a decline of state appropriations of \$1.8 million, and a decrease of other non-operating revenues of \$.6 million.

Like most universities, Indiana State University continues to make market-competitive compensation and benefits a top priority as resources become available. These expenses represent 65 percent of total University expense/budget.

A comparative summary of the University's expenses for the years ended June 30, 2007 and 2006 is as follows:

	2007	2006
Operating:		
Compensation and benefits	\$113.1	\$115.8
Supplies and expenses	37.7	34.3
Utilities	7.3	7.3
Scholarships and fellowships	5.1	4.5
Depreciation	10.1	9.9
	173.3	171.8
Non-operating:		
Interest on capital related debt	3.5	2.9
Other non-operating expenses	.6	0.0

The following is a graphic illustration of total expenses by object:



Total operating expenditures increased from \$171.8 million in fiscal year 2006 to \$173.3 million in fiscal year 2007. Compensation and benefits decreased by \$2.7 million as a result of no wage increases during the year as well as having a number of unfilled positions. Supplies and expenses showed a \$3.4 million increase for 2007. These increases are attributed to increased travel and training, general repair and maintenance of the campus, and cost of goods sold for the new computer store.

Utilities expense remained stable for 2007, as the University saved \$.8 million in natural gas cost by having entered into long-term advance purchase contracts.

Scholarships and fellow-ship expenses increased by \$.6 million as a result of implementing the Laptop Scholarship Program. This scholarship program provides a business-grade laptop computer to all incoming freshmen with a 3.0 or higher grade point average who earned an Indiana Core 40 diploma or equivalent. In the first year of this program, over 700 laptop computers were awarded to incoming freshmen.



In addition to their natural (object) classification (expenditure type), the reader is also benefited by a review of operating expenses by the nature of the University division incurring the expense. A summary of the University's expenses by functional classification for the years ended June 30,2007 and 2006 is as follows:

	2007	2006
Operating:		
Instruction	60.2	60.8
Research	10.6	11.5
Public service	1.4	1.4
Institutional and academic support	29.3	27.6
Student services	8.7	8.9
Auxiliary enterprises	23.7	23.4
Operations and maintenance of plant	23.1	23.0
Depreciation	10.1	9.9
Scholarships and fellowships	6.2	5.3
Scholarships and fellowships  Total expense	<u> </u>	<u> </u>

## Statement of Cash Flows

The Statement of Cash Flows provides information about the University's financial health and performance by identifying the major sources and uses of cash. The statement assists the reader in evaluating the entity's ability to generate future net cash flows to meet obligations as they come due. A comparative summary of the Statement of Cash Flows for the years ended June 30, 2007 and 2006 is as follows on the next page:

	2007	2006
Cash received from operations	\$ 101.2	\$ 104.0
Cash expended for operations	<u>(164.9)</u>	(169.8)
Net cash used in operating activities	(63.7)	(65.8)
Net cash provided by non-capital		
financing activities	85.7	87.1
Net cash provided (used) by investing activities	(12.7)	(4.3)
Net cash used in capital and related		
financing activities	<u>33.5</u>	(14.7)
Net increase in cash and cash equivalents	42.8	2.3
Cash and cash equivalents, beginning of year	<u>37.9</u>	35.6
Cash and cash equivalents, end of year	<u>\$ 80.7</u>	\$ 37.9

For purposes of the Statement of Cash Flows, the University considers all highly liquid investments with an original maturity of three months or less to be cash equivalents. Funds invested in the Common Fund are considered cash equivalents.

The University decreased the net cash used in operating activities by \$2.1 million to \$63.7 million for the 2007 fiscal year. Payments made to employees and on the behalf of employees decreased \$1.9 million from 2006. Tuition and fees cash receipts decreased by \$2.3 million as a result of increased cash flow from federal and state financial aid and increased accounts receivable.

Cash flows from capital financing activities increased by \$48.2 million from 2006. This increase is largely due to the issuance of the Series M bond and receipt of \$48.5 million in bond proceeds, which will be used for the funding of capital projects. Capital appropriations from the state increased by \$2.4 million, as the State of Indiana allowed the University to draw down a portion of the withheld fiscal year 2002 operating appropriation to be used for fiscal year 2007 major repair and renovations. Cash paid for capital assets decreased by \$6.6 million due to the completion of capital projects in 2006. The proceeds from a note payable in 2006 of \$10 million comprises the difference between 2007 and 2006 cash flows from capital financing activities.

Overall, cash and cash equivalents grew by \$42.8 million for fiscal year 2007, while long-term investments grew by \$10.3 million, and short-term investments increased by \$7.9 million.

# **Economic Factors Affecting the Future**

The University is providing an environment that both challenges and educates its students. With an emphasis on experiential learning and community engagement activities, Indiana State University graduates are prepared for future leadership roles in their communities.

Like many universities, a continuing challenge for the University is maintaining stable undergraduate enrollment. At the same time, however, as the climate for higher education changes, Indiana State University has made a concerted effort to increase enrollment standards by reducing conditionally admitted students and increasing admission criteria. This has resulted in increased grade point averages and SAT scores, which is intended to improve the retention rate of the student body. Graduate enrollment is up 314 students from four years ago, achieving record enrollment of

# **INDIANA STATE UNIVERSITY**

2,031 in fall 2006. This trend has continued with graduate enrollment reaching 2,050 for fall 2007. The University's commitment to diversity remains a priority. Indiana State's minority population increased to 15.7 percent in fall 2006, the highest in Indiana.

The University is dedicated to a goal of increasing undergraduate enrollment, along with the increased enrollment standards. To assist in achieving this goal, Indiana State University is con-

tinuing to pursue marketing efforts along with the creation of targeted scholarships to attract high-achieving students. These guaranteed scholarships are designed so students know that if they meet certain levels of performance in high school and apply for admission by set deadlines, they will receive a scholarship. One example of these guaranteed scholarships is the business-grade laptop computer awarded to all incoming freshmen with a 3.0 or higher grade point average, who earned an Indiana Core 40 diploma or equivalent. Over 700 laptop computers were awarded for the fall 2006 and fall 2007 semesters. These new initiatives are beginning to pay dividends as the fall 2006 entering freshman class was up by 61 students, and the



fall 2007 freshmen class was up an additional 149 students. Beginning with the fall 2007 semester, incoming freshmen at Indiana State University became the first students at a public institution in Indiana to be required to have notebook computers.

The University has undergone a program review to eliminate under-utilized programs, to identify programs to expand, and to take advantage of new opportunities. One of these new opportunities was launched in spring 2006, as Indiana State announced a new minor in motorsports management with student enrollment beginning in the program starting in fall 2006. Indiana State University will invest \$1.75 million over three years in selected academic programs as part of its Distinctive Programs Initiative. These funds will include \$1 million from the Lilly Endowment, along with \$750,000 in one-time University funds to be used to strengthen programs with national or regional reputations and to build programs that have the potential to achieve that status. For fall 2007, the Lilly Endowment, Inc. announced a \$3 million grant to the Networks Financial Institute to continue work in three critical areas: national leadership in financial services policy, development of innovative student leadership, and addressing the national crisis in financial literacy.

As indicated earlier, the University receives 48 percent of support for educational programs from the State of Indiana. The state appropriation is the largest single source of revenue and a crucial element of the University's total revenue stream. However, to supplement this revenue, the University is challenged to develop and identify additional sources of funding. Fortunately, the University's very attractive fee structure relative to other state schools allows for continued fee growth, as permitted by governing entities, while remaining an exceptional value within the state higher education climate. The University will continue to seek ways to diversify revenue streams to constrain the pressure to increase student fees.

The financial condition of the University remains strong. The aggressive pursuit of new sources of revenue while containing expenditures is contributing to the financial success of the University. Indiana State University's management is confident that the University's financial condition will meet all foreseeable economic requirements.

# **Indiana State University**

# Comparative Statement of Net Assets For the Years Ended June 30, 2007 and June 30, 2006

ASSETS	2007	2006
Current assets		
Cash and cash equivalents	\$ 80,673,330	\$ 37,917,038
Short-term investments	19,124,742	11,202,062
Accrued interest	955,277	821,952
Accounts receivable (net of allowance of \$5,098,767 for 2007 and \$4,603,396 for 2006)	3,974,521	3,035,091
Other accounts receivable	607,453	454,734
Grants receivable	1,655,1 <i>7</i> 2	1,776,172
State receivable, current portion	2,152,370	2,399,680
Notes receivable, current portion	2,036,591	1,389,552
Prepaid expenses	531,840	409,208
Other Assets	16,930	62,406
Inventories	168,062	152,556
Total current assets	\$ 111,896,288	\$ 59,620,451
Non-current assets		
State receivable	\$ 2,152,369	\$ 4,304,739
Endowment investments—held in trust	742,139	729,928
Deposits with bond trustee	1,335,121	2,321,805
Notes receivable, non-current portion (net of allowance of \$775,347 for 2007	5 70 4 440	
and \$745,460 for 2006)	5,794,463	6,043,001
Other long-term investments	53,729,656	43,391,486
Capital assets, (net of accumulated depreciation of \$213,605,156 for 2007		
and \$208,035,613 for 2006)	230,561,298	230,539,013
Total non-current assets	\$ 294,315,046	\$ 287,329,972
Total assets	\$ 406,211,334	\$ 346,950,423
<b>LIABILITIES</b> Current liabilities	¢ 2220.570	¢ 1,005,410
Accounts payable	\$ 2,220,570	\$ 1,995,419
Accrued payroll and deductions	5,129,650	5,402,205
Deferred revenue	1,598,263	1,834,046
Funds held in custody for others	668,307	723,068
Other liabilities	4,412,304	4,276,523
Bonds payable (Note 6)	7,953,603	6,133,722
Notes payable	1,060,000	1,010,000
Lease payable	234,913	156,744
Debt interest payable (Note 15)	610,691	_
Long-term liabilities, current portion (Note 5)	2,428,098	2,593,378
Total current liabilities	\$ 26,316,399	\$ 24,125,105
Non-current liabilities		
Bonds payable (Note 6)	\$ 93,117,256	\$ 52,578,893
Notes payable	7,930,000	8,990,000
Compensated absences	1,138,615	1,003,849
Lease payable	260,782	258,718
Advances from federal government	7,680,513	7,708,746
Total non-current liabilities	\$110,127,166	\$ 70,540,206
iolal non-current nabilities	\$ 110,127,100	\$ 70,340,200
Total liabilities	\$ 136,443,565	\$ 94,665,311
NET ASSETS	A 100 CT ! - ! !	A
Invested in capital assets, net of related debt  Restricted for:  Non-expendable:	\$ 120,004,744	\$ 161,410,936
Non-experioacile:	740 100	700,000
Scholarships and fellowships	742,139	729,928
Loans	2,190,699	2,180,319
Expendable:	1 (0)	1 000 055
Research and other grants	1,486,680	1,309,013
Capital projects	58,954,503	8,381,615
Debt service	19,128	252,400
Unrestricted	86,369,876	78,020,901
Total net assets	\$ 269,767,769	\$ 252,285,112

# **Indiana State University Foundation, Inc.**

## **Statement of Financial Position**

June 30, 2007

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
ASSETS				
Cash	\$ 369,968	\$ 1 <i>57</i> ,889	\$ —	\$ 527,857
Investments—at market	6,464,048	7,872,302	55,329,398	69,665,748
Assets held in trusts, interest in trusts, and split interest agreements	-	324,003	2,712,772	3,036,775
Grants receivable	_	_	_	_
Pledges, bequests, and accounts receivable	31,900	68,553	67,543	167,996
Investment income receivable	44,531	239,587	_	284,118
Land and property held for future use or sale	650,547	_	100,000	750,547
Equipment and furniture (net of accumulated depreciation of \$106,590)	80,635	11,969	_	92,604
Other assets	21,851	338,225	250,000	610,076
Due to/from other funds	(6,576,506)	<u>7,479,092</u>	(902,586)	
Total assets	\$ 1,086,974	\$ 16,491,620	\$ 57,557,127	\$ <i>75,</i> 13 <i>5,7</i> 21
LIABILITIES AND NET ASSETS				
Accounts payable Scholarships payable Present value of liability under split	\$ 154,435 —	\$ 201,582 1,137	\$ <u> </u>	\$ 356,01 <i>7</i> 1,13 <i>7</i>
interest agreements  Due to Indiana State University	85,191 1,033	115,974 250	593,333 740,856	794,498 742,139
Refundable advances Total liabilities	240,659	318,943	689,604 2,023,793	689,604 2,583,395
Net assets	846,315	16,172,677	55,533,334	72,552,326
Total liabilities and net assets	\$ 1,086,974	\$ 16,491,620	\$ 57,557,127	\$ 75,135,721

# **Indiana State University**

# Statement of Revenues, Expenses, and Changes in Net Asset For the Years Ended June 30, 2007 and June 30, 2006

FRATING REVENUES	2007	2006
Tuition and fees (net of scholarship allowances of \$22,995,046 for 2007 and	\$ 41,366,519	\$ 38,283,38
\$21,013,071 for 2006)	13,656,170	12,540,69
Federal grants and contracts	11,003,110	11,185,45
State and local grants and contracts	3,916,420	4,810,92
Non-governmental grants and contracts	0,710,420	4,010,72
Auxiliary enterprises fees and services (net of scholarship allowances of \$5,146,962	25,940,728	25,634,12
for 2007 and \$4,631,094 for 2006)	5,603,771	6,007,81
Other operating revenues	\$ 101,486,718	\$ 98,462,40
Total operating revenues	<u>, , , , , , , , , , , , , , , , , , , </u>	,
PENSES	<b>\$</b> 113,076,723	\$ 11 <i>5,75</i> 8,09
Compensation and employee benefits	37,657,657	34,311,68
Supplies and expenses	7,283,348	7,313,48
Utilities	5,147,528	4,482,24
Scholarships and fellowships	10,152,707	9,894,70
Depreciation	\$ 173,317,963	\$ 171,760,21
Total operating expenses	<del> ,</del>	<del></del>
	\$ (71,831,245)	\$ (73,297,813
ON-OPERATING REVENUES (EXPENSES)	\$ 82,415,741	\$ 84,172,81
State appropriations	691,846	685,22
State appropriations Gifts	691,846 5,722,660	685,22 2,190,38
State appropriations Gifts Investment income (net of investment expenses of \$123,259 for 2007 and \$113,651 for 2006)	691,846 5,722,660 (3,524,953)	685,22 2,190,38 (2,915,63
State appropriations Gifts Investment income (net of investment expenses of \$123,259 for 2007 and \$113,651 for 2006) Interest on Capital Asset Related Debt	691,846 5,722,660 (3,524,953) 1,255,903	685,22 2,190,38 (2,915,634
State appropriations Gifts Investment income (net of investment expenses of \$123,259 for 2007 and \$113,651 for 2006) Interest on Capital Asset Related Debt Other non-operating revenues	691,846 5,722,660 (3,524,953) 1,255,903 (564,452)	685,22 2,190,38 (2,915,63, 1,947,45
State appropriations Gifts Investment income (net of investment expenses of \$123,259 for 2007 and \$113,651 for 2006) Interest on Capital Asset Related Debt Other non-operating revenues Other non-operating expenses	691,846 5,722,660 (3,524,953) 1,255,903	\$ 84,172,81 685,22 2,190,38 (2,915,634 1,947,45
State appropriations Gifts Investment income (net of investment expenses of \$123,259 for 2007 and \$113,651 for 2006) Interest on Capital Asset Related Debt Other non-operating revenues	691,846 5,722,660 (3,524,953) 1,255,903 (564,452) \$ 85,996,745	685,22 2,190,38 (2,915,634 1,947,45 - \$ 86,080,24
State appropriations Gifts Investment income (net of investment expenses of \$123,259 for 2007 and \$113,651 for 2006) Interest on Capital Asset Related Debt Other non-operating revenues Other non-operating expenses Net non-operating revenues	691,846 5,722,660 (3,524,953) 1,255,903 (564,452)	685,22 2,190,38 (2,915,634 1,947,45
State appropriations Gifts Investment income (net of investment expenses of \$123,259 for 2007 and \$113,651 for 2006) Interest on Capital Asset Related Debt Other non-operating revenues Other non-operating expenses	691,846 5,722,660 (3,524,953) 1,255,903 (564,452) \$ 85,996,745 \$ 14,165,500	685,22 2,190,38 (2,915,63- 1,947,45 - \$ 86,080,24 \$ 12,782,43
State appropriations Gifts Investment income (net of investment expenses of \$123,259 for 2007 and \$113,651 for 2006) Interest on Capital Asset Related Debt Other non-operating revenues Other non-operating expenses Net non-operating revenues  Income before other revenues, expenses, gains, or losses	691,846 5,722,660 (3,524,953) 1,255,903 (564,452) \$ 85,996,745 \$ 14,165,500 \$ 2,061,338	\$ 12,782,43
State appropriations Gifts Investment income (net of investment expenses of \$123,259 for 2007 and \$113,651 for 2006) Interest on Capital Asset Related Debt Other non-operating revenues Other non-operating expenses Net non-operating revenues  Income before other revenues, expenses, gains, or losses  Capital appropriations	691,846 5,722,660 (3,524,953) 1,255,903 (564,452) \$ 85,996,745 \$ 14,165,500	\$ 12,782,43
State appropriations Gifts Investment income (net of investment expenses of \$123,259 for 2007 and \$113,651 for 2006) Interest on Capital Asset Related Debt Other non-operating revenues Other non-operating expenses Net non-operating revenues  Income before other revenues, expenses, gains, or losses	691,846 5,722,660 (3,524,953) 1,255,903 (564,452) \$ 85,996,745 \$ 14,165,500 \$ 2,061,338 1,255,819	\$ 86,080,24 \$ 12,782,43 \$ 2,061,33 1,136,55
State appropriations Gifts Investment income (net of investment expenses of \$123,259 for 2007 and \$113,651 for 2006) Interest on Capital Asset Related Debt Other non-operating revenues Other non-operating expenses Net non-operating revenues  Income before other revenues, expenses, gains, or losses  Capital appropriations Capital grants and gifts	691,846 5,722,660 (3,524,953) 1,255,903 (564,452) \$ 85,996,745 \$ 14,165,500 \$ 2,061,338	\$ 86,080,24 \$ 12,782,43 \$ 2,061,33 1,136,55
State appropriations Gifts Investment income (net of investment expenses of \$123,259 for 2007 and \$113,651 for 2006) Interest on Capital Asset Related Debt Other non-operating revenues Other non-operating expenses Net non-operating revenues  Income before other revenues, expenses, gains, or losses  Capital appropriations	691,846 5,722,660 (3,524,953) 1,255,903 (564,452) \$ 85,996,745 \$ 14,165,500 \$ 2,061,338 1,255,819 \$ 3,317,157	\$ 86,080,24 \$ 12,782,43 \$ 2,061,33 1,136,55 \$ 3,197,89
State appropriations Gifts Investment income (net of investment expenses of \$123,259 for 2007 and \$113,651 for 2006) Interest on Capital Asset Related Debt Other non-operating revenues Other non-operating expenses Net non-operating revenues  Income before other revenues, expenses, gains, or losses  Capital appropriations Capital grants and gifts	691,846 5,722,660 (3,524,953) 1,255,903 (564,452) \$ 85,996,745 \$ 14,165,500 \$ 2,061,338 1,255,819	685,22 2,190,38 (2,915,63- 1,947,45 - \$ 86,080,24 \$ 12,782,43
State appropriations Gifts Investment income (net of investment expenses of \$123,259 for 2007 and \$113,651 for 2006) Interest on Capital Asset Related Debt Other non-operating revenues Other non-operating expenses Net non-operating revenues  Income before other revenues, expenses, gains, or losses  Capital appropiations Capital grants and gifts  Total other revenues  Increase in Net Assets	\$ 14,165,500 \$ 2,061,338 1,255,819 \$ 1,255,819 \$ 14,165,500 \$ 2,061,338 1,255,819 \$ 17,482,657	\$ 12,782,43 \$ 2,061,33 1,136,55 \$ 15,980,32
State appropriations Gifts Investment income (net of investment expenses of \$123,259 for 2007 and \$113,651 for 2006) Interest on Capital Asset Related Debt Other non-operating revenues Other non-operating expenses Net non-operating revenues  Income before other revenues, expenses, gains, or losses  Capital appropriations Capital grants and gifts  Total other revenues	691,846 5,722,660 (3,524,953) 1,255,903 (564,452) \$ 85,996,745 \$ 14,165,500 \$ 2,061,338 1,255,819 \$ 3,317,157	\$ 86,080,24 \$ 12,782,43 \$ 2,061,33 1,136,55 \$ 3,197,89

The accompanying notes to financial statements are an integral part of this statement.

# **Indiana State University Foundation, Inc.**

## **Statement of Activities**

	Year ended June 30, 2007			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
evenues				
Contributions	\$ <i>57</i> 3,830	\$ 1,033,470	\$ 1,029,661	\$ 2,636,961
Lilly Endowment grants	<u> </u>	193,436	655,840	849,276
Investment income				
Interest and dividends	0.45.400			
Trust and temporary investments	265,628	1,552,398	_	1,818,026
Net appreciation (depreciation)				
in fair value of investments	57,234	18,203	7,502,222	7,577,659
Non-gift income	42,044	196,209	17,482	255,735
Change in value of split interest	(0.570)	10.005	(0.050	70.07
agreements	(2,573)	12,285	69,252	78,964
Service fee income—				4.= 40-
Indiana State University	417,497		_	417,497
In kind support		241,400		241,400
	1,353,660	3,247,401	9,274,457	13,875,518
Net assets released from restriction				
Satisfaction of donor restriction	<u>7,966,344</u>	<u> (7,966,344)</u>		
Total revenues	9,320,004	(4,718,943)	9,274,457	13,875,518
(penses				
Scholarships and awards	2,214,143	_	_	2,214,143
Restricted and designated expenditures	5,846,256	_	<del>-</del>	5,846,256
Grants for academic and other				
University projects	557,166	_	_	557,166
Foundation operational expenditures	1,036,537	_	_	1,036,537
Development and advancement—				
fund raising	1,917,822			1,917,822
Total expenses	11,571,924		_	11,571,924
	(2,251,920)	(4,718,943)	9,274,457	2,303,594
ansfers				
Investment income allocated	465,104	1,601,631	(2,066,735)	_
Endowment administration fee	795,000	(795,000)	(2,000,00) —	<u> </u>
To establish endowments	, , o , o o o	(103,481)	103,481	_
Gift assessment	242,635_	3,135	(245,770)	
document	1,502,739	706,285	(2,209,024)	
Increase (decrease)	.,002,.07	. 55,250	12/20./024	
in net assets	\$ (749,181)	\$ (4,012,658)	\$ 7,065,433	\$ 2,303,594

# **Indiana State University**

## **Statement of Cash Flows**

For the Years Ended June 30, 2007 and June 30, 2006

CASH FLOWS FROM OPERATING ACTIVITIES	2007	2006
Tuition and fees	\$ 37,271,199	\$ 39,542,273
Grants and contracts	28,104,789	26,491,381
Auxiliary enterprises	23,818,677	26,314,992
Payments to suppliers	(50,007,892)	(52,930,675)
Net pay to employees	(57,628,794)	(58,203,597)
Payments on behalf of employees	(55,428,564)	(56,785,737)
Loans issued to students	(1,800,884)	(1,840,873)
Student loans collected	1,840,538	1,984,963
Other receipts	10,212,170	9,613,988
Net cash used in operating activities	\$ (63,618,761)	\$ (65,813,285)
CASH FLOWS FROM NON-CAPITAL FINANCING ACTIVITIES		
State appropriations	\$ 82,415,741	\$ 84,172,812
Stafford loan receipts	22,827,177	22,055,422
Stafford loan disbursements	(22,827,177)	(22,055,422
Gifts and other non-operating income	<u>3,231,782</u>	2,996,136
Net cash provided by non-capital financing activities	\$ 85,647,523	\$ 87,168,948
CASH FLOWS FROM CAPITAL FINANCING ACTIVITIES		
Capital appropriations received	\$ 4,461,018	\$ 2,061,338
Capital gifts and grants received	284,011	1,979,253
Repair and replacement funds—drawndown from bond trustee	1,207,445	913,956
Proceeds from bond issue	48,491,966	_
Proceeds from note payable		10,000,000
Costs of issuance	(566,452)	_
Cash paid for capital assets	(10,269,886)	(16,834,690
Principal and interest paid on capital debt and leases	(10,143,931)	(12,830,514
Net cash used in capital financing activities	\$ 33,464,171	\$ (14,710,657)
CASH FLOW FROM INVESTING ACTIVITIES		
Proceeds from sale of investments	\$ 16,000,000	\$ 13,000,000
Interest and dividends on investments, net expenses	4,990,089	3,738,107
Purchase of investments	(33,726,730)	(21,039,139)
Net cash provided by investing activities	\$ (12,736,641)	\$ (4,301,032
Net increase/decrease in cash for year	\$ 42,756,292	\$ 2,343,974
Cash—beginning of year	\$ 37,917,038	\$ 35,573,064
Cash—end of year	\$ 80,673,330	\$ 37,917,038

The accompanying notes to financial statements are an integral part of this statement.

Operating loss	\$	(71,831,245)	\$ (73,297,8
Adjustments to reconcile operating loss to net cash used by operating activities			
Depreciation expense		10,152,707	9,894,
Changes in assets and liabilities			
Accounts receivable*		(986,767)	(652,4
Grants receivable		121,000	(130,2
Notes receivable		(647,039)	(3,8
Inventories		(15,506)	33,
Prepaid expenses		(122,632)	85,
Accounts payable		225,150	(470,2
Lease payable, current		<i>7</i> 8,169	156,
Accrued payroll and deductions		(272,555)	(281,3
Deferred revenue		(235,783)	(367,8
Funds held in custody for others		(54,761)	131,
Other liabilities		135,781	(221,6
Compensated absences		(127,886)	11,
Other liabilities—current	_	(37,394)	(701,7
Net cash used by operating activities	\$ <u></u>	(63,618,761)	\$ (65,813,2
Non-cash transactions	_		
Equipment		279,080	417,

 $<sup>^{\</sup>star}$  Accounts receivable reconciliation excludes all non-operating receivables from the calculation.

# **Indiana State University Foundation, Inc.**

## **Statement of Cash Flow**

	Year Ended June 30, 2007
Cash flows from operating activities:	
Change in net assets	\$ 2,303,594
Adjustments to reconcile change in net assets to net cash provided by operating activities:	
Depreciation and amortization	29,561
(Gain) loss on disposal of assets	505
Net (appreciation) depreciation in fair value of investments	(7,577,659)
Reinvestment of certificate of deposit earnings	(7,698)
Gift of trusts held by third parties and charitable remainder trusts	<u> </u>
Change in value of accounts due to the Office of the Controller	12,211
Changes in assets and liabilities:	
Grants, pledges, bequests, and accounts receivable	2,054,085
Investment income receivable	(71,195)
Other assets	(1,259)
Accounts payable	39,477
Scholarships payable	(10,335)
Change in value of split interest agreements	(248,994)
Net cash from operating activities	(3,477,707)
Cash flows from investing activities:	
Purchase of collection items	(4,525)
Proceeds from sale of investments	60,355,961
Purchase of investments	(56,608,215)
Purchase of equipment and furniture	(42,889)
Purchase of real estate	(16,924)
Net cash from investing activities	<u>3,683,408</u>
Net (decrease) in cash	205,701
Cash at beginning of the period	322,156
Cash at end of period	\$ 527,857

# Notes to Financial Statements

As of June 30, 2007

# Note 1—Summary of Significant Accounting Policies

Indiana State University (the University), a publicly supported, comprehensive, doctoral granting university, serves the State of Indiana, the nation, and the international community by generating



and disseminating knowledge in the humanities, arts, social sciences, scientific, and professional disciplines through instruction and research. The University is governed by a nine-member Board of Trustees, appointed by the governor.

The accompanying financial statements of the University are prepared in accordance with generally accepted accounting standards as prescribed by the Governmental Accounting Standards Board (GASB) in Statement 34 Basic Financial Statements—and Management's Discussion and Analysis—for State and Local Governments. Since the University is a component unit of the State of Indiana, it is included in the Comprehensive Annual Financial Report of the State.

## A. Reporting Entity

For financial reporting purposes, the University includes all funds and account groups, and all entities over which the University exercises or has the ability to exercise oversight authority.

The University has one component unit, as defined by Section 2200, of the GASB Codification of Governmental Accounting and Financial Reporting Standards: Indiana State University Foundation. This component unit is further described in Section L.

## **B.** Basis of Accounting

For financial reporting purposes, the University is considered a special-purpose government engaged only in business-type activities. The financial statements of the University have been prepared on the accrual basis, including depreciation expense relating to capitalized fixed assets. Under the accrual basis of accounting, revenues are recognized when earned and expenses are recorded when an obligation has been incurred. All significant intra-University transactions have been eliminated to avoid double counting of these transactions. Examples of these would include sales between University departments or internal loans between funds.

## C. Cash Equivalents

For purposes of the statement of cash flows, the University considers all highly liquid investments with an original maturity of three months or less to be cash equivalents. Funds invested in the Common Fund (short-term) are considered cash equivalents.

#### **D.** Investments

Investments in securities are reported on the financial statements at fair value as of the date of the financial statements. Investments with maturity of less than one year are reported as current assets, with the remaining investments reported as non-current assets. Funds invested in the Common Fund (intermediate) have an average maturity of one to three years and are classified as long-term investments.

#### E. Inventories

Inventories are carried at the lower of cost or market value and on the first-in, first-out (FIFO) basis. The exception is the computer store operation, of which inventories are carried on the last-in, first-out (LIFO) basis. The value of the computer store inventory was \$64,662 at June 30, 2007.

### F. Capital Assets

Capital assets are stated at cost or, if donated, at fair market value on the date of acquisition. Moveable equipment costing \$2,500 with a useful life of more than one year and building improvements that exceed \$50,000 and extend the life of the building are capitalized. Infrastructure assets are included in the financial statements and are depreciated. Depreciation is reported using the straight-line method of depreciation over the estimated useful life of the asset. Capital assets and related accumulated depreciation are removed from the records at the time of disposal.

Asset Types	Capitalization Threshold	Useful Life
Moveable equipment	\$ 2,500	5 to 10 years
Vehicles and machinery	\$ 2,500	4 to 10 years
Software and computer equipment	\$ 2,500	5 years
Buildings and related components	\$ 50,000	15 to 100 years
and improvements and infrastructure	\$ 50,000	10 to 20 years
ibrary books and audio visual aids	\$ 1	20 years
Art objects	\$ 1	Not depreciated
Art objects are recorded either at cost o	r fair market value et t	ha tima of acquisition

## **G. Scholarship Discounts and Allowances**

Student tuition and fee revenues, and certain other revenues from students, are reported net of scholarship discounts and allowances in the Statement of Revenues, Expenses, and Changes in Net Assets. Scholarship discounts and allowances are the difference between the stated charge for goods and services provided by the University and the amount that is paid by students and/or third parties making payments on the students' behalf. Certain governmental grants, such as Pell Grants, and other federal, state, or non-governmental programs, are recorded as operating revenues in the University's financial statements. To the extent that revenues from such programs are used to satisfy tuition and fees and other student charges, the University has recorded a scholarship discount and allowance.



**Student Recreation Center** 

#### **H. Net Asset**

University resources are classified for financial reporting purposes into four net asset categories:

Invested in capital assets, net of related debt: This represents the University's total investment in capital assets, net of outstanding debt obligations related to those capital assets.

Restricted net assets, non-expendable: Non-expendable restricted net assets consist of endowment and similar type funds in which donors or other outside sources have stipulated, as a condition of the gift instrument, that the principal is to be maintained inviolate and in perpetuity, and invested for the purpose of producing present and future income, which may either be expended or added to principal.

Restricted net assets, expendable: Restricted expendable net assets include

resources that the University is legally or contractually obligated to spend in accordance with restrictions imposed by external third parties.

Unrestricted net assets: Unrestricted net assets represent resources derived from student tuition and fees, state appropriations, and sales and services of educational departments and auxiliary enterprises. These resources are used for transactions relating to the educational and general operations of the University and may be used at the discretion of the governing board to meet current expenses for any purpose. These resources also include auxiliary enterprises, which are substantially self-supporting activities that provide services for students, faculty, and staff.

## I. Operating Revenues

Operating revenues include activities that have the characteristics of exchange transactions, such as (1) student tuition and fees, net of scholarship discounts and allowances, (2) sales and services of auxiliary enterprises, net of scholarship discounts and allowances, (3) most federal, state, and local grants and contracts, and (4) interest on institutional student loans.

## J. Non-Operating Revenues

Non-operating revenues include activities that have the characteristics of non-exchange transactions, such as gifts and contributions, and other revenue sources that are defined as non-operating revenues by GASB No. 9, Reporting Cash Flows of Proprietary and Non-expendable Trust Funds and Governmental Entities That Use Proprietary Fund Accounting, and GASB No. 34, including state appropriations and investment income.

#### K. Restricted and Unrestricted Resources

When both restricted and unrestricted resources are available for a particular expenditure, University management may select the most appropriate funding source based on individual facts and circumstances. The University does not require funds be expended in a particular order, and the decision on what fund order is used is made on a case-by-case basis.

## L. Component Units

The Indiana State University Foundation is a legally separate, tax-exempt component unit of Indiana State University. Indiana State University Foundation, Inc. was incorporated on March 10, 1921. The Foundation was organized to promote educational purposes and receive contributions primarily for the benefit of Indiana State University and its students.

The Foundation acts primarily as a fund-raising organization to supplement the resources that are available to the University in support of its programs. The 77 member board of the Foundation is self-perpetuating and consists of graduates and friends of the University. Although the University does not control the timing or amount of receipts from the Foundation, the majority of resources, or income thereon, that the Foundation holds and invests are restricted to the activities of the University by the donors. Because these restricted resources held by the Foundation can only be used by, or for the benefit of, the University, the Foundation is considered a component unit of the University and is discretely presented in the University's financial statements.

The Foundation is a private nonprofit organization that reports under Financial Accounting Standards Board (FASB) standards, including FASB Statement No. 117, Financial Reporting for Not-for-Profit Organizations. As such, certain revenue recognition criteria and presentation features are different from GASB revenue recognition criteria and presentation features. No modifications have been made to the Foundation's financial information in the University's financial reporting presentation for these differences.

During the year ended June 30, 2007, the Foundation distributed \$6,966,204 to the University for both restricted and unrestricted purposes. Complete financial statements for the Foundation can be obtained from the Foundation Office at 217 North 6th Street, Gillum Hall, room 320, Terre Haute, IN 47809.

## Note 2—Cash and Investments

The University maintains a cash and investment pool that is available for use by all funds. Each fund's portion of this pool is displayed in the Statement of Net Assets under cash and cash equivalents, short-term investments, other long-term investments, deposits with bond trustee, or endowment investments held in trust, depending on the nature of the investment.

#### **Cash and Investments**

Cash and Investments as of June 30, 2007, are classified in the accompanying financial statements as follows:

Statement of Net Assets			
Cash and cash equivalents	\$	80,673,330	
Short-term investments		19,124,742	
Endowment investments held in trust		<i>7</i> 42,139	
Deposits with bond trustee		1,335,121	
Other long-term investments		53,729,656	
Total cash and investments	\$ 1	55,604,988	
Cash and investments as of June 30, 2007, consist of the following:			
Cash on hand	\$	88,912	
Deposits with financial institutions		4,888,847	
Investments	150,627,229		
	\$ 1	55,604,988	

Authorization for investment activity is stated in Indiana Code Title 20, Article 12, Chapter 1, Section 2. Additionally, a resolution was adopted by the Trustees of Indiana State University to authorize the treasurer to manage the investment activity of the University. A revised investment policy was approved by the Board of Trustees on February 16, 2001. Authorized investments include obligations of the United States Treasury, governmental agencies, commercial paper, bank obligations of federally insured banks, repurchase agreements, and investment grade corporate bonds. The University has also been the recipient of stocks and bonds through endowments and scholarship funds. The intent of the policy is not for the University to have funds directly invested in corporate equity positions or to directly invest in instruments which could prudently be considered to have volatile price variances. Gifts of stock to the University may be accepted and outside investment managers may have limited equity positions as part of their longer term investment strategy.

## **Disclosures Relating to Interest Rate Risk**

Interest rate risk is the risk that changes in market interest rates will adversely affect the fair value of an investment. Generally, the longer the maturity of an investment, the greater the sensitivity of its fair value to changes in market interest rates. One of the ways the University and its investment managers manages its exposure to interest rate risk is by purchasing a combination of shorter term and longer term investments and by timing cash flows from maturities so that a portion of the portfolio is maturing or coming close to maturity evenly over time as necessary to provide the cash flow and liquidity needed for operations.

Information about the sensitivity of the fair values of the University's investments (including investments held by bond trustee) to market interest rate fluctuations is provided by the following table that shows the distribution of Indiana State University's investments by maturity:

			nent Maturities	(In Years)		
Investment Type	Fair Value	Less Than 1	1-5	6-10	More Than 10	
Cash on hand (petty cash)	\$ 88,912	\$ 88,912	\$ _	\$ _	\$ _	
Demand deposits	4,888,847	4,888,847				
Common fund (short-term)	66,138,246	66,138,246				
Common fund (intermediate)	10,025,269		10,025,269			
Money markets	2,642,446	2,642,446				
Certificates of deposit	19,250,000	19,250,000				
Government agencies	36,245,852	6,382,399	15,408,083	12,385,395	2,069,975	
Government obligations	1,680,980		510,820	1,170,160		
Corporate bonds	10,455,757	1,742,343	6,676,497	2,036,917		
Mortgage backed securities	3,360,742			1,691,091	1,669,651	
Corporate stock	85,798				85,798	
Endowment investment held in trust	742,139		_		742,139	

# Investments with Fair Values Highly Sensitive to Interest Rate Fluctuations

The University's investments include the following investments that are highly sensitive to interest rates fluctuation (to a greater degree than already indicated in the information provided on previous chart):

Highly Sensitive Investments	Fair Market Value at Year End
Mortgage backed securities. These securities are subject to early payment in a period of declining interest rates. The resultant reduction in expected total cash flows affects the fair value of the securities and makes the fair values of these securities highly sensitive to changes in interest rates.	1
Callable bonds. These securities are subject to be called or early redeemed by the issuing agency in periods of declining interest rates. The possible reduction in expected cash flows affect the fair value of these securities and makes the fair value of these securities more sensitive to changes in interest rates.	\$ 13,730,509 s.

## **Disclosure Relating to Credit Risk**

Generally, credit risk is the risk that an issuer of an investment will not fulfill its obligation to the holder of the investment. This is measured by the assignment of a rating by a nationally recognized statistical rating organization. Presented below is the actual Moody's rating as of year end for each investment type. The University's general investment policy does not address credit risk.

Investment Type	Fair Value	AAA	Aa	A	Not Rated	
Cash on hand (petty cash)	\$ 88,912	\$ —	\$ _	\$ —	\$ 88,912	
Demand deposits	4,888,847	_	_	_	4,888,847	
Common fund (short-term)	66,138,246	_	_	_	66,138,246	
Common fund (intermediate)	10,025,269	_	_	_	10,025,269	
Money markets	2,642,446	_	_	_	2,642,446	
Certificates of deposit	19,250,000	_	_	_	19,250,000	
Government agencies	36,245,852	36,245,852	_	_	_	
Government obligations	1,680,980	1,680,980	_	_	_	
Corporate bonds	10,455,757	1,178,454	6,943,652	2,333,651	_	
Mortgage backed securities	3,360,742	3,360,742	_	_	_	
Corporate stock	85 <i>,</i> 798	_	_	_	85 <i>,</i> 798	
Endowment investments held in trust	742,139				742,139	
	\$155,604,988	\$ 42,466,028	\$ 6,943,652	\$ 2,333,651	\$103,861,657	

## **Concentration of Credit Risk**

The investment policy of the University contains no limitations on the amount that can be invested in any one issuer. Investments in any one issuer (other than U.S. Treasury securities, mutual funds, and external investment pools) that represent five percent (5%) or more of **total University** investments are shown on the next page:

lssuer	Investment Type	Reported Amount
Irwin Union Bank	Certificate of deposit	\$ 15,250,000
Terre Haute Savings Bank Federal Home Loan Bank	Certificate of deposit Federal agency securities	\$ 4,000,000 \$ 10,956,639
Federal National Mortgage Association Federal Home Loan Mortgage	Federal agency securities Federal agency securities	\$ 12,094,882 \$ 9,344,949
Federal Farm Credit Bank	Federal agency securities	\$ 3,849,383

## **Custodial Credit Risk**

Custodial credit risk for deposits is the risk that, in the event of the failure of a depository financial institution, the University will not be able to recover its deposits or will not be able to recover collateral securities that are in the possession of an outside party. The custodial credit risk for investments is the risk that, in the event of the failure of the counterparty (e.g. broker-dealer) to a transaction, the University will not be able to recover the value of its investment or collateral securities that are in the possession of another party. Indiana State University's investment policy does not contain legal or policy requirements that would limit the exposure to custodial credit risk for deposits or investments, other than preference will be given to Indiana institutions because of additional insurance coverage provided by the state.

As of June 30, 2007, Indiana State University's deposits with financial institutions held in uncollateralized accounts are insured up to \$100,000 by the Federal Deposit Insurance Corporation and in excess of \$100,000 by the Indiana Public Deposits Fund. The



Certificates of Deposits of \$19,250,000 are also covered under the Indiana Public Deposits Fund as they were invested in Indiana financial institutions. As of June 30, 2007, Indiana State University's investments in the following investment types that were held by the external investment managers included:

Investment Type	Amount			
Common fund	\$ 76,163,515			
Money market funds	\$ 2,642,446			
Government agencies	\$ 36,245,852			
Government obligation	\$ 1,680,980			
Corporate bonds	\$ 10,455,757			
Mortgage backed securities	\$ 3,360,742			

The University has no investments that are made up of foreign currency; therefore, the University is not exposed to foreign currency risk.

## **Note 3—Unrestricted Net Assets**

The University has placed some internal restrictions on unrestricted net assets, which meet the operational needs of the University. These restrictions include:

Allocated for capital projects	\$ 25,882,441
Allocated for academic/administrative activities	15.788.548
Allocated for auxiliary enterprises	12,281,518
Allocated for debt service reserve	8,539,892
Allocated for University initiatives	6,229,019
Allocated for reserves for encumbrances	3,468,123
Allocated for benefit claims	6,825,493
Allocated for technology improvements	3,433,858
Allocated for enrollment stabilization	3,004,573
Allocated for graduate and undergraduate aid	<i>57</i> 8,782
Allocated for working funds	337,629
Total allocated unrestricted net assets	\$86,369,876
lotal allocated unrestricted net assets	\$86,369,8/6

# **Note 4—Capital Assets**

Following are the changes in capital assets for the year ended June 30, 2007:

	Balance June 30, 2006	Additions	Deductions	Jı	Balance une 30, 2007
Capital assets not being depreciated					
Land	\$ 18,204,18 <i>7</i>	\$ 1,963,754	\$ _	\$	20,167,94
Works of art	742,033	95,212	_		837,24
Construction in progress	11,664,960	 3,379,288	 (8,551,663)		6,492,58
Total capital assets not being depreciated	\$ 30,611,180	\$ 5,438,254	\$ (8,551,663)	\$	27,497,77
Capital assets being depreciated					
Infrastructure	\$ 33,629,798	\$ _	\$ _	\$	33,629,79
Land improvements	19,016,615	_	_		19,016,61
Buildings	275,805,811	9,105,475	(2,678,244)		282,233,04
Equipment	79,073,584	5,482,178	(3,483,252)		81,072,51
Capital lease assets	437,638	279,080	_		716,71
Total capital assets depreciation	\$ 407,963,446	\$ 14,866,733	\$ (6,161,496)	\$	416,668,68
Less accumulated depreciation for					
Infrastructure	\$ (25,576,741)	\$ (827,004)	\$ _	\$	(26,403,743
Land improvements	(12,952,916)	(678,820)	_		(13,631,736
Buildings	(116,884,856)	(4,121,576)	1,558,576	(1	119,447,856
Equipment	(52,604,053)	(4,369,383)	3,024,587		(53,948,849
Lease amortization	(17,047)	(155,923)	_		(172,970
Total accumulated depreciation	\$(208,035,613)	\$ (10,152,706)	\$ 4,583,163	\$ (2	213,605,156
Total capital assets being depreciated, net	\$ 199,927,833	\$ 4,714,027	\$ (1,578,333)	\$	203,063,52
Total capital assets, net	\$ 230,539,013	\$ 10,152,281	\$ (10,129,996)	\$	230,561,29

## **Note 5—Long-Term Liabilities**

Long-term liabilities of the University consist of bonds and notes payable, capital leases payable, compensated absences, and other liabilities.

The changes in long-term liabilities are as shown below:

	Balance 6-30-06	Additions	Reductions	Balance 6-30-07	Due Within One Year
Bonds payable (Note 6): Student fee bonds					
Series K Series L Series M Series K bond premium	\$ 23,860,000 36,315,000 — 701,212	\$ — 47,730,000	\$ 3,665,000 2,565,000 — 37,903	\$ 20,195,000 33,750,000 47,730,000 663,309	\$ 3,795,000 2,650,000 1,575,000 37,903
Series L bond premium Series M bond premium Bond defeasements:	1,888,138 —	— 761,966	130,216 —	1,757,922 761,966	130,216 29,881
Series K deferral or loss Series L deferral or loss	(1,008,128) (3,043,607)		(54,493) (209,904)	(953,635) (2,833,703)	(54,493) (209,904)
Total bonds payable	<u>\$ 58,712,615</u>	<u>\$ 48,491,966</u>	\$ 6,133,722	\$101,070,859	\$ 7,953,603
Lease payable Merrimak (laptops)	\$ 415,462	\$ 279,080	\$ 198,84 <i>7</i>	\$ 495,695	\$ 234,913
Notes payable (Note 6): First Financial Bank	10,000,000		1,010,000	8,990,000	1,060,000
Total lease/notes payable	<u>\$ 10,415,462</u>	\$ 279,080	<u>\$ 1,208,847</u>	<u>\$ 9,485,695</u>	<u>\$ 1,294,913</u>
Compensated absences (Note 9) Vacation accrual Sick accrual	\$ 3,380,036 129,608	\$ — 63,777	\$ 56,897 	\$ 3,323,139 193,385	\$ 2,281,216 <u>96,692</u>
Total compensated absences	\$ 3,509,644	\$ 63,777	\$ 56,897	\$ 3,516,524	\$ 2,377,908
Advances from federal government	\$ 7,708,746	<u> </u>	\$ 28,233	<u>\$ 7,680,513</u>	<u> </u>
Total long-term liabilities	\$ 80,346,467	\$ 48,834,823	<u>\$ 7,427,699</u>	<u>\$121,753,591</u>	<u>\$ 11,626,424</u>
Bond redemption reserve (matured u	npaid bonds and cou	pons)			\$ 50,189
Total long-term liabilities current port	ion				<u>\$ 11,676,613</u>

# Note 6—Bonds and Notes Payable

Indiana State University is authorized by acts of the Indiana General Assembly to issue bonds and notes for the purposes of financing the construction of the student union building, housing, athletics, parking, and academic facilities. The outstanding bond and note indebtedness at June 30, 2007, was \$110,665,000.

The issues are serial or term bonds and notes payable with maturities extending until 2033. For the fiscal year 2006-2007, a separate fee replacement appropriation was received from the State of Indiana. The appropriation represented the amount required to make principal and interest payments for financing certain academic and student facilities.

	Issue Date	Interest Rate	Maturity Dates	Principal Outstanding June 30, 2007	Bond Premium	Deferral of Loss	Total Outstanding June 30, 2007
Student Fee Bonds							
Series K	2004	3.0%-5.0%	2025	\$ 20,195,000	\$ 663,309	(\$953,635)	\$ 19,904,674
Series L	2005	3.5%-5.0%	2021	\$ 33,750,000	\$1,757,922	(\$2,833,703)	32,674,219
Series M	2007	4.25%-5.0%	2033	\$ 47,730,000	\$761,966	N/A	48,491,966
Notes Payable Jones Hall/Burford Hall							
Remodel	2006	4.63%	2011	\$ 8,990,000	N/A	N/A	\$ 8,990,000
Total				\$ 110,665,000			\$ 110,060,859

The University has pledged \$64,620,325 in student tuition as collateral for student fee bonds and student service bonds.

In prior years, Indiana State University defeased certain serial bonds by placing the proceeds of new bonds in an irrevocable trust to provide for all future debt service payments on the old bonds. Accordingly, the trust accounts and liability for the defeased bonds are not included in the financial statements of Indiana State University.

On June 1, 2006, Indiana State University entered into a bank loan with First Financial Bank for \$10,000,000. This loan was used for the financing of the Burford Hall renovation project and the final payment on the Jones Hall renovation. On June 29, 2007, Indiana State University issued \$47,730,000 of Student Fee Bonds, Series M. See Note 7 for details.

			Total					Total		
Year	Bonds		Notes		Principal		Interest		<b>Payments</b>	
2008	\$ 8,020,000	\$	1,060,000	\$	9,080,000	\$	4,201,705	\$	13,281,70	
2009	8,015,000		1,115,000		9,130,000		4,405,067		13,535,06	
2010	7,145,000		1,170,000		8,315,000		4,075,754		12,390,75	
2011	6,640,000		5,645,000		12,285,000		3,762,917		16,047,91	
2012	5,665,000				5,665,000		3,267,259		8,932,259	
2013-2017	25,580,000				25,580,000		12,528,650		38,108,65	
2018-2022	18,005,000				18,005,000		7,503,314		25,508,31	
2023-2027	15,260,000				15,260,000		3,535,313		18,795,31	
2028-2032	5,970,000				5,970,000		1,053,106		7,023,10	
2033	1,375,000			_	1,375,000	_	31,797		1,406,79	
TOTALS	\$101,675,000	\$	8,990,000	\$	110,665,000	\$	44,364,882	\$1	55,029,882	

# Note 7—Student Fee Bonds, Series M

On June 29, 2007, the University issued \$47,730,000 in Student Service Fee Bonds, Series M, with an All in Cost (AIC) interest rate of 4.682 percent. This bond issue will be used to provide funding for the renovation of University Hall and construction of the Student Recreation Center. The bond proceeds of \$47,730,000 plus bond premium of \$761,966, less bond issuance costs of \$584,665,

netted \$47,907,301 to be used for the projects described. The University Hall project portion of the bond issue is fee-replaced by the State of Indiana, while the Student Recreation Center is funded through a dedicated fee approved by the students.

The projects consist of:

**University Hall Renovation.** The project involves major upgrades in the building systems and existing interior spaces to house the College of Education. The total cost of the University Hall renovation is projected to be \$29.8 million, with approximately \$2.92 million to be funded by the University and the balance to be funded by Series M proceeds.

**Recreation Center.** The project involves the construction of an approximately 109,420 gross square foot facility to house student recreation activities. The total cost of the Student Recreation Center is projected to be \$21.8 million, with approximately \$750,000 to be funded by the University and the balance to be funded by Series M proceeds.

# Note 8—Lease Payable

Indiana State University has entered into a capital lease agreement with Merrimak Capital Company LLC to lease computers for its faculty. The lease includes three amendments to the agreement as of June 30, 2007.

Fiscal Year	Lease Payments
2008 2009 2010	\$ 256,699 232,278 49,977
Total minimum lease payments	\$ 538,954
Less amount representing interest	43,259
Present value of net minimum lease payments	\$ 495,695

# Note 9—Retirement Plans and Other Post-Employment Benefits

**Authorization.** Authorization to establish retirement plans is stated in Indiana Code Title 20, Article 12, Chapter 1, and Section 2.

## Faculty and Executive/Administrative/Professional Staff

Faculty and executive/administrative/professional employees of the University participate in a defined contribution plan administered through the Teachers Insurance and Annuity Association (TIAA). Benefit provisions are established and/or amended by the Board of Trustees. The plan purchases individual annuity contracts for members and provides for immediate vesting. The University contributes 11 percent of each participating employee's base appointment salary up to \$10,800 and 15 percent of the base appointment salary above \$10,800 for employees hired prior to January 1, 1998. For those employees hired on or after January 1, 1998, the contribution rate is 12 percent of the base appointment salary.

# **INDIANA STATE UNIVERSITY**

Effective July 1, 2004, employees hired after this date will be participating in the defined contribution plan at the contribution rate of ten percent (10%) with no two year waiting period. The

employee will become vested in the plan at the end of two years.

For fiscal year 2006-2007, the University made contributions totaling \$6,120,605 to this plan. For the fiscal year ended June 30, 2007, there were 850 employees and retirees participating in TIAA with annual salaries equal to \$48,152,654.

The University also makes contributions to the State Teachers Retirement Fund (STRF), which is a defined benefit plan for a grandfathered group of employees. The University's required contribution to the plan for the fiscal years ending June 30, 2007, 2006,



and 2005 were \$5,582, \$18,676, and \$24,926, respectively. The University contributed 97 percent of the required contributions for each of the fiscal years, respectively. For the fiscal year ended June 30,2007, there was one employee participating in STRF with an annual salary equal to \$79,744. STRF issues a publicly available financial report that includes financial statements and required supplementary information for the plan as a whole and for its participants. That report may be obtained by writing the State Teachers Retirement Fund, 150 West Market Street, Suite 300, Indianapolis, IN 46204, or by calling (317) 232-3860.

## **Support Staff**

Regular clerical and service staff participate in the Public Employees Retirement Fund (PERF), a retirement program administered by an agency of the State of Indiana. PERF is an agent multiple-employer public employee retirement system, which provides retirement benefits to plan members and beneficiaries. Benefit provisions are established and/or amended by the State of Indiana. There are two parts to this plan: an annuity savings plan and a defined benefit agent multi-employer plan. The employee contributes three percent of his or her gross earnings during the first year of employment to the annuity savings plan. After one year of continuous employment, the employee's contribution is paid by the University. The University contributed 5.5 percent of the employee's gross earnings to the defined benefit agent multi-employer plan during the 2006-2007 year. Employees are eligible to participate in this plan immediately upon employment and are fully vested in the defined benefit plan after ten years of employment. For the fiscal year ended June 30, 2007, there were 745 employees participating in PERF with annual salaries equal to \$18,732,739.

Actuarial information related to the University's portion of the plan is disclosed on the next page for the fiscal year ending June 30, 2007:

	Valuation of Assets	Accrued Liability	Excess (Underfunded) Funded Assets over Ratio		Annual Covered	Excess (Unfunded) AL as a Percentage	Annual Pension	Percentage of APC	Net Pension
	OI Assets	(AL)	(Under)	Kullo	Payroll	of Covered Payroll	Cost (APC)		Obligation
	(a)	(b)	(a-b)	(a/b)	(c)	((a-b)/c)			
7/1/2005	\$18,169	\$1 <i>7</i> ,092	\$1,077	106.3 %	\$1 <i>7</i> ,459	6.2%	\$641	100%	(\$870)
7/1/2006	\$19 <i>,7</i> 15	\$20,115	(\$400)	98.0 %	\$18,251	(2.2%)	\$763	94%	(\$827)
7/1/2007	\$24,227	\$24,682	(\$455)	98.2%	\$18,469	(2.5%)	\$983	93%	(\$680)

PERF issues a publicly available financial report that includes financial statements and required supplementary information for the plan as a whole and for its participants. That report may be obtained by writing the Public Employees Retirement Fund, Harrison Building, room 800, 143 West Market Street, Indianapolis, IN 46204, or by calling (317) 232-4162.

The University provides post-retirement healthcare benefits to regular full-time faculty and staff who may become eligible for those benefits if they retire from the University after accruing the required years of service. Currently, 1,241 retirees and dependents meet those eligibility requirements. Expenditures for post-retirement benefits are recognized as retiree claims are incurred. During the year, expenditures of \$4,662,250 were recognized for post-retirement healthcare.

The University also provides life insurance benefits to all retired employees if they reach normal retirement age while working for the University. During the year, expenditures of \$56,440 were recognized for post-retirement life insurance.

## **Note 10—Risk Management**

The University is exposed to various risks of loss related to torts; theft of, damage to, or destruction of assets; errors or omissions; job-related illnesses or injuries to employees; and health and other medical benefits provided to employees and their dependents. The University handles these risks of loss through combinations of risk retention and commercial insurance. For buildings and contents, the University has risk retention of \$100,000 per occurrence. The maximum liability to the University for job-related illnesses or injuries is \$350,000 per occurrence.

The University retains the risk for medical benefits up to a stop-loss provision of \$225,000 per member.

Medical Claims	
Unpaid medical claims, 7/01/06 Claims incurred	\$ 3,752,029 15,035,694
Claims paid	(15,030,178)
Unpaid medical claims, 6/30/07	\$ 3,757,545

## Note 11—VEBA Trust

The University established a Voluntary Employees' Benefit Association (VEBA) trust, with an independent trustee, for the purpose of providing retiree medical benefits for retired employees of Indiana State University and their dependents who become eligible upon accruing the required years of service. Approval from the IRS for the tax-exempt status of the trust was received on March 2, 1999.

The trust is funded from reserves set aside in previous years for this purpose, University contributions, employee payroll deductions for post-retirement benefits, and reinvested net earnings. A summary of the activity in the trust for the year ending June 30, 2007, is as follows:

Beginning fund balance 7/1/06 (market value)	\$40,694,773
Transfer of employee/employer contributions	2,040,000
Reinvested net earnings	1,175,741
Less: management fees	(79,210)
Realized gain on sale of investments	1,823,162
Unrealized gain on increase in market value	2,972,280
Market value at June 30, 2007	\$48,626,746

These funds cannot under any circumstances revert to the University; therefore, the financial statements of the University do not include the value of these assets.

Effective January 1,2005, post-retirement health coverage/life insurance will not be extended to new employees hired on or after this date, or to current employees/dependents who enroll in the ISU health plan during an open or late enrollment period effective after January 1,2005. This will help control the future liability of the plan by restricting the number of employees/dependents eligible for post-retirement benefits. This change does not affect any current employees/dependents that are already covered on the ISU plan.



An actuarial valuation was completed in March 2007 projecting the accrued liability for future retiree healthcare for current retiree and active employees. Considering the restriction of only current employees/dependents on the plan, the amount of the liability was valued at \$138.0 million at a four percent (4%) discount rate, which will be reduced by VEBA assets. The annual required (ARC) contribution would be \$9.0 million per year.

## **Note 12—Litigation**

The University has been named as a defendant in a number of lawsuits. The final outcome of any of these lawsuits cannot be determined at this time. However, the management is of the opinion that any ultimate liability to which the University may be exposed will not have a material effect upon the University's financial position.

# Note 13—Funds Held in Custody for Others

Funds held in custody for others consist of \$668,307 held for other agencies (student and faculty organizations).

# Note 14—Natural Classifications with Functional Classifications

The University's Operating Expenses by Functional Classification were as follows:

Functional Classification	Compensation and Benefits	Supplies and Materials	Utilities	Scholarships and Fellowships	Depreciation	Total	
Instruction	\$ 54,749,502	\$ 5,462,278	\$ —	\$ —	\$ _	\$ 60,211,780	
Research	7,229,199	3,346,466				10,575,665	
Public service	874,789	519,102				1,393,891	
Academic support	9,835,910	3,212,542				13,048,452	
Student services	7,626,431	1,087,828				8,714,259	
Institutional support	11,631,607	4,659,786				16,291,393	
Operation of plant	9,230,612	6,642,095	7,225,477			23,098,184	
Scholarships	893,582	115,595		5,147,528		6,156,705	
Auxiliary enterprises	11,005,091	12,611,965	57,871			23,674,927	
Depreciation			<u> </u>		10,152,707	10,152,707	
	\$113,076,723	\$37,657,657	\$ 7,283,348	\$ 5,147,528	\$10,152,707	\$173,317,963	



# Note 15—Interest Payable

The accrual of interest payable on debt service for 2007 was established to follow Generally Accepted Accounting Principals. This results in an additional \$610,691 of non-operating expenses and a corresponding current liability. The net result of this transaction will be a reduction in net assets by \$610,691.

# **Note 16—Hedge Contracts**

Indiana State University has entered into long-term natural gas hedge contracts with Energy USA-TPC for the purchase of 90-95 percent of the University's estimated natural gas needed for the production of steam at the University's power plant. The natural gas hedges run through November 30, 2012, and were entered into as a cost avoidance strategy. The estimated cost savings to the University for the 2006-2007 fiscal year was \$772,415. As of October 8, 2007, the estimated cost avoidance from October 2007 to November 2012 is \$4.0 million.

# HOME COUNTIES OF INDIANA STATE STUDENTS (Fall 2006) Unaudited

Indiana (all 92 counties)—8,558

Out-of-State (48 states)—1,562

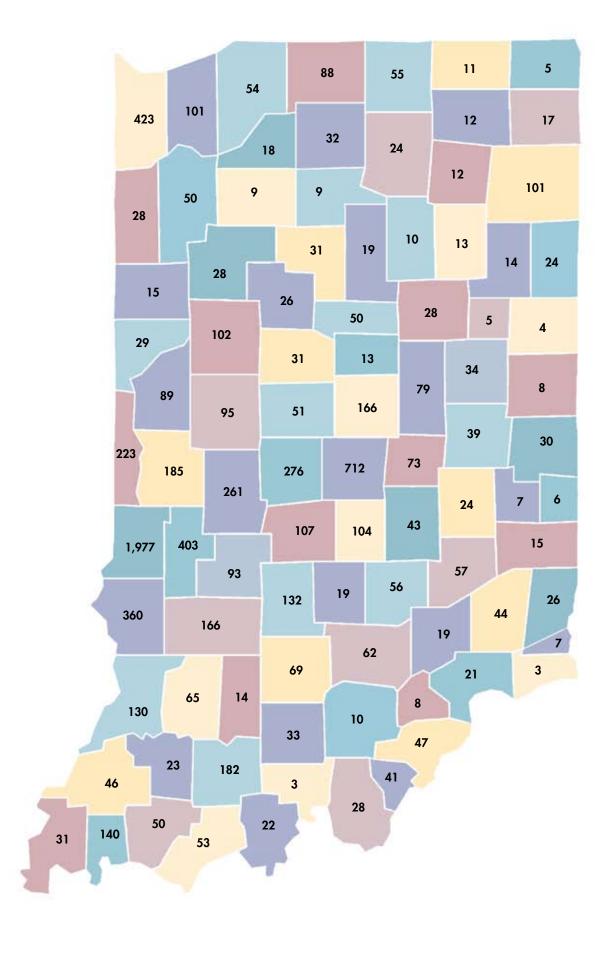
International (61 countries)—448

Total Enrollment—10,568

Adams 24 Allen 101 Henry 39 Bartholomew 56 Benton 15 Blackford 5 Boone 51 Jasper 50 Brown 19 Jay 4 Carroll 26 Cass 31 Clark 47 Clay 403 Knox 130 Clinton 31 Crawford 3 Daviess 65 Lake 423 Dearborn 26 Decatur 57 Dekalb 17 Delaware 34 Dubois 182 Elkhart 55 Martin 14 Miami 19 Fayette 7 Floyd 41 Fountain 89 Franklin 15 Fulton 9 Gibson 46 Noble 12 Grant 28 Ohio 7 Greene 166 Hamilton 166 Owen 93 Hancock 73 Parke 185 Harrison 28

Hendricks 276 Pike 23 Porter 101 Howard 50 Posey 31 Pulaski 9 Huntington 13 Jackson 62 Putnam 261 Randolph 8 Ripley 44 Jefferson 21 Rush 24 Jennings 19 Scott 8 Johnson 104 Shelby 43 Spencer 53 Kosciusko 24 St. Joseph 88 La Grange 11 Starke 18 Steuben 5 Sullivan 360 Laporte 54 Lawrence 69 Switzerland 3 Madison 79 Tippecanoe 102 Marion 712 Tipton 13 Marshall 32 Union 6 Vanderburgh 140 Vermillion 223 Monroe 132 Vigo 1,977 Wabash 10 Montgomery 95 Morgan 107 Warren 29 Newton 28 Warrick 50 Washington 10 Wayne 30 Wells 14 Orange 33 White 28 Whitley 12 Perry 22

# INDIANA STATE UNIVERSITY



## **Board of Trustees**

as of June 30, 2007

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John Thyen Jasper, Indiana Term 2005-2009

# Additional copies of the 2007 Financial Report may be obtained from:

Office of the Controller, Parsons Hall, room P115, Indiana State University , Terre Haute, Indiana 47809 812-237-3513

www.indstate.edu/controller

## **University Officials**

as of June 30, 2007

Lloyd W. Benjamin III President of the University

C. Jack Maynard Provost and Vice President for Academic Affairs

Gregg S. Floyd Vice President for Business Affairs, Finance, and University Treasurer

Thomas Ramey
Vice President for Student Affairs

## For Additional Information:

#### **Admissions**

Office of Admissions Erickson Hall, room 114 Indiana State University Terre Haute, Indiana 47809 812-237-2121

#### Alumni

Office of Alumni Affairs Gillum Hall, room 102 Indiana State University Terre Haute, Indiana 47809 812-237-3707

#### **Foundation**

ISU Foundation
Gillum Hall, room 320
Indiana State University
Terre Haute, Indiana 47809
812-237-3732

